

Email Chain 36:

From: Graeme **s9(2)(g)(ii), s9(2)(a)**
Sent: Monday, 18 December 2017 5:35 pm
To: Jennie Vickers <jennie.vickers@nzdia.co.nz>; Kate **s9(2)(a)**
Subject: RE: ADOD Slides-Please can we share with attendees and other NZDIA Members?
[SEC=UNCLASSIFIED]

Thanks both.

Graeme

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Sent: Monday, 18 December 2017 1:13 PM
To: Graeme **s9(2)(g)(ii), s9(2)(a)** Kate **s9(2)(a)**
Subject: Fwd: ADOD Slides-Please can we share with attendees and other NZDIA Members?
[SEC=UNCLASSIFIED]

----- Forwarded message -----

From: **s6(a), s9(2)(a)** Alison MRS <**s6(a), s9(2)(a)**>
Date: Mon, 18 Dec 2017 at 12:40 PM
Subject: RE: ADOD Slides-Please can we share with attendees and other NZDIA Members?
[SEC=UNCLASSIFIED]
To: Jennie Vickers <jennie.vickers@nzdia.co.nz>, **s6(a), s9(2)(a)** Christina MS
s6(a), s9(2)(a)

UNCLASSIFIED

Yep happy to share, thanks for checking.

Alison.

Alison **s6(a), s9(2)(a)**

s6(a), s9(2)(a)

s6(a), s9(2)(a)

s6(a), s9(2)(a)

Department of Defence – Canberra

s6(a), s9(2)(a)

From: Jennie Vickers [mailto:jennie.vickers@nzdia.co.nz]
Sent: Sunday, 17 December 2017 9:22 AM
To: s6(a), s9(2)(a) Christina MS; s6(a), s9(2)(a) Alison MRS
Subject: ADOD Slides-Please can we share with attendees and other NZDIA Members?

Lots of people asking.

Thanks

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



IMPORTANT: This email remains the property of the Department of Defence and is subject to the jurisdiction of section 70 of the Crimes Act 1914. If you have received this email in error, you are requested to contact the sender and delete the email.

--

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)

Email Chain 35:

From: Graeme [REDACTED]
Sent: Monday, 18 December 2017 10:48 am
To: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Subject: RE: ADOD Function

Thanks Jennie. Invoice arrived and I have sent it to our finance team for payment.

It is really important we get those slides from ADOD. Can our team in Canberra help – Mike or Carol?

As mentioned I have a box of pamphlets at NZTE that we picked up on the day. That may be all there is?

Noted re a drink at The Hub. I'll get in touch with Debbie but expect it won't be till into the New Year if we have a get together there. I'm on leave until 30 January.

If I don't speak to you this week, have a very good Christmas.

Cheers

Graeme

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Sent: Sunday, 17 December 2017 6:12 PM
To: Graeme [REDACTED]
Subject: ADOD Function

Hi

Still chasing the ADOD for confirmation about the slides. Am positive they are expecting them to be sent out, but better not to do the wrong thing.

My Xero robot has sent you an invoice for all the food and drink from the evening.

Still trying to work out where all the rest of the boxes are with the pamphlets but the good news is we do have some snacks and wine/beer which I have added to my supply in the Hub left from the opening. How about we have NZTE team drinks in the Hub to allow them to see the facility some time? I am back beginning of Feb but I am sure Debbie is back sooner.

Regards

J

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
[REDACTED]

Email Chain 34:

From: Jennie Vickers <jennie.vickers=nzdia.co.nz@mail6.wdc01.mcdlv.net> **On Behalf Of** Jennie Vickers

Sent: Saturday, 16 December 2017 1:37 PM

To: *Multiple Recipients

Subject: UNCLASSIFIED NZDF Estate Regeneration Project Slide Pack from the Industry Brief 13 December 2017

[View this email in your browser](#)



The NZDF DEI (Defence Estate Infrastructure) Alliance Project Team held an industry briefing session this week in Auckland, to provide an update on the Estate Regeneration Project.

Many of us in the room needed stronger glasses to take in all the detail so I attach a copy of slides from the session, which include on Page 7, the Strategy Roadmap which was launched and presented at the Session. [Slides](#)

Even if you are not involved in this project, the slides contain some useful NZDF background and up to date stats on NZDF, its Mission and Values.

In the interests of encouraging wide engagement here are the DEI Team Contact Details:

Tom s9(2)(a), s9(2)(g)(ii)
s9(2)(a), s9(2)(g)(ii)
[Redacted]
[Redacted]
[Redacted]

Andy [REDACTED]

s9(2)(a), s9(2)(g)(ii)

[REDACTED]

[REDACTED]

[REDACTED]

Jason [REDACTED]

s9(2)(a), s9(2)(g)(ii)

[REDACTED]

[REDACTED]

[REDACTED]

Christian [REDACTED]

s9(2)(a), s9(2)(g)(ii)

[REDACTED]

[REDACTED]

[REDACTED]

Ruth [REDACTED]

s9(2)(a), s9(2)(g)(ii)

[REDACTED]

[REDACTED]

[REDACTED]

Kind regards,
Jennie Vickers
CEO
NZDIA
s9(2)(a)



Email Chain 34:

From: Jennie Vickers <jennie.vickers=nzdia.co.nz@mail165.atl81.rsgsv.net> **On Behalf Of** Jennie Vickers

Sent: Thursday, 7 December 2017 6:28 PM

To: *Multiple Recipients

Subject: UNCLASSIFIED NZDIA December News: New Board, ADOD Industry Day and Forum 2017 Portal

[View this email in your browser](#)



New NZDIA Board

At the NZDIA AGM held yesterday, an election was run for some of the Director positions, as a normal part of the regular rotation of the Board.

I am delighted to announce that the NZDIA board members are:

- Andrew Ford from Beca (Chair)
- Chris Saxby from Babcock International (Deputy Chair)
- Heather Deacon from Airbus
- Roger Hurst from Loop Technology
- Jerry Szulinsky from LMNZ

Scott Arrell retired from the role of Chair at the end of his Chair's term, and from the Board. The Board thanks Scott for his years of commitment to NZDIA and its on-going growth and success.

ADOD Industry Day

The Australian Department of Defence (ADOD) Naval Shipbuilding Industry Briefing on

Tuesday 5th December was a resounding success. ADOD, NZDIA, NZTE, NZDF, MOD, BAE, Fincantieri and Navantia, presented during the day about the opportunities for NZ businesses to participate in the new emerging supply chains, and how to engage for the major shipbuilding projects in Australia.

With over A\$90 billion spend included in the program and New Zealand businesses' status as part of the "Australian local defence industry" the return of the exciting days of the ANZACs build, was signalled. This special status comes with corresponding NZ business access to assistance, grants and opportunities.

NZDIA and NZTE talked about their respective roles and working together, to support NZ businesses make the most of this rollout.

Watch this space for news in 2018 about the programs coming to make this supply chain participation, a reality for New Zealand's innovators and creators.

Further more detailed reports to follow from NZDIA and Line of Defence Magazine. www.defsecmedia.co.nz Slides will be sent out to registered participants and will be added to the new portal (see below).

NZDIA Forum Portal

The NZDIA 2017 Forum Portal is now up and running. Forum participants will receive a link and a password to access the portal early next week.

Kind regards,
Jennie Vickers
Executive Director
NZDIA

s9(2)(a)



Email Chain 33:

From: Graeme [redacted]
Sent: Wednesday, 13 December 2017 2:27 pm
To: Kate [redacted]; Jennie Vickers <jennie.vickers@nzdia.co.nz>
Subject: RE: Presentations from the Industry Briefing

Yes, we can send out material using the distribution list from all attendees.

Hope we can get the ADOD presentation at least. The Primes I can understand if they're reluctant but would still encourage them to make presentations available.

Thanks for the links – useful.

Graeme

From: Kate [redacted]
Sent: Wednesday, 13 December 2017 2:20 PM
To: Graeme [redacted]; Jennie Vickers <jennie.vickers@nzdia.co.nz>
Subject: RE: Presentations from the Industry Briefing

Hi Graeme

Apologies for the delay in sending these through. We're just awaiting confirmation from ADOD regarding distribution of their presentation.

All the videos were brought on USB so we don't have those, as were all the Primes' presentations.

Christine sent me the links below which may be useful:

If attendees would like further information about Naval Shipbuilding I would encourage you provide them with the following web links

- Link to the Naval Shipbuilding Plan and associated materials:
<http://www.defence.gov.au/navalshipbuildingplan/>
- Link to the Future Frigate web page with info, media releases and fact sheet
http://www.defence.gov.au/casg/EquippingDefence/SEA5000PH1_FutureFrigates
- Link to the Offshore Patrol Vessel web page
http://www.defence.gov.au/casg/EquippingDefence/SEA1180PH1_OffshorePatrolVessels
- The Centre for Defence Industry Capability's naval shipbuilding portal
<http://business.us14.list-manage.com/subscribe?u=679f06865b91e800d857aa72f&id=ea936fa1d2>
- CDIC web page <https://www.business.gov.au/centre-for-defence-industry-capability>

Once we've got the ok from ADOD, I assume you'll be arranging a mailout to all attendees from the briefing including the ADOD presentation and your presentation, along with the above links – is that correct? Jennie mentioned you were looking at doing a feedback email as well.

I'll let you know as soon as we get their approval – let me know if there is anything else you need for sending out.

Cheers,
Kate

Kate s9(2)(a)

New Zealand Defence Industry Association
PO Box 128 261
Remuera, Auckland 1541
Phone s9(2)(a)
www.nzdia.co.nz



From: Graeme s9(2)(g)(ii), s9(2)(a)
Sent: Wednesday, 13 December 2017 12:22 PM
To: Jennie Vickers <jennie.vickers@nzdia.co.nz>; Kate s9(2)(a)
Subject: FW: Presentations from the Industry Briefing
Importance: High

Hi Jennie and Kate,

Can you please send me the copy of presentations from last week's Industry Briefing? I am receiving requests to provide the information and I also want to use some of it as a basis for further communications. I am hamstrung without it and time is slipping by. Please send – emphasis on Brian Hickey's presentation.

Regards
Graeme

From: Graeme s9(2)(a), s9(2)(g)(i)
Sent: Thursday, 7 December 2017 11:47 AM
To: Jennie Vickers <jennie.vickers@nzdia.co.nz>; 'Kate s9(2)(a), s9(2)(g)(ii)
Subject: Presentations from the Industry Briefing

Hi Jennie and Kate,

Thank you for all your efforts on Tuesday –good feedback from companies and from the Primes I met with. I expect you're recovering from the AGM etc yesterday – trust that went well.

Can I get a copy of the presentation slides (and videos if possible?) from the presenters at the Industry Briefing.

In particular Brian Hickey's presentation, and if possible the Primes. I am most interested in capturing the key emails and websites for businesses to follow up – and want to get that out in some post-event communications, hopefully to reach firms that were not in the room but could have relevant services/technologies for defence.

I am also keen for a hot debrief on the event management early next week – that will include Stefan and Jaime from our side. And also Jennie, for you me and Debbie to get together regarding further industry engagement around Oz defence. Either Monday or Tuesday morning next week are good.

Best regards,

Graeme

Graeme ^{s9(2)(a), s9(2)(g)(ii)}
^{s9(2)(g)(ii), s9(2)(a)}



**NEW ZEALAND
TRADE & ENTERPRISE**
Te Taurapa Tūhono

^{s9(2)(a)}

^{s9(2)(a)}

w nzte.govt.nz



Level 6, 139 Quay Street, Auckland 1010
[View location map](#)

New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow – bigger, better, faster - into international markets.

This e-mail message, together with any attachments, is for the intended recipient only and may not be disclosed to any other person. If you are not the intended recipient and you have received or seen this message through an error, please notify the sender immediately and delete the email from your system. Unauthorised use or disclosure of the message, or the information it contains, may be unlawful.

New Zealand Trade and Enterprise accepts no responsibility for changes made to this email or to any attachments after transmission from New Zealand Trade and Enterprise. The information contained in this email, together with any attachments, does not necessarily represent the official view of New Zealand Trade and Enterprise. It is your responsibility to check this email and any attachments for viruses.

Email Chain 32:

From: Graeme [redacted]

Sent: Thursday, 30 November 2017 11:57 am

To: Jennie Vickers <jennie.vickers@nzdia.co.nz>; HOWARTH DEBBIE, MRS

[redacted] RICHARD [redacted]

Subject: RE: Meeting on 5th December

I have given some thought as to who the primes, such as BAE, may want to engage with while here. I would appreciate both your input to this and further suggestions. This is not by any means a full scan, just a sweep of firms we know are interested or NZTE know may have some skills/tech that could be appropriate. I am sure you will both know of more.

Obviously Primes will want to see firms based on their needs or perceptions. Frankly, New Zealand's shipbuilding and large scale fabrication facilities are limited and I wonder if the intent should be to demonstrate some aspects of leading edge technology, even where that may not yet be deployed into defence applications. For instance, our thoughts at NZTE were whether seeing [redacted] and [redacted] to understand the way in which we have used advanced composites manufacturing in boat design would be beneficial?

Clearly we will need to lock in meetings very soon for next Thursday and Friday. Especially as firms like [redacted] may not have considered the defence opportunity.

Graeme

Attachment One: Suggested Companies For Defence Primes

Withheld under S.9(2)(b)(ii)

From: [redacted] Tony [redacted]

Sent: Wednesday, 29 November 2017 6:48 PM

To: Jennie Vickers <jennie.vickers@nzdia.co.nz>; Graeme [redacted]

[redacted] [redacted]

Cc: [redacted] Ross R (UK) [redacted] >; [redacted] Sam

[redacted]; Kate [redacted]

Subject: RE: Meeting on 5th December

Folks, I am delighted to advise that Sam [redacted] will be travelling to Auckland in support of BAE Systems industry engagement program. Sam will be attending all week.

Sam has extensive knowledge of our strong NZDI relationships associated with BAE Systems long running programs.

Regards

Tony

Tony **s9(2)(a)**

s9(2)(a)
BAE Systems Australia

s9(2)(a)

From: Jennie Vickers [<mailto:jennie.vickers@nzdia.co.nz>]

Sent: Thursday, 23 November 2017 9:03 AM

To: **s9(2)(a)** Sharon; Graeme **s9(2)(a)** **s9(2)(a)**

Cc: **s9(2)(a)** Tony; **s9(2)(a)** Bruce; **s9(2)(a)** **s9(2)(a)** R (UK)

Subject: Re: Meeting on 5th December

Hi all

I have copied in Dean and also Debbie Howarth NZDF and Graeme **s9(2)(a)** from NZ Trade and Enterprise. Graeme and I had a chat yesterday and are doing a follow up today about who you should meet and/or visit in NZ .

Is there a time Monday that we can have a chat on the phone all together? Graeme and I are due to talk again this morning and by Monday we will have more suggestions.

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



On Mon, Nov 20, 2017 at 11:08 AM, **s9(2)(a)** Sharon <**s9(2)(a)**> wrote:

Hi Jennie,

As per our conversation this morning I am delighted to confirm that Tony **s9(2)(a)** will represent BAE Systems at the DoD event on 5th December in Auckland. Please feel free to contact Tony direct to confirm all the arrangements.

Regards

Sharon

Sharon **s9(2)(a)**

s9(2)(a)
BAE Systems Australia

s9(2)(a)
Taranaki Road, Edinburgh Parks, EDINBURGH SA 5111

BAE Systems Australia
Registered Office: Taranaki Road, Edinburgh Parks, EDINBURGH SA 5111
Registered in Australia No: 008 423 005
www.baesystems.com



Connect with **BAE Systems:**

This email has been sent on behalf of one of the following companies within the BAE Systems Australia group of companies:

- BAE Systems Australia Limited - Australian Company Number 008 423 005
- BAE Systems Australia Defence Pty Limited - Australian Company Number 006 870 846
- BAE Systems Australia Logistics Pty Limited - Australian Company Number 086 228 864

Our registered office is Evans Building, Taranaki Road, Edinburgh Parks, Edinburgh, South Australia, 5111. If the identity of the sending company is not clear from the content of this email please contact the sender.

This email and any attachments may contain confidential and legally privileged information. If you are not the intended recipient, do not copy or disclose its content, but please reply to this email immediately and highlight the error to the sender and then immediately delete the message.

This email has been sent on behalf of one of the following companies within the BAE Systems Australia group of companies:

- BAE Systems Australia Limited - Australian Company Number 008 423 005
- BAE Systems Australia Defence Pty Limited - Australian Company Number 006 870 846
- BAE Systems Australia Logistics Pty Limited - Australian Company Number 086 228 864

Our registered office is Evans Building, Taranaki Road, Edinburgh Parks, Edinburgh, South Australia, 5111. If the identity of the sending company is not clear from the content of this email please contact the sender.

This email and any attachments may contain confidential and legally privileged information. If you are not the intended recipient, do not copy or disclose its content, but please reply to this email immediately and highlight the error to the sender and then immediately delete the message.

Email Chain 33

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Monday, 4 December 2017 2:34 PM

To: Graeme s9(2)(a), s9(2)(g)(ii)

Cc: Kate s9(2)(a), s9(2)(g)(ii) HOWARTH DEBBIE, MRS

s9(2)(g)(ii), s9(2)(a) Stefan s9(2)(a), s9(2)(g)(ii)

Subject: Re: Registrations

Excellent number. Kate, at what stage do we run out of space?

I increased the total numbers for evening drinks/food ordering so should be good for supplies for the evening.

J

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



On Mon, Dec 4, 2017 at 2:04 PM, Graeme s9(2)(a), s9(2)(g)(ii) wrote:

Just thought I'd let you know we're close to 120 registrations now. We're keeping the online regs open to 5pm and we will get a "final" list to you immediately after.

