From: Jennie Vickers CEO NZDIA \$9(2)(a)

Jennie Vickers CEO NZDIA

Sent: Thursday, 27 September 2018 6:14 pm

To: *Multiple Recipients

Subject: NZDIA Forum 2018 Important Update Information including the Programme Highlights

On Behalf Of

(unclassified)

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Hi,

The forum is fast approaching. It really is time to register for the NZDIA Forum if you have not done so already. Come and join us 30 October to 1 November 2018, in Palmerston North.

The theme for this year's Forum is exploring the role of industry in national and regional security.

The Department of Prime Minister and Cabinet defines national security as: 'National security is the condition which permits the citizens of a state to go about their daily business confidently free from fear and able to make the most of opportunities to advance their way of life. It encompasses the preparedness, protection and preservation of people, and of property and information, both tangible and intangible.'

We have been very busy designing a thought provoking program with information, ideas and discussion across a wide range of topics. It has been changing thick and fast but now it is ready to be revealed. We are delighted this year to include MOD Industry Briefs. This programme will facilitate government and industry discussing their respective roles in delivering on national security.

We have extracted for this email, highlights of the programme from each day to whet your appetite. Full timings and presenter information is available on the Forum website for delegates post registration.

Highlights of Day Zero - 30 October 2018

Proceedings begin at noon with a choice of:

- Ministry of Defence Future Air Surveillance Capability Workshop; or
- NZDIA Information Session: "An essential update on Standards (from the ISO World) required to satisfy current requirements for supplying Defence and National Security Agencies in New Zealand and Australia".

Followed at 3.00pm by:

- NZDIA Masterclass: "Increasing Acumen to Deliver Better Outcomes for Government and Industry".
- The NZDIA AGM kicks off at 5.30pm (clearly the highlight of the day); and
- 6.00pm we round off the day with the NZDIA Forum Welcome Event which recognises and celebrates "Peace in our time, Prosperity in the Future" on the 11th day before the 100th Anniversary of Armistice Day.

If the session titles alone are not enough, further information on the Day 0 sessions are as follows:

Ministry of Defence Future Air Surveillance Capability Workshop

Defence is engaging with industry and key stakeholders with regard to its Future Air Surveillance Capability project. The aim of this is to develop a broad understanding of emerging technologies that will enable the NZDF to achieve its desired outcomes. During the workshop Defence will outline its capability requirements, the scope of the project, and will include presentations from industry on the integration of surveillance systems.

Attendees are invited to present on their capabilities in the area of air surveillance. Further information is available on registration.

NZDIA Information Session: An essential update on Standards from the ISO World, required to satisfy current requirements for supplying Defence and National Security Agencies in New Zealand and Australia

In this information session Michael \$9(2)(a) will give a practical update on the ISO Standards relevant to supplying Defence and National Security Agencies in New Zealand and Australia.

 Masterclass: Increasing Acumen to deliver better Outcomes for Government and Industry

Acumen: "Keenness and depth of perception, discernment, or discrimination especially in practical matters" Merriam-Webster Dictionary. "Skill in making correct decisions and judgments in a particular subject, such as business ..." Cambridge Dictionary.

Acumen is a word that elicits a common intuitive understanding, most people in the Defence and National Security space can spot a lack of acumen a mile off, even though they cannot define what Acumen means!

Great commercial outcomes happen when we fully appreciate the levers and catalysts both within our own organisation and the organisations with which we transact. A discussion focused on sharing perspectives of 'Acumen', in regard to intent and outcomes, risk philosophies, relationships and decision making.

In this short Masterclass, Michael \$9(2)(a) will frame the session by introducing the "Four Pillars" of Acumen from the Australian Graduate School of Leadership program (http://imia.edu.au). Together, they deliver Strategic Leadership Acumen.

Working as teams, the attendees will consider each of the four pillars of Acumen, through the NZ Defence and National Security Sector contexts and perspective, allocated to their team, with an outcome to deliver brief presentations.

The session will wrap-up with the Government and Industry teams reporting back to each other, on the critical elements of each pillar considered by their group. The captured outputs will be summarised and distributed as items for consideration for each participant with the post Forum documentation.

The key outcome of the Masterclass will be an increased shared understanding of

the commercial drivers of both Government and Industry in the New Zealand
Defence and National Security Sector as well as international defence supply
chains. Further outcomes will include an understanding of areas of opportunity for
the further development of Strategic Leadership Acumen.

NZDIA Forum Welcome Event

The Welcome Event is intended as an icebreaker for new and established members, NZDF and MOD personnel, and personnel for other security sector agencies to get to know each other in an informal environment. Special guests will include serving personnel based at Linton and Ohakea (who are not otherwise attending the Forum) as well as former serving personnel who are Members of the Palmerston North/Manawatu RSA.

Recognising the service and memories of NZDF Personnel over the past 100 years, we have selected food from New Zealand and across the World from countries which have been the bases of serving personnel, that will be familiar to many.

Highlights of Day One - Wednesday 31 October 2018

Topics include:

- Antarctica and China-Examples of New Zealand's global national security challenges;
- Reflections on progress and perspectives on the future path of Defence in New Zealand:

- What does National Security mean in New Zealand and where are we heading;
- Applying the integrated approach to inter-agency planning and operational coordination in the national security realm;
- Ministry of Defence-Ocean Patrol Vessel Project (OcPV) Industry Briefing Session;
- · National Security Panel;
- NZDF and MOD Capability Updates; and
- C4ISR Domain Update.

Speakers include:

- · Helene Quilter-Secretary of Defence;
- Dr Alan s9(2)(a) Military Centre Australia;
- Marc s9(2)(a), Will s9(2)(a) and Anna s9(2)(a) from the Massey University
 Centre for Defence and Security Studies;
- Mike s9(2)(a) and s9(2)(a), s9(2)(g)(ii) Digby and
- Hema ^{\$9(2)(a)}

Highlights of Day Two - Thursday 1 November 2018

Topics include:

Air Domain Update;

- · Space-the newest Domain;
- · Case Study on the shift from a Procurement to a commercial mindset;
- Sustainable Procurement;
- Ministry of Primary Industries-border security challenges;
- Case Study-Pilot training;
- Maritime Domain Update;
- · Leadership in building relationships between Defence and Industry; and
- Workshop-The Future of Work and innovation.

Speakers include:

- Laura \$9(2)(a) -Astronaut Trainer from Europe;
- MOD IPT Leads;
- Captain Greg
- Chris \$9(2)(a);
- Minister of Defence;
- · Chief of Defence Force; and
- Sumen —-Defence Innovation Partnership.

NZDIA Forum Welcome Event Raffle Prizes Needed

We are looking for raffle prizes for the RSA fundraiser. RSA has kindly acquired an All Black's signed jersey and we are looking for ten more awesome prizes.

Please email \$9(2)(a)

to discuss your proposed prize donations.

NZDIA Forum Registration

INDUSTRY

Click here to go to the Official Forum Website.

To view any page other than the Home Page of the website you will need the following details:

Email: \$9(2)(b)(ii

Password: \$9(2)(b)(1

NZDF

Registrations for the NZDIA Forum to be held in Palmerston North close 1700 on Monday 1st October. All NZDF Staff must individually register interest in attending the event using the following NZDF specific link NZDIA Forum – NZDF Registration – this includes Single Day, Two Day or Full registration delegates.

All NZDF personnel who have already registered will receive a confirmation of attendance by the 8th October.

Please keep a look out for further last minute updates in our newsletters and on the Forum website.

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Our mailing address is:

NZDIA

Box 128261

Remuera Auckland

Auckland, Auckland 1541

New Zealand

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From: Jennie Vickers CEO NZDIA \$9(2)(a)

On Behalf Of

Jennie Vickers CEO NZDIA

Sent: Tuesday, 25 September 2018 6:08 PM

To: *Multiple Recipients

Subject: NZDIA AGM 2018 Initial Notification & Call for Director Nominations (unclassified)

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Dear Members and Potential Members

In previous years the AGM date bounced around from February to December. This year we have moved the date to October to coincide with the Forum and it will be around this time every year.

Formal notification of the AGM together with a form for appointing a representative to attend, proxy voting instructions and other documentation will be sent out to Members next week. Please keep an eye on your emails.

If you are not a Member Company but are interested in getting involved by joining the Board there is just enough time to do a new Member sign up, before standing for election. Any Member wishing to bring any motion to the Meeting should notify the CEO by 30 September.

It is important we have as many members in attendance as possible so we have a quorum.

AGM - Notification of process and key dates

Date: Tuesday 30 October 2018

Venue: Central Energy Trust Arena, 61 Pascal St, Palmerston North, 4410

Time: 17.30

If there is no quorum, the meeting will adjourn to 12.30pm on 31 October.

The key thing to note about the AGM is that there is only one item of special business, ie there are 3 vacancies for Board Positions as Elected Directors.

The AGM will follow the workshops etc on Tuesday 30 October and before the Welcome event kicks off, so non-Members are most welcome to attend the AGM, but cannot vote or speak. Members can have as many people attending as they wish, but only one appointed as representative.

If you are unable to attend or send anyone from your Member company, please let the Office Manager (email 9(2)(3)) know now and a representative can be provided.

Call for applications for director positions

There are three vacancies at this AGM for positions on the Board. Two vacancies have been created by the retirement of Heather Deacon and Roger Hurst, under the rules of retirement by rotation. The third vacancy has been created by the retirement as a Director of Jerry Szulinski (who was appointed to fill a casual vacancy last year and is required to stand for re-election under the rules).

The CEO has received one nomination as at the date of this email. This is from Jerry s9(2)(a) of Lockheed Martin who seeks re-election. Heather and Roger have informed the Board that they are not standing for re-election.

Further nominations can be made, provided that they are delivered to the CEO in writing (email jennie.vickers@nzdia.co.nz) by midnight on Wednesday 10 October 2018. A bio will ensure all Members have equal information about all candidates. We would really appreciate nominations sooner rather than later, to help with logistics.

Nominations need to be made by a representative of a Member organisation. There is no need for a seconder.

CLICK HERE for a template email with a nomination form.

Kind regards,



Jennie Vickers

CEO

New Zealand Defence Industry Association

Mobile: \$9(2)(a)

Email: jennie.vickers@nzdia.co.nz



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> Our mailing address is: NZDIA Box 128261 Remuera Auckland Auckland, Auckland 1541 New Zealand

Add us to your address book

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From: Jennie Vickers < jennie.vickers@nzdia.co.nz> Sent: Wednesday, 19 September 2018 10:49 AM



Subject: Agenda items for Working Group Meeting for Thurs 20 September 2018 (tomorrow)

Good morning all,

We have a Working Group meeting at 1030 tomorrow.

Graeme from Trade and Enterprise was invited to the last Working Group meeting with a view to us discussing if it was time for NZTE to come back into the fold, 21 years after NZDIA was established. Graham has confirmed that he is able to attend the meeting tomorrow.

The NZInc stand at Land Forces was a great success and in having a debrief session this week we identified the urgency of decisions around Avalon 2019 and Pacific 2019. For a number of years the stand was a collaboration between NZDIA, MOD and NZDF. Views around what a wider collaboration looks like would be good at the meeting.

Debbie Howarth will, on behalf of CJDS, (hopefully) have the latest news on the Alliance project launch.

Kind regards,
Jennie Vickers
CEO
New Zealand Defence Industry Association
Guest Contributor LandForces 2018
Line of Defence
New Zealand's Defence and National Security Magazine
jennie.vickers@nzdia.co.nz
59(2)(a)
New Zealand

From: Graeme \$9(2)(a) & \$9(2)(g)(ii)

Sent: Tuesday, 18 September 2018 10:29 am

To: Jennie Vickers < jennie.vickers@nzdia.co.nz>; HOWARTH DEBBIE,

\$9(2)(a) & \$9(2)(g)(ii) KATE, \$9(2)(a) & \$9(2)(g)(ii)

STEPHANIE, 9(2)(a) & 9(2)(g)(ii)

Cc: Sarah \$9(2)(a) & \$9(2)(g)(ii) Cheryl \$9(2)(a) & \$9(2)(g)(ii)

Subject: RE: PACIFIC 2019

Hi Jennie,

Thanks for this info.

We have already reserved space at Pacific '19, larger than we had for Land Forces. Sarah can share more info on where that is on the plan.

Can I take this opportunity to reiterate that we will need to plan for use of the stand by MoD and NZDF staff, budgeting for enough room to support agency's needs. I wasn't happy with the congestion at Land Forces, spilling over at times into the exhibiting customers. There were issues of storage of bags and computers which were compounded by the unanticipated (and unbudgeted for) numbers – sorry, but a list of 35 people attending a couple of weeks out from the event doesn't constitute effective notice, we needed to know numbers using the stand when earlier decisions were made about design and build.

NZTE's costs are in the design and build of the stand and the hosting of the networking event (plus the costs of staff managing and delivering the event). We also procure the space and our guidelines are that we share these costs (space, design & build and events) with <u>our customers</u> (NZ firms) at a roughly 50/50 basis. We are not supposed to be subsidising the costs of other agency's presence at the show; therefore we do need agreement well in advance of NZDF and MoD requirements, and an appropriate and unsubsidised contribution to the budget.

For the purposes of above I include NZDIA as a customer and I think for future they should have a part of the stand distinct from NZDF and appropriate for the use of their members. I know Deb that this was the intent even at LF, but space available dictated that NZDIA and NZDF were forced to share.

I am looking to go to our customer base within the next few weeks to get a forward indication of demand for participation at Pacific '19. Based on costs at LF I expect the charge to exhibitors to be around NZ\$8-\$10k each.

Graeme

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Monday, 17 September 2018 5:53 PM

To: HOWARTH DEBBIE, \$9(2)(a) & \$9(2)(g)(ii)

STEPHANIE, \$9(2)(a) & \$9(2)(g)(ii)

Graeme S9(2)(a) & S9(2)(g)(II)

Subject: Fwd: PACIFIC 2019

FYI

To get the ball rolling.

