

Valerie Morse  
fyi-request-13110-91d40606@requests.fyi.org.nz  
13 October 2020

Dear Valerie Morse

**RE: OIA 2019-20-18 NZTE Engagement with NZDIA**

Thank you for your email of Friday 3 July requesting the following information:

1. Any information about the NZTE relationship with the New Zealand Defence Industry Association from 2017-2020.
2. Any information about overseas defence industry conferences where NZTE had speaking engagements or operated/shared trade booths, including but not limited to, the Land Forces Australia, CANSEC or IMDEX Asia conferences.

As previously provided, below is a brief summary in answer to Question One and Two to give context while we continue to prepare information for release.

**Question One:** As an industry body, NZDIA is an organisation which facilitates networking throughout the sector. NZTE regularly engages with industry bodies across the breadth of New Zealand's business sectors. By working with these organisations NZTE can connect with a range of New Zealand exporters.

NZTE is not a member of NZDIA and does not fund them. NZTE employees have attended NZDIA members meetings and presented at NZDIA events. These presentations have been on the topic of the challenges and opportunities in the international defence sector. NZTE developed and delivered a New Zealand Stand at Land Forces 2018 and PACIFIC 2019. NZDIA purchased space on this stand.

**Question Two:** The only conferences where NZTE had a speaking engagement or booth were Land Forces 2018 and PACIFIC 2019. As mentioned above, NZTE developed and delivered a New Zealand stand at these conferences. While attendance at Land Forces 2020 was planned for, these plans have been put on hold due to COVID-19 and the deferment of that conference. NZTE activities taken at Land Forces 2018 and PACIFIC 2019 included hosting networking functions and facilitating introductions to potential business partners.

As stated in our previous email correspondence from 11 September, NZTE has been identifying and compiling information within scope of your above requests. The information you have requested when compiled is over 1000 pages. Attached as Appendix One and Appendix Two, the first tranche of emails is 245 pages. We have compiled these into two documents and have grouped emails into email chains for ease of reading and to remove unnecessary duplication. Some duplicates have been maintained in instances wherein their exclusion would have made an email responding or forwarding unclear. They have been organised chronologically from date of last email, most recent to oldest. Any attachments to emails are attached in their place in the thread.

After weighing against public interest, we have chosen to redact some information on the following grounds:

- Section 6(a): prejudice the security or defence of New Zealand or the international relations of the Government of New Zealand.
- Section 9(2)(a): protect the privacy of natural persons.
- Section 9(2)(b)(ii): unreasonably prejudice a commercial position.
- Section 9(g)(i): maintain the effective conductive public affairs through the free and frank expression of opinions between officials in the course of their duty.
- Section 9(g)(ii) the protection of members of an organisation from improper pressure or harassment
- Section 9(2)(k): prevent the disclosure of official information for improper gain.

Please note that information regarding Question Two is largely captured in Question One. In this first tranche, you will see that they include the beginnings of organising attendance at Land Forces 2018. More information will be included in the following tranches.

The next tranche of approximately 200 pages will be provided to you no later than 6 November.

You have the right to seek an investigation and review by the Ombudsman of this decision. Information about how to make a complaint is available at [www.ombudsman.parliament.nz](http://www.ombudsman.parliament.nz) or freephone 0800 802 602.

Yours sincerely



Melissa Trochon  
**Director – Board and Ministerial**

Encl List documents enclosed

Appendix One: Tranche One - Correspondence between NZTE and NZDIA – Part One

Appendix Two: Tranche One - Correspondence between NZTE and NZDIA – Part Two