Graeme

Graeme ^{s9(2)(a), s9(2)(g)(iii)}

^{s9(2)(a)}

^{s9(2)(a), s9(2)(g)(ii)}

Market Manager

w nzte.govt.nz



Australia-Pacific

[Level 6, 139 Quay Street, Auckland 1010](#)



**NEW ZEALAND
TRADE & ENTERPRISE**
Te Taurapa Tūhono

[View location map](#)

New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow – bigger, better, faster - into international markets.

This e-mail message, together with any attachments, is for the intended recipient only and may not be disclosed to any other person. If you are not the intended recipient and you have received or seen this message through an error, please notify the sender immediately and delete the email from your system. Unauthorised use or disclosure of the message, or the information it contains, may be unlawful.

New Zealand Trade and Enterprise accepts no responsibility for changes made to this email or to any attachments after transmission from New Zealand Trade and Enterprise. The information contained in this email, together with any attachments, does not necessarily represent the official view of New Zealand Trade and Enterprise. It is your responsibility to check this email and any attachments for viruses.

=====
=====

Email Chain 31

From: Graeme [redacted]

Sent: Thursday, 30 November 2017 11:40 am

To: [redacted] Mike (CBA) [redacted]; [redacted];
[redacted] Andrea (AUS) [redacted]; Jennie
Vickers <jennie.vickers@nzdia.co.nz>

Subject: RE: Shipbuilding paper - published version

Can I have agreement to each organisation's logo being at the footer of the document please? Sorry about the rush but we need to get this to print by mid-afternoon today.

Graeme

Attachment One: 2149 AUSPAC Defence Handout 6

Defence industry opportunities in Australia

WHAT'S AUSTRALIA DOING?

Australia's perception of strategic risk is supporting significant increases in defence expenditure. The 2016 Defence White Paper (February 2016) sets out the Australian Government's plan for the largest recapitalisation of the Australian Defence Force since the Second World War.

At the launch of the White Paper, Australian Prime Minister Malcolm Turnbull was direct about its purpose and objectives, saying: "It sets out a clear-eyed and unsentimental appraisal of our strategic environment, the threats and the opportunities. It sets out the capabilities we need to respond to them, and with considerable, fully-costed detail, explains how we will acquire those capabilities."

SO THERE'S A SPEND-UP?

Yes. In financial terms the scale of investments are significant. Defence spending will double in real terms in the 20 years from 2005 to 2025. The annual defence budget will rise from AUD\$35 billion in 2017-18 to AUD\$59 billion in 2025-26. Total defence funding over the next decade is forecast to be AUD\$448 billion, including AUD\$200 billion in new capital expenditure.

WHAT ARE THE INVESTMENT PRIORITIES?

The Government's objective is to deliver a complete regeneration (and significant enhancement) of defence capabilities. The outcome sought is military technological superiority in the Indo-Pacific region. Alongside this objective, Australia is seeking to drive domestic innovation and economic growth by developing its defence industrial base.

Naval construction sits at the core of Australia's ambitions with Defence embarking on its largest ever shipbuilding endeavour including the domestic construction of twelve submarines, nine frigates, twelve offshore patrol vessels, and 21 Pacific Patrol Boats.

The contracts, valued at over AUD\$90 billion, will be designed to support a continuous shipbuilding programme, and will ensure a substantial expansion of indigenous defence industry capabilities.

Naval construction will be split between South and Western Australia. But as with other projects, such as the recent Air Warfare Destroyer project, companies in all States and Territories will be involved in providing subsystems, parts, services, and ongoing support.

Beyond maritime investments the Government remains committed to modernising the Australian Defence Force's:

- air capability (Joint Strike Fighter, Growler electronic attack aircraft, and P-8 surveillance aircraft);
- land capability (new mobility vehicles, tank upgrades, and new long-range rocket systems);
- intelligence (enhanced cyber defence and attack, improved military intelligence collection and analysis, and strengthened electronic warfare); and
- enabling capabilities (base, camp and airfield upgrades as well as improved space, radar and communications facilities).

AUSTRALIA'S NAVAL SHIPBUILDING PROGRAMME



NEW ZEALAND
TRADE & ENTERPRISE
Te Taurapa Tōhono

WHAT'S THE NEW ZEALAND ANGLE?

The enormous scale of the planned investments is presenting serious challenges to the Australian Government and industry in terms of delivery.

As one Australian Defence contact recently put it: "We don't have the domestic capabilities to deliver on these ambitions. Working with partners to grow our capabilities and outsource where we can is now a fundamental requirement."

It's worth remembering that the ANZAC Ship Project in the 1990s injected over \$800 million into the New Zealand economy and led to the growth of the maritime defence industry in New Zealand.

HOLD ON, ISN'T AUSTRALIA ONLY INTERESTED IN SUPPORTING ITS OWN DOMESTIC INDUSTRIES?

No. Senior officials at the Department of Defence have been clear that New Zealand will be important to achieving Australia's objectives. And there is currently insufficient industrial capability in Australia to deliver on the Government's ambitions.

Some industry development programmes are limited to Australian-registered businesses, but importantly for the purposes of determining Australian Industry Content, work undertaken by New Zealand-registered companies will be calculated as meeting the definition of local industry content.

IS THE SHIPBUILDING PROGRAMME THE CENTREPIECE OF THE GOVERNMENT'S LONG-TERM GOAL?

It absolutely is. Australia is 100% committed to establishing a long term naval shipbuilding enterprise, and the significance of the initiative (at AUD\$90 billion in capital costs) should not be underestimated.

The Government intends to use the build programme to transform Australia's naval shipbuilding industry, help drive economic growth, support job creation and assure the long-term sustainability of domestic naval shipbuilding. It's a high profile political priority that both major political parties have signed on to.

IS THERE A PLAN?

Yes. The Naval Shipbuilding Plan (May 2017) outlines the Government's vision for the Australian naval shipbuilding enterprise and maps out the core elements necessary for its execution.

The Plan unpacks the Government's maritime objectives; details the infrastructure investments (ship ards) planned in South and West Australia; outlines workforce investments – including commitments to establish a Naval Ship Building College; and underlines Defence's plan for building stronger partnerships between industry and Government.

The naval shipbuilding workforce is expected to grow to around 5200 workers by the mid to late 2020s, with more than four times this number employed in supply chain activities.

Further Defence Industry Plans are expected to be released in 2018.

SO WHERE ARE THE MAJOR SHIPBUILDING PROJECTS AT?

Frigates

The Future Frigate Program will replace Australia's existing fleet of eight ANZAC Class frigates with a new fleet of nine anti-submarine warfare frigates. The capital acquisition programme is valued at AUD\$35 billion. The frigates will have sufficient range and endurance to operate in the Indo-Pacific region and be equipped with a range of offensive and self-protection systems.

Three designers have been short-listed to refine their designs and participate in the next stage of the tender process:

- BAE Systems (United Kingdom) with the Type 26.
- Fincantieri (Italy) with the FREMM.
- Navantia (Spain) with a redesigned F100 class vessel.

Government approval of the preferred tenderer is expected in the first quarter of 2018, to allow construction to commence in Adelaide in 2020. A rolling programme of construction will continue until the late 2030s. Defence expects domestic construction will support the creation of 2,500 ship building jobs.

The three designers have been active in working to identify potential industry partners in Australia and New Zealand.

In October the Government confirmed the frigates will be equipped with the Aegis Combat Management System, together with an Australian tactical interface, which will be developed by SAAB Australia.



Offshore Patrol Vessels

Defence will acquire 12 new offshore patrol vessels at a total programme cost of approximately AUD\$3.5 billion. The vessels will have greater range and endurance than the existing fleet and will be capable of undertaking enhanced border protection missions.

In late November 2017, German shipbuilder Lürssen was awarded the contract for design and delivery of the offshore patrol vessels. They will work with Australian shipbuilders Austal, ASC and Cimtec to construct the boats, beginning at the Osborne Naval Shipyard in Adelaide in 2018, before transferring to the Henderson Maritime Precinct in Western Australia when the future frigate construction programme commences in 2020.

New Zealand companies with an interest in supporting the delivery of this project can contact Australia's Centre for Defence Industry Capability (business.gov.au/centre-for-defence-industry-capability) or contact the designers directly.

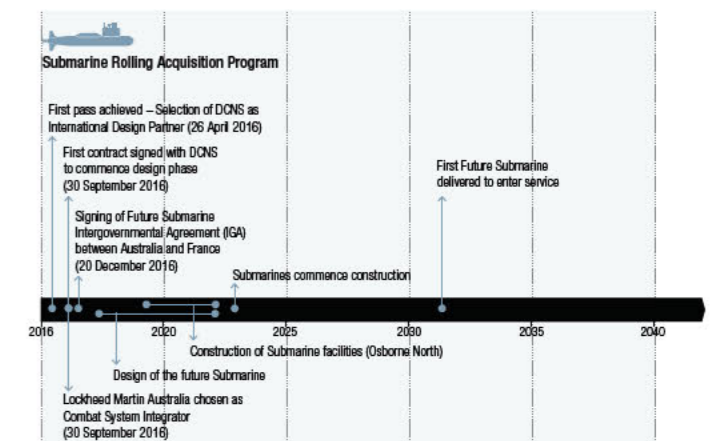
Submarines

The doubling of the submarine fleet recognises Australia will face a more challenging maritime environment in coming years. Commencement of the Future Submarine project began in 2016 with French company Naval Group (formerly known as DCNS) selected as the prime contractor, and Lockheed Martin Australia as the combat system integrator. The procurement program is the single largest defence acquisition in Australia's history.

Construction of the first submarine will begin in 2022-23. Entry into service of the first vessel is expected in the early 2030s. The build programme will extend into the late 2040s with the last of the 12 boats likely to be launched in the early 2050s. Construction will occur at the Osborne Naval Shipyard generating 3,000 direct and indirect employment opportunities.

The submarine fleet will be supported by upgrades to enabling infrastructure such as wharves and port facilities, as well as the development of simulators, training and submarine rescue systems.

Work packages for the submarine build programme are already being released and canvass the full spectrum of design, construction and engineering requirements. New Zealand companies with an interest in engaging with Naval Group Australia about sub-contracting opportunities can visit naval-group.com.au/contact/.



Source: Naval Shipbuilding Plan



Pacific Patrol Boats

Australia will build and gift 21 patrol boats to 12 Pacific Island countries. In March 2017, Austal Ships Pty Limited was awarded a AUD\$300 million contract to design and construct the vessels. The contract includes funding for an initial seven-year period of sustainment. Delivery of the vessels will occur between 2018 and 2024.



WHAT'S THIS I HEAR ABOUT A CENTRE OF DEFENCE INDUSTRY CAPABILITY?

The Australian Government is encouraging innovation as a way to diversify the Australian economy. The Department of Industry, Innovation and Science leads this effort and is a key partner for Defence's innovation programs, through the Centre for Defence Industry Capability: business.gov.au/cdic

The Centre is a new organisation based in Adelaide. It provides advisory services to Australian-registered businesses with an interest in supplying Defence. The objective is to help potential suppliers become 'defence ready' and to connect them with prime or sub-prime contractors.

New Zealand companies or subsidiaries that have an Australian Business Number (ABN) will be able to access the advisory services. New Zealand-only registered companies will also find the Centre's website a useful source of self-help information.

WHAT ABOUT INNOVATION?

The Centre hosts the virtual Defence Innovation Hub portal. Any New Zealand or Australian registered business may register with the Hub and submit unsolicited innovation proposals, or respond to Defence 'special notice' calls for submissions to solve a specific problem. Over 300 proposals have been submitted to the Hub and AUD\$13 million in government funding has been committed to supporting new approaches to defence capability challenges.



The Hub has brought together under one umbrella previous programs such as the Rapid Prototyping, Development and Evaluation programme and the Next Generation Technology Fund.

The New Zealand Defence Force has the opportunity to consider partnering with ADF on projects that will enhance our interoperability, and may in future consider submitting its own special notices through the Hub system.

IS THERE A RISK THE GOVERNMENT WILL SCALE BACK ITS COMMITMENTS?

It's unlikely. The 2016 Defence White Paper enjoys bi-partisan support. And the Labor Opposition is backing the Government in its determination to lift Defence expenditure to 2% of Gross Domestic Product. On current trends this will be achieved in 2020-21.

It's worth noting, however, that this target still faces at least two major challenges.

- On the supply side there's a risk that slower economic growth (forecast at 3%) will result in pressure to delay projects.
- On the demand side there's a risk that the planned growth in capital investment will outstrip the capacity of Defence and industry to deliver. Historically, commentators point out Defence has had difficulty in absorbing real capital increases in excess of 5% per year.

HOW DO I FIND OUT MORE ABOUT COMMERCIAL OPPORTUNITIES?

For projects that remain in the development phase the best point of contact is the Centre for Defence Industry Capability: business.gov.au/cdic

In addition, the Department of Defence's Capability Acquisition and Sustainment Group (defence.gov.au/casg/equippingdefence/) provides detailed information on each of the major projects being pursued by Defence.

In instances where prime contractors have been identified businesses are recommended to engage directly with their representatives.

New Zealand firms should contact New Zealand Trade and Enterprise and discuss how they can best engage with and increase their capability to successfully tender into Australian defence opportunities: nzte.govt.nz

DISCLAIMER

While every effort has been made to ensure that the information in this newsletter is correct, the Ministry of Foreign Affairs and New Zealand Trade and Enterprise accept no liability for its accuracy, nor for any actions or omissions taken on the basis of this information.

From: [REDACTED] Mike (CBA) [REDACTED]
Sent: Thursday, 30 November 2017 11:34 AM
To: Graeme [REDACTED]; [REDACTED] s9(2)(a), s9(2)(g)(ii);
[REDACTED] s9(2)(a), s9(2)(g)(ii); [REDACTED] Andrea (AUS) [REDACTED] s9(2)(a), s9(2)(g)(ii)
Cc: [REDACTED] s9(2)(a), s9(2)(g)(ii); [REDACTED] s9(2)(a), s9(2)(g)(ii)
Alan [REDACTED] s9(2)(a), s9(2)(g)(ii); [REDACTED] Ben [REDACTED] s9(2)(a), s9(2)(g)(ii);
[REDACTED] s9(2)(a), s9(2)(g)(ii); [REDACTED] RICHARD [REDACTED] s9(2)(a), s9(2)(g)(ii);
[REDACTED] s9(2)(a), s9(2)(g)(ii); [REDACTED] Chris (CBA) [REDACTED] s9(2)(a), s9(2)(g)(ii); [REDACTED] s9(2)(a), s9(2)(g)(ii) Llewellyn
(CBA) [REDACTED] s9(2)(a), s9(2)(g)(ii); [REDACTED] s9(2)(a), s9(2)(g)(ii)
[REDACTED] s9(2)(a), s9(2)(g)(ii); [REDACTED] Sharon-May [REDACTED] s9(2)(a), s9(2)(g)(ii)
[REDACTED] s9(2)(a), s9(2)(g)(ii); [REDACTED] Lisa (AUS) [REDACTED] s9(2)(a), s9(2)(g)(ii); [REDACTED] s9(2)(a), s9(2)(g)(ii)
Catherine (AUS) [REDACTED] s9(2)(a), s9(2)(g)(ii); [REDACTED] s9(2)(a), s9(2)(g)(ii) Mark (AUS)
[REDACTED] s9(2)(a), s9(2)(g)(ii); [REDACTED] s9(2)(a), s9(2)(g)(ii)
[REDACTED] s9(2)(a), s9(2)(g)(ii)
Subject: Shipbuilding paper - published version

[SEEMAIL] [IN CONFIDENCE]

Hi everyone,

I've had a series of visitors in over the last week and have not yet had time to update the shipbuilding paper I circulated recently.

Given the need to get a published product out to NZ industry reps ahead of the 5 Dec engagement in Auckland I think it's sensible we release the attached document - with thanks to NZTE for bringing its publishing capabilities to bear.

Before the end of the week I'll look to make some minor modifications to the document I previously circulated and we can have a full and final version agreed next week. Again thanks Graeme for agreeing to have the NZTE publishing team make some final modifications.

Mark: I've been thinking about the points you've made below (highlighted) and wonder if they might be better picked up in the defence industry cable I plan on preparing? [REDACTED] S.6(a); S.9(2)(g)(i)

[REDACTED]

Regards,

Mike

Mike [REDACTED]
New Zealand High Commission, Canberra | Te Aka Aorere

[REDACTED] s9(2)(a), s9(2)(g)(ii)

140 Commonwealth Avenue
Canberra, ACT 2600
Australia
www.mfat.govt.nz | www.safetravel.govt.nz



From: [redacted] Mark (AUS)
Sent: Thursday, 16 November 2017 8:09 a.m.
To: Graeme [redacted]; [redacted] Mike (CBA)
Cc: [redacted] Andrea (AUS);
 [redacted] [redacted] [redacted] RICHARD
 [redacted] Alan [redacted] Ben [redacted] [redacted]
 [redacted] Chris (CBA); [redacted]
 Lewellyn (CBA); [redacted] [redacted] Sharon-May [redacted]
 [redacted] Lisa (AUS); [redacted] Catherine (AUS)
Subject: RE: Australian defence industry - CBA paper for comment

[IN CONFIDENCE]

Hi Mike,

This is a fantastic product. It reads to me like just the sort of thing that a potentially interested company could flick through, with the right amount of direction for where to go to next if they are interested in exploring the opportunities further. Job well done, and thank you very much.

I'm conscious with these things there is a risk of "drafting by committee", which ends up detracting from readability. So I'll limit myself to three observations:

- S.6(a); S.9(2)(g)(i) [redacted]
- S.6(a); S.9(2)(g)(i) [redacted]
- S.6(a); S.9(2)(g)(i) [redacted]

Thanks Mike. Again, I think this is a great piece, which I look forward to discussing further next week.