Jennie Vickers
CEO
New Zealand Defence Industry Association
Guest Contributor LandForces 2018
Line of Defence
New Zealand's Defence and National Security Magazine
jennie.vickers@nzdia.co.nz



Attachment One: Pacific 2019- 11 September 2018





PACIFIC 2019 PO Box 4095, Geelong Vic 3220, Australia

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Address:						
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Country:		Telephone:				
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Contact Telephone:		Contact Email: YES NO (If "NO" please nominate the contact for all event correspondance)				
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GENERAL CONDITIONS OF EXHIBITION INDUSTRY DEFENCE AND SECURITY



1. ORGANISER

In those General Conditions of Exhibition, the form "Organises" refers to Industry Betonce and Security Australia Limited (ABN 31-051-148-837).

2. PACIFIC 2019

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3. ACCEPTANCE OF EXHIBITION ORDER

3. NOCEPT INTERES OF EXPENDING NO MOMENT The Organizer recornect the right to decline any Exhibition Ordan Within a reconnection period of time from increasing by the Organizer will the Exhibition Ordan isom signed by an on behalf of the Exhibition, the Organizer will mustify the Describes in writing as to whether or not such Exhibition Ordan is accepted by the Organizer.

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A PRICES

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- (c) there are significant increases in the Organiser's costs in connection with conducting PACIFIC 2015

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The Exhibitor will be notified of its exhibition space allocation following the reasons where the common or executions are accurate management cleaning date for receipt of Exhibition Order Forms.

The Organisor receives the right, at the discretion of the Organisor to very enhibition space allocations and positions at any time.

7. PROHIBITION ON ASSIGNMENT

Ne part of any space elletted to the Estribition may be insected, essigned, sub-let or shared with uny other Exhibition or any other person or corporation or onliny without the prior written consent of the Organism.

8. PRESENTATION OF EXHIBITS

The Exhibitor is required to maintain and staff its samples and stands throughout the complete period of FACIFIC 2019.

9. VARIATION

The impanisar reserves the right to make any attentions that may be considered researchity notices any to the natine, method of constitution, positions, stim of out-failing positions, exhibition stands or other involving structures or facilities or to make other variations president responsibility. necessary by the Organism to connection with PACIFIC 2015.

10 REGULATIONS

The Organiser will promolypic Exhibition Regulations for the reconsists conduct of PACEFIC 2019.

conduct of PACAPLL cores.

The Exhibitor is payed, celefractures and respective Personnels will be tablect to, camply with and be bound by the Exhibition Regulations:

The Organiser may at any time growing pains and amendments to the Exhibition Regulations; or the Organiser may centreder receives before the revealed of PACAPC 2019; and such amendments will be brinding on the Exhibition (US). agents, centractors and their respective Personnal

To the extent of any monestaterny conscion the Exhibition Regulations and the Beharal Conditions of Exhibition, the provisions of the General Conditions the Sanural Conditions of of Exhibition shall proved.

11.CONTROL

The central of all aspects of PACIFIC 2019 is vested in the Organisas The decisions of the Briganiser and its day authorised officials shall be binding on all Editibilius, participants, contractors and their respective Personnel.

The Organism shall to its absolute discretion have the right without appeal to resolve any dispute in relation to PACIFIC 2019 arising from any causa

nol the subject of an express prevision of the Extitation Regulations or the General Conditions of Exhibition.

12. ACCESS TO PACIFIC 2019

The Eigenber reserves the right (but shall not be under any obligation) to control entry and access to PACFIC 2815 and (without limiting the generality

- 10 promitings Conditions of Entry
- | It is noticed entity to any person, to require any person to leave the
 series and to phistocally remove any person from the ventue,
 | If It is search all persons unlosing or at the ventue,
 |

- (ii) to search his packets interrupt or to make.

 (ii) to search his bors, luggage, oterphates, rishing, municiloral materials, exitibits, stands, equipment, personal properly and effects strateging or at the verse, and

 (ii) to require the removes of yor to ranked pay bad, luggage, exceptionals, cubring, personal microlars, and interrupts, and any applications crishing, personal microlars, and interrupts, and applications of personal property, offsets or other licens that the

13. LIABILITIES AND INDEMNITIES

- To the patient parmitted by law:
- tal The Exhibitor its contractors and their respective Personnel participate in PAGIFIC 2019 of their own risk
- (b) No liability will be accepted by the Organiser, its Related Bedies Corposale or that respective Personnel for loss or damage any exhibit, equipment or other preparty of the Exhibitor, its contractors or their respective Personnal at any time, (it is
- recommended that Exhibitors Institute their pelviolitis or other equipment applies such less or clamage, including risk of their, the, storm, fleed and temporal.
- No imbility will be incurred at accepted by the Organiser, its No literally will be incurred of acceptor by the triplantar, if heliated disease comparation than reaperfully Personnel to the Exhibition, the contractions or their respective Personnel land the Comparison, its Seldand Reviets Cooperate and their respective Personnel will be reliazed from all literality to the Exhibitor, its contractions and their respective Personnel to respect of direct reflects damage, land or injury to person or property, huwsower caused, orising from:
 - (6 acts or omissions of any parson, corporation or unity other than acts or emissions directly and personally committed by the Organism, its Reliated Bodies Corporate at their respective
 - (ii) Hight malloleus damage, terretion as other unlawful acts, (iii) fire, steam, frempest, which fleed or other weather soluted
 - [iv] acts or unbosens by visitors, patriers, attending, histories, Exhibition, centracture, suppliers, licensines, perferriers or other Participants involved with, in er at PACIFIC 2019, or
- (v) acts or emissions of troopsesses upon the venue for PACKHC 2019 or any part or element thanset,
 (d) Except where the damage, less or injury to property or presents.
- (i) theority caused by unlawful or magligent act or emission directly and personally committed by the Dispaniser, the Dispanisor's Related Bodies Corporate or their respective Personnal, or
 - [[]] a direct consequence of a breach by the Organiser of these Seneral Conditions of Exhibition, the Exhibitor will indomnity. sometral constitution of symbolic time electrical will importantly interesting the Companion Findament interests that Disposition and than respective Personnel against and than a sit claims for claims and claims of claims of the property including the Emitther's owin and that of third parties; or persons, however, and by wherescener claims, a doing unit of a treated to the gratification of the treatment of the participation for the Emitter's constructions or their hospective Personnel in or all PACHIC 2019.
- or their respective Personnel to or at PADPEC 2019.

 (If the Exhibiter will, Indomnity and held harmless the Originiser, the Originiser for Originiser and held harmless the Originiser the Originiser and held the separate and their an allowed or indirect distance, less or though to protein the indirect or indirect distance, less or things to protein the originise to each clamage. Ness or injury touched the Exhibition is not action to such clamage less or injury touched the Exhibition is not on the allowing the Parameter of the Indirect originise caused by an artisting from:

 (If the Parameter of the Originise of the Control of the Control or Originise Control or the Originise Control or t
- 10 breach by the Eshibitor of any provision of the Exhibition Order
 - that diseased by the Carolleles of being betterform on common source, that of General Carolleles of Debtterline, of (II) into-campilares by the Catholice, the contractors or their expective Personnel With the provisions of any Emblytion Regulations prumulgated by the Dispersor in respect of PACIFIC 2019 or
 - (iii) any negligant or wrongful act or omission of the Exhibitor its contractors or their respective Personnel

14. EXHIBITOR'S INSURANCE

The Exhibitor must obtain or provide insurance prejection for all third party resist and visual fluid the Organism, its Related Rediss Comparate and their respective personnel are named as reuneds in the interaction policy covering the birthollar's participation in PACIFIC 2019

The minimum insurance protection which the Exhibitor is required to obtain

or provide in respect of its participation in PAOFIC 2019 is to be whichover in the higher of.

- (a) the existing third party insurance of the Exhibiter; or (b) an amount not less than its million Asstralian dollars (A\$14,000,000) for anyons accident is excisioned.

15. WITHDRAWAL BY EXHIBITORS

In the event of the Emblan's withdrawed him PACIFIC 2019, all payments made by the withdrawing lathblor shall be furfielded and the Organism shall be entitled to except from the Delibbre all sums vamalining unpaint by the Emblanch to the Organism.

The Organizer may analyses to to basic any entiribities space; stand, facility, product or solvice entered by the withdrawing bibliotics. However, any such to basicing will not entitle the withdrawing bibliotics to a refund of augmentment or a release them, any stans for which the withdrawing bibliotics to be about them, any stans for which the withdrawing bibliotics has backens fabile.

16 CANCELLATION OF EVENT

in the owner of "americalization of HACHFC 2019 or any part these of the any reason whethere the Organizer shall not be under any listelly wend severe fee any competition, less or includelly become by the Earlistics and Organizer shall be within the protein all sures paid by the Earlistics or such part thereof as 1 ha Disputsion, this behalded science, decisions necessary to solver the Organization (In Stability Statistics).

This Greaniser reserves the right to cronge the vetue, vary the dates, alter the timing or vary the duration of PACIFIC 2019 at its absolute distriction. in the owner of change in the Venue, date, timing a fermion of PACIFIC 2019 of the absolute described in the owner, date, timing a fermion of PACIFIC 2019 for any reason influences; the fingleties shall not be often any ligibility whotsomer in respect of any expenditure, less or flashify mornar by the Enthist, the dispulses shall be defitted by extent all sums, paid by the Enthister to the dispulses and the Organizer shall be enthisted in vicever how the Enthister all sums containing uniqued by the Enthister of sums containing uniqued by the Enthister to the Organizer.

18 SEVERANCE

If any provision contained in these Egnaral Conditions of Earlibition shall be If any provision contained on these standing conditions or Lambonium space (larged by a Carel of competent purchism to be either well of contributions), that provision shall be seemed from those Consult Conditions of Exhibition to the careful if which it is veil of contribution and the visibility or enforcedability of the remaining provisions shall not thirdly be affected and that remaining precisions of south Consult Conditions of Exhibition shall conditions in half force and offset.

19.APPLICABLE LAW

The interpretation, construction, performance and adjudication of all legal. rolationships between the Exhibites and the Organiser shall be subject in all respects to the laws applicable in the State of New South Wales.

AD Entititure submit themselves interestably to the exclusive jurisdi-the Courts of New South Wales and the Courts of the Commonwo Australia having jurisdiction in that State.

20.INTERPRETATION

- in these General Conditions of Exhibition
- Words importing the singular number shall include the plural number and vice versa;
- (b) Words importing any gender shall include each other gender and the neuter;
- (c) Where any Exhibitor consists of more than one person or
- (c) When any Emblithe consists of many than one parallel or comparation or earthy at any emblishmen of the proceeding the liability of such persons or corporations or critical or combination than strain be girld and several! (In the such as the second of the sum "Seclated Section Superation" has the meaning provided in section 50 of the Corporations Act 2001 (Citi) and, in connection with the Organises shall include. Acceptance, Martitine and Delinato Foundation of Asstraic Limited (ABN 37002 TVA 388) and Acceptance Australia Limited (ABN 63 001 147 787).
- (a) The form "Personnel" shall mean:
- The term Personner state macri.

 (b) In release to the Organises and the Organises's Heustad
 Bodies Coperate, the members, directors, afficials, officers,
 staff, ampleyees, cassistants, agents and voluntions of the
 Organises or the Organism's Reports and voluntions of the
 Organises or the Organism's Reports and voluntions of the
 Organism or the Organism's Reports
 (iii) In reference is Participant's in PACIFIC, 2019 (other than the
- Organisar or the Organisor's Related Bodies Corporate), the Participant's membas, directors, officers, officials, servents employates, voluntions and agents and any passes who participates in, or performs work or cambs and dukes associated with PACKFIC 2019.
- (f) The term "Participants" shall mean these persons, corporation and suffices who are involved in PACIFIC 2019 other than the Digarises or the Organizar's Related Bodies Corporate.
- (b) The term "Australian Small Business" shall mean an Australian-tim, resident and operating in Australia, employing less than 60 people, with less than AEZS million in previous furnivers and with majority Australian eventship.

