

# Proposals for Smart Services – Summary

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## Summary of Documents

- Non-Disclosure Agreement
- Marlborough District Council Request for Proposals for Smart Services Provision

## Full Description of Services Sought

Marlborough District Council (Council) is releasing this Request for Proposal (RFP) for a Smart Services project in relation to a comprehensive Marine Monitoring and Surveillance solution in the Marlborough Sounds.

Council has embarked on this project to see sensors attached to Sounds-based marine farms and other marine sites and for this data to be transported to Council for use in a range of ways, including environmental management of the Sounds.

## End User Application

While aquaculture is the focus for Smart Services, virtually everyone in Marlborough will benefit. Our Harbourmaster is looking at Smart Services to deliver improved navigational data for vessels, ferries and boaties, and better surveillance and monitoring. DOC is supportive so it can monitor Sounds visitors, particular in well-used areas like Queen Charlotte Track and for pest management and species monitoring programmes.

Council recognises the important role that aquaculture plays as a key regional growth path for our region. We have also identified the importance of having substantially better environmental information across Marlborough as a core component of our Smart + Connected framework to drive and secure sustainable economic growth, development and resilience for the region. Smart Services is the next step in that process.

## Requested Technologies

The Council RFP is seeking partners to provide costed solutions for the supply, installation and operation of IoT (Internet of Things) based monitoring arrays, surveillance cameras, information transport and a data capture and analytics platform to process the acquired data.

## Value of Contract

At this stage, the value is unknown and the purpose of the RFP is to help define the budget requirements and identify the potential partner or partners that will work with the MDC to bring this vision to reality.

## Confidentiality

Council and its advisors have invested substantial time and funds over an extended period to develop the Intellectual Property and Commercial Property. All suppliers are required to have completed a Non-Disclosure Agreement prior to being provided with a RFP. Any proposal submitted without completing a Non-Disclosure Agreement will be non-compliant and rejected.

The purpose of the Non-Disclosure Agreement is to govern all aspects related to the use, retention and disclosure of confidential information by the supplier and the Council and the Intellectual Property and Commercial Property and to protect the Intellectual Property and Commercial Property from misappropriation and misuse by the supplier and/or any third party.