We'll want to consider how to give this and the 5 December meeting profile through the Formal Message system - once complete. It is a good example of effective NZ Inc work and also of a practical effort to support NZ businesses.

Cheers,

Mark

From: Graeme [redacted]
Sent: Wednesday, 15 November 2017 3:23 p.m.
To: [redacted] Mike (CBA)
Cc: [redacted] Andrea (AUS);
[redacted] Mark (AUS);
[redacted] Alan [redacted] Ben [redacted] RICHARD
[redacted] Chris (CBA); [redacted]
Llewellyn (CBA); [redacted]; Sharon-May [redacted]
Subject: RE: Australian defence industry - CBA paper for comment

Thanks Mike. I'm meeting our marchoms people later this afternoon and will get a sense of what they can do or suggest. Have made some minor changes – mainly so that the document has a use beyond 5 December and is not intrinsically linked to it.

I will let Debbie and/or NZDIA reply regarding reaching out to the Primes. I think any help the High Commission can give will be appreciated as their attendance is a very big part of the value of the event.

Graeme

From: [redacted] Mike (CBA) [redacted]
Sent: Wednesday, 15 November 2017 1:14 PM
To: Graeme [redacted]
Cc: [redacted] Andrea (AUS) [redacted]; [redacted]
[redacted] Mark (AUS) [redacted]
[redacted] Alan [redacted] Ben [redacted]
[redacted] RICHARD [redacted]
[redacted] Chris (CBA)
[redacted] Llewellyn (CBA) [redacted]; [redacted]
[redacted]
Subject: RE: Australian defence industry - CBA paper for comment

[UNCLASSIFIED]

H Graeme,

Thanks for the feedback. Happy to receive your adjustments, just fire them through. DoD has made some modest changes which are reflected in the attached updated version. I've also picked up your title suggestion.

I had been lining up the MFAT Communications team to do a final polish but if NZTE is able to take care of that there's no problem from this end.

If Defence/NZTE/DIA would like some assistance reaching out to the potential frigate primes to encourage attendance on 5 December we could potentially help with that. But if you would rather run that process from NZ that's fine by us too. Just let me know.

Also, I have an introductory conference call scheduled with Naval Group's General Manager Industry and Innovation early next week. As you know Naval Group is confirmed as the prime contractor delivering the future submarine programme. If there was a desire to involve Naval Group in some way on 5 December we could look to get a sense of the GM's appetite for that. It's late notice but you never know.

All the best.

Mike

Mike [redacted]

New Zealand High Commission, Canberra | Te Aka Aorere

[redacted] s9(2)(a), s9(2)(g)(ii)

140 Commonwealth Avenue
Canberra, ACT 2600
Australia

www.mfat.govt.nz | www.safetravel.govt.nz



From: Graeme [redacted] s9(2)(g)(ii), s9(2)(a)
Sent: Wednesday, 15 November 2017 8:07 a.m.
To: [redacted] s9(2)(a), s9(2)(g)(ii) Mike (CBA); [redacted] s9(2)(a), s9(2)(g)(ii) Andrea (AUS); [redacted] s9(2)(g)(ii), s9(2)(a) s9(2)(g)(ii), s9(2)(a) Mark (AUS); [redacted] s9(2)(g)(ii), s9(2)(a) Alan
[redacted] s9(2)(a), s9(2)(g)(ii) Ben [redacted] s9(2)(a), s9(2)(g)(ii) RICHARD [redacted] s9(2)(a), s9(2)(g)(ii)
Cc: [redacted] s9(2)(a), s9(2)(g)(ii) Chris (CBA); [redacted] s9(2)(a), s9(2)(g)(ii) Llewellyn (CBA); [redacted] s9(2)(a), s9(2)(g)(ii) s9(2)(a), s9(2)(g)(ii)
Subject: RE: Australian defence industry - CBA paper for comment

Hi Mike,

Firstly, this is really impressive document and contains a lot of valuable information.

I have some changes to make to the document before it is published. I will annotate these on the document and revert.

[redacted] s9(2)(g)(i)

Invitations to the industry briefing have now gone to NZTE customers and have been forwarded to NZDF, NZDIA (via NZDF) and NZ Marine Industry for distribution. The invitation is attached and can be forwarded onto contacts recipients to this email have. Registration is to an NZTE site, not the

email in your document, which means we are able to capture registration details and manage the registrants on the day. Debbie Howarth has worked tirelessly with ADOD contacts to ensure this invitation reflects their requirements.

We are uncertain about the attendance of the primes at this point – unless Debbie has an update to that. In my changes I will suggest a rewrite of the introduction; my suggestion is that this document stands independent of the industry briefing: it won't be distributed until close to or at the briefing anyway.

I would like our marketing communications people to have a look at the draft document, and put some polish on it too. We may have a format that we can use for preparation of a document for online and print.

Mike, happy to have a call – this is good stuff and I want it to go out in most meaningful way to those firms that have capability to contract into the ADF.

Best regards

Graeme s9(2)(a), s9(2)(g)(ii) Market Manager Australia-Pacific	s9(2)(a)	s9(2)(a)
	w nzte.govt.nz	
NEW ZEALAND TRADE & ENTERPRISE Te Taurapa Tūhono	Level 6, 139 Quay Street, Auckland 1010 View location map	
	New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow – bigger, better, faster - into international markets.	

From: s9(2)(a), s9(2)(g)(ii) Mike (CBA) s9(2)(a), s9(2)(g)(ii)
Sent: Tuesday, 14 November 2017 2:34 PM
To: s9(2)(a), s9(2)(g)(ii) Andrea (AUS) s9(2)(a), s9(2)(g)(ii) s9(2)(a), s9(2)(g)(ii) s9(2)(a), s9(2)(g)(ii) Graeme s9(2)(a), s9(2)(g)(ii) s9(2)(a), s9(2)(g)(ii) Mark (AUS) s9(2)(a), s9(2)(g)(ii) ; s9(2)(g)(ii), s9(2)(a) ; Alan s9(2)(a), s9(2)(g)(ii) Ben s9(2)(a), s9(2)(g)(ii) ; s9(2)(a), s9(2)(g)(ii) RICHARD s9(2)(a), s9(2)(g)(ii) s9(2)(a), s9(2)(g)(ii) Chris (CBA) s9(2)(a), s9(2)(g)(ii) ; s9(2)(a), s9(2)(g)(ii) Llewellyn (CBA) s9(2)(a), s9(2)(g)(ii) ; s9(2)(a), s9(2)(g)(ii) ; s9(2)(a), s9(2)(g)(ii) s9(2)(a), s9(2)(g)(ii)

Subject: Australian defence industry - CBA paper for comment

[UNCLASSIFIED]

Hi everyone,

As requested CBA has prepared the attached draft paper on defence industry opportunities in Australia.

It provides an overview of the Australian Government's ambitions, and planned activities, with a focus on naval construction. We hope it will generate a little industry interest in advance of the DoD briefing scheduled for 5 December.

It's yet to have a print designer work on it but, assuming you're comfortable with the content, the intention is to have a polished product finalised next week. If it were possible to hear back from you by Friday 17 November on the content and tone that would be much appreciated.

I've also passed a copy to the DoD Shipbuilding Team. Mostly to make sure there's no factual inaccuracies, but also to determine if DoD is able to provide some information on industry contact points for some of the major projects.

We've been working on the assumption that the final product will be circulated to NZ industry contacts by NZTE, NZDF and NZDIA.

Separately, if it were possible to receive an update on how the 5 December industry event is coming together that would be much appreciated.

All the best.

Mike

Mike s9(2)(a), s9(2)(g)(ii)

[Redacted]
New Zealand High Commission, Canberra | Te Aka Aorere

s9(2)(a), s9(2)(g)(ii)

140 Commonwealth Avenue
Canberra, ACT 2600
Australia

www.mfat.govt.nz | www.safetravel.govt.nz



"The information contained in this email message is intended only for the addressee and is not necessarily the official view or communication of the Ministry. It may be legally privileged. If you are not the intended recipient you must not use, disclose, copy or distribute this message or the information in it as this may be unlawful. If you have received this message in error, please email or telephone the sender immediately."

This e-mail message, together with any attachments, is for the intended recipient only and may not be disclosed to any other person. If you are not the intended recipient and you have received or seen this message through an error, please notify the sender immediately and delete the email from your system. Unauthorised use or disclosure of the message, or the information it contains, may be unlawful.

New Zealand Trade and Enterprise accepts no responsibility for changes made to this email or to any attachments after transmission from New Zealand Trade and Enterprise. The information contained in this email, together with any attachments, does not necessarily represent the official view of New Zealand Trade and Enterprise. It is your responsibility to check this email and any attachments for viruses.

=====

Email Chain 30:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Tuesday, 28 November 2017 4:35 PM

To: HOWARTH DEBBIE, MRS s9(2)(g)(ii), s9(2)(a); s9(2)(a), s9(2)(g)(ii)

s9(2)(a), s9(2)(g)(ii) s9(2)(a), s9(2)(g)(ii); Graeme

s9(2)(g)(ii), s9(2)(a)

Subject: Fincantieri - Silvia s9(2)(a) is arriving into Auckland Thursday this week

Hi all

Silvia is keen to meet NZDF/MOD/NZTE and NZ companies with relevant capability on Friday this week and Monday next in advance of the Industry Briefing.

Can you help with suggestions etc? If Silvia came down to Wellington or elsewhere would the MOD/NZDF relevant people be free?

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



Email Chain 29:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Tuesday, 28 November 2017 1:31 PM

To: Kate s9(2)(a); Graeme s9(2)(g)(ii), s9(2)(a)
s9(2)(a); s9(2)(a)

Subject: Fwd: Fincantieri

Hi

We have emailed the Fincantieri team about setting up a call to talk about companies they should be speaking to. Shall we include you in that loop or should we be directing discussions in your direction on their behalf?

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



----- Forwarded message -----

From: Sarah s9(2)(a)s9(2)(a) >

Date: Tue, Nov 28, 2017 at 1:13 PM

Subject: Fincantieri

To: "jennie.vickers@nzdia.co.nz" <jennie.vickers@nzdia.co.nz>

Hi Jennie,

Silvia s9(2)(a), SEA 5000 Supply Chain Manager for Fincantieri will be in NZ for the Defence briefing on the 5th December.

She will be in Auckland for a few days either side and would like to meet with companies with capabilities applicable to the SEA5000 program.

Are you able to support with this?

Many Thanks.

Sarah

Sarah s9(2)(a)
Director Strategy and Communications
Defence Teaming Centre

s9(2)(a)
Sent from my iPhone

Email Chain 28:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Monday, 27 November 2017 4:18 PM

To: s9(2)(a) Annachiara <s9(2)(a)>; s9(2)(a) Dario <s9(2)(a)>;
Kate <s9(2)(a)>; Graeme <s9(2)(g)(ii), s9(2)(a)>

HOWARTH DEBBIE, MRS <s9(2)(g)(ii), s9(2)(a)>

Subject: Helping you get the most from your visit to ADOD Naval Shipbuilding Industry Briefing in Auckland 5 December

Hi all

Kate <s9(2)(a)> from our team is sorting out all logistics so I will leave her to liaise with you on logistical issues.

79 sign ups so far and chasers going out again.

We have had a call today with NZTE and BaE to sort out a few things and we should set up a call for you too in the next few days to talk about any specific requirements you have around who to meet and the approach you are taking. How does tomorrow or Thursday look for you? I have copied in Graeme from NZTE and Debbie from NZDF to join us if they can but if not I can convey information around!

To make the day work on 5th, current thinking is we give each Prime a 20-30 minute slot with everyone in the room (except the other Primes) and then we run the 101 Du Monde session for everyone. You can then pull people out one at a time to do a one on one during the Du Monde 101 without it being too disruptive.

If you would like to set up one on one sessions the next day on 6th when people may also be in Auckland for the NZDIA Member Meeting, Kate can find out if a room is available at the venue for you to do the same thing.

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
<s9(2)(a)>



Email Chain 27:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Monday, 27 November 2017 4:07 PM

To: s6(a), s9(2)(a) Christina MS <s6(a), s9(2)(a)>

Cc: Howarth Debbie, Mrs s9(2)(g)(ii), s9(2)(a); s6(a), s9(2)(a) Wayne MR 5

s6(a), s9(2)(a); Kate s9(2)(a) Alison MRS

s6(a), s9(2)(a); Graeme s9(2)(g)(ii), s9(2)(a)

Subject: Re: NZ industry briefing - Teleconference tomorrow? [SEC=UNCLASSIFIED]

I am good for 2pm. If we make it 2 Kate s6(a) should be able to join us.

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



On Mon, Nov 27, 2017 at 3:57 PM s6(a), s9(2)(a) Christina MS s6(a), s9(2)(a) wrote:

UNCLASSIFIED

Hi Jennie and Debbie

Great to hear the logistics are progressing well for the event next week. We have finalised our travel arrangements and I will send the details through to Kate shortly.

Would be good to catch up tomorrow afternoon to get an update on where you guys are with logistics and security arrangements. Would 2pm or 4pm your time work?

Please let me know

Thank you

Christina

From: Jennie Vickers [mailto:jennie.vickers@nzdia.co.nz]

Sent: Wednesday, 22 November 2017 9:15 AM

To: s6(a), s9(2)(a) Alison MRS

Cc: s6(a), s9(2)(a) Christina MS; Howarth Debbie, Mrs; s6(a), s9(2)(a) Wayne MR 5; Kate s9(2)(a); Graeme s9(2)(a), s9(2)(g)(ii)

Subject: Re: NZ industry briefing 22 November Updates [SEC=UNCLASSIFIED]

Debbie Kate and I are talking logistics this arvo with NZTE and will have an updated list and numbers then. Can report back later.

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



On Wed, Nov 22, 2017 at 10:51 AM, s9(a), s9(2)(a) Alison MRS <s6(a), s9(2)(a)> wrote:

UNCLASSIFIED

Fantastic Jennie, thanks for the update. Any early indications of registration numbers yet?

Alison s9(a), s9(2)(a)

s6(a), s9(2)(a)

[Redacted]

[Redacted]

Department of Defence – Canberra

s6(a), s9(2)(a)

From: Jennie Vickers [mailto:jennie.vickers@nzdia.co.nz]

Sent: Wednesday, 22 November 2017 7:00 AM

To: s6(a), s9(2)(a) Christina MS

Cc: Howarth Debbie, Mrs; s9(a), s9(2)(a) Alison MRS; s6(a), s9(2)(a) Wayne MR 5; Kate s9(2)(a); Graeme s9(2)(a)(i), s9(2)(a)

Subject: NZ industry briefing [SEC=UNCLASSIFIED] 22 November Updates

Hi all

I have got so confused with the length of our email thread that I thought it was time for a fresh thread with the latest updates.

From NZDIA end:

- Now have confirmation from all 3 Primes that they are attending. Kate [REDACTED] will work with them and keep you posted;
- We did a mailout chaser this week to 1300.

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a) [REDACTED]



IMPORTANT: This email remains the property of the Department of Defence and is subject to the jurisdiction of section 70 of the Crimes Act 1914. If you have received this email in error, you are requested to contact the sender and delete the email.

Email Chain 26:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Monday, 27 November 2017 3:57 PM

To: Kate s9(2)(a) Stefan s9(2)(g)(ii), s9(2)(a)

; Graeme s9(2)(a), s9(2)(g)(ii)

Subject: I have sent the test email re the 6th December : See other email

Hi

Any comments or changes for my mailout re 6th December. All your mailing list are welcome at our Member Meeting we just need to know for catering.

As soon as Rolls Royce confirm the words to slot in at the end I am ready to send this.

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



Email Chain 25:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Monday, 27 November 2017 3:37 PM

To: ^{(b)(6)} Greg (AU ^{(b)(7)(c)} s9(2)(a) ^{(b)(7)(c)}); Kate ^{(b)(7)(c)} s9(2)(a) ^{(b)(7)(c)} Graeme ^{(b)(7)(c)} s9(2)(g)(ii), s9(2)(a) ^{(b)(7)(c)} HOWARTH DEBBIE, MRS ^{(b)(7)(c)} s9(2)(g)(ii), s9(2)(a) ^{(b)(7)(c)}

Cc: ^{(b)(7)(c)} s9(2)(a) ^{(b)(7)(c)} Alfonso (AU) ^{(b)(7)(c)} s9(2)(a) ^{(b)(7)(c)} s9(2)(a) ^{(b)(7)(c)} Cindy (AU) ^{(b)(7)(c)} s9(2)(a) ^{(b)(7)(c)} >; ^{(b)(7)(c)} s9(2)(a) ^{(b)(7)(c)} Juan ^{(b)(7)(c)} s9(2)(a) ^{(b)(7)(c)} s9(2)(a) ^{(b)(7)(c)}

Subject: Helping you get the most from your visit to ADOD Naval Shipbuilding Industry Briefing in Auckland 5 December

Hi all

Kate ^{(b)(6)} from our team is sorting out all logistics so I will leave her to liaise with you on logistical issues.

75 sign ups so far and chasers going out again.

We have had a call today with NZTE and BaE to sort out a few things and we should set up a call for you too in the next few days to talk about any specific requirements you have around who to meet and the approach you are taking. How does tomorrow or Thursday look for you?

To make the day work on 5th, current thinking is we give each Prime a 20-30 minute slot with everyone in the room (except the other Primes) and then we run the 101 session for everyone. You can then pull people out one at a time to do a one on one during the Du Monde 101 without it being too disruptive.

If you would like to set up one on one sessions the next day on 6th when people may also be in Auckland for the NZDIA Member Meeting Kate can find out if a room is available at the venue for you to do the same thing.