PRIVACY STATEMENT

We correct personal information about incrembasis to enable us to manage and market ear activities and to premist products and services. We may describe genously information to our increases, mailing houses, suppliers and contractions, individuals have the right to access and portect their personal information field by us. If you do not wish to certificate economy managements from us or do not want year personal information decision to third parties; please economic following address the following address the following address to the following address the end of the following address the

Industry Coffence and Sacurity Australia Limited PD Box 4005, Goslang, Vic 3220

Email: privacy/stampia.com.au Tolophone: (IS 5282 0500 Faxsimile: 15 5282 4459

PACIFIC 2019 8 - 10 OCTOBER 2019 ICC SYDNEY, AUSTRALIA www.pacific2019.com.au

Attachment Three: Airshow 2019 - 11 September





EXHIBITION ORDER FORM



EXHIBITING COMPANY DETAILS				E: expo@amda.com.au
Exhibitor Company Name:		will be considered only if space contin		
Address				
City:	St	tate:	Post / Zip	Code;
ountry:				
Contact Name:		· Carrie		
contact Telephone:				
oreact rereprese				r all avent correspondance)
onta of Name:				an avent correspondence)
Contact Telephone:	Conta et Email:			
INVOICE DETAILS		Villa C) Elliani		
woices should be directed to: Exhibiting Company de	tails A	Iterative address (please con	plete fields below)	
ompany Name:				
urchase Order Number (if applicable):				
ddressx				
ity:	St	tate:	Post / Zip	Code:
ountry:			4-7-29	
elephone:	Er Er	nail:		
ontact Name:	Je	ob Titles		
EXHIBITION ORDER			-	s are inclusive of Tax
The above named Ethibitor horeby applies to Aerospace Australia Limited to exhibit a Agreement Tarms harein and orders the fellowing Ethibiton Space or Ethibiton Stant	it the AUSTRALIAN INT	ERNATIONAL AIRSHOW AND AFROS		
Raw Space	IS NOT THE WALLSTON I SHAP	Ann abus sain natures.		
				aune
Ground Floor Space AUDIT(200 per sqm			sqm (total area)=	AUD\$
Upper Storey on stands over 70sqm AUD\$900 per sqm			sqm (total area) =	AUD\$
Wall Stands		_		
Number required X AUDIT 1,250 each				AUD\$
(compalsory shell schame) in clusive of shell schame, carpet, 1 x 11 amp power point	t, 2 x spotlights, fascia	with company name. Each unit Sm x	3m (Seque)	
Corporate Hospitality Chalets				
Number required X AUD\$75,000 each		=		AUD\$
Number required	mbler in writing of such	servents, agents or contractors with the instruction or direction that may be issu-	Gongrai Conditions of Exhibition, act by the Organism or its efficials	tons, officials, sewants and agents) against all to plance by the Balliblar or by the Balliblar's employ the Balliblain Regulations (as amonded) and any
the Eshibition Dide:	3.5	Name of Signatury:		
If such notification of acceptance occurs on or before 30 Nevention 2019 and the total invoice. AUD \$3,000, the Organizar will invoice the Edibbler for the Seporal of Rhy per care (50%) of a AUD \$3,000, the Organizar will invoice the Edibbler for the Seporal of Rhy per care (50%) of a AUD \$3,000, the Organizar will invoice the Edibbler for the Seporal of Rhy per care (50%), of a AUD \$3,000, the Organizar will invoice the Edibbler for the Seporal of Rhy per care (50%), of a AUD \$3,000, the Organizar will invoice the Edibbler for the Seporal of Rhy per care (50%), of a AUD \$3,000, the Organizar will invoice the Edibbler for the Seporal of Rhy per care (50%), of a AUD \$3,000, the Organizar will invoice the Edibbler for the Seporal of Rhy per care (50%), of a AUD \$3,000, the Organizar will invoice the Edibbler for the Seporal of Rhy per care (50%), of a AUD \$3,000, the Organizar will be accepted to the Contract of Con	Job Title: Date:			
the Britishfor handly agrees to pay to the Organiser within Mirty (DD) days of invoice for such de also invoice the Britishfor for the Statesce of Hitty or cost (DPA) of with billion thanges which the I to pay to the Organiser by 31 December 2019.	Teigher Facilitie			
(iii) It such notification of acceptance occurs on or after 1 December 2016 or the total invoice and or less, the Organism will invoice the Estibition for the full amount of the calification charges.	Emait			
agrees to pay forthwith upon invador for the same. (III) Payment by the Exhibitor within the times specified in subpairagraphs \$1 and (II) hereof will be be conflicted with by the Exhibitor parenant to the said agreement between the Exhibitor and		Plazas ratum tx Editblikei Sacratariat, copadiancia com au	Australia Umitat - PD	Bus 4505, Godking Victoria 3220 Australia Errak
This Edition Order may not be concelled, withdraws or varied by the Editional without the express	e written approval of the	PRIVACY STATEMENT Assurpces Australia United is committee	ed to its abligations under the Au	stralian Privacy Principles. We respect the privacy
ngariese, United otherwise armost by the Organises, is the exert of such carecitation by the Exhibit in biter from the 2010 Australian instructional Austrapies and Datwes Expeditor, the full amount of polications to this Buildition Order will immediately become from and payable by the Builditor to the Dry	or or memorange by the of the published charges register	individuals and only collect personal int activities, including- conducting our ov	ernation about individuals to analoats and activities, eatending an	ble us lie endortalle (and for the purpose of) der non I processing invitations to attend or participate in
The Exhibitor agrees that the Exhibitor will be bound by the General Conditions of Exhibition public	shed by the Organiser in	owards and activities: managing admiss	lot to our events and activities: I	nationing and solut, debior and creditor transaction inistration. Personal information about individuals I in accordance with the Australian Privacy Principle
appert of the 2019 Australian Informational Apropora and Districts Deposition and the Enthilities region indicapers, scenarics, organic analysis contractions, will be because by the Enthilities Registration from time of Organizar (Indiadity), all amountments to sent impolations from time to time made by the Organizary	to time prumulgated by	Further information can be obtained by	contacting us at the address show	in balanc-
Conjument (noticing at americants to such regulations should not be seen made by the University of instructions that may be issued by the Organiser or its officials. The said Seneral Conditions of Earl of Schildren Carlos or on a solitoble of the windown was started and an organized as	The Privacy Officer - Aurospace Australia Limited PD Box 4065, Gealong, Vic 3220 Breat privacy Garnia zoniau Teb 03 526 0500 Fac 03 5262 4465			

AVALON 2019 AUSTRALIAN INTERNATIONAL AEROSPACE AND DEFENCE EXPOSITION
Avalon Airport Victoria, 26 February - 3 March 2019, held in conjunction with the Australian International Airshow



GENERAL CONDITIONS OF EXHIBITION



PO Box 4095, Geolong Vic 3200, Au T: (03) 5282 0500 F: (03) 5282 4455 E: expo@amda.com.au

1 ORGANISED

in these General Conditions of Exhibition, the farm "Organiser" halors to Assessaria Australia Limited (ABN 63 03) 147 7671.

2. EXPOSITION

In these Seneral Corditions of Exhibition, the term "Exposition" refers to the 2013

Australian informations Assessment and Deforms Expectation.

The Expectation is presented, organised, produced, interruged, starged and conducted by the Organises.

these Beneral Conditions of Ediribtion, the farm "Airchew" raters to the Audicalian International Airshow 2019 haid in numberation with the Especia

4. ACCEPTANCE OF EXHIBITION ORDER

Within a reasonable paried of lime from receipt by the Organizar of the Exhibition Direct Form signed by an an behalf of the Exhibitor, the Organizar will notify the Exhibites in writing as to whether or not such Exhibition Order is accepted by the Digaritan

Until such written restrictation to the Exhibitor by the Organisar of the Organis acceptance of the Exhibition Order, no binding legal commitment shall be deer to price on the part of the Organism

The localing of an invalor by the Organism to the Earlichter in respect of such Earlichten Date shall be sufficient multifaction to the Earlichter by the Organism of the the Organism's acceptance of the Earlichten Order.

E POWCES

All prices are in Australian dollars (AS) and include Goods and Services Tax (GST) The Organiser reserves the right to early prices at any time prior to the spening of the Exposition If either:

(a) there are significant thomases in the rate of Government toxes or duties, or (b) there are significant increases in the Organise's casts in connection. With conducting the Expesition.

The Deposit is payable by the Exhibitor as security for the Exhibitor's performance of it's obligations

or it simplements any other rights or remodes, available to the Disposition, the Disposition may land it innovationly authorised by the Eathbolton (b) apply the Deposit in statistication for part solicitations of any ambients parable by the Eathbolton, including (without limitation) the authoritist probable by the Eathbolton (mixing) (without limitation) the authoritist cricity solicitation or postponoment cricings applicate, of any recess, thereone, inclinings colors or expenses the Organism outliers arising set of any feature by the Eathbolton.

7. ALLOCATION OF SPACE

Final binn grote will be allocation by the Organisor to most considerations of the shirblish appear and any haight restrictions. The Organise where puscells and without any challpation, will conseque a allocate combition appear and positiviting in accordance with prairity of receipt of Eshibition Circlet Forms

Emblus will be notified of their exhibition space affection following the controls will be received or than delection space anaction receiving delectioning processing delectioning received the object at the distraction of the Organizar, to vary exhibition space allocations and pushions at any time.

8. PROHIBITION ON ASSIGNMENT

No part of any space or exhetrion product allocation to any Exhibitor may be transferred, assigned, sub-int or shared with any other Exhibitor or any other person or corporation or entity without the prior written consent of the linguistic

9. PRESENTATION OF EXHIBITS

Exhibiters are required to maintain and staff their exhibits and stands throughout the complete period of the Exposition (26 February - 3 March 2015 inclusive)

10. VARIATION

The Digareser occurses the right to make any allocations that may be considered reasonably recessary to the nating, method of construction, positions or size of restriction periods, architical stands, outputs laceptae triales, architical residence since or other exhibition stands or facilities and to make other exhibition structures or facilities and to make other exhibition structures or facilities and to make other exhibitions developed to accomply necessary by the Organism in commercial with the Describin.

11. EXHIBITION REGULATIONS

ha Organisar will promulgate Exhloition Regulations for the teasorable conduct of the Exposition.

or the explosion.

All Ephthibias, their agents, confractures and respective Personnel will be subject to, comply with and the bound by the Editorition Registations.

The Organizar may all any idea promitigate such amendments to the Establishe Registations, and the Organizar rate postedior respectable for the conduct of the Especiation, and such amendments will be binding on Exhibitors, their agents, contractors and their respective Personnel

To the extent of any incorditainty bookeen the Exhibition Regulators and the General Donothurs of Exhibition, the provisions of the General Conditions of Embition stell grown.

A copy of the Exhibition Regulatives way be obtained from the Organisar or by waiting the website www.alcohow.com.as

12. AIRSHOW REGULATIONS

Airchew Regulations in respect of the conduct of the Airchew may be premulipsied by American Australia Limited as the Producer of the Airchew All Exhibitors, their agains, contractives and expective Parsented participating in the Airshow will be subject to and he bound by such Airshow Regulations. Amendments to such Airshow Regulatives may from the to time to primaligated. by the Productir of the Airshow as it may consider reasonable for the cond the Allshow and such amendments will be blothing on Estibilies, their agents contractes and their espective Personnel participating in the Allshow A copy of the Allshow Regulations may be obtained from the Producer of the

Airshow or by visiting the waters www.airshow.com.au 13. CONTROL

The central of all expects of the Esposition is excited in the Digenser. The decisions of the Digenser and its duty exthensed officials stall be binding on all

Famblions, Participants, contractors and their respective Parsonnel

The Digarker shall in its absolute discretion have the right without appeal to resolve any dispute in relation to the Exposition arising from any cause not the output of an exposis provision of the Exhibition Regulations or the Sanstal Conditions at Exhibition.

14. ACCESS TO THE EXPOSITION

The Organiser reserves the right (but shall not be under any obligation) to contro only and access to the Exposition and (without limiting the generality showed) bi-

- promugate Conditions of Entry.
 is nature entry to any person, si require any person to leave the sense and to physically remove any person from the sense;
- (iii) In sourch all pursons ordering or at the venes, (iv) is Sourch at Body, leggoga, ecoapticise, clusting, premisional modelaid, aerishts, stands, equipment personal property and effects automing or at the ventur, and
- to explore the removed of for to commond any long longuage, recorded clushing probabilistic instance, which, stated explored, processal property, of locks or other from from the venue.

15. LIABILITIES, RELEASES AND INDEMNITIES

to the patent purmitted by law-

(2) Unless elherwise harolin travelage Exhibitors, their contractors and their espective Parsonnal participate in the Exposition and in the Airshow at their

- It's No itability will be accepted by the Unsaniser it's Related Redies Corporate or their requestive. Researched for less of demangle to say each bill, applyment or other property of Erichbillots, their contractions or their respective Proposant of say from, It is accommodate that I statistics researched with or other or other opplyment against such loss or damage, including risk of that I, size, storm, froud onto temporary.
- (c) No Gability will be incurred or accepted by the Organiser, its Related Biolos. Corporate or its Personnel to the Exhibitor, its confractions or their respective Personnel (and the Organiser, its Related Budies Corporate and its Personnel. will be colleged, discharged and indemnified by the Exhibitor from and will be colleged, discharged and indemnified by the Exhibitor from and against all liability by the Departure or its Parasimal is the Exhibitor, if a contractions and thair espective the President of its expect of direct or indirect damage, loss or injury to person or property, however, caused, artising in
 - (f) acts or emissions of any person, corporation or entity other than untawful or negligant acts or emissions directly and personally committed by the Organisor or its Poissonnol.
 - theit, malicious damage, ferrorism et alher enlawful acts,
 - (B) the state, tempest, while, fleed or other weather related accordance.
 - (W) sets or emissions by Velifors, patrons, attendans, methods, Emitthers Emitotias: Personnel, Obspayors, Obsplayers Personnel, custoders, suppliers, Ironseas; performers or other Participants Involved with, in or at the Expedition of the Altolow, or
- | iv| acts or amissions of incapassars upon the venue for the Exposition or Archew or any port or clament thereof;
 | id| Except where the damage, less or injury to preparty or person is:|
- directly caused by unlawful or negligent act or emission directly and personally committed by the Organism (or its Personnell, or
- persustant y committed by the organizer (at Its Passannel), or | iii at their chanesperse of a treachly the Organizer of those General Conditions of Exhibition, the Exhibitant will indomnify, raisese and hald, harmless the organizer (and its Personnell, upsiles and from all clients for otherch or indirect clients), less of rigury to preparely (including the Exhibitor's own and that of hind particular preparely, caused by, shirily aid, of or related to the participation by the Shirbitor, its contractors or This important Personnel in or at the Expertition of the Allerhow, (a) No leading will be incurated or accordant by any of the Resisted Budder. Connection of the Connections or their connection for Resistant Budder.
- Corporate of the Organisar or their respective Personnel to the Establish rits contractors or their respective Personnel shall each Relative Body Corporate of the Organism and the Personnel of each sald Relative Body Corporate will be contracts of that respective Personnel pand acci restante Reviol Companion in the Companion and the Personnel Lench soll Political Bedy Companion will be released, discharged and Indomnifical by the Subhibler from and against all Hallatilly by the Reviold Rody Companion or the Personnel for the Evillation to the Companion of the Personnel for the Companion of the Personnel for the Companion of the Companion of
- acts or emissions of law person, consuration or ordity other than acts or unterlaine denotify an personal promittice by that Related Rody Corporate of the Dingariser or the Personnal of such Related Body Corporate, their, malicious damage, ferrefrom at alter uniquetil acts,
- INT. The storm temposit which fixed or other weather related occurrence.
- (M) acts or amissions by Visitor's patrons, attendious, invitages, Exhibitors, Exhibitural Personnal, Displayers, Displayers Personnal, contractors, suppliers, Icanssess, performers or other Participant's invalved with in or at the Exposition or the Akstew, or
- acts or emissions of trespassers upon the venue for the Exposition or Alexhow or any part or element thereof;
- The Exhibitor will informiny and held framilies the Organism; the Organism's Related Bookes Geoperate and Notice respective Personnial upplied and Permit of direct or induced chamilage, less or injury to property (Including the Exhibitor's own and that of third partied or persons band of claims in infalliant to such chamilage, less or injury classed by the Exhibitor's respective Personnial or without limiting the generality of the lengthing craibed by an arcsing from:
- breach by the Behild for all any provision of the Exhibition Under or these Conetts Conditions of Exhibition, or
 inconscippions by the Exhibitor, its confractors or than respective.
- Personnal with the provisions of any Enhibition Regulations promolypion by the Granitan in respect of the Expedition or the provisions of any Archew Regulations promotigated by the Producer of the Airshow in respect of the Airshow, or
- (III) Say unlawful, Northgast or wrongful act or omission of the Exhibitor, its contractors or their respective Personnel.