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
^{(b)(7)(c)} s9(2)(a) ^{(b)(7)(c)}



On Fri, Nov 17, 2017 at 4:06 PM, ^{(b)(6)} ^{(b)(7)(c)} Greg (AU) ^{(b)(7)(c)} s9(2)(a) ^{(b)(7)(c)} wrote:

Hi Jennie,

Navantia Australia would be pleased to attend and be involved with one-on-one meetings. It will probably be myself and [REDACTED], Alfonso [REDACTED]

Please advise location, timing, logistics etc, as soon as they come to hand, so we can make appropriate travel, accommodation and meeting arrangements.



Kind regards,

Greg [REDACTED]

[REDACTED]
NAVANTIA Australia Pty Ltd

Module 7w Endeavour House

11-15 Fourth Avenue, Mawson Lakes, S.A 5095

[REDACTED]

[REDACTED]

www.navantia.com.au

This email may contain confidential information. If I've sent it to you by accident, please delete it immediately.

From: Jennie Vickers [mailto:jennie.vickers@nzdia.co.nz]
Sent: Monday, 13 November 2017 12:18 PM
To: [REDACTED] Greg (AU)
Subject: DOD Naval Shipbuilding Industry Briefing in Auckland 5 December

Hi

As I mentioned on the phone last week the ADOD is bringing the Shipbuilding Briefing roadshow to Auckland. The NZDIA works closely with MOD and NZDF bringing industry closer and this opportunity came about as a result of meetings at PACIFIC2017.

We have been working with ADOD on the logistics and are ready to send out the timetable and invite to NZ industry.

Would you like the opportunity to attend?

Would you like to participate by having One on One Meetings with NZ industry players who would like to meet you and your team to talk about their capabilities and expertise?

Date: 5 December

Venue: In CBD Auckland

Invite: Draft ready but we need to know asap if you are a yes to attending and a yes to One on Ones, so we can reflect this in the invite and get them out. We can sort out all the arrangements between us while the invites go out.

I look forward to a yes or no as soon as possible.

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



NAVANTIA

Este mensaje, y cualquier fichero anexo al mismo, contiene informacion de caracter confidencial dirigida exclusivamente a su(s) destinatario(s) y, en su caso, sometida a secreto profesional. Queda prohibida su difusion, copia o distribucion a terceros sin la previa autorizacion escrita. Si Vd. ha recibido este mensaje por error, se ruega lo comunique inmediatamente por esta misma via y proceda a su completa eliminacion.

The information in this e-mail, and in any attachments, is confidential and, if any, protected by a professional privilege, and intended solely for the attention and use of the named addressee(s). You are hereby notified that any dissemination, copy or distribution of this information is prohibited without the prior written consent. If you have received this communication in error, please notify the sender by reply e-mail and delete it.

Email Chain 24:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Monday, 27 November 2017 2:44 PM

To: Graeme s9(2)(g)(ii), s9(2)(a) Stefan s9(2)(a), s9(2)(g)(ii)
; s9(2)(a)

Subject: Mailing list for invites on 5th and also invite to attend on 6th to NZDIA Member Meeting

Hi

I am ready to do a mailout about our Member Meeting and AGM to the others on our mailing list who do not vote at AGM.

Can you send me your list and I will invite them all to our Member Meeting as well and therefore put the date in the dairy in case they want to do a one on one Wednesday morning.

Alternatively I can do my mailout and include you in and you can cut and paste the text into a further mailout to your original list or a wider group.

Which option works for you?

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



Email Chain 23:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Monday, 27 November 2017 2:36 PM

To: HOWARTH DEBBIE, MRS s9(2)(a), s9(2)(g)(ii); Graeme s9(2)(a), s9(2)(g)(ii)

Subject: Who are the really good supply chain managers in NZ?

One question from Bae was who are the good NZ based managers/organisers of supply chains? As against the SMEs themselves?

Thoughts?

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



Email Chain 22:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Monday, 27 November 2017 2:00 PM

To: Stefan s9(2)(a), s9(2)(g)(ii)

Cc: Graeme s9(2)(a), s9(2)(g)(ii) s9(2)(a)

s9(2)(g)(ii), s9(2)(a)

Subject: Re: Registration list

Hi

Is there an update on numbers today?

Regards

Jennie Vickers

Executive Director

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541

jennie.vickers@nzdia.co.nz

s9(2)(a)



On Wed, Nov 22, 2017 at 4:38 PM, Stefan s9(2)(a), s9(2)(g)(ii) wrote:

Hi all

Attached is the current list of all delegates registered.

Other details on the attached doc which you may want to note are:

- Dieteries for your caterers
- Those delegates who will attend the “Doing business with Defence” workshop
- Those delegates who have expressed interest in meeting with the three prime contractors

Please note: all of the current invites state RSVP by Tuesday 21 November so I don’t expect any further registrations, although people can still register until the day prior to the event.

A reminder: that I will send to all delegates registered, the final instructions/venue address/F&Q’s/car parking instructions etc. on Friday 1 December. I require that copy no later than **12:00 noon Thursday 30 November** please.

Let me know if I can assist further.

Kind regards

Stefan

Stefan s9(2)(g)(ii), s9(2)(a)

s9(2)(a), s9(2)(g)(ii)

s9(2)(a)

s9(2)(a), s9(2)(g)(ii)

W nzte.govt.nz

W betterbydesign.org.nz



s9(2)(a), s9(2)(g)(ii)

[Level 6, 139 Quay Street, Auckland 1010](#)

PO Box 2364, Shortland Street, Auckland 1140, New Zealand



New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow into international markets.

This e-mail message, together with any attachments, is for the intended recipient only and may not be disclosed to any other person. If you are not the intended recipient and you have received or seen this message through an error, please notify the sender immediately and delete the email from your system. Unauthorised use or disclosure of the message, or the information it contains, may be unlawful.

New Zealand Trade and Enterprise accepts no responsibility for changes made to this email or to any attachments after transmission from New Zealand Trade and Enterprise. The information contained in this email, together with any attachments, does not necessarily represent the official view of New Zealand Trade and Enterprise. It is your responsibility to check this email and any attachments for viruses.

Email Chain 21:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Monday, 27 November 2017 1:55 PM

To: Graeme s9(2)(g)(ii), s9(2)(a)

Cc: s9(2)(a) kate s9(2)(a) s9(2)(a)
s9(2)(a), s9(2)(g)(ii) ; s9(2)(a) s9(2)(a)
s9(2)(a) Ben s9(2)(a)

Subject: Re: Updated invitation: Catch up call BaE NZTE NZDF re NZ Visits 2pm NZ time @ Mon Nov 27, 2017 2pm - 3pm (NZDT) s9(2)(a), s9(2)(g)(ii)

Hi

We now have 2 call lines set up. We will use the NZTE version.

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



On Mon, Nov 27, 2017 at 1:51 PM, Graeme s9(2)(g)(ii), s9(2)(a) wrote:

Hi Everyone,

Please use the following instructions to call the NZTE audioconference bridge.

From New Zealand call 08 8308 3033

From Australia call +64 8308 3033

Pin for all guests 726263#

I'll be on in 10 minutes.

Regards,

Graeme s9(2)(g)(ii), s9(2)(a)

s9(2)(a), s9(2)(g)(ii)

New Zealand Trade and Enterprise

s9(2)(a)

E s9(2)(a), s9(2)(g)(ii)

-----Original Appointment-----

From: jennie.vickers@nzdia.co.nz [mailto:jennie.vickers@nzdia.co.nz]

Sent: Monday, 27 November 2017 1:39 PM

To: s9(2)(a) s9(2)(a) s9(2)(a)
s9(2)(a), s9(2)(g)(ii) s9(2)(a) s9(2)(a)

Graeme s9(2)(a), s9(2)(g)(ii) s9(2)(a)

Cc: Ben s9(2)(a)

Subject: Updated invitation: Catch up call BaE NZTE NZDF re NZ Visits 2pm NZ time @ Mon Nov 27, 2017 2pm - 3pm (NZDT) s9(2)(a), s9(2)(g)(ii)

When: Monday, 27 November 2017 2:00 PM-3:00 PM (UTC+12:00) Auckland, Wellington.

Where: Can we use the NZTE Bridge facility?

This event has been changed.

[more details »](#)

Catch up call BaE NZTE NZDF re NZ Visits 2pm NZ time

When Mon Nov 27, 2017 2pm – 3pm Auckland

Where **Changed:** Can we use the NZTE Bridge facility? ([map](#))

Joining info meet.google.com/ovy-iekh-oxv

Calendar s9(2)(g)(ii), s9(2)(a)

- Who
- jennie.vickers@nzdia.co.nz – organizer
 - s9(2)(a), s9(2)(b)(ii)
 - s9(2)(a)
 - s9(2)(a), s9(2)(b)(ii)
 - s9(2)(a), s9(2)(g)(ii)
 - s9(2)(b)(ii), s9(2)(a)
 - s9(2)(g)(ii), s9(2)(a)
 - s9(2)(b)(ii), s9(2)(a)
 - Ben – optional

Going? [Yes](#) - [Maybe](#) - [No more options »](#)

Invitation from [Google Calendar](#)

You are receiving this courtesy email at the account s9(2)(g)(ii), s9(2)(a) because you are an attendee of this event.

To stop receiving future updates for this event, decline this event. Alternatively you can sign up for a Google account at <https://www.google.com/calendar/> and control your notification settings for your entire calendar.

Forwarding this invitation could allow any recipient to modify your RSVP response. [Learn More](#).

This e-mail message, together with any attachments, is for the intended recipient only and may not be disclosed to any other person. If you are not the intended recipient and you have received or

seen this message through an error, please notify the sender immediately and delete the email from your system. Unauthorised use or disclosure of the message, or the information it contains, may be unlawful.

New Zealand Trade and Enterprise accepts no responsibility for changes made to this email or to any attachments after transmission from New Zealand Trade and Enterprise. The information contained in this email, together with any attachments, does not necessarily represent the official view of New Zealand Trade and Enterprise. It is your responsibility to check this email and any attachments for viruses.

Email Chain 20

-----Original Appointment-----

From: jennie.vickers@nzdia.co.nz <jennie.vickers@nzdia.co.nz>

Sent: Monday, 27 November 2017 1:39 PM

To: s9(2)(a) kate s9(2)(a) s9(2)(a)
s9(2)(g)(ii), s9(2)(a) ; s9(2)(a) s9(2)(a)

Graeme s9(2)(g)(ii), s9(2)(a) ; s9(2)(a)

Cc: Ben s9(2)(a)

Subject: Updated invitation: Catch up call BaE NZTE NZDF re NZ Visits 2pm NZ time @ Mon Nov 27, 2017 2pm - 3pm (NZDT) (Ben s9(2)(a))

When: Monday, 27 November 2017 2:00 PM-3:00 PM (UTC+12:00) Auckland, Wellington.

Where: Can we use the NZTE Bridge facility?

Email Chain 19:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Thursday, 23 November 2017 11:35 AM

To: Graeme s9(2)(a), s9(2)(g)(ii)

Subject: Are you still good to talk now?

Jennie Vickers

Executive Director

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541

jennie.vickers@nzdia.co.nz

s9(2)(a)



Email Chain 18

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Thursday, 23 November 2017 11:33 AM

To: s9(2)(a) Sharon s9(2)(a); Graeme s9(2)(g)(ii), s9(2)(a)

s9(2)(a)
Cc: s9(2)(a) Tony s9(2)(a) s9(2)(a), Bruce

<s9(2)(a)>; s9(2)(a) Ross R (UK) <s9(2)(a)>

Subject: Re: Meeting on 5th December

Hi all

I have copied in Dean and also Debbie Howarth NZDF and Graeme s9(2)(g)(ii), s9(2)(a) from NZ Trade and Enterprise. Graeme and I had a chat yesterday and are doing a follow up today about who you should meet and/or visit in NZ .

Is there a time Monday that we can have a chat on the phone all together? Graeme and I are due to talk again this morning and by Monday we will have more suggestions.

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



On Mon, Nov 20, 2017 at 11:08 AM, WILSON, Sharon <s9(2)(a)> wrote:

Hi Jennie,

As per our conversation this morning I am delighted to confirm that Tony s9(2)(a) will represent BAE Systems at the DoD event on 5th December in Auckland. Please feel free to contact Tony direct to confirm all the arrangements.

Regards

Sharon

Sharon s9(2)(a)
BAE Systems Australia

s9(2)(a)
Taranaki Road, Edinburgh Parks, EDINBURGH SA 5111

BAE Systems Australia
Registered Office: Taranaki Road, Edinburgh Parks, EDINBURGH SA 5111
Registered in Australia No: 008 423 005
www.baesystems.com

Connect with **BAE Systems:** 

This email has been sent on behalf of one of the following companies within the BAE Systems Australia group of companies:

BAE Systems Australia Limited - Australian Company Number 008 423 005
BAE Systems Australia Defence Pty Limited - Australian Company Number 006 870 846
BAE Systems Australia Logistics Pty Limited - Australian Company Number 086 228 864

Our registered office is Evans Building, Taranaki Road, Edinburgh Parks, Edinburgh, South Australia, 5111. If the identity of the sending company is not clear from the content of this email please contact the sender.

This email and any attachments may contain confidential and legally privileged information. If you are not the intended recipient, do not copy or disclose its content, but please reply to this email immediately and highlight the error to the sender and then immediately delete the message.

Email Chain 17

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Wednesday, 22 November 2017 2:25 PM

To: Graeme s9(2)(g)(ii), s9(2)(a)

Subject: Can we reconvene the call re Bae to later today or tomorrow?

Jennie Vickers

Executive Director

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541

jennie.vickers@nzdia.co.nz

s9(2)(a)



Email Chain 16

-----Original Appointment-----

From: jennie.vickers@nzdia.co.nz <jennie.vickers@nzdia.co.nz>

Sent: Wednesday, 22 November 2017 2:14 PM

To: kate.s9(2)(a), s9(2)(g)(ii) s9(2)(g)(ii), s9(2)(a) ; Graeme.s9(2)(g)(ii), s9(2)(a); Peta.s9(2)(a), s9(2)(g)(ii); Ben.s9(2)(a), s9(2)(g)(ii)

Subject: Updated invitation: NZDIA NZTE NZDF Conference Call re Bae and ADOD Industry ... @ Wed Nov 22, 2017 2pm - 3pm (NZDT) (ben.gunness@nzte.govt.nz)

When: Wednesday, 22 November 2017 2:00 PM-3:00 PM (UTC+12:00) Auckland, Wellington.

Where: Last call has run over time-hold fire Phone-will add in Bae if this time works for everyone
2pm NZ Time

Email Chain 17

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Sent: Wednesday, 22 November 2017 1:44 PM
To: Stefan **s9(2)(a), s9(2)(g)(ii)**
Subject: Fwd: FW: NZ Industry Forum [SEC=UNCLASSIFIED]

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



----- Forwarded message -----

From: **Alison MRS** <**s6(a), s9(2)(a)**>
Date: Wed, Nov 22, 2017 at 12:15 PM
Subject: FW: NZ Industry Forum [SEC=UNCLASSIFIED]
To: Kate **s9(2)(a)** Jennie Vickers <jennie.vickers@nzdia.co.nz>
Cc: **Wayne MR 5"** <**s6(a), s9(2)(a)**>

UNCLASSIFIED

Hi Kate and Jennie

We are having issues with registering – I tried also but I get the same message – see below. Can you see if you get the same problem from your end?

Thanks,
Alison.

Alison **s6(a), s9(2)(a)**

s6(a), s9(2)(a)

[Redacted]

[Redacted]

Department of Defence – Canberra

s6(a), s9(2)(a)

IMPORTANT: This email remains the property of the Department of Defence and is subject to the jurisdiction of section 70 of the Crimes Act 1914. If you have received this email in error, you are requested to contact the sender and delete the email.

From: [REDACTED] Amanda MRS 2
Sent: Tuesday, 21 November 2017 5:29 PM
To: [REDACTED] Alison MRS
Cc: [REDACTED] Wayne MR 5; SEA5000.Coordination
Subject: FW: NZ Industry Forum [SEC=UNCLASSIFIED]

UNCLASSIFIED

Hi Alison

I sent the before I finished, but got Christina's away email (I hope she has fun on leave!) so I'll finish this with you.

I'm can't figure out what else I could do, do you have any ideas on how I should register?

Thanks

Amanda

IMPORTANT: This email remains the property of the Department of Defence and is subject to the jurisdiction of section 70 of the Crimes Act 1914. If you have received this email in error, you are requested to contact the sender and delete the email.

From: [REDACTED] Amanda MRS 2
Sent: Tuesday, 21 November 2017 5:26 PM
To: [REDACTED] Christina MS; [REDACTED] Wade MR
Cc: [REDACTED] Alison MRS; SEA5000.Coordination; [REDACTED] Wayne MR 5
Subject: RE: NZ Industry Forum [SEC=UNCLASSIFIED]

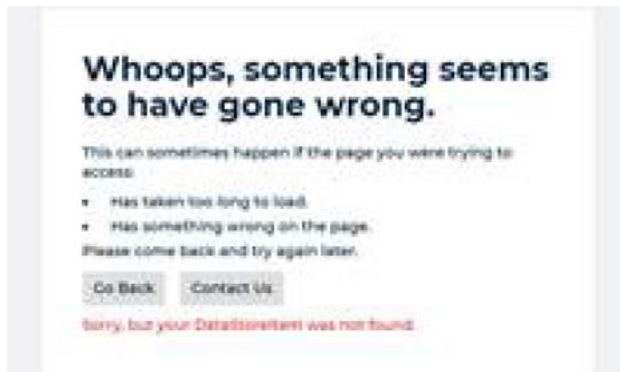
UNCLASSIFIED

Hello Christina

I was on leave all last week and yesterday. I am unable to register. I have tried to use

- Work's internet explorer and pressing the link as well as copy/pasting the address
- Work's chrome by copy/pasting the address,
- My mobile and typing in the web address

Either way I get this...