16. EXHIBITOR'S INSURANCE

To, exhibit on 3 instrument periodies for all third party risks und present that the Organism; its Related Redies Corporate and their respective

Possemel are named as insured's in the insurance policy covering the Exhibiter's participation in the Expedition and the Arshaw.

The minimum insurance prelaction that Editibilities are required to abbain in powide in respect of their participation in the Expection and the Alisticov is to be whichever is the higher of: (a) the existing third perty insurance of the Exhibition; or

- (b) an amount not less than ten million Australian dullars (ADI) OTE 0001 for any are accident or accurrence.

Exhibitors withing to present protect in the Alcout Oliviage of the Alcohom should note that they must also obtain or provide frourance protection for all third party risks and around that the Organiser, its respective Reliated Budies Corporate and their respective Personnel are ramped as insureds in the Insurance policy covering the Entitities's participation in the Exposition and the Airstow and that the militarum instance coverage which Exhibitors will be required to utilitie or powds to all that pany this find utility posterings insurence; must be whichever is the higher of the billowing.

(i) The halal limit of the Exhibitor's existing around third party (including

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- fill field loss than the amount shown herounder for any one accident-
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17. WITHDRAWAL BY EXHIBITORS

In the cent of the Exhibitor's withdrawal from the Expection, oil payments make by the withdraweling Exhibitor shall be fisfold and the Dispersion shall be cellular to be recover from the Exhibitor all some remaining uspaid by the exhibitor to the Organisos. The Dispersion may endowed to re-book any exhibitions space orbited by the withdrawing Exhibitor. However, any such no booking will not critical the withdrawing Exhibitor to a related of payment made a related from James for which the withdrawing Exhibitor to a related of payment made a related from James for which the withdrawing Exhibitor has become liable.

18 CANCELLATION

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Corporate shall be under any liability whatsower for any expendition, less or liability incurred by Establish and the Organiser shall be entitled to retain all sums paid by Establishs and shall be entitled to receiver from Establishs all sums remaining unused by Exhibition to the Ormanisas

19. VENUE, DATE AND TIMING

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20. CHANGE OF VENUE, DATES AND TIMING

In the event of charge in the value, dates, liming or costion of the Expectace or the Alpstow list any masses whatesever, the Organiser shall not be under any liability whatstower in respect of any expenditure, less or liability incured by the hading watershow or expect or law populations, according to calcular photocology and Exhibition, the Disparities shall be emitted to retain all some paid by the Exhibitor to the Disparises and the Disparises shall be emitted to recover them the Exhibitor all some semaining unpaid by the Exhibitor to the Disparises.

21. SEVERANCE

If any prevision contained in these Beneral Conditions of Enhibition shall be judged by a Court of competent jurisdiction to be affine veid or immediatable, that provision shall be severed from these Egeneral Conditions of Enribition to the codered to which it is word as anomicomorphic and the validity or enterpoliticity of the maining provisions shall not thosely be diffected and the remaining provi such General Conditions of Editionion shall continue to full force and off

22. APPLICABLE LAW

The Interpretation, construction, performance and adjustmented of all legal relationships between the Exhibitor and the Ciryanister shall be subject in all respects to the laws applicable in the State of Victoria, Australia.

All collisters submit themselves innecestry to the exclusive jurisdiction of the Durins of Victoria and the Courts of the Commonwealth of Australia having jurisdiction in that State.

23. INTERPRETATION

- (a), words importing the singular number small inclose the plural number and vice.
- (b) words importing any gorder shall include each other goodsr and the navier
- whele any Exhibitor corrects of more than one person or corporation or entity or any combination of the proceeding the liability of such persons or combination thereor shall be joint and several.
- (d) the horre "Haliado Belly Expression in the last state or jump and selection." He have "Haliado Belly Expression" and "Haliado Belly Expression" have the meaning provided in section 50 of the Copylications Act 2001 (Cally und. in connection with the Digardess; shall include Alexandro Maritimo and Durince Accurate of Australia Lumbo (ARM 50 100 74 805) and Industry Durince Accurate of Australia Lumbo (ARM 50 100 74 805) and Industry Durince Accurate of Australia Lumbo (ARM 50 100 100 100 100).
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- other than the Organizer, the Organizer's Related Bodies Corporate and their respective Personnel.
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- it reference to the Organiser the hombers, direction, efficials, efficars, staff, employees, consultants and yourseless of the Organiser and
 in reference to the Related Redice Corporate of the Organiser the
- members, directors, efficials, officials, staff employees tresultants and voluntoers of the Related Body Carporate.
- whitemest of the Finance and Carphana.
 In reflection to Participants (other han the Organisal or its Related Bookes Carphana) the Parti opents members, directors, williams, officials, schedule, amplicate, welcontains and approximate and any person who participants, in progression, welcontains and objects and any person who participants, in progression, where carmins of ordisine, recordisid with, the Expension or the Africhae lat, in respect of or in commention.

AVALON2019 AUSTRALIAN INTERNATIONAL AEROSPACE AND DEFENCE EXPOSITION Avalon Airport Victoria, 26 February - 3 March 2019, held in conjunction with the Australian International Airshow ----- Forwarded message -----

From: Chris \$9(2)(a)

Date: 17 September 2018 at 14:03

Subject: RE: PACIFIC 2019

To: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Cc: Jason **S9(2)(a)**

Hi Jennie,

Jason 39(2)(a) is the exhibition lead for PACIFIC, so he will assist you moving forward. Here is the floor plan for that event, and also AVALON. I understand that you have expressed an interest in reserving 48m² at AVALON 2019, is that correct? I have attached the order form and floor plan for AVALON 2019 — we have held 2M25 in Hall 2 for you as requested.

Kind regards,

Chris 59(2)(a)

Aerospace, Maritime, Defence & Security Foundation of Australia Limited











Ci





PO Box 4095 GEELONG VIC 3220

Email: s9(2)(a) Ph: +s9(2)(a)

Mobile: s9(2)(a)

From: Jennie Vickers [mailto:<u>jennie.vickers@nzdia.co.nz</u>]

Sent: Monday, 17 September 2018 11:41 AM

To: Expo

Subject: PACIFIC 2019

Hi

Can we discuss options for NZ and get some space penciled in?

Thanks

Jennie Vickers

CEO

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541 jennie.vickers@nzdia.co.nz

s9(2)(a)

From: Jennie Vickers CEO NZDIA \$9(2)(a)

On Behalf Of

Jennie Vickers CEO NZDIA

Sent: Monday, 17 September 2018 4:59 PM

To: *Multiple Recipients

Subject: LAST CHANCE to Register for NZDIA Events this week (unclassified)



Hi,

This is a final call to register for events later this week.

Please make sure you register by COB Tuesday

18 September for the Lunch and COB Wednesday 19 for the

Member Meeting.

Upcoming Events:

NZDIA Defence & Industry Executive Lunch

NZDIA Defence & Industry Executive Lunch

The Annual Defence and Industry Executives Lunch will be held this Wednesday 19 September (day before the September Member Meeting) in Wellington.

When: Wednesday 19 September

Where: Waterfront Wellington, NZ (will be advised on registration)

Time: Arrive 11.30 for networking concluding at 2pm

Cost: NZ\$120 plus GST per person

Register: Register Here

Cut off for registrations is tomorrow, COB Tuesday 18 September!!!!!

This is an opportunity for the CEOs and/or senior executives to engage with each other, and with key Defence personnel, in a relaxed environment.

Attendance has been confirmed from a number of Senior Executives from both the Ministry of Defence headed by the Deputy Secretary of Defence, Mike Yardley and from the New Zealand Defence Force lead by CDF, Air Marshall Kevin Short.

The format will be a time for informal networking prior to a seated executive lunch.

During the lunch session we will have brief addresses, but the emphasis is on conversation in a collegial environment.

This is a great opportunity in advance of the Forum, to have the right people in the room together and I hope that senior executives from our eco system will also see the value in coming to Wellington for this event.

This is a unique event fostering the senior level relationships that are so important to our coexistence. As we know, when all our senior leaders are well engaged, great things can happen.

I do hope you can join us.

CLICK HERE TO REGISTER

NZDIA Member Meeting

The theme of September's Member Meeting is "R&D to Reality".

When: Thursday 20 September
Where: Waterfront Wellington, NZ

Time: 12.00pm

Networking Drinks: 5.00pm - 7.00pm

Register: Register Here

Theme: R&D to Reality was selected to continue the themes and discussions from the NZDF EST (Engineering Science and Technology) Conference, late last month.

The Agenda includes:

- An overview of the NZDF EST Conference identifying key trends and innovations which are and will be shaping the R&D landscape;
- John 59(2)(a) from Provoke Solutions outlining The Callaghan Growth Grant-R&D Programme. Provoke Solutions are in the Callaghan Innovation Growth

Grant Scheme and run a wide range of R&D through it. JR will talk to the mechanics of the programme and benefits to Provoke from being involved and how this helped with their involvement in the NZDF EST Conference and the application prototype they built using Microsoft Cognitive Services (AI);

- The Microsoft Cognitive Services (Custom Vision) Proof of Concept built for the EST Conference;
- Callaghan Innovation and Fabrum-A case study of successful R&D through to production;
- Outline of Innovation funding opportunities from Australia and beyond;
- Tim s9(2)(a), Head of Armour Development at Chiron Global who will share their story of the development of the Lorica Suit: military to gaming suit to military suit;
- The latest on the R&D tax incentives; and
- MOD Update and news.

CLICK HERE TO REGISTER



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Our mailing address is:

NZDIA Box 128261 Remuera Auckland Auckland, Auckland 1541 New Zealand

Add us to your address book

Want to change how you receive these emails?
You can update your preferences or unsubscribe from this list.

From: Graeme \$9(2)(a) & \$9(2)(g)(ii

Sent: Friday, 14 September 2018 5:17 pm
To: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Subject: RE: PODCAST: SEA 5000 and SEA 1000 creating multiple opportunities for Australian SMEs,

Adam \$9(2)(a) & David \$9(2)(a), Thales

Thanks - yes I saw that and will have a listen over the weekend.

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Friday, 14 September 2018 5:00 PM

To: Graeme 59(2)(a) & 59(2)(g)(ii)

Subject: Fwd: PODCAST: SEA 5000 and SEA 1000 creating multiple opportunities for Australian SMEs,

Adam \$9(2)(a) & David \$9(2)(a), Thales

Jennie Vickers

CEO

New Zealand Defence Industry Association

Guest Contributor LandForces 2018

Line of Defence

New Zealand's Defence and National Security Magazine

jennie.vickers@nzdia.co.nz

NZDIA New Zealand
Defence Industry Association

----- Forwarded message -----

From: Defence Connect \$9(2)(3)

Date: 14 September 2018 at 14:01

Subject: PODCAST: SEA 5000 and SEA 1000 creating multiple opportunities for Australian SMEs, Adam

\$9(2)(a) & David \$9(2)(a), Thales

To: \$9(2)(a)

Listen to the latest from defence industry experts

If you are unable to read this message below, click here to view online.







PODCAST: SEA 5000 and SEA 1000 creating multiple opportunities for Australian SMEs, Adam ^{59(2)(a)} & David ^{59(2)(a)}, Thales

Adam (S)(2)(a), SEA 1000 capture leader for Thales, recently joined the Defence Connect Podcast to discuss his role in the program and Thales' relationship with the Australian Defence Force.

In this episode of the Defence Connect Podcast, Adam \$9(2)(a) returns with David \$9(2)(a), capture leader for the SEA 5000 program, where the pair will unpack their involvement across both programs. They will discuss the Australianisation process of technology and systems sourced from outside of the country and offer advice to SMEs on increasing their chances of gaining contracts with the major defence players.

The pair will also discuss the huge opportunity that the SEA 5000 program presents to SMEs, address when they are expecting there to be contractual developments in the SEA 1000 project and look at how these programs are likely to impact their roles going forward.

Enjoy the podcast,
The Defence Connect team







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Click here to remove yourself from this list or call us on 02 9922 3300.

-----Original Appointment-----

From: Google Calendar <calendar-notification@google.com> On Behalf Of jennie.vickers@nzdia.co.nz

Sent: Thursday, 13 September 2018 5:55 PM

To: Graeme ^{\$9(2)(a) & \$9(2)(g)(i)}

Subject: Accepted: Land Forces debrief @ Mon 17 Sep 2018 1pm - 2pm (NZST) (Graeme \$9(2)(a) & \$9(2)(

When: Monday, 17 September 2018 1:00 PM-2:00 PM (UTC+12:00) Auckland, Wellington.

Where: https://nzte.zoom.us/j/806637481

From: Graeme \$9(2)(a) & \$9(2)(g)(ii)

Sent: Thursday, 13 September 2018 5:53 pm

To: Jennie Vickers < jennie.vickers@nzdia.co.nz>; Izzy \$9(2)(a)

Howarth 9(2)(a), 9(2)(g)(ii)

Debbie Sarah s9(2)(a) & s9(2)(g)(l

s9(2)(a) & s9(2)(g)(II) ; Jaime s9(2)(a) & s9(2)(g)(II

Subject: FW: Land Forces 2018 Attendees List

Please be aware of any approach by people wanting to share contact lists out of Land Forces with you. See Chris's message: it's a scam.