IMPORTANT: This email remains the property of the Department of Defence and is subject to the jurisdiction of section 70 of the Crimes Act 1914. If you have received this email in error, you are requested to contact the sender and delete the email.

From: s6(a), s9(2)(a) Christina MS
Sent: Thursday, 16 November 2017 9:26 AM
To: s6(a), s9(2)(a) Wade MR
Cc: s6(a), s9(2)(a) Alison MRS; SEA5000.Coordination; s6(a), s9(2)(a) Amanda MRS 2; s6(a), s9(2)(a) Wayne MR 5
Subject: RE: NZ Industry Forum [SEC=UNCLASSIFIED]

UNCLASSIFIED

Hi Wade

I am replying on Wayne's behalf. Please see below some details for Amanda to attend the briefing.

Registration: For security reasons the NZDF has asked that all attendees for the Naval Shipbuilding Industry Briefing, including presenters and Australian Government Officials, register via the link below

You can either copy and paste the link into your browser or follow the hyperlinked "Register" button in the invitation below

<https://mail.nzte.co.nz/events/preview/Preview/s2Oz80PXYOC2tAjVLEamQw>

Please let me know if you have any issues with registration process. Please note that you must register by Tuesday 21 November.

Location: We are not publically releasing where the briefing will be held due to security concerns (there have been protesters at past Defence Industry events). The details of the location will be provided to those who have registered, and have been vetted, closer to the date of the event.

For your information only, the event will be held at the Beca offices in Auckland CBD. I ask that you do not pass this information onto anyone else – particularly in industry.

Accommodation: Hotels nearby the venue are:

(approx. 5 mins walk away) <https://www.millenniumhotels.com/en/auckland/grand-millennium-auckland/>

(approx. 5 mins walk away) <http://www.aucklandcityhotel.co.nz/>

(approx. 10 mins walk away) <https://www.skycityauckland.co.nz/hotels/>

Note this is not the entertainment area of the city, the majority of the restaurants etc are around a 10 minute taxi trip away from these hotels.

Order of Proceedings: Please see attached

Closer to the briefing Amanda will be provided with:

- VIP list
- Attendee list
- Biographies of key speakers
- Ministerial Brief
- Key Contact List

Thank you

Christina

Christina s6(a), s9(2)(a)

s6(a), s9(2)(a)

[REDACTED]

Department of Defence

R2 Russell Offices | Canberra | ACT 2600

s6(a), s9(2)(a)

IMPORTANT: This email remains the property of the Department of Defence and is subject to the jurisdiction of section 70 of the Crimes Act 1914. If you have received this email in error, you are requested to contact the sender and delete the email.

From: s6(a), s9(2)(a) Wade MR

Sent: Wednesday, 15 November 2017 2:42 PM

To: s6(a), s9(2)(a) Wayne MR 5

Cc: [REDACTED] Alison MRS; [REDACTED] Christina MS; SEA5000.Coordination [REDACTED] Amanda MRS 2
Subject: NZ Industry Forum [SEC=UNCLASSIFIED]

UNCLASSIFIED

Good afternoon Wayne,

I was just wondering whether details have started to firm up for the NZ Industry Forum? Amanda is on leave this week but we are keen to firm up and coordinate travel arrangements given the time is fast approaching.

Of course if you've already written directly to Amanda I apologise but could I ask that you send them on to me as she is not accessing email while on annual leave?

Thanks in advance.

Regards

Wade [REDACTED]

[REDACTED]

[REDACTED]

Department of Defence | [REDACTED]

Brindabella Park, BP25-3-081 | PO Box 7938 | CANBERRA BC ACT 2610

[REDACTED]

IMPORTANT: This email remains the property of the Department of Defence and is subject to the jurisdiction of section 70 of the Crimes Act 1914. If you have received this email in error, you are requested to contact the sender and delete the email.

Email Chain 15:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Wednesday, 22 November 2017 11:15 AM

To: [redacted] Alison MRS [redacted]

Cc: [redacted] Christina MS [redacted]; Howarth Debbie, Mrs

[redacted] s9(2)(g)(ii), s9(2)(a); [redacted] Wayne MR 5 [redacted];

Kate [redacted] s9(2)(a); Graeme [redacted] s9(2)(g)(ii), s9(2)(a)

Subject: Re: NZ industry briefing 22 November Updates [SEC=UNCLASSIFIED]

Debbie Kate and I are talking logistics this arvo with NZTE and will have an updated list and numbers then. Can report back later.

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
[redacted] s9(2)(a)



On Wed, Nov 22, 2017 at 10:51 AM, [redacted] Alison MRS [redacted] wrote:

UNCLASSIFIED

Fantastic Jennie, thanks for the update. Any early indications of registration numbers yet?

Alison [redacted] s9(2)(a)

[redacted] s6(a), s9(2)(a)

Department of Defence – Canberra

[redacted] s6(a), s9(2)(a)

From: Jennie Vickers [mailto:jennie.vickers@nzdia.co.nz]

Sent: Wednesday, 22 November 2017 7:00 AM

To: [redacted] Christina MS

Cc: Howarth Debbie, Mrs; [redacted] Alison MRS; [redacted] Wayne MR 5; Kate [redacted] s9(2)(a) Graeme [redacted] s9(2)(a), s9(2)(g)(ii)

Subject: NZ industry briefing [SEC=UNCLASSIFIED] 22 November Updates

Hi all

I have got so confused with the length of our email thread that I thought it was time for a fresh thread with the latest updates.

From NZDIA end:

- Now have confirmation from all 3 Primes that they are attending. Kate [REDACTED] will work with them and keep you posted;
- We did a mailout chaser this week to 1300.

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a) [REDACTED]



IMPORTANT: This email remains the property of the Department of Defence and is subject to the jurisdiction of section 70 of the Crimes Act 1914. If you have received this email in error, you are requested to contact the sender and delete the email.

Email Chain 14:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Tuesday, 21 November 2017 1:57 PM

To: Howarth Debbie, Mrs s9(2)(g)(ii), s9(2)(a) >; Kate s9(2)(a)

Cc: Graeme s9(2)(g)(ii), s9(2)(a) Ben s9(2)(a)

s9(2)(a) nz>; Peta s9(2)(a), s9(2)(g)(ii)

Subject: Re: SKK ADOD Naval Shipbuilding - NZ Industry Briefing 20171121-0917.csv Unclassified

Hi all

I have copied Kate s9(2)(a) our Office Manager in so we cover all bases.

If NZTE can create badges and provide lanyards Kate can run the registrations and Andrew s9(2)(a) and I can meet and greet as hosts.

Thanks for the updated list. I have sent out a chaser email to my list and added Unclassified which might get through to a few more people.

We have yes from Navantia and Bae. I have chased Fincantieri and told them the other 2 have confirmed.

I have suggested a phone meeting between Bae and NZTE with Debbie as well to help answer their questions of who they should talk to from a marine perspective, to help fill my knowledge gaps. We should then offer the same info session to the other players if we can.

How about a call with our side 1-2 tomorrow Wednesday and then a call with Bae at 2pm our time.

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



On Tue, Nov 21, 2017 at 1:33 PM, Howarth Debbie, Mrs <s9(2)(a), s9(2)(g)(ii) > wrote:

From: Howarth Debbie, Mrs

Sent: Tuesday, 21 November 2017 1:30 p.m.

To: 'Graeme s9(2)(g)(ii), s9(2)(a)'; Jennie Vickers; Ben s9(2)(a); Peta s9(2)(a), s9(2)(g)(ii)

Subject: RE: SKK ADOD Naval Shipbuilding - NZ Industry Briefing 20171121-0917.csv

Hi

Thanks for the list, good to see some of the s9(2)(b)(ii) folks on there already. Also the ones I sent direct to from DIAC awards.

I am no on there guess cos I was on test system ☺

By the way Charlie s9(2)(a) is on their twice.

I will get the NZDF folks registered asap.

Re jobs prior, it would be great given you will have the most up to date list if you can do the Name tags

On the day it would be nice for NZTE and NZDIA to operate the registration desk from my POV as it is your event.

I have Chris updating the list of missing mobile numbers for local attendees to use SMS messaging on the day if we need it.

Thanks

Deb

PS anytime Wednesday is ok.

From: Graeme s9(2)(a), s9(2)(g)(ii)
Sent: Tuesday, 21 November 2017 9:33 a.m.
To: Jennie Vickers; Howarth Debbie, Mrs; Ben s9(2)(a); Peta s9(2)(a), s9(2)(g)(ii)
Subject: FW: SKK ADOD Naval Shipbuilding - NZ Industry Briefing 20171121-0917.csv

Registrations as at this morning. 61 registrations, around 45 from firms. Reminder email went yesterday, please also remind NZDIA, NZDF and NZ Marine contacts to register as soon as possible.

Regards,

Graeme

Attachment SKK ADOD Naval Shipbuilding – NZ Industry Briefing 20171121-0917

NB: All phone numbers are withheld under S.9(2)(a) and names, email addresses, company names and job titles are withheld under S.9(2)(b)(i) and S.9(2)(g)(ii)

First Name	Surname	Email Address	Company Name	Job Title	Mobile	Dietary Re: Session ID	I would like to atte	There may also be an opportunity for you to meet with the three prime contractors. If this opportunity eventuates, would you be interested in taking it up?
						None	Yes	Yes
						None	Yes	Yes
Scott	Ben		NZTE			None	Yes	Yes
Peta			NZTE				Yes	
						None	Yes	
						None	Yes	Yes
Jennie	Vickers	jennie.vickers@nzdia.co.nz	NZDIA	CEO		None None None	Yes Yes Yes	Yes Yes Yes
						None	Yes	
						None None	Yes Yes	Yes Yes
Graeme			New Zealand Trade and Enterprise			None	Yes	Yes
						None	Yes	Yes
Charles	Lott		New Zealand Defence Force			None	Yes	
Richard			NZDF			None	Yes	
						None	Yes	Yes
Paul			NZDF			None None	Yes	Yes
						None Seafood Allergy		
						None	Yes	Yes
						None		Yes
				Team Leader		None Gluten Free Gluten free please (can't check the box above)		
						None None None	Yes Yes Yes	Yes Yes
						None	Yes	

From: Jaime s9(2)(a)
Sent: Tuesday, 21 November 2017 9:21 AM
To: Graeme s9(2)(a), s9(2)(g)(ii)
Cc: Stefan s9(2)(a), s9(2)(g)(ii)
Subject: SKK ADOD Naval Shipbuilding - NZ Industry Briefing 20171121-0917.csv

Hi Graeme

Please see attached the list of registrations as at 21.11.2017.

Cheers,

Jaime

Jaime s9(2)(a)

T s9(2)(a) s9(2)(a)



W nzte.govt.nz W newzealand.com/business



[Level 6, 139 Quay Street](#), Auckland 1010
PO Box 2364, Shortland Street, Auckland 1140

New Zealand Trade and Enterprise is New Zealand's economic development and trade promotion agency. We help New Zealand businesses to grow bigger, better, faster in international markets.

This e-mail message, together with any attachments, is for the intended recipient only and may not be disclosed to any other person. If you are not the intended recipient and you have received or seen this message through an error, please notify the sender immediately and delete the email from your system. Unauthorised use or disclosure of the message, or the information it contains, may be unlawful.

New Zealand Trade and Enterprise accepts no responsibility for changes made to this email or to any attachments after transmission from New Zealand Trade and Enterprise. The information contained in this email, together with any attachments, does not necessarily represent the official view of New Zealand Trade and Enterprise. It is your responsibility to check this email and any attachments for viruses.

=====
=====

The information contained in this Internet Email message is intended for the addressee only and may contain privileged information, but not necessarily the official views or opinions of the New Zealand Defence Force. If you are not the intended recipient you must not use, disclose, copy or distribute this message or the information in it. If you have received this message in error, please Email or telephone the sender immediately.

Email Chain 13:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Tuesday, 21 November 2017 12:33 PM

To: Graeme s9(2)(a), s9(2)(g)(ii) Kate s9(2)(a)

Cc: HOWARTH DEBBIE, MRS s9(2)(g)(ii), s9(2)(a); Stefan s9(2)(a), s9(2)(g)(ii)

Subject: Re: ADOD Industry Briefing event planning

Tony s9(2)(a) from BaE and Dean s9(2)(a) of Rolls Royce would like to join a conversation to talk about who they should be meeting while they are over in Auckland for the week of 5th. Sound willing to travel out of Auckland if needed during the week.

If we can pick a time for our chat maybe we should have a second conversation straight after?

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



On Tue, Nov 21, 2017 at 9:43 AM, Jennie Vickers <jennie.vickers@nzdia.co.nz> wrote:
Both times Wednesday work for me. Debbie any work for you?

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



On Tue, Nov 21, 2017 at 9:41 AM, Graeme s9(2)(a), s9(2)(g)(ii) > wrote:

I would like to convene a telephone catch up between us in order to ensure we are all aligned/connected on planning for 5 December.

Debbie/Jennie - can we either do this today 11am-noon, 1.30-2.00pm or after 3pm; or Wednesday 1-2pm or 4-5pm? What time suits?

cheers

Graeme

This e-mail message, together with any attachments, is for the intended recipient only and may not be disclosed to any other person. If you are not the intended recipient and you have received or seen this message through an error, please notify the sender immediately and delete the email from your system. Unauthorised use or disclosure of the message, or the information it contains, may be unlawful.

New Zealand Trade and Enterprise accepts no responsibility for changes made to this email or to any attachments after transmission from New Zealand Trade and Enterprise. The information contained in this email, together with any attachments, does not necessarily represent the official view of New Zealand Trade and Enterprise. It is your responsibility to check this email and any attachments for viruses.

=====
=====

Email Chain 12:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Monday, 20 November 2017 2:05 PM

To: Graeme s9(2)(g)(ii), s9(2)(a)

Subject: Catch up chat today/tomorrow?

Hi

Thought it would be good to have a catch up . Have left you a message, talk soon.

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



Email Chain 11:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Monday, 20 November 2017 8:48 AM

To: s9(2)(a), s9(2)(g)(ii) ; Alison MRS s6(a), s9(2)(a) s6(a), s9(2)(a)

Christina MS s6(a), s9(2)(a) Graeme s9(2)(a), s9(2)(g)(ii) ; Kate s9(2)(a) Deborah

s9(2)(a), s9(2)(b)(ii)
Subject: Media at the Industry Briefing

Morning all

After further consideration following our phone conversation last week, we've decided we should widen the media coverage beyond Nick s9(2)(a) of Line of Defence.

Rather than sending out a media release our thoughts are to invite specific journalists at the National Business Review and the Business section of the New Zealand Herald to make this a business opportunities for NZ, story. We will make clear to them the importance of not mentioning the venue of the event and stories can be published after the event.

I have copied in Deborah s9(2)(a), s9(2)(b)(ii) who managed the Forum media and will talk to her about who deserves the invite!

Please let me know if you have any thoughts around this, otherwise I'll advise when we have a response.

Regards

Jennie s9(2)(a)
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
s9(2)(a)
s9(2)(a)



Email Chain 10:

From: Graeme [redacted]
Sent: Wednesday, 4 October 2017 6:22 pm
To: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Subject: RE: NZ Defence Industry Forum programme

Hi Jennie,

Hope PAC-17 is going well. Can you send me the programme urgently please?

Regards
Graeme

From: Graeme [redacted]
Sent: Wednesday, 27 September 2017 9:59 AM
To: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Subject: NZ Defence Industry Forum programme

Hi Jennie,

Can you please send me an electronic copy of the programme you showed me earlier. I need this to enable me to confirm with my colleagues on attendance and when.

Best regards,
Graeme

Graeme [redacted]
[redacted]



NEW ZEALAND
TRADE & ENTERPRISE
Te Taurapa Tūhono

T [redacted]

M + [redacted]

W nzte.govt.nz



Level 6, 139 Quay Street, Auckland 1010
[View location map](#)

New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow – bigger, better, faster - into international markets.

Email Chain 9:

From: Jennie Vickers s9(2)(a) > **On Behalf Of** Jennie Vickers

Sent: Thursday, 21 September 2017 6:25 PM

To: *Multiple Recipients

Subject: NZDIA Members 20 September News and Update

[View this email in your browser](#)



UNCLASSIFIED: News: Invictus Team has set off to Canada; NZDIA Award and Forum reminder-really is time to nominate an MOD or NZDF Official for the NZDIA Award and to register for the Forum if you have not done so yet

Invictus Team-Support Still Needed

The Invictus team which includes 12 serving and 12 people from industry has headed off to Canada and still needs our support. Shout out to NZDIA Member, Fulton Hogan, for being a key sponsor. Not too late to jump in with help.

NZ Invictus Team Captain Jason Pore, will be speaking at the NZDIA Forum straight after arrival back in NZ, with stories of endeavour, teamwork and victories. News story for further information: <https://medium.com/@nzdefenceforce/invictus-games-team-captain-ready-for-the-challenge-f9614659ca5b>

NZDIA Award Nominations Open Now-Running out of time=do not regret being too busy to recognise good work

Each year NZDIA makes an award to a MOD or NZDF Official (uniformed or civilian, all ranks) who has made the most outstanding contribution to improving Defence/Industry Relationships. The aim of the Award is to publicly recognise good performance in this area and provide the opportunity for the NZDIA and NZDF/MOD to promote the idea of the need for good

relationships in this area.

Nominating is easy. Go to <http://www.nzdia.co.nz/criteria/> and download the simple form and get nominating please.

The Award winner will be announced at the Forum.

Forum 2017 10/11 October

Just in case you somehow missed all the announcements or previous emails.... the NZDIA Forum 2017 is being held in Wellington on 10 and 11 October 2017.