Graeme

From: Chris \$9(2)(a)

Sent: Thursday, 13 September 2018 4:30 PM

To: Graeme S9(2)(a) & S9(2)(g)(ii)

Subject: RE: Land Forces 2018 Attendees List

Hi Graeme,

Thanks for sending this through. No, it's not genuine. It is a massive scam in the industry, operating globally. We don't release contact lists, the whole thing undermines the point of having face-to-face events like ours.

Incidentally, Jenny Vickers has reserved 48m² at AVALON 2019. Are you going to be involved with that at all?

Kind regards,

Chris 59(2)(a)

Head of Exhibitor Participation & Relations

Aerospace, Maritime, Defence & Security Foundation of Australia Limited











0



PO Box 4095 GEELONG VIC 3220

Email: s9(2)(a) Ph: s9(2)(a)

From: Graeme \$9(2)(a) & \$9(2)(g)(ii

Sent: Thursday, 13 September 2018 11:30 AM

To: Chris 59(2)(a)

Subject: spam>FW: Land Forces 2018 Attendees List

Hi Chris,

I received this email last night offering attendee contact details list. It surprised me that Donna appears to be operating from a Hotmail account and it's not a payment platform we at NZTE have used before.

Can you verify for me whether this is a legitimate offer? I assume they must have some relationship with ADMA.

Best regards,



From: Donna Andrews < donna.andrews21@hotmail.com >

Sent: Wednesday, 12 September 2018 10:38 PM

To: Graeme \$9(2)(a) & \$9(2)(g)(ii)

Subject: Land Forces 2018 Attendees List

Hi,

We have updated Land Forces 2018 Attendees List and we now have a total of 10,589 contacts. You can acquire this entire list with email address at a price of \$95 and list will be delivered in an excel spread sheet. Please do contact me for any further clarifications.

Our Standard terms and conditions for Land Forces 2018 Attendees List Attendees list:-

- 1) All records include Visitors Full Name, Email address Prefix First Name, Middle Name, Last Name, Job Title, Full Mailing Address and Phone Number We only include opt-in contacts
- 2) 100% email accuracy guaranteed
- 3) Lists are delivered for your unlimited usage
- 4) You will own the database
- 5) Lists are delivered in XLS or CSV format
- 6) Instant Delivery on receipt of payment confirmation

Below is the link to do the payment:

http://www.starvertex.com/payment/

Please do update me once the payment is done

Let me know your thoughts and please refer me to the right person making decision in acquiring Land Forces 2018 Attendees List.

Regards,
Donna Andrews
donna.andrews21@hotmail.com
Event Attendees Specialist – Trinetsys

Disclaimer: This is a Marketing Act and a Promotional Email strictly based on the guidelines of CAN-SPAM Act 2008. We have found your email address through our marketing efforts on the web. If you find this email unsolicited, please reply "UNSUBSCRIBE" and we will ensure that you do not receive any further promotional email from our end

Email Chain 151

From: Jennie Vickers CEO, NZDIA < \$9(2)(a) > On Behalf Of

Jennie Vickers CEO, NZDIA

Sent: Thursday, 13 September 2018 5:00 PM

To: *Multiple Recipients

Subject: Welcome to the New Zealand Defence Industry Association Ecosystem (Unclassified)





Hello everyone

While I am still waiting for my feet to fully recover we hope you enjoyed Land Forces 2018 as much as we did.

We would like to thank everyone who went out of their way to either come and visit us at the New Zealand stand or hosted us at your stand. We thoroughly enjoyed the event (feet exempt from that comment) and we suspect like most of you now have the follow up to complete. This is our first message to you since we added you to our mailing list. We do not mail out too frequently but our newsletters are always worth a look!

As part of opening the dialogue I have enclosed information from the NZDIA September Newsletter. Albeit at short notice we have our monthly Member Meeting on 20 September in Wellington.

We are also in the final planning stages for the 21st Annual New Zealand Defence, Industry and National Security Forum to be held in Palmerston North over the period 30/31 October and 1 November. Registration information is below along with sponsorship/exhibitor last options.

Note the latest exciting announcements on the MOD's Industry Briefs during the forum which are of interest to industry in NZ, Australia and further afield.

We recommend delegates for the Forum book flights now, particularly coming from Australia. The International Press contingent will be heading to NZ just before the Forum dates, with the Royal Couple visit over the same period.

Among other news, we also have a short update from the DEI Alliance for Professional Services, team. In this newsletter we cover:

NZDIA Forum Registration Open for Business

NZDIA Forum Prospectus Still Available

NZDIA Member Meeting Wellington

MOD Industry Briefs at the Forum

DEI Alliance for Professional Services Team Update

CPD Points

Other Events of Interest

Become a Member Today

Welcome to New NZDIA Members this Month

NZDIA Forum Registration Open for Business

Registration for the NZDIA Annual Forum 2018 is open and progressing well.

The 21st NZDIA Forum will be held on 30, 31 October and 1 November 2018 at the Central Energy Trust Arena, Palmerston North.

Click here to go to the Official Forum Website.

To view any page other than the Home Page of the website you will need the following details:

Email: \$9(2)(b)(ii

Password: \$9(2)(b)(ii

The website has further information about the Forum programme, accommodation and other things to do in the Palmerston North region.

Please keep a look out for updates in our newsletters and on the Forum website.

If you have any queries or issues regarding registration please email

s9(2)(a)

CLICK HERE TO REGISTER

NZDIA Forum Prospectus Still Available

The Forum Prospectus is still available with sponsorship and exhibitor opportunities. Contact

s9(2)(a)

to

discuss the opportunities to exhibit and sponsor the 21st NZDIA Forum.



NZDIA Member Meeting Wellington - Thursday 20 September - Registration Open

The theme of September's Member Meeting is "R&D to Reality".

VENUE: Wellington Waterfront Location

REGISTRATION/LUNCH: 12.00pm

NETWORKING DRINKS: 5.00pm - 7.00pm

REGISTER: Register Here

Theme: R&D to Reality was selected to continue the themes and discussions from the NZDF EST (Engineering Science and Technology) Conference, late last month.

The Agenda includes:

- An overview of the NZDF EST Conference identifying key trends and innovations which are and will be shaping the R&D landscape;
- John \$9(2)(a) from Provoke Solutions outlining The Callaghan Growth Grant-R&D Programme. Provoke Solutions are in the Callaghan Innovation Growth Grant Scheme and run a wide range of R&D through it. JR will talk to the mechanics of the programme and benefits to Provoke from being involved and how this helped with their involvement in the NZDF EST Conference and the application prototype they built using Microsoft Cognitive Services (AI);
- The Microsoft Cognitive Services (Custom Vision) Proof of Concept built for the EST Conference;
- Callaghan Innovation and Fabrum-A case study of successful R&D through to production;
- Outline of Innovation funding opportunities from Australia and beyond;
- Tim s9(2)(a), Head of Armour Development at Chiron Global who will share their story of the development of the Lorica Suit: military to gaming suit to military suit;

- The latest on the R&D tax incentives; and
- MOD Update and news.

CLICK HERE TO REGISTER

Announcement of MOD Industry Briefings at the Forum

NZDIA is delighted to confirm that there will be two MOD briefs for Industry during the NZDIA Forum.

Complimentary Capability Project

On Day 0 30 October 2018 in the afternoon there will be a session on the Complimentary Capability Project. The announcement from MOD says:

Defence is initiating the Air Surveillance Complementary Capability project and wishes to engage with industry and other key stakeholders to develop a mutual understanding of the maturity of emerging air surveillance technologies and the availability of scalable 'systems of systems' to deliver the surveillance effects required by the various customer agencies of this project.

As part of its investment decision on the P-8A Poseidon system to satisfy the maritime patrol requirements of the Future Air Surveillance Capability project, the Government announced that it would pursue additional investment in a Complementary Capability to share the air surveillance burden of the P-8A for low end, civilian tasks and thereby seek

to maximise its return from the overall Future Air Surveillance Capability investment.

The New Zealand Defence Industry Association Annual Forum being held over 30 October to 1 November 2018 presents an opportunity for Industry, Defence and other stakeholder representatives from the Government Agencies to meet and commence the dialogue on the Complementary Capability.

A facilitated workshop is being arranged for 1200 – 1430 hrs on Tuesday 30 October 2018, immediately preceding the commencement of the NZDIA Forum, to start the dialogue.

The Government has identified a range of potential options for the delivery of the Complementary Capability surveillance which includes smaller aircraft, remotely piloted systems and satellite based systems.

The Complementary Capability project will be managed by Defence while the delivered capability system will be used by a wide range of Government Agencies other than the New Zealand Defence Force.

The Government Agencies are key stakeholders in the project and will be determinants of the surveillance requirements to be satisfied and the effects to be delivered.

The proposed workshop will comprise:

- An outline from Defence and other Government Agencies of the strategic environment shaping air surveillance requirements,
- An outline from Defence of the synergy and dependencies between the various air capability projects within the Defence Capability Plan,
- An outline from Defence of the scope and timelines for the Complementary Capability project, and

 Presentations from Industry on the state of surveillance systems and their integration.

MOD welcomes your participation in the proposed workshop and invites you to propose a brief presentation, of about 20 minutes, of your company's capabilities in the area of air surveillance.

Please bear in mind that there is a considerable journey to be completed before an investment recommendation can be made to Government so narrow "sales pitches" are discouraged. Rather, industry presenters are invited to increase participants' knowledge and understanding of the broad range of possibilities available in the market.

Note: The Request for Information issued by the Future Air Surveillance Capability

Project in September 2016 sought Industry responses across the spectrum of capability
systems for air surveillance. Industry responded with a broad range of capability system
proposals but assessment of the responses more relevant to the Complementary
Capability component was suspended due to the need to prioritise the Maritime Patrol
capability solution.

Ocean Patrol Vessels (OcPV)

On Day 1 of the Forum Wednesday 31 October, there will be an Introductory Session for the Ocean Patrol Vessel Project. Details to follow.

DEI Alliance for Professional Services Team Update

NZDIA has on Members' behalf requested an update on the timing of the project. The update says:

The Strategic Partnership procurement is a complex and unique project for NZDF and as such has resulted in a slower than anticipated timeline. Delays in the process have caused frustration which is unfortunate and not our intent. We continue to work towards a resolution and we thank you for your continued patience and support of the project.

As soon as there is further news we will send out another newsletter. Watch this space.

CPD Points from the NZDIA Forum

We are looking at providing certification of CPD Points for people attending the Forum.

If you are interested in CPD Points could you please contact admin.support@nzdia.co.nz before 5 October and we will organise the correct form of certification for you.

Other Events



Blockchain technology has generated enormous hype while also showing tremendous potential to disrupt a myriad of traditional business models across almost every industry sector.

It's a complex, developing field that business leaders ignore at their peril.

This workshop presented by Langdon Morris, a globally recognised innovation and strategy thought leader and coach, will help business executives understand the implications of the blockchain phenomenon for their business.

The workshop is case study-driven and focused on strategic applications and future competitive advantages of blockchain.

Langdon will lead participants through a series of collaborative exercises to address key topics:

- The Blockchain and Strategy: What does a blockchain do, and what are the implications if it becomes strategically important in your industry?
- Blockchain Terminology: What does all the jargon we're hearing really mean?
- Blockchain Use Cases: Sample use cases and hands-on simulations of blockchain applications from the food industry, health care, transportation, governance and identity management.
- Blockchains and Your Business Model: What's your current business model and how could blockchains affect it?
- Learning Experiments and Concept Tests: What sort of blockchain projects
 constitute useful tests to learn more and possibly develop value for the future
 of your enterprise? How can these tests be carried out using agile innovation
 for speed and efficiency?

 The New Zealand Blockchain Community: What are some of the key local resources you can draw on to move forward with blockchain? What support can Callaghan Innovation provide?

Event details:

Monday 1 October 1.00 - 4.30pm Sangrahan Room, Level 6, 139 Quay Street, Auckland Investment: \$285 (Inc GST) (Places are limited)

We hope you can join us.

To register to attend please click HERE

MORE NEWS FOLLOWS-Click below where it says Message Clipped view entire message, to view rest of email

Become a Member Today

New members are always welcome. Please click here to register now.



New NZDIA Members

A warm welcome to the following new members:

- South Pacific Industrial Ltd
- Lion Global Ltd
- Royal New Zealand Returned and Services Association (RSA)
- MCL Capital Ltd
- Triplex Consulting Ltd



NZDIA Mailing List

If you received this newsletter from a colleague, supplier or customer, please let us know and we can add you to the mailing list. Simply email admin.support@nzdia.co.nz.





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Our mailing address is: NZDIA Box 128261 Remuera Auckland Auckland, Auckland 1541 New Zealand

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Email Chain 150

From: Graeme

Sent: Tuesday, 11 September 2018 6:34 pm

To: Howarth Debbie, \$9(2)(a) & \$9(2)(g)(ii) Jennie Vickers

<jennie.vickers@nzdia.co.nz>

Subject: RE: Minister for Defence - Media release - APPOINTMENT OF THE HEAD OF CAPABILITY

ACQUISITION AND SUSTAINMENT GROUP [SEC=UNCLASSIFIED]

Wonderful @

From: Howarth Debbie, \$9(2)(a) & \$9(2)(g)(ii)

Sent: Tuesday, 11 September 2018 6:16 PM

To: Graeme \$9(2)(a) & \$9(2)(g)(ii) Jennie Vickers

<jennie.vickers@nzdia.co.nz>

Subject: RE: Minister for Defence - Media release - APPOINTMENT OF THE HEAD OF CAPABILITY

ACQUISITION AND SUSTAINMENT GROUP [SEC=UNCLASSIFIED]

Ha, the scuttlebutt was spot on!