The registration form is available online at www.nzdia.co.nz . We have an exciting speaker line up confirmed. The format will be similar to last year, with a main stage in the trade area, as well as a number of other presentations in separate rooms to give you topic choices.

The security and safety of attendees is again a high priority, further information will be provided nearer the date. We are looking at other additional activities before the forum and will be announcing soon, so we recommend travel arrangements which will bring you into Wellington on Sunday 8, or Monday 9 October, where possible.

We will be in contact over the final weeks with updated information for registrants and reminders for those who have not! Accommodation in Wellington is limited at peak times and the special accommodation pricing is going fast.

Register Now. We look forward to seeing you in October and at Pacific 2017.

Kind regards,

Jennie Vickers

NZDIA Executive Director

Mb **s9(2)(a)**

Em events@nzdia.co.nz



Email Chain 8:

From: Graeme s9(2)(a), s9(2)(g)(i)
Sent: Friday, 15 September 2017 4:55 pm
To: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Subject: RE: NZTE presentation updated

Hi Jennie – just a quick follow up on whether you can send me the names of those who were interested in defence in Australia?

Graeme

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Sent: Monday, 28 August 2017 2:46 PM
To: Graeme s9(2)(a), s9(2)(g)(ii)
Cc: s9(2)(a)
Subject: RE: NZTE presentation updated

Will send you a list, thanks for the updated slides.

Regards
Jennie Vickers
Executive Director
NZDIA
s9(2)(a)

From: Graeme s9(2)(a), s9(2)(g)(ii)
Sent: Thursday, 24 August 2017 6:06 PM
To: jennie.vickers@nzdia.co.nz
Subject: NZTE presentation updated

Hi Jennie,

I enjoyed the opportunity to talk to your members in Auckland yesterday.

Attached is my presentation – having corrected a couple of “rookie” mistakes that were pointed out to me afterward!

I am interested to know who was at the meeting yesterday – I only managed to talk to a very small percentage of the crowd. I was especially interested in those people who put their hand up to my question about actively pursuing business in Australia defence. Is there any chance of knowing who those people/organisations are?

Best regards,

Graeme s9(2)(a), s9(2)(g)(ii)
s9(2)(a), s9(2)(g)(ii)

T s9(2)(a)

s9(2)(a)

W nzte.govt.nz



NEW ZEALAND
TRADE & ENTERPRISE
Te Taurapa Tūhono

Level 6, 139 Quay Street, Auckland 1010

[View location map](#)

New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow – bigger, better, faster - into international markets.

This e-mail message, together with any attachments, is for the intended recipient only and may not be disclosed to any other person. If you are not the intended recipient and you have received or seen this message through an error, please notify the sender immediately and delete the email from your system. Unauthorised use or disclosure of the message, or the information it contains, may be unlawful.

Attachment One NZTE DIA Presentation 23 August_17

**NZ Defence
Industry
Association**



**NEW ZEALAND
TRADE & ENTERPRISE**
Te Taurapa Tūhono

NZTE: Know-how & know-who for global growth

23 August 2017

Our purpose



To grow companies internationally —
bigger, better, faster —
for the benefit of
New Zealand.

NZTE key facts

5,000

TRADE CUSTOMERS

**CROWN
ENTITY**

WITH PRIVATE BOARD

580

PEOPLE (50% OFFSHORE)

40

INTERNATIONAL
LOCATIONS

\$200m

BUDGET 2016/17

200

PRIVATE SECTOR
ADVISORS

To grow companies internationally — bigger, better, faster — for the benefit of New Zealand.

NZTE international network



OUR IN MARKET SUPPORT

- 7** Regions
- 32** Languages
- 40** International locations
- 200** Private sector advisors
- 270** Offshore NZTE employees

Business Growth Agenda

Goal: Export to 40% of GDP by 2025

NZTE GROWTH TARGET:
15% + \$5b by 2020

TRADE CUSTOMERS:
Annual Focus Customer Growth
% International Revenue Growth

INVESTMENT CUSTOMERS:
Annual Investment Impact
\$ pDEI



Types of customers

If you're a **START** customer

You want to get a better understanding if exporting is right for you and how to take the first step.

How we help

We share practical tools and knowledge to help you learn and navigate your international journey.

If you're a **BUILD** customer

You're committed to getting started, or already exporting and want to learn how to be a better exporter.

How we help

We guide you to the services and support that will best prepare you to be more successful internationally.

If you're a **FOCUS** customer

You're already exporting, and have a planned and committed approach to accelerating your international growth.

How we help

We give you a customer manager who partners with you and taps into NZTE's global team to help you achieve your international growth goals.

If you're a **COALITION**

You're a group of companies that share a challenge or opportunity for international growth.

How we help

We help like-minded businesses to connect and build the right collaboration strategies to grow.

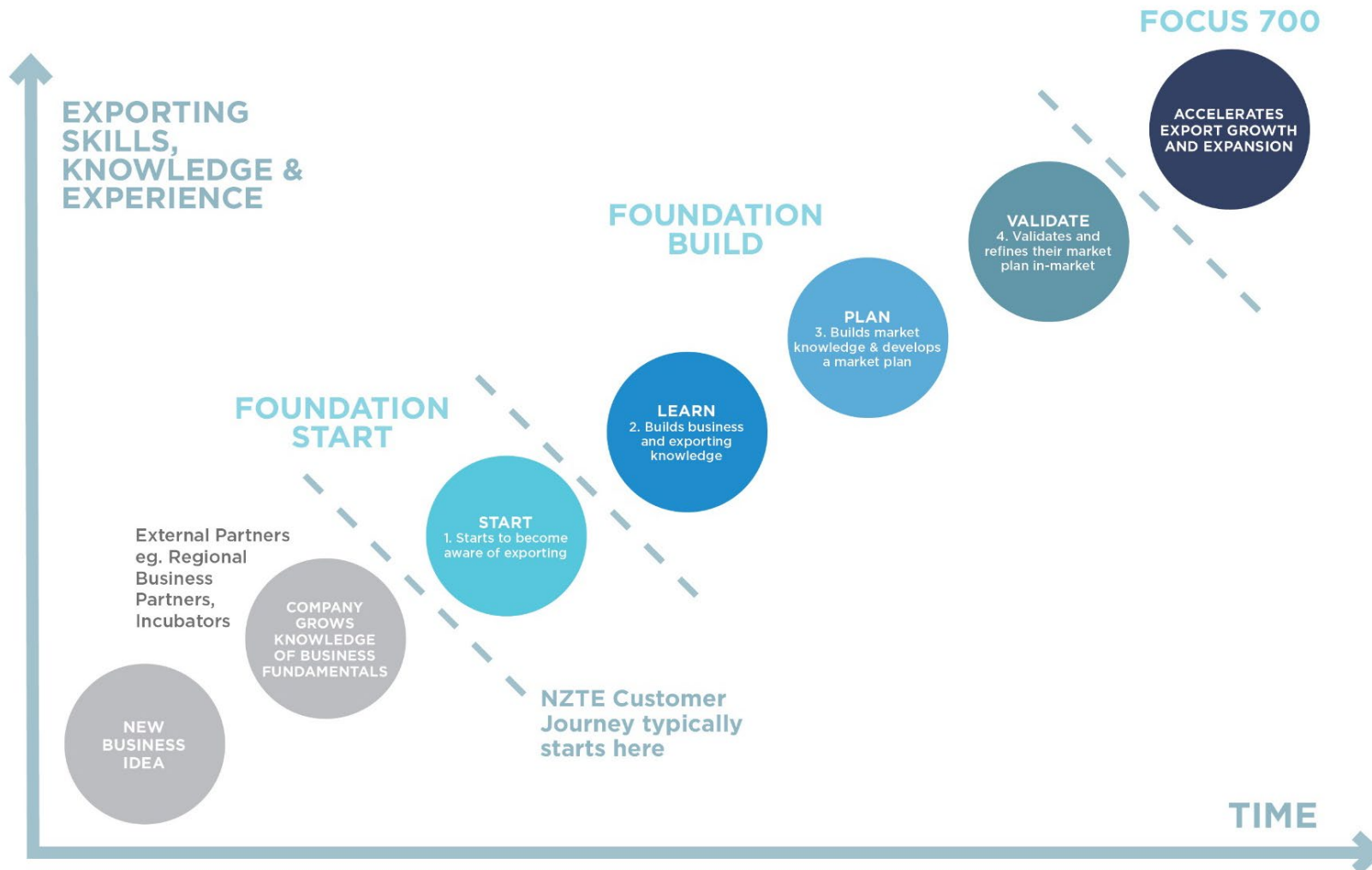
If you're an **INVESTOR**

An international or domestic investor seeking investment opportunities.

How we help

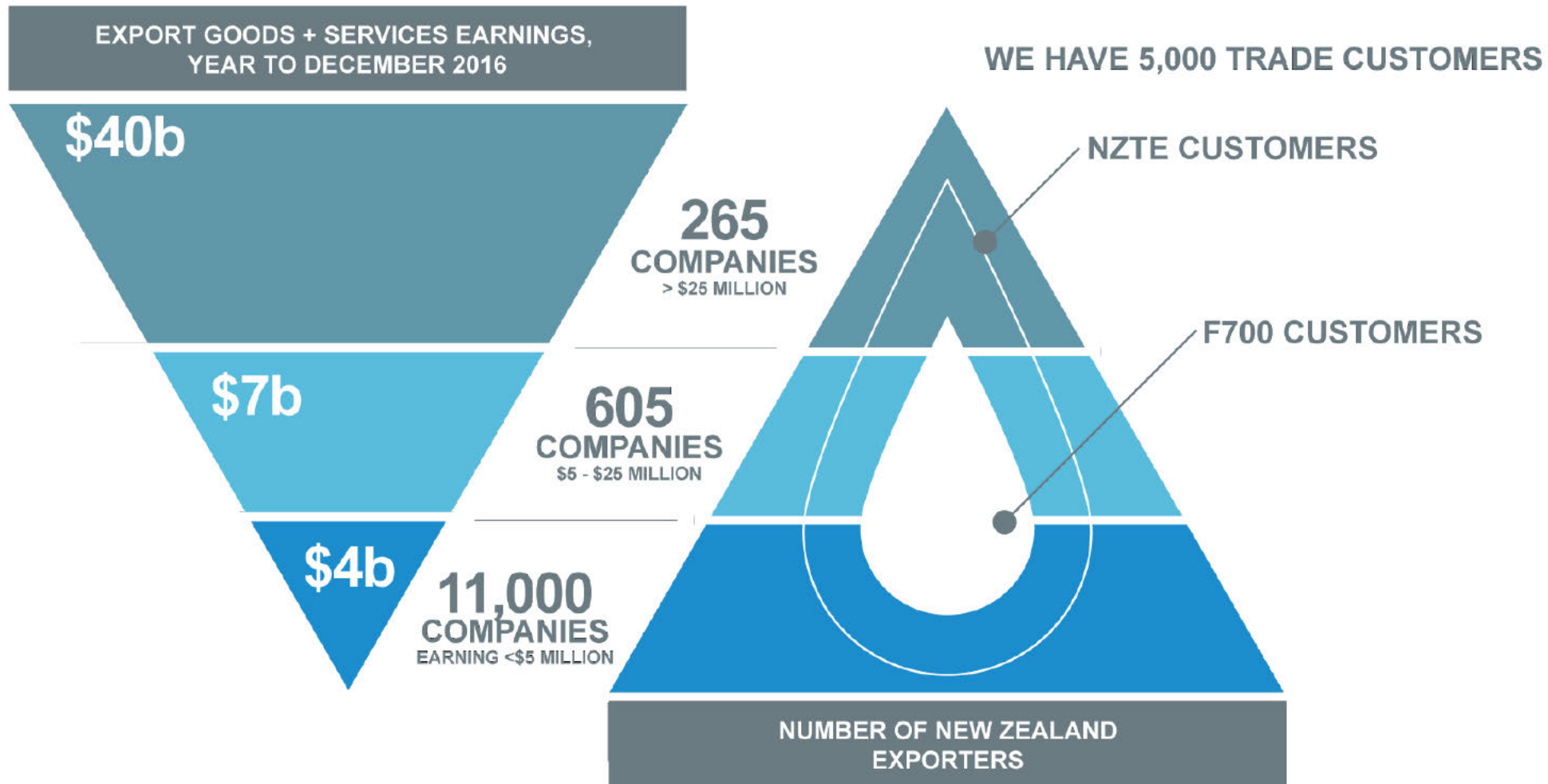
We connect you with opportunities in New Zealand through a global network of investment advisors.

Our engagement with customers is aligned with an exporting journey

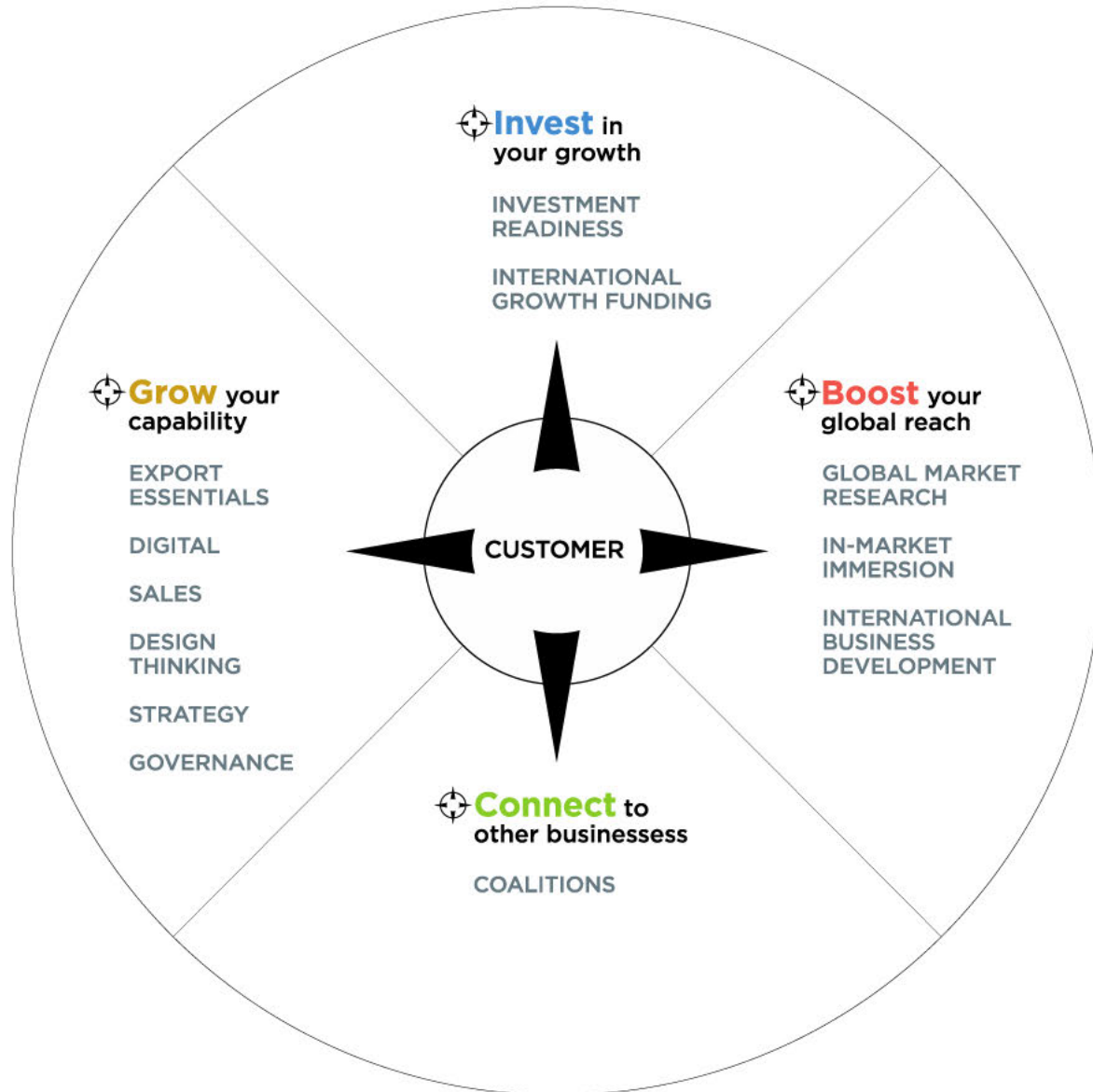


- * Companies may start their engagement with NZTE at different points of the journey as each customer journey will vary and won't be linear.
- * There is no correlation between intensity and the customer's progression on their export journey. Foundation CM and BDM time spent with customers will vary at different points across the journey.

Our trade customers



What we offer our customers



Working with business-led coalitions

Coalitions are companies with a shared opportunity or challenge that come together to achieve international growth.

s9(2)(b)(ii)

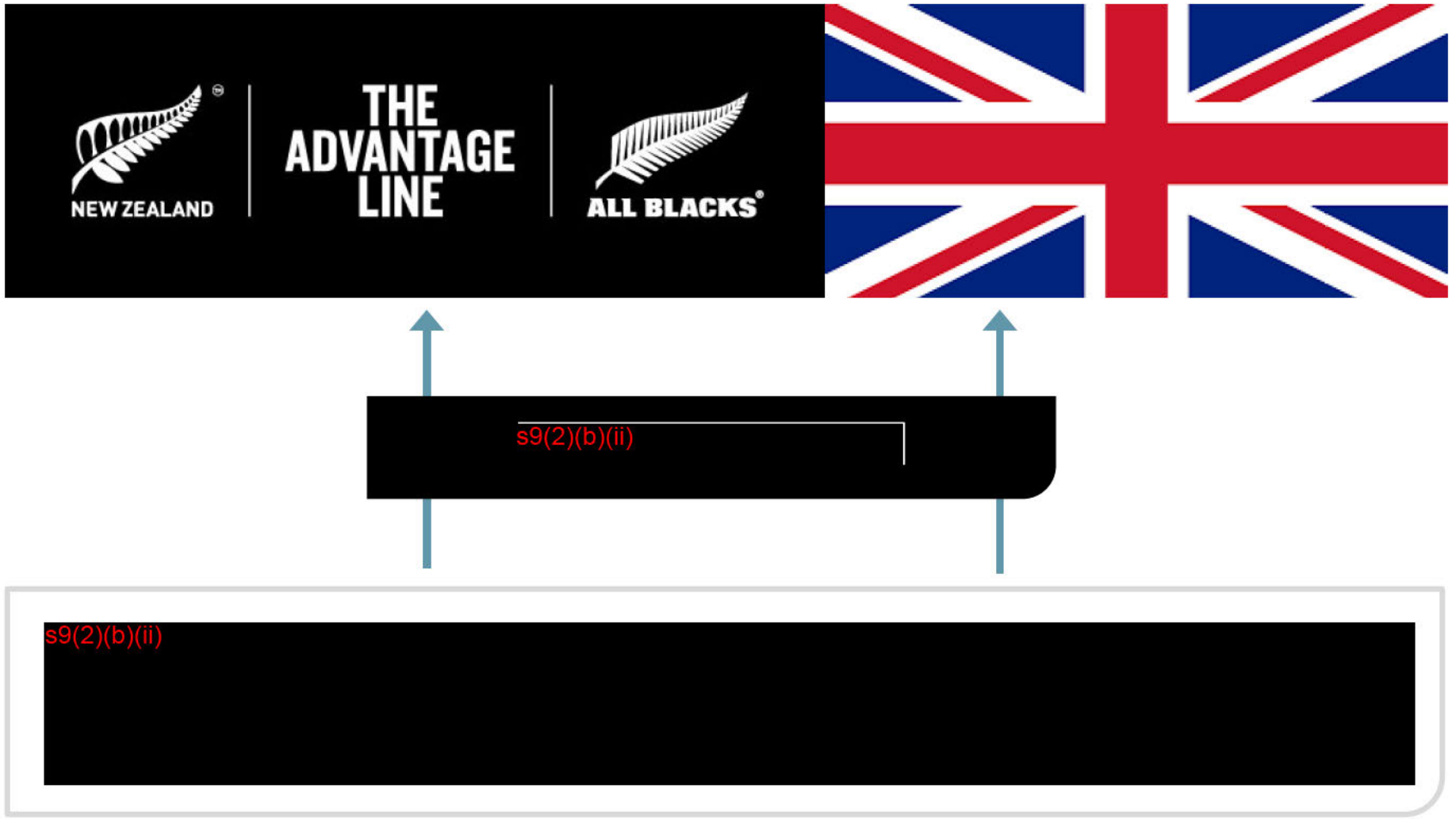


25

ACTIVE COALITIONS



Coalition example: s9(2)(b)(ii) collective



What we look for in a Coalition

Business-led

A shared challenge or objective

Size of the prize

Greater than the sum of its parts

Trust & chemistry

Is the group willing to consider a structure to engage with NZTE?

What is NZTE's specific value add?

Capability and capacity to grow internationally?



Australia defence snapshot

Capital expenditure of \$9.4 B in 2016-17 and growing to \$14 B per year by 2023
(*ibisworld.com.au*, Nov 2016)

Compound growth 2017-22 5.7% pa

Acceleration of the Approved Major Capital Investment Programme

Aim for total defence spending to reach 2% GDP by 2020

\$50 B for Future Submarine Programme – 12 subs, DCNS lead contractor

ANZAC frigates, patrol boats

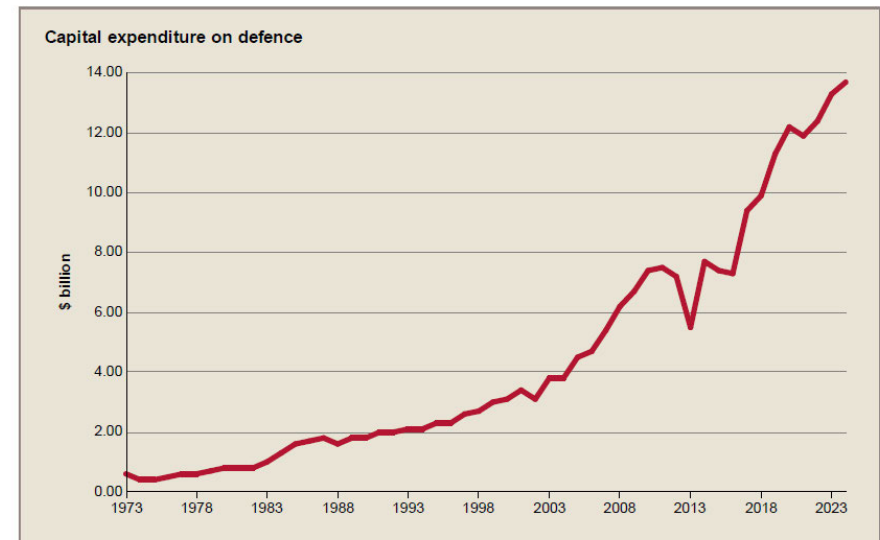
\$12 B for 58 new F-35 Joint Strike Fighter

Growler electronic attack, P8 surveillance

\$300-400 M to improve cyber-security

Improved military intelligence systems

Enabling capabilities – bases, airfields, communications



Key areas of Australian defence procurement

Materiel

Acquisition

Sustainment

Non-Materiel

Defence Estate and Infrastructure Group

- Infrastructure acquisition and disposal
- Estate management service
 - Garrison support services
 - Comprehensive maintenance services
 - Base services

Chief Information Officer Group

- Information technology

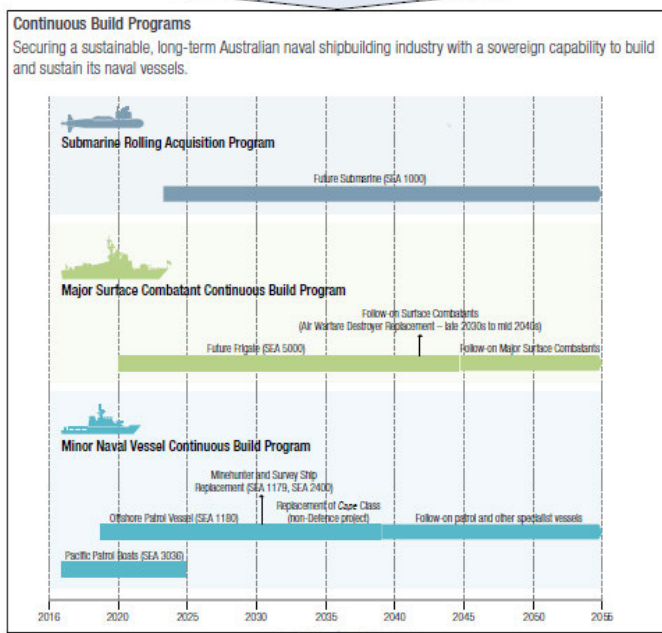
Commercial Procurement

Innovative Technology Procurement

Example: Naval defence programmes

Strategic Direction
 Release of the *Defence White Paper, Integrated Investment Program and Defence Industry Policy Statement* on 25 February 2016

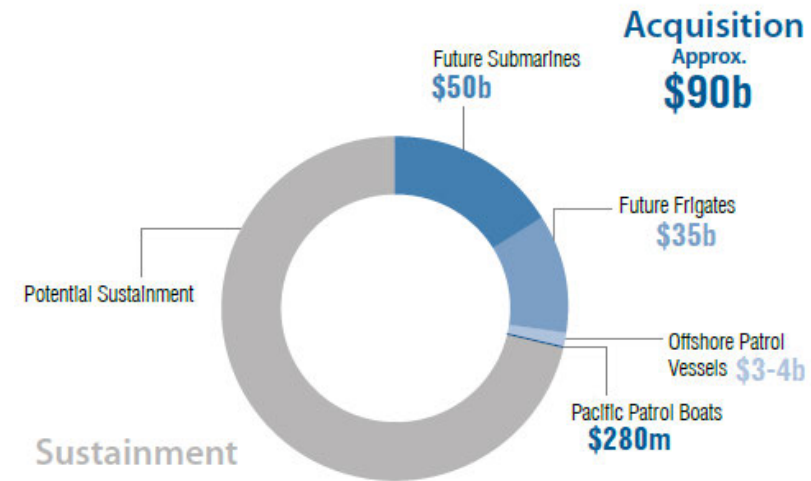
- A comprehensive and long-term plan to ensure Australia's national security.
- Committed to a continuous shipbuilding program with the commitment to maximise Australian industry involvement in acquisition and sustainment.
- Based on a new investment in naval capability of nine future frigates, 12 offshore patrol vessels and 12 new regionally superior submarines.



Key Enablers

- Naval shipbuilding and sustainment infrastructure
- Naval shipbuilding and sustainment workforce
- Australian industrial base
- National Approach

Note: Indicative dates.



Note: Indicative costs over the next few decades. The whole-of-life costs for capability are typically 30% in acquisition and 70% in sustainment.

FIGURE 5.1 Projected acquisition and sustainment potential for Naval Shipbuilding involvement across Australia



Note: Indicative total.
 FIGURE 4.1 Projected growth of naval shipbuilding and sustainment workforce

Naval Shipbuilding Plan, Australia Government Department of Defence, 2017
<http://www.defence.gov.au/navalshipbuildingplan/>



NEW ZEALAND
TRADE & ENTERPRISE
Te Taurapa Tūhono

www.nzte.govt.nz

Contact NZTE via your Customer Manager, or ring 0800 555 888

Email Chain 8:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Wednesday, 23 August 2017 9:12 AM

To: jennie.vickers@nzdia.co.nz

Subject: NZDIA Member Meeting -Finding your way in to the Maritime Room-do not head for the Museum Public entrance-head toward Princes Wharf

Hi

The door to our venue is not at the same spot as the public entrance to the Museum.

Head for Princes Wharf and look for Wildfire. There is a door in the building opposite Marked Maritime Room and Spirit of Adventure. There is a sign saying Private Function. Head up the stairs and you are there.

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz

s9(2)(a)



Email Chain 7:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Monday, 21 August 2017 10:05 AM

To: Gareth s9(2)(a); 'Jennie Vickers Executive Director' <contact@nzdia.co.nz>; Graeme s9(2)(a), s9(2)(g)(ii)

Cc: s9(2)(g)(ii), s9(2)(a)

Subject: RE: NZDIA Member Meeting Coming Up 23 August 2017-Still time to register

Fab, thanks Gareth. Graeme look forward to meeting you. Do you want to talk today/tomorrow to get a brief?

Regards

Jennie Vickers

Executive Director

NZDIA

s9(2)(a)

From: Gareth s9(2)(a)

Sent: Monday, 21 August 2017 10:03 AM

To: Jennie Vickers Executive Director <contact@nzdia.co.nz>; Graeme s9(2)(a), s9(2)(g)(ii)

Cc: s9(2)(g)(ii), s9(2)(a)

Subject: RE: NZDIA Member Meeting Coming Up 23 August 2017-Still time to register

Hi Jennie,

I've spoken with Nick from Callaghan and Graeme from NZTE re the DIA presentation at 3.45pm to your Wednesday DIA function –which I can not attend.

I am linking you up directly with my colleague Graeme s9(2)(a), s9(2)(g)(ii) who can represent NZTE. He is Auckland based and looks after Australian market.

Over to you to follow up with Graeme.

Cheers

Gareth

From: Jennie Vickers Executive Director s9(2)(a) On

Behalf Of Jennie Vickers Executive Director

Sent: Tuesday, 15 August 2017 6:12 PM

To: *Multiple Recipients

Subject: NZDIA Member Meeting Coming Up 23 August 2017-Still time to register

[View this email in your browser](#)

NZDIA Member Meeting-Next Week

When: Wednesday 23 August 2017

Where: Auckland CBD

The plans for the day are progressing well. The meetings are open to Members and non-members. Still time to book flights and accommodation. The schedule for the day (approximate timings) is as follows:

- 13.00-14.00: Lunch and networking
- 14.00 to 15.00: Presentation by Charlie Lott with an update on the Defence Commercial Services Transformation Project;
- 15.00 -15.30: Presentation by NZTA on the contracting mechanisms used by NZTA for example in the Waterview Tunnel Project;
- 15.30: Afternoon break;
- 15.45 to 17.00:
 - Introductions by all present and an opportunity to briefly talk about your current focus;
 - Introduction and profile presented by new members including Hertinberger, Outdoor Action and IBM;
 - Update from NZTE/Callaghan Innov on current and future plans supporting NZDIA Members;
 - An update from MOD and NZDF Strategic Project updates and news including lessons learnt from the LOSC industry day late last year and seeking feedback on the proposed Protected Mobility Industry Day;
- 17.00: Walk across to the new NZDF Hub for the NZDIA Members' Hub Launch;
- 19.30: Meeting close.

To assist with catering could you please email with confirmation of attendance to events@nzdia.co.nz We need final numbers (ideally by noon on Friday 18th August 2017) to allow us to finalise logistics, security and catering. If you are unable to finally confirm attendance, an indication would be helpful.

Kind regards,

Jennie Vickers

NZDIA Executive Director

Mb **s9(2)(a)**

Em: jennie.vickers@nzdia.co.nz



Email Chain 6:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Monday, 21 August 2017 8:39 AM

To: Gareth s9(2)(a)

Subject: RE: Gareth NZTE - Jennie DIA meeting at NZTE NZDIA Member Meeting Wednesday 23rd

Hi

I was expecting it to be an Auckland colleague and you. Sorry if any confusion. If not possible not the end of the World.

Regards

Jennie Vickers

Executive Director

NZDIA

s9(2)(a)

-----Original Message-----

From: Gareth s9(2)(a)

Sent: Sunday, 20 August 2017 6:56 PM

To: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Subject: Re: Gareth NZTE - Jennie DIA meeting at NZTE NZDIA Member Meeting Wednesday 23rd

Hi Jennie,

I was a bit surprised to see the email to everyone with nzte confirmed on agenda to be honest. I've been out of office this week so picked up your email late. I'm not available on Wednesday and I'm here in wellington so I had thought I'd try to get in touch with an Auckland colleague on Monday and see if they were available.

Will let you know once I've touched base with them.

Gareth

Sent from my iPhone

> On 20/08/2017, at 6:07 PM, Jennie Vickers <jennie.vickers@nzdia.co.nz> wrote:

> Hi Gareth

> Are you all good for attending the meeting on Wednesday and speaking a

> little about NZTE or is a colleague attending to speak?

> Regards

> Jennie Vickers

> Executive Director

>

> NZDIA

>

s9(2)(a)

> -----Original Appointment-----

> From: Jennie s9(2)(a)

> Sent: Tuesday, 8 August 2017 3:09 PM

> To: 'Gareth s9(2)(a)'

> Subject: Accepted: Gareth NZTE - Jennie DIA meeting at NZTE

> When: Thursday, 10 August 2017 2:30 PM-3:00 PM (UTC+12:00) Auckland,

> Wellington.

> Where: Level 15, Majestic Centre, 100 Willis St, Wellington

This e-mail message, together with any attachments, is for the intended recipient only and may not be disclosed to any other person. If you are not the intended recipient and you have received or seen this message through an error, please notify the sender immediately and delete the email from your system. Unauthorised use or disclosure of the message, or the information it contains, may be unlawful.

New Zealand Trade and Enterprise accepts no responsibility for changes made to this email or to any attachments after transmission from New Zealand Trade and Enterprise. The information contained in this email, together with any attachments, does not necessarily represent the official view of New Zealand Trade and Enterprise. It is your responsibility to check this email and any attachments for viruses.

=====

Email Chain 5:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Thursday, 3 August 2017 9:11 AM

To: 'HOWARTH DEBBIE, MRS' s9(2)(g)(ii), s9(2)(a)

s9(2)(a), s9(2)(g)(ii) Ben s9(2)(a)

Cc: Ben s9(2)(a); s9(2)(a), s9(2)(g)(ii);

s9(2)(a), s9(2)(g)(ii)

Subject: RE: Defence opportunities in the Australian Market - unclassified and NZDIA DIAC Reception in Beehive 10 August

Hi all

We have a reception next week with the Minister of Defence at the Beehive. 10 August 5.30pm.

RSVPs have closed but I have agreed with MOD that if a senior person from NZTE would like to attend we can send out one more invite. Would be great to have someone there. Numbers are just under 160 of industry/MOD and NZDF.

Thoughts?

Regards

Jennie Vickers

Executive Director

NZDIA

s9(2)(a)

From: HOWARTH DEBBIE, MRS s9(2)(a), s9(2)(g)(ii)

Sent: Friday, 28 July 2017 10:57 AM

To: s9(2)(a), s9(2)(g)(ii)

Cc: 'Jennie Vickers' <jennie.vickers@nzdia.co.nz>; 'Ben' s9(2)(a);

s9(2)(g)(ii), s9(2)(a); s9(2)(a), s9(2)(g)(ii)

Subject: Defence opportunities in the Australian Market - unclassified

Morning Ben,

I happened to call into NZTE last night in Sydney and had a conversation with Sharon May and Billie about opportunities.

I also understand that Jennie Vickers, the NZ Defence Industry Association Executive Director, had a telecon with Ben s9(2)(a) today.

I would like to just clarify that the opportunity for NZ is much greater than just MRO or sub contracting into ship building, it spans, cyber, security, infrastructure and consultancy too. A classic example would be the expansion on Beca in the Canberra and Australian market.

I would suggest that a discussion between NZTE, MFAT, NZDIA and NZDF would be advantageous.