Yes our relationship is good!

Deb

From: Graeme \$9(2)(a) & \$9(2)(g)(ii)

Sent: Tuesday, 11 September 2018 5:56 pm

To: Debbie Howarth \$9(2)(a), \$9(2)(g)(ii); Jennie

Vickers < jennie.vickers@nzdia.co.nz>

Subject: FW: Minister for Defence - Media release - APPOINTMENT OF THE HEAD OF CAPABILITY

ACQUISITION AND SUSTAINMENT GROUP [SEC=UNCLASSIFIED]

It is the Airbus head. Do you know him?

Graeme

From: Joshua \$9(2)(a) & \$6(a)

Sent: Tuesday, 11 September 2018 5:54 PM

Subject: Minister for Defence - Media release - APPOINTMENT OF THE HEAD OF CAPABILITY

ACQUISITION AND SUSTAINMENT GROUP [SEC=UNCLASSIFIED]

UNCLASSIFIED

Please find below a media release from the Hon Christopher Pyne MP, Minister for Defence, Leader of The House and Federal Member for Sturt.

To unsubscribe, please reply.

OFFICE OF THE HON CHRISTOPHER PYNE MP

Member for Sturt | Leader of the House | Minister for Defence

Parliament House, CANBERRA ACT 2600

T; \$9(2)(a) & \$6(a





THE HON CHRISTOPHER PYNE MP

Minister for Defence Leader of the House Federal Member for Sturt

THE HON STEVEN CIOBO MP Minister for Defence Industry Federal Member for Moncrieff

MEDIA RELEASE

11 September 2018

APPOINTMENT OF THE HEAD OF CAPABILITY ACQUISITION AND SUSTAINMENT GROUP

Mr Anthony Fraser, AO, CSC has been appointed as the head of the Capability Acquisition and Sustainment Group (CASG) in the Department of Defence. He will lead CASG at a time of unprecedented investment in Australian Defence capability.

The Minister for Defence, the Hon Christopher Pyne MP, and the Minister for Defence Industry, the Hon Steven Ciobo MP, welcomed the appointment of

Mr Fraser who has a substantial background in Defence capability, equipment acquisition and sustainment.

"Mr Fraser will bring his extensive experience working at senior levels in the commercial sector and the Australian Defence Force to the role," Minister Pyne said.

"Mr Fraser has a strong understanding of the capability needs of the Australian Defence Force having completed 34 years of service in the Australian Regular Army, culminating in senior military appointments within the then Defence Material Organisation."

Minister Ciobo said Mr Fraser, current Airbus Head of Country for Australia and New Zealand, returned to public service at a significant time.

"Mr Fraser will be responsible for delivering the Government's \$200 billion investment in Australia's future Defence capability," Mr Ciobo said.

"This investment will secure Australia's long term security, generate thousands of jobs for skilled Australians and many opportunities for Australian industry.

Mr Fraser will commence duties in November 2018.

Minister Pyne and Minister Ciobo thanked Mr Kim Gillis, the outgoing Deputy Secretary Capability Acquisition and Sustainment.

"I pay tribute to Mr Gillis who has been instrumental in a number of projects of national significance such as our amphibious ships, the future submarines, offshore patrol vessels, combat reconnaissance vehicles and future frigates," said Minster Pyne.

"He has led major reforms of the acquisition function in Defence, in particular the adoption of Smart Buyer and the new Capability Life Cycle in Defence," said Minister Ciobo.

Background on Mr Fraser

Mr Fraser has worked in the Australian Defence Force including postings to the United Kingdom, the Middle East, Canada and the US. Reaching the rank of Major General, Tony Fraser commanded at all levels in Army Aviation including Brigade Commander. He has 5500 military flying hours, mostly on helicopters, and achieved an A1 flying instructor rating.

Mr Fraser led the team assisting Mr David Mortimer in his review of the then Defence Materiel Organisation and served in senior positions within Defence acquisition prior to working in private industry and becoming Airbus Head of Country Australia and New Zealand

Background on Mr Gillis

Prior to his appointment as the Deputy Secretary Capability Acquisition and Sustainment, Mr Gillis was vice president and managing director of Boeing Defence Australia. Mr Gillis managed all of Boeing Defence Australia businesses and functions at the organisation's 15 sites across the country and 4 international locations. Before this, Mr Gillis was Boeing Defence Australia's chief operating officer, overseeing the organisation's day-to-day operations, alignment and integration with Boeing Defense, Space and Security and compliance and governance.

Mr Gillis served as General Manager Systems for the then Defence Materiel Organisation (DMO). In this role, he led the reform agenda for DMO acquisition and sustainment in an environment of significant change as a result of major Defence-wide reforms. He also worked for the Austal Group, where he was the capture team lead and project manager for the United States Navy Littoral Combat Ship, the Joint High Speed Vessel Program, and the Royal Australian Navy Armidale Class patrol boat fleet.

IMPORTANT: This email remains the property of the Department of Defence and is subject to the jurisdiction of section 70 of the Crimes Act 1914. If you have received this email in error, you are requested to contact the sender and delete the email.

Attachment One: Minister of Defence – Media Release – Appointment of the Head of Capability Acquisition and Sustainment Group



THE HON CHRISTOPHER PYNE MP

Minister for Defence Leader of the House Federal Member for Sturt

THE HON STEVEN CIOBO MP Minister for Defence Industry Federal Member for Moncrieff

MEDIA RELEASE

11 September 2018

APPOINTMENT OF THE HEAD OF CAPABILITY ACQUISITION AND SUSTAINMENT GROUP

Mr Anthony Fraser, AO, CSC has been appointed as the head of the Capability Acquisition and Sustainment Group (CASG) in the Department of Defence. He will lead CASG at a time of unprecedented investment in Australian Defence capability.

The Minister for Defence, the Hon Christopher Pyne MP, and the Minister for Defence Industry, the Hon Steven Ciobo MP, welcomed the appointment of Mr Fraser who has a substantial background in Defence capability, equipment acquisition and sustainment.

"Mr Fraser will bring his extensive experience working at senior levels in the commercial sector and the Australian Defence Force to the role," Minister Pyne said.

"Mr Fraser has a strong understanding of the capability needs of the Australian Defence Force having completed 34 years of service in the Australian Regular Army, culminating in senior military appointments within the then Defence Material Organisation."

Minister Ciobo said Mr Fraser, current Airbus Head of Country for Australia and New Zealand, returned to public service at a significant time.

"Mr Fraser will be responsible for delivering the Government's \$200 billion investment in Australia's future Defence capability," Mr Ciobo said.

"This investment will secure Australia's long term security, generate thousands of jobs for skilled Australians and many opportunities for Australian industry."

Mr Fraser will commence duties in November 2018.

Minister Pyne and Minister Ciobo thanked Mr Kim Gillis, the outgoing Deputy Secretary Capability Acquisition and Sustainment.

"I pay tribute to Mr Gillis who has been instrumental in a number of projects of national significance such as our amphibious ships, the future submarines, offshore patrol vessels, combat reconnaissance vehicles and future frigates," said Minster Pyne.

"He has led major reforms of the acquisition function in Defence, in particular the adoption of Smart Buyer and the new Capability Life Cycle in Defence," said Minister Ciobo.

Background on Mr Fraser

Mr Fraser has worked in the Australian Defence Force including postings to the United Kingdom, the Middle East, Canada and the US. Reaching the rank of Major General, Tony Fraser commanded at all levels in Army Aviation including Brigade Commander. He has 5500 military flying hours, mostly on helicopters, and achieved an A1 flying instructor rating.

Mr Fraser led the team assisting Mr David Mortimer in his review of the then Defence Materiel Organisation and served in senior positions within Defence acquisition prior to working in private industry and becoming Airbus Head of Country Australia and New Zealand

Background on Mr Gillis

Prior to his appointment as the Deputy Secretary Capability Acquisition and Sustainment, Mr Gillis was vice president and managing director of Boeing Defence Australia. Mr Gillis managed all of Boeing Defence Australia businesses and functions at the organisation's 15 sites across the country and 4 international locations. Before this, Mr Gillis was Boeing Defence Australia's chief operating officer, overseeing the organisation's day-to-day operations, alignment and integration with Boeing Defense, Space and Security and compliance and governance.

Mr Gillis served as General Manager Systems for the then Defence Materiel Organisation (DMO). In this role, he led the reform agenda for DMO acquisition and sustainment in an environment of significant change as a result of major Defence-wide reforms. He also worked for the Austal Group, where he was the capture team lead and project manager for the United States Navy Littoral Combat Ship, the Joint High Speed Vessel Program, and the Royal Australian Navy Armidale Class patrol boat fleet.

Minister Pyne Media Contacts:

Scott Bolitho: s6(a), s9(2)(a) Ella Kenny: s6(a), s9(2)(a)

Minister Ciobo Media Contacts:

Ben s9(2)(a) & s6(a) , s9(2)(a) & s6(a)

Department of Defence Media (02) 6127 1999, media@defence.gov.au

Authorised by the Hon Christopher Pyne, Minister for Defence, SA, Australia.

Email Chain 149

From: Jennie Vickers CEO NZDIA \$9(2)(a) On Behalf Of

Jennie Vickers CEO NZDIA

Sent: Tuesday, 11 September 2018 10:00 AM

To: *Multiple Recipients

Subject: NZDIA - Action Needed NOW for September Events and Forum Registration unclassified

<u>View this email in your browser</u>

Hi,

Next week we have the last events in the calendar before the 2018 NZDIA Forum.

Register for these September events **now** please, before the cut off for the CEO Lunch and the Member Meeting which are in Wellington 19/20 September.

Forum registration info below. Forum dates are 30/31 October and 1 November.

Note the exciting latest announcements on the MOD Industry Briefs during the Forum.

We recommend delegates for the Forum book flights now, particularly coming from Australia. The International Press contingent will be heading to NZ just before the Forum dates, with the Royal Couple.

Among other news, we also have a short update from the DEI Alliance for Professional Services, team.

In this newsletter we cover:

NZDIA Forum Registration Open for Business

NZDIA Forum Prospectus Still Available

NZDIA Member Meeting Wellington

NZDIA Defence & Industry Executives Lunch

MOD Industry Briefs at the Forum

DEI Alliance for Professional Services Team Update

CPD Points

AmbitionNZ Survey

Other Events of Interest

Update on magazines and how to get a hard copy

Where to find slides from the Member Meeting presentations

Become a Member Today

Welcome to New NZDIA Members this Month

NZDIA Mailing List

NZDIA Forum Registration Open for Business

Registration for the NZDIA Annual Forum 2018 is open and progressing well.

The 21st NZDIA Forum will be held on 30, 31 October and 1 November 2018 at the Central Energy Trust Arena, Palmerston North.

Click here to go to the Official Forum Website.

To view any page other than the Home Page of the website you will need the following details:

Email: 59(2)(b)(i

Password: 59(2)(b)(ii

The website has further information about the Forum programme, accommodation and other things to do in the Palmerston North region.

Please keep a look out for updates in our newsletters and on the Forum website.

If you have any queries or issues regarding registration please email

s9(2)(a)

CLICK HERE TO REGISTER

NZDIA Forum Prospectus Still Available

The Forum Prospectus is still available with sponsorship and exhibitor opportunities. Contact

s9(2)(a) to

discuss the opportunities to exhibit and sponsor the 21st NZDIA Forum.



NZDIA Member Meeting Wellington - Thursday 20 September - Registration Open

The theme of September's Member Meeting is "R&D to Reality".

VENUE: Wellington Waterfront Location REGISTRATION/LUNCH: 12.00pm

NETWORKING DRINKS: 5.00pm - 7.00pm

REGISTER: Register Here

Theme: R&D to Reality was selected to continue the themes and discussions from the NZDF EST (Engineering Science and Technology) Conference, late last month.

The Agenda includes:

 An overview of the NZDF EST Conference identifying key trends and innovations which are and will be shaping the R&D landscape;

- John \$9(2)(a) from Provoke Solutions outlining The Callaghan Growth Grant-R&D Programme. Provoke Solutions are in the Callaghan Innovation Growth Grant Scheme and run a wide range of R&D through it. JR will talk to the mechanics of the programme and benefits to Provoke from being involved and how this helped with their involvement in the NZDF EST Conference and the application prototype they built using Microsoft Cognitive Services (AI);
- The Microsoft Cognitive Services (Custom Vision) Proof of Concept built for the EST Conference;
- Callaghan Innovation and Fabrum-A case study of successful R&D through to production;
- Outline of Innovation funding opportunities from Australia and beyond;
- Tim \$9(2)(a), Head of Armour Development at Chiron Global who will share their story of the development of the Lorica Suit: military to gaming suit to military suit;
- The latest on the R&D tax incentives; and
- MOD Update and news.

CLICK HERE TO REGISTER

NZDIA Defence & Industry Executives Lunch

The Annual Defence and Industry Executives Lunch will be held on Wednesday 19 September (day before the September Member Meeting) in Wellington.

Last year for the first time we added this event to our annual engagement calendar, and it was a great success.

When: Wednesday 19 September

Where: Waterfront Wellington, NZ (will be advised on registration)

Time: Arrive 11.30 for networking concluding at 2pm

Cost: NZ\$120 plus GST per person

Register: Register Here

Cut off for registrations is next Monday 17 September!!!!!

This is an opportunity for the CEOs and/or senior executives of NZDIA Members to engage with each other, and with key Defence personnel, in a relaxed environment.

Attendance has been confirmed from a number of Senior Executives from both the Ministry of Defence headed by the Secretary of Defence, Helene Quilter and from the New Zealand Defence Force lead by CDF, Air Marshall Kevin Short.

The format will be a time for informal networking prior to a seated executive lunch. During the lunch session we will have brief addresses, but the emphasis is on conversation in a collegial environment.

This is a great opportunity in advance of the Forum to have the right people in the room together and I hope that senior executives from our global members will also see the value in coming to Wellington for this event.