We need to identify the:

Scope of the opportunity

Level of capability and commitment from NZ companies both NZTE customers and NZDIA members

Information gaps that NZDF, NZTE and MFAT can fill through Australian Market and company relationships.

Plan to assist NZ companies to be successful in this market segment.

I am buoyed that if NZ companies are committed, we can grow companies like s9(2)(b)(ii) who grew out of the Anzac and Protector programmes.

Look forward to discussion a plan of where to from here.

I have had a guess at a couple of addresses so if I have them wrong can you please forward on.

Kind regards

Debbie

Debbie Howarth | NZDF Director of Industry Engagement
Office of the Chief of Joint Defence Services

New Zealand Defence Force | Te Ope Katua O Aotearoa

RNZAF Base Auckland | Private Bag Whenuapai 0632

NB I am temporarily relocating due to renovations please contact me on mobile.

s9(2)(a)

s9(2)(a), s9(2)(g)(ii)

Sent with BlackBerry Work

www.blackberry.com

The information contained in this Internet Email message is intended for the addressee only and may contain privileged information, but not necessarily the official views or opinions of the New Zealand Defence Force. If you are not the intended recipient you must not use, disclose, copy or distribute this message or the information in it. If you have received this message in error, please Email or telephone the sender immediately.

Email Chain 4:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Sent: Thursday, 3 August 2017 9:32 AM
To: Juliet s9(2)(a), s9(2)(g)(ii)
Cc: Ben s9(2)(a)
Subject: RE: Introductions

Thanks. I am going to send my meeting agenda out tomorrow so if we have a confirmed name that would be great otherwise will keep it open.

Regards
Jennie Vickers
Executive Director
NZDIA
s9(2)(a)

From: Juliet s9(2)(a), s9(2)(g)(ii)
Sent: Thursday, 3 August 2017 7:30 AM
To: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Cc: Ben s9(2)(a)
Subject: RE: Introductions

Thanks Jennie, I've forwarded it on to Carole s9(2)(a), s9(2)(g)(ii) is probably the best alternative. I'll let you know once I've heard back from her.

Thanks
Juliet

From: Jennie Vickers [<mailto:jennie.vickers@nzdia.co.nz>]
Sent: Thursday, 3 August 2017 8:57 AM
To: Juliet s9(2)(a), s9(2)(g)(ii)
Cc: Ben s9(2)(a)
Subject: RE: Introductions

Hi
Sorry you cannot make it but a colleague would be great.
Topic ideas:

- How NZTE supports industry
- First steps to getting onto the list
- Upcoming workshops to help industry export
- A couple of tech successes we will not have heard of that used NZTE support.

Regards
Jennie Vickers
Executive Director
NZDIA
s9(2)(a)

From: Juliet s9(2)(a), s9(2)(g)(ii)
Sent: Wednesday, 2 August 2017 3:28 PM

To: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Subject: RE: Introductions

Hi Jennie

Nice to hear from you. My apologies but I actually am not available on the 23rd as I am running a workshop in Wellington that day.

Are you possibly able to give me a few bullet points of what you're hoping to get out of the session, and I will find someone to replace me?

Many thanks

Juliet

From: Jennie Vickers [<mailto:jennie.vickers@nzdia.co.nz>]

Sent: Tuesday, 1 August 2017 1:26 PM

To: Ben s9(2)(a) Juliet s9(2)(a), s9(2)(g)(ii)

Subject: RE: Introductions

Hi Juliet

I look forward to meeting you and would be delighted if you are a yes for our 23 August Member Meeting. I need to email out the timetable for the day on Sunday/Monday so if you are a yes a confirmation is all I need at this stage.

Regards

Jennie Vickers

Executive Director

NZDIA

s9(2)(a)

From: Ben s9(2)(a)

Sent: Friday, 28 July 2017 3:50 PM

To: Jennie Vickers <jennie.vickers@nzdia.co.nz>; Juliet s9(2)(a), s9(2)(g)(ii)

Subject: Introductions

Hi Jennie & Juliet,

I wanted to introduce you both.

Jennie, Juliet drives our approach to export essentials. Juliet, Jennie is the Executive Director of the NZDIA.

As mentioned Juliet, the NZDIA are running a membership forum on 23 August and wanted a speaker from NZTE to talk generally about international export and how NZTE can help. Of course I thought you your team!

Jennie I can also check to see if Pete Chrisp is available in October. Do you have the current speaker list handy?

ben

Ben
s9(2)(a)

s9(2)(a)

s9(2)(a)

W nzte.govt.nz

Level 4, 45 William Street, Melbourne, Victoria 3000
GPO Box 2014, Melbourne, VIC 3001, Australia



New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow into international markets.

This e-mail message, together with any attachments, is for the intended recipient only and may not be disclosed to any other person. If you are not the intended recipient and you have received or seen this message through an error, please notify the sender immediately and delete the email from your system. Unauthorised use or disclosure of the message, or the information it contains, may be unlawful.

New Zealand Trade and Enterprise accepts no responsibility for changes made to this email or to any attachments after transmission from New Zealand Trade and Enterprise. The information contained in this email, together with any attachments, does not necessarily represent the official view of New Zealand Trade and Enterprise. It is your responsibility to check this email and any attachments for viruses.

=====
=====

Email Chain 3:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Friday, 28 July 2017 11:54 AM

To: Ben s9(2)(a)

Subject: Dates

23 August Auckland Member Meeting
10/11 October 2017 Wellington Forum
Nzdia.co.nz website

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
<<mailto:jennie.vickers@nzdia.co.nz>> jennie.vickers@nzdia.co.nz
s9(2)(a)

Email Chain 2:

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Sent: Friday, 28 July 2017 11:25 AM
To: Ben s9(2)(a) Stephen s9(2)(a), s9(2)(g)(ii)
Subject: RE: NZTE / NZDIA

Morning

I have dialled in so good to go when you are.

Regards
Jennie Vickers
Executive Director
NZDIA
s9(2)(a)

-----Original Appointment-----

From: Ben s9(2)(a)
Sent: Monday, 24 July 2017 2:48 PM
To: Ben s9(2)(a) Jennie Vickers; Stephen s9(2)(a)
Subject: NZTE / NZDIA
When: Friday, 28 July 2017 9:30 AM-10:30 AM (UTC+10:00) Canberra, Melbourne, Sydney.
Where: <https://nzte.zoom.us/j/857233864>

Hi there,

Please do let me know if you would like to invite anyone else to the call.

Join from PC, Mac, Linux, iOS or Android:

<<https://nzte.zoom.us/j/857233864>> <https://nzte.zoom.us/j/857233864>

Or iPhone one-tap (US Toll): +14086380968,857233864# or

+16465588656,857233864#

Meeting ID: 857 233 864

International numbers available:

<<https://nzte.zoom.us/join/join?m=r7Sw6S03oD4wDoRO92GjLhxSmvcl4EA1>>

<https://nzte.zoom.us/join/join?m=r7Sw6S03oD4wDoRO92GjLhxSmvcl4EA1>

Or a H.323/SIP room system:

H.323: 162.255.37.11 (US West) or 162.255.36.11 (US East)

Meeting ID: 857 233 864

SIP: <<mailto:857233864@zoomcrc.com>> 857233864@zoomcrc.com

This e-mail message, together with any attachments, is for the intended recipient only and may not be disclosed to any other person. If you are not the intended recipient and you have received or seen this message through an error, please notify the sender immediately and delete the email from your system. Unauthorised use or disclosure of the message, or the information it contains, may be unlawful.

New Zealand Trade and Enterprise accepts no responsibility for changes made to this email or to any attachments after transmission from New Zealand Trade and Enterprise. The information contained in this email, together with any attachments, does not necessarily represent the official view of New Zealand Trade and Enterprise. It is your responsibility to check this email and any attachments for viruses.

=====

Email Chain 1

From: Jennie s9(2)(a)
Sent: Monday, 24 July 2017 11:20 AM
To: Ben s9(2)(a)
Cc: Stephen s9(2)(a), s9(2)(g)(ii)
Subject: RE: NZTE NZDIA and Australia-shall we start with a conference call?

Hi

9.30 Friday morning Sydney time works for me.

Regards
Jennie Vickers
Executive Director
NZDIA
s9(2)(a)

From: Ben s9(2)(a)
Sent: Monday, 24 July 2017 11:16 AM
To: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Cc: Stephen s9(2)(a), s9(2)(g)(ii)
Subject: RE: NZTE NZDIA and Australia-shall we start with a conference call?

Hi Jennie,

Stephen and I are free in the morning if that suits you. Could I suggest 9:30 am?

Stephen does that work for you?

Ben

Ben
s9(2)(a)

T s9(2)(a) s9(2)(a)

W nzte.govt.nz

Level 4, 45 William Street, Melbourne, Victoria 3000
GPO Box 2014, Melbourne, VIC 3001, Australia



New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow into international markets.

From: Jennie Vickers [<mailto:jennie.vickers@nzdia.co.nz>]
Sent: Friday, 21 July 2017 12:59 PM
To: Ben s9(2)(a)
Subject: RE: NZTE NZDIA and Australia-shall we start with a conference call?

Friday next week is good, I will still be in Sydney. Should we pick a time and invite others?

Regards
Jennie Vickers
Executive Director
NZDIA
s9(2)(a)

From: Ben s9(2)(a)
Sent: Friday, 21 July 2017 2:43 PM
To: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Subject: RE: NZTE NZDIA and Australia-shall we start with a conference call?

Hi Jennie,

I am a glutton for punishment. Travelling Tuesday / Wednesday then free for a couple days. Then off to NZ for two weeks.

Monday, Tuesday and Friday I am good for next week. Can also chat Monday / Tuesday the following week.

Ben

Ben
s9(2)(a)

T s9(2)(a) s9(2)(a)

W nzte.govt.nz

Level 4, 45 William Street, Melbourne, Victoria 3000
GPO Box 2014, Melbourne, VIC 3001, Australia



New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow into international markets.

From: Jennie Vickers [<mailto:jennie.vickers@nzdia.co.nz>]
Sent: Friday, 21 July 2017 12:39 PM
To: Ben s9(2)(a)
Subject: RE: NZTE NZDIA and Australia-shall we start with a conference call?

Hi

Would Tuesday afternoon work once I land in Sydney?

Regards
Jennie Vickers
Executive Director
NZDIA
s9(2)(a)

From: Ben s9(2)(a)
Sent: Friday, 21 July 2017 1:54 PM
To: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Subject: RE: NZTE NZDIA and Australia-shall we start with a conference call?

Sorry I didn't get back to you Jennie. Just realise you suggested this week.

Would Monday afternoon or Tuesday morning suit you? Has been a busy one this week!

Ben

Ben
s9(2)(a)

T s9(2)(a) s9(2)(a)

W nzte.govt.nz

Level 4, 45 William Street, Melbourne, Victoria 3000
GPO Box 2014, Melbourne, VIC 3001, Australia



New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow into international markets.

From: Jennie Vickers [<mailto:jennie.vickers@nzdia.co.nz>]

Sent: Wednesday, 19 July 2017 11:40 AM

To: Ben s9(2)(a)

Cc: s9(2)(a), s9(2)(g)(i) CAROL, s9(2)(g)(ii), s9(2)(k) ; Stephen s9(2)(a), s9(2)(g)(i)

RICHARD' s9(2)(a), s9(2)(g)(ii)

Subject: NZTE NZDIA and Australia-shall we start with a conference call?

How about a conference call this week? I am good tomorrow and Friday if that works, someone with time constraints could pick a time and set up a call line?

The Hunternet Defence Conference is in Newcastle on 22/23 August. I attended the 2015 event and it was excellent with fantastic commercial opportunities.

https://www.stickytickets.com.au/52159/hunter_defence_conference_22_23_august_2017.aspx

I cannot make it to this one because we have an NZDIA Board Meeting but have asked for some comps. Anyone interested in going and seeing what collaboration opportunities there might be? It would be good to invite them to our Forum in October to showcase SMEs there who are looking for partners (and ideally indicating those already contracted to Primes for Au Defence projects).

Thoughts?

Regards
Jennie Vickers
Executive Director
NZDIA
s9(2)(a)

The 2017 Hunter Defence Conference

SME Collaboration to Deliver Defence Capability

22 & 23 August 2017
CROWNE PLAZA NEWCASTLE

The 2017 Defence Conference will focus on driving collaboration and engagement between Defence Primes, the region's SME's, academia and Defence.

This will support the increased levels of cooperation directed in the Defence Industry Policy Statement. The conference will include an engaging line-up of quality presenters delivering topical presentations, along with many opportunities to network.

A highlight of the conference will be the gala dinner on Tuesday 22nd August. The dinner will feature Dr Kirsten Ferguson a prominent Australian keynote speaker and will serve as one of the key networking events of the conference.

Once again, HunterNet will donate to HDSN & Westpac Rescue Helicopter, from the proceeds of the conference. These organisations do great work in supporting our Region and the serving members and veterans of the Australian Defence Force. We encourage all HunterNet Members and conference attendees to also give their support.

To purchase your tickets for 2017 Conference:
<http://stks.be/hunternet-defence-conference-22-23-august-2017>

For information on Sponsorship packages please go to www.hunternet.com.au OR Email to: Merran@hunternet.com.au Phone 0414 599 636 or at Hunternet on 02 4925 8842

Conference Foundation Supporter: 

Platinum Sponsor: 

Supported by:    



From: Ben s9(2)(a)
Sent: Monday, 17 July 2017 1:51 PM
To: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Cc: s9(2)(a), s9(2)(g)(ii) CAROL, s9(2)(g)(ii), s9(2)(k); Stephen s9(2)(a), s9(2)(g)(ii)
Subject: RE: Introduction from Carol Abraham

Hi Jenny,

Sorry for the delay in responding.

I actually should be good for the morning on the 2nd. Would that suit you?

Unfortunately the week before is quite full for me. When in NZ it would be great to chat about what's coming up so I can get involved.

Would 9:00 am work for you?

Ben

Ben
s9(2)(a)

T s9(2)(a) s9(2)(a)

W nzte.govt.nz

Level 4, 45 William Street, Melbourne, Victoria 3000
GPO Box 2014, Melbourne, VIC 3001, Australia



New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow into international markets.

From: Jennie Vickers [<mailto:jennie.vickers@nzdia.co.nz>]
Sent: Tuesday, 11 July 2017 2:19 PM
To: Ben s9(2)(a)
Cc: s9(2)(a) CAROL, S.9(2)(k); Stephen s9(2)(a), s9(2)(g)(ii)
Subject: RE: Introduction from Carol s9(2)(a), s9(2)(b)(ii)

Hi Ben

Sorry for my slow response. I am back in NZ on the Wednesday 2nd August so could we meet back in Auckland before you head back to Aus? An alternative or an as well as is that there is a conference the previous week in Sydney called Government Procurement Week. Charlie Lott CJDS will be speaking and Debbie Howarth will be there. I am Conference Chair for the Sydney event, so might be able to get you a comp invite if you can make it to Sydney and it would be useful to meet with Debbie as well?

Regards
Jennie Vickers

Executive Director
NZDIA
s9(2)(a)

From: Ben s9(2)(a)
Sent: Friday, 7 July 2017 10:29 AM
To: Jennie Vickers <jennie.vickers@nzdia.co.nz>
Cc: s9(2)(a), s9(2)(g)(ii) CAROL, s9(2)(g)(ii); Stephen s9(2)(a), s9(2)(g)(ii)
Subject: RE: Introduction from Carol s9(2)(a)

Hi Jennie,

Really appreciate you getting in touch. Sounds like an amazing opportunity.

Unfortunately I will be in New Zealand that week so it seems we might cross over the Tasman. I have CC'd Stephen s9(2)(a) (NZ Trade Commissioner) into this correspondence who might be available on the Wednesday.

All that said, I would be most interested in developing stronger strategic engagement between NZDIA and NZTE in Australia. There is a lot of complementary work going on and there are opportunities to leverage off each other.

I am always available for a chat in the first instance if that suits?

Warm regards,

Ben

Ben

s9(2)(a), s9(2)(g)(ii)

T s9(2)(a)

M s9(2)(a)

W nzte.govt.nz

Level 4, 45 William Street, Melbourne, Victoria 3000
GPO Box 2014, Melbourne, VIC 3001, Australia



New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow into international markets.

From: Jennie Vickers [<mailto:jennie.vickers@nzdia.co.nz>]
Sent: Thursday, 6 July 2017 5:12 PM
To: Ben s9(2)(a)
Cc: s9(2)(a), s9(2)(g)(ii), s9(2)(a) CAROL, s9(2)(g)(ii), s9(2)(k), s9(2)(a)
Subject: Introduction from Carol s9(2)(a), s9(2)(g)(ii)

Hi Ben

I am the new NZDIA Exec Director. I am keen to meet and talk.

I am going to be in Melbourne end of the month. Are you free to meet first thing on the morning of Wednesday 2 August? I fly at 12.10. Alternatively I am at a conference Monday Tuesday 31/1st and could duck out to meet you, or if the conference sounds of interest get you in on a comp, so you can hear some of the presentations and meet the team from IACCM. <http://www.iaccm.com/iaccm-events-webinars-conferences>.

Regards

Jennie Vickers
Executive Director
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
s9(2)(a)



This e-mail message, together with any attachments, is for the intended recipient only and may not be disclosed to any other person. If you are not the intended recipient and you have received or seen this message through an error, please notify the sender immediately and delete the email from your system. Unauthorised use or disclosure of the message, or the information it contains, may be unlawful.

New Zealand Trade and Enterprise accepts no responsibility for changes made to this email or to any attachments after transmission from New Zealand Trade and Enterprise. The information contained in this email, together with any attachments, does not necessarily represent the official view of New Zealand Trade and Enterprise. It is your responsibility to check this email and any attachments for viruses.

=====
=====