This is a unique event fostering the senior level relationships that are so important to our coexistence. As we know, when all our senior leaders are well engaged, great things can happen.

I do hope you can join us.

CLICK HERE TO REGISTER

Announcement of MOD Industry Briefings at the Forum

NZDIA is delighted to confirm that there will be two MOD briefs for Industry during the NZDIA Forum.

Complimentary Capability Project

On Day 0 30 October 2018 in the afternoon there will be a session on the Complimentary Capability Project. The announcement from MOD says:

Defence is initiating the Air Surveillance Complementary Capability project and wishes to engage with industry and other key stakeholders to develop a mutual understanding of the maturity of emerging air surveillance technologies and the availability of scalable 'systems of systems' to deliver the surveillance effects required by the various customer agencies of this project.

As part of its investment decision on the P-8A Poseidon system to satisfy the maritime patrol requirements of the Future Air Surveillance Capability project, the Government announced that it would pursue additional investment in a Complementary Capability to share the air surveillance burden of the P-8A for low end, civilian tasks and thereby seek to maximise its return from the overall Future Air Surveillance Capability investment.

The New Zealand Defence Industry Association Annual Forum being held over 30 October to 1 November 2018 presents an opportunity for Industry, Defence and other stakeholder representatives from the Government Agencies to meet and commence the dialogue on the Complementary Capability.

A facilitated workshop is being arranged for 1200 – 1430 hrs on Tuesday 30 October 2018, immediately preceding the commencement of the NZDIA Forum, to start the dialogue.

The Government has identified a range of potential options for the delivery of the Complementary Capability surveillance which includes smaller aircraft, remotely piloted systems and satellite based systems.

The Complementary Capability project will be managed by Defence while the delivered capability system will be used by a wide range of Government Agencies other than the New Zealand Defence Force.

The Government Agencies are key stakeholders in the project and will be determinants of the surveillance requirements to be satisfied and the effects to be delivered.

The proposed workshop will comprise:

An outline from Defence and other Government Agencies of the strategic environment shaping air surveillance requirements,

- An outline from Defence of the synergy and dependencies between the various air capability projects within the Defence Capability Plan,
- An outline from Defence of the scope and timelines for the Complementary Capability project, and
- Presentations from Industry on the state of surveillance systems and their integration.

MOD welcomes your participation in the proposed workshop and invites you to propose a brief presentation, of about 20 minutes, of your company's capabilities in the area of air surveillance.

Please bear in mind that there is a considerable journey to be completed before an

investment recommendation can be made to Government so narrow "sales pitches" are discouraged. Rather, industry presenters are invited to increase participants' knowledge and understanding of the broad range of possibilities available in the market.

Note: The Request for Information issued by the Future Air Surveillance Capability
Project in September 2016 sought Industry responses across the spectrum of capability
systems for air surveillance. Industry responded with a broad range of capability system
proposals but assessment of the responses more relevant to the Complementary
Capability component was suspended due to the need to prioritise the Maritime Patrol
capability solution.

Ocean Patrol Vessels (OcPV)

On Day 1 of the Forum Wednesday 31 October, there will be an Introductory Session for the Ocean Patrol Vessel Project. Details to follow.

DEI Alliance for Professional Services Team Update

NZDIA has on Members' behalf requested an update on the timing of the project. The update says:

The Strategic Partnership procurement is a complex and unique project for NZDF and as such has resulted in a slower than anticipated timeline. Delays in the process have caused frustration which is unfortunate and not our intent. We continue to work towards a resolution and we thank you for your continued patience and support of the project.

As soon as there is further news we will send out another newsletter. Watch this space.

CPD Points from the NZDIA Forum

We are looking at providing certification of CPD Points for people attending the Forum.

If you are interested in CPD Points could you please contact admin.support@nzdia.co.nz before 5 October and we will organise the correct form of certification for you.

Ambition Survey

We are sharing this important project on Ambition in NZ by Julie and Hayden

59(2)(a). The project explores what ambition means in New Zealand. They are writing a book, filming interviews and putting out this survey to figure out what Kiwis from all walks of life think about ambition.

Their goal is to support a national conversation that encourages more New Zealanders to be more ambitious about more things: not just sport or business, but family and community life, music and the arts, the environment and our wider wellbeing.

They need help getting survey responses from people from all walks of life. Please fill out their survey and share the link:

www.ambition.nz#survey

You can do the survey on a computer or on a smartphone. It takes around 11 minutes, and you can see what everyone else has been saying when you're done.

You can find out more about the project and who is behind it at www.ambition.nz

Other Events



Blockchain technology has generated enormous hype while also showing tremendous potential to disrupt a myriad of traditional business models across almost every industry sector.

It's a complex, developing field that business leaders ignore at their peril.

This workshop presented by Langdon Morris, a globally recognised innovation and strategy thought leader and coach, will help business executives understand the implications of the blockchain phenomenon for their business.

The workshop is case study-driven and focused on strategic applications and future competitive advantages of blockchain.

Langdon will lead participants through a series of collaborative exercises to address key topics:

- The Blockchain and Strategy: What does a blockchain do, and what are the implications if it becomes strategically important in your industry?
- Blockchain Terminology: What does all the jargon we're hearing really mean?

- Blockchain Use Cases: Sample use cases and hands-on simulations of blockchain applications from the food industry, health care, transportation, governance and identity management.
- Blockchains and Your Business Model: What's your current business model and how could blockchains affect it?
- Learning Experiments and Concept Tests: What sort of blockchain projects
 constitute useful tests to learn more and possibly develop value for the future
 of your enterprise? How can these tests be carried out using agile innovation
 for speed and efficiency?
- The New Zealand Blockchain Community: What are some of the key local resources you can draw on to move forward with blockchain? What support can Callaghan Innovation provide?

Event details:

Monday 1 October 1.00 - 4.30pm Sangrahan Room, Level 6, 139 Quay Street, Auckland Investment: \$285 (Inc GST) (Places are limited)

We hope you can join us.

To register to attend please click HERE

MORE NEWS FOLLOWS-Click below where it says Message Clipped view entire message, to view rest of email

Northern Australia Defence Summit

The Northern Australia Defence Summit will take an in-depth look at the geo-political situation in South-East Asia and focus on the key strategic and military importance of Northern Australia. Covering Australia's relationship with its closest neighbours and

highlighting the continued investment into major infrastructure, maintenance and sustainment projects and the benefits these bring to Northern Australia.

10 - 11 October 2018

Darwin Convention Centre Stokes Hill Rd Darwin City NT 0800

KEY TOPICS INCLUDE:

- Asia Pacific Geo-Politics and Bilateral Agreement
- Local Defence Industry
- Building International Industry Relationships
- Indigenous Defence

CONFIRMED SPEAKERS INCLUDE:

- The Honourable Michael Gunner MLA, Chief Minister, Northern Territory Government
- Air Vice-Marshal Margaret Staib AM CSC, Northern Territory Government
 Defence and National Security Advocate
- Air Chief Marshal Sir Angus Houston, Former Chief of Air Force and Chief of the Defence Force
- · Dr Malcolm Davis, Senior Analyst, Australian Strategic Policy Institute
- A/Professor Alexey Muraviev, Head of the Department of Social Studies and Security Studies, Curtin University
- Kerryn Smith, CEO, AIDN NT
- Prof John Blaxland, Head, Strategic and Defence Studies Centre

For further information, please contact:

Andrew s9(2)(a), Sponsorship Manager

Phone: s9(2)(a)

Email: \$9(2)(a)

Please view more information on registration here.

Defence related Magazines and Directories

Members of NZDIA have preferential access to hard copies and online content from publications like:

- Line of Defence
- Australian Defence Magazine
- APDR
- Australian+New Zealand Defence Directory

Please email 9(2)(a) if you are not on the mailing lists for the magazines.

Slides from the Member Meeting Presentations

Slides which have been cleared to share from each Meeting are posted into the Line of Defence Portal

To log in:

Username: s9(2)(b)(ii

Password: s9(2)(b)(ii)



Become a Member Today

New members are always welcome.

Please click here to register now.



New NZDIA Members

A warm welcome to the following new members:

- South Pacific Industrial Ltd
- Lion Global Ltd
- Royal New Zealand Returned and Services Association (RSA)
- MCL Capital Ltd
- Triplex Consulting Ltd



NZDIA Mailing List

If you received this newsletter from a colleague, supplier or customer, please let us know and we can add you to the mailing list. Simply email admin.support@nzdia.co.nz.





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September list

Our mailing address is:

NZDIA

Box 128261

Remuera Auckland

Auckland, Auckland 1541

New Zealand

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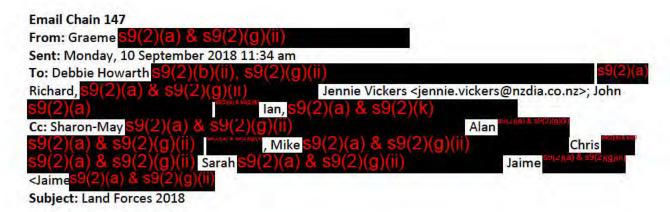
Email Chain 148

From: Graeme
Sent: Monday, 10 September 2018 12:09 pm
To: Jennie Vickers < jennie.vickers@nzdia.co.nz>
Subject: Meeting in Wellington next week

Hi Jennie,

When is your member meeting in Wellington next week? I do intend to come along.

Graeme



Kia Ora

I would like to acknowledge and thank you all for the excellent collaboration around Land Forces last week. It was a great NZ team effort – government and industry pulling together to project New Zealand onto the stage in Adelaide.

Our customers have benefited from the profile gained and have many business leads to follow up on. I was pleased by the very genuine level of interest shown by Primes and by ADF and ADoD people who were at the show.

There are some things to learn from the show to – and we will take those forward into planning for Pacific '19 next year. Meantime, I know there is some interest in the Avalon Airshow; NZTE won't be coordinating a stand at Avalon but I expect we will have some of our Australia team at the show to continue our engagement with the defence sector.

Thank you for your contributions to an outstanding week in Adelaide.

Ngã Mihi



Email	Chain	146
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From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Saturday, 1 September 2018 4:28 AM

To: Graeme \$9(2)(a) & \$9(2)(g)(ii)

Subject: Chief army is coming to breakfast. I have asked his person if he can say a few words.

--

Jennie Vickers

CEO

New Zealand Defence Industry Association

Guest Contributor LandForces 2018

Line of Defence

New Zealand's Defence and National Security Magazine

jennie.vickers@nzdia.co.nz

CHITIC: VICKOTO (CET) Edita: CO: HZ
s9(2)(a)

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Friday, 31 August 2018 5:15 PM

To: Jaime S9(2)(a) & S9(2)(g)(II)

Subject: Fwd: FW: Next Steps with NZDIA - LandForces Meeting?

One for breakfast

Jennie Vickers

CEO

New Zealand Defence Industry Association

Guest Contributor LandForces 2018

Line of Defence

New Zealand's Defence and National Security Magazine

jennie.vickers@nzdia.co.nz

s9(2)(a)



----- Forwarded message ------

From: \$9(2)(a) & \$6(a) (StateGrowth) \$9(2)(a) & \$6(a)

Date: 31 August 2018 at 17:09

Subject: RE: FW: Next Steps with NZDIA - LandForces Meeting?

To: Jennie Vickers < jennie.vickers@nzdia.co.nz>, Admin Support <a drawn.support@nzdia.co.nz>

Cc: "Defence Advocate (StateGrowth)" \$9(2)(a) & \$6(a)

David

(StateGrowth)" 59(2)(a) & s6(a)

Hello Jennie,

I am just following up regarding the invitation for the networking breakfast for our colleague, Dennis 89(2)(a). I haven't received the invite. Would you ask your colleague to send it to me if it is not too late? Or can just Dennis attend without the invite itself?

Thank you for your help



From: Jennie Vickers [mailto:jennie.vickers@nzdia.co.nz]

Sent: Wednesday, 29 August 2018 4:14 PM

To: \$9(2)(a) & \$6(a) (StateGrowth) \$9(2)(a) & \$6(a) Admin Support

<admin.support@nzdia.co.nz>

Cc: Defence Advocate (StateGrowth) \$9(2)(a) & \$6(a) David (StateGrowth) \$9(2)(a) & \$6(a)

Subject: Re: FW: Next Steps with NZDIA - LandForces Meeting?

Hi

Kip our database manager will get the invite issued asap to Derek but using your email address for the RSVP.

We will also add you all to our NZDIA mailing list to keep you up to date with NZ activities. Regards

Jennie Vickers

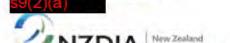
CEO

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541

jennie.vickers@nzdia.co.nz



On 29 August 2018 at 13:41, (StateGrowth) \$9(2) wrote:

Dear Jennie,

In relation to the networking breakfast that Steve is going to attend, we are wondering whether an invitation could be extended to our Director - Advanced Manufacturing and Defence Industries, Dennis as well?

If this is possible, the invitation could be sent to me to RSVP.

Defence Industry Association

Thank you very much for your help,



From: Defence Advocate (StateGrowth) Sent: Wednesday, 29 August 2018 9:42 AM

To: Jennie Vickers < jennie.vickers@nzdia.co.nz> , Lara (StateGrowth)

(StateGrowth) David (StateGrowth) (StateGrowth)

Subject: Re: Next Steps with NZDIA - LandForces Meeting?

Hi Jennie,

Dennis

Thanks indeed for making contact. We had already communicated with the NZDA (Ian sequence of Sequence

We have received the invitations for the hosted breakfast which we very much look forward to.

I joined the Navy in 1977 with John 9(2) and are most keen to catch up with him after what has been quite some time since last seeing him (I don't see an address for him on this email and would be keen to make advance contact?).

We certainly look forward to exploring options to work together across a range of projects/opportunities which appear to demonstrate a number of synergies.

Once again thanks for taking time to make contact and establish a way forward,

Regards, Steve

S9(2)(a), S6(a) Steve s9(2)(a) & s6(a) CSC I Defence Advocate Department of State Growth 4 Salamanca Place, Hobart TAS 7000 I GPO Box 536, Hobart TAS 7001 Phone: S9(2)(a) & s6(a) I Mobile S9(2)(a) & s6(a) www.stategrowth.tas.gov.au

On 29 Aug 2018, at 07:13, Jennie Vickers < jennie.vickers@nzdia.co.nz> wrote:

Morning

Sorry it has taken me so long to follow up on our meeting at D+I. I went back and updated my Board about the synergies between NZ and Tasmania and they are supportive of us making more connections. I have emails set up and ready to come out with details about NZDIA Membership and Robert who is managing the NZDIA Forum Exhibition Hall will be in touch if not done so already.

The New Zealand stand is in Hall 4 and is a joint venture between NZTE, NZDF and NZDIA. We will be hosting a breakfast Thursday morning and have asked NZTE to send you an invite (if not done so already).

RNZN is attending LandForces as the NZDIA Member Advocate and I have copied him in on this email. John will be an additional help connecting Tasmanian maritime specialists with New Zealand businesses.

I look forward to continuing our discussions with you,

Regards

Jennie Vickers

CEO

NZDIA

New Zealand Defence Industry Association Inc.

jennie.vickers@nzdia.co.nz



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From: Graeme \$9(2)(a) & \$9(2) **Sent:** Friday, 31 August 2018 4:11 pm To: Alan \$9(2)(a) & \$9(2)(g)(ii) Bruce **\$9(2)(a** Caleb Dave Debbie s9(2)(a), s9(2)(g)(ii) Howarth ; Doug Gerald \$9(2) Greg Richard Jaime s9(2)(g)(ii) Jennie Vickers < jennie.vickers@nzdia.co.nz>; John Martin S9 Matthew 99(2)(a); Paul Philip ; Sarah Steve

Subject: What do those insignias mean?

Something useful to swot up on over the weekend...

https://www.army.gov.au/our-people/australian-army-rank-structure

Graeme



Subject: FW: Minister for Defence - Media Release - LAND FORCES 2018: Boosting the Armies of Australia, Friends and Allies [SEC=UNCLASSIFIED]

From: \$9(2)(a) & \$6(a)

Sent: Friday, 31 August 2018 3:37 PM

Subject: Minister for Defence - Media Release - LAND FORCES 2018: Boosting the Armies of Australia, Friends and Allies [SEC=UNCLASSIFIED]

UNCLASSIFIED

Please find below a media release from the Hon Christopher Pyne MP, Minister for Defence, Leader of The House and Federal Member for Sturt.

To unsubscribe, please reply.



OFFICE OF THE HON CHRISTOPHER PYNE MP

Member for Sturt | Leader of the House | Minister for Defence

Parliament House, CANBERRA ACT 2600

T: 02 6277 7840





THE HON CHRISTOPHER PYNE MP

Minister for Defence
Leader of the House
Federal Member for Sturt

MEDIA RELEASE

31 August 2018

LAND FORCES 2018: BOOSTING THE ARMIES OF AUSTRALIA, FRIENDS AND ALLIES

International industry exposition LAND FORCES 2018 kicks off next week, running from 4–6 September at the Adelaide Convention Centre showcasing equipment, technology and services for the armies of Australia and the Indo-Pacific.

Minister for Defence, the Hon Christopher Pyne MP, said this year LAND FORCES will be bigger and better than ever.

"More than 15,000 people are expected to attend LAND FORCES 2018. There are 67 official defence, government and trade delegations, and 16 conferences, symposia and seminars. This is a fantastic endorsement of the strength and future of Australia's defence industry," Minister Pyne said.

"LAND FORCES 2018 provides businesses a chance to gain information and discuss the opportunities presented by the Government's \$200 billion investment in defence capability. This includes our multi-billion Infantry Fighting Vehicles project, known as LAND 400 Phase 3, which is now open for tenders, and our \$5 billion Combat Reconnaissance Vehicle project."

With 540 participating companies from 25 countries, LAND FORCES 2018 will also provide opportunities for businesses to look for export opportunities overseas, and take advantage of the enhanced support Australia's Defence Export Strategy is delivering for businesses.

"I look forward to getting onto the LAND FORCES exposition floor to talk with some of the great people from our defence industry and seeing their innovative, world leading products," Minister Pyne said.

For more information on LAND FORCES 2018 visit http://www.landforces.com.au/.

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Email Chain 142 From: Graeme 59 (2) (3 Sent: Friday, 31 August 2018 3:01 pm To: Alan \$9(2)(a) & \$9(2)(g)(ii) Caleb Bruce Debbie Dave @nzdf.mil.nz>; Doug Howarth Gerald 59 Greg Richard, Jaime s9(2)(g)(ii) Jennie Vickers < jennie.vickers@nzdia.co.nz>; John Martin Matthew ; Paul Philip ; Sarah Steve

Subject: FW: LAND FORCES 2018 Newsletter - Edition 14

fyi

From: LAND FORCES 2018 \$9(2)(a)

Sent: Friday, 31 August 2018 2:59 PM

To: Graeme S9(2)(a) & S9(2)(g)(II)

Subject: LAND FORCES 2018 Newsletter - Edition 14



Lessons learned from integration of systems in to Australia's Bushmaster, Hawkei and transport vehicles will help form a framework for integrating future Army vehicles, thanks to a Capability Acquisition and Sustainment Group (CASG) program that will be presented in detail at LAND FORCES 2018.

To be presented from 12.30pm on Wednesday 5
September in the LAND FORCES 2018 Theatrette,
CASG's Protected Mobility Integration and Capability
Assurance (PMICA) Program will focus on the
integration of key systems using a "system of systems"
approach across three deployable platforms, in this
case Australia's Medium and Light Protected Military
Vehicles (PMV) and Medium Heavy Capability (MHC)
vehicles.



This Commonwealth led program is looking at opportunities to enhance existing capabilities with a mixture of smart system integration and systems characterisation, across five key areas.

- 1. Configuration Baseline Framework
- 2. Reduce Contested Communications
- 3. Platform Protection

- 4. Enhanced Platform Systems Integration
- 5. Power provision and Management

For more information on the PMICA Program presentation, go to www.landforces.com.au/conferences

Note: as a late addition to LAND FORCES 2018, information for this conference may not be immediately visible on www.landforces.com.au.

LAND FORCES 2018: TO GET THE LATEST, GET THE APP!

The LAND FORCES 2018 App is available as a free download to all smartphone users.

Sponsored by Thales, it has up to date information to help you make the best use of your time at the event.

- Interactive Floor Plans
- Stand Locations
- Exhibitor Profiles
- Sponsor Profiles
- Trade Directory
- Conference and Function Schedules

Company information and contact details are available at the touch of a button.

To download the LAND FORCES 2018 App go to either iTunes or Google Play stores and search for LAND FORCES 2018.

NOTE: Allow notifications to receive conference and seminar schedule updates.

The LAND FORCES 2018 App is powered by CrowdComms, who can assist with technical issues via email. support@crowdcomms.com.au







international conference on



Defence Science ad Technology's premier conference on cutting edge technology and research will be held on 5-6 September at the Adelaide Convention Centre in conjunction with LAND FORCES 2018 (4-6 September). It will present advanced thinking and concepts from senior defence researchers, industry professionals and academics on how technology convergence, innovation and science can modernise armies to become more agile and potent in the face of emerging physical, electronic and cyber threats.

LAND FORCES 2018 HIGHLIGHTS INNOVATION

Composite Tracks on show at LAND FORCES

Canadian company Soucy will exhibit its Composite Rubber Track (CRT) system for the first time at LAND FORCES 2018 as a contending system for the Land 400 program.



Soucy has more than 28 years of experience in the development and manufacturing of CRT. Its systems are used worldwide and can operate at Gross Vehicle Weights (GVW) from 6 to 45 mT

See Soucy on Stand 3G5.

Marlow displays its Fast Rope Rack system

Marlow will introduce the Fast Rope Rack (FRR) at Land Forces 2018, a lightweight stainless steel device used in conjunction with 40mm fast rope to aid rapid insertion of units. The system is light, quick and easy to install and ideal for insertion of non-Fast Rope qualified personnel including Medics, Interpreters, Guides and Bomb Disposal Specialists.



See Marlow on Stand 4P7.











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Industry Defence and Security Australia Limited

a division of the not-for-profit

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Contact us:

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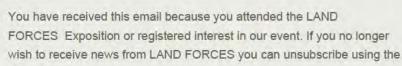
Tel: +s9(2)(a)
Email s9(2)(a)
PRIVACY POLICY







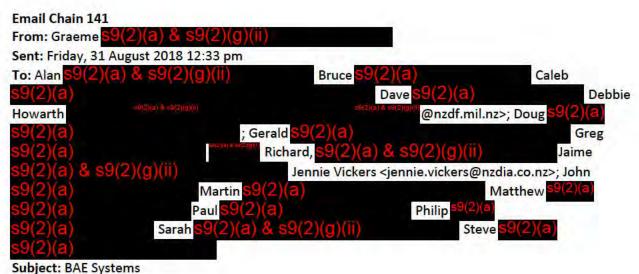
link below...





Forward

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of BAE Systems will visit the NZ stand around 3.30pm on Wednesday.

Tony is the \$9(2)(a in BAE's Global Access Program, their global supply chain programme. Tony is a good advisor on how to access opportunities in BAE, particularly their shipbuilding programme.

Graeme



Email chain 140 From: Graeme Sent: Friday, 31 August 2018 11:27 am To: Sarah Jennie Vickers < jennie.vickers@nzdia.co.nz>; Jaime 5 Debbie Subject: RE: I have chocolate I'm worried about it melting in the heat... From: Sarah Sent: Friday, 31 August 2018 11:23 AM To: Graeme \$9(2)(a) & \$9(2)(g) Jennie Vickers <jennie.vickers@nzdia.co.nz>; Jaime Debbie Subject: RE: I have chocolate Great, thanks. Don't eat it before you arrive in Adelaide. From: Graeme Sent: Friday, 31 August 2018 11:10 am To: Jennie Vickers < jennie.vickers@nzdia.co.nz>; Jaime \$9(2)(a) & Sarah S9(2) **Debbie Howarth** Subject: I have chocolate Have 16 bags of Whittakers minis which I'll bring over. 12 in each.

From: Graeme

Sent: Friday, 31 August 2018 10:08 am To: John \$9(2)(a)

Cc: Jennie Vickers < jennie.vickers@nzdia.co.nz>; \$9(2)(a)

Subject: RE: Land Forces: Tactical Solutions

Thanks John.

Graeme

From: John \$9(2)(a)

Sent: Friday, 31 August 2018 9:54 AM

To: Graeme \$9(2)(a) & \$9(2)(g)(ii)

Cc: Jennie Vickers < jennie.vickers@nzdia.co.nz >; \$9(2)(a)

Subject: Re: Land Forces: Tactical Solutions

Graham, Philip

I will ensure that I am there.

John \$9(2)(a)

NZDIA Member Advocate

On Fri, 31 Aug 2018 at 09:32, Graeme \$\frac{\$9(2)(a) & \$\$9(2)(g)(ii)\$ wrote:

I have secured a meeting for you with ADF 9(2)(a), 86(a), Colonel Marcus who will visit the NZ stand at 10.30am on Thursday 6^{th} .

He is aware of you interest areas.

I suggest you prepare by researching how ADF procure these items, who are your competitors and clearly identify what your differentiators are. I suggest you look online through AusTender for notices, and publications like Defence Connect for relevant articles. Take the chance at the show to walk around to check out competition and talk to people who may have knowledge of ADF capability requirements and procurement processes.

Jennie/John – I may not be able to be at the stand at 1030-1100 on Thursday. Can I ask that one of you be on hand to welcome Col and introduce Philip.

Regards, Graeme

From: Graeme (2)(a) & \$9(2)(g)(i

Sent: Wednesday, 29 August 2018 4:43 pm

To: Jennie Vickers < jennie.vickers@nzdia.co.nz>; \$9(2)(a)

Cc: 59(2)(a)

Subject: RE: Land Forces: Tactical Solutions

With John's correct email!

From: Graeme \$9(2)(a) & \$9(2)(g)(ii

Sent: Wednesday, 29 August 2018 4:42 PM

To: Jennie Vickers < jennie.vickers@nzdia.co.nz >; \$9(2)(a

s9(2)(a) cc:s9(2)(a)

Subject: FW: Land Forces: Tactical Solutions

Hi Jennie and John,

I would be grateful for your help on this one.

My understanding is that Tactical Solutions represents a number of international products into regional defence and security markets. My contacts are mainly with the primes regarding manufacturing & tech supply chains. Not such a good fit for what Philip is wanting.

John – do you have contacts in the ADF in the soldier systems space, or who could guide us to the right people for Philip?

Best regards, Graeme

From: Philip \$9(2)(a)

Sent: Tuesday, 28 August 2018 10:02 AM

To: Graeme \$9(2)(a) & \$9(2)(g)(ii)

Subject: Land Forces:

Hi Graeme,

Thanks for the briefing over the air yesterday, it was informative.

Would you be able to help set up some meetings for me with key individuals who work within soldier systems?

A few key product areas for us would be:

- 1. Optics & Electo-optics nightvision, thermal imaging, weapon sighting systems. (would be great to meet up with NZDF officials for these areas as well)
- Kitting Solutions we represent a company by the name of ADS Inc. who's main focus is putting kits together of various products to form complete solutions. Their reach covers over 50000 defence related products.
- 3. Uniforms and tactical clothing

Any help in setting up meetings/intros would be appreciated.

Best regards,

Phil

Philip s9(2)(a)

59(2)(a)

Tactical Solutions Ltd

T: s9(2)(a) | F: s9(2)(a) | D: s9(2)(a) | M: s9(2)(a)

W: www.tactical.co.nz | E: s9(2)(a)

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From: Graeme \$9(2)(a) & \$9(2)(g)(ii)

Sent: Monday, 27 August 2018 9:29 AM To: Philip \$9(2)(a)

Subject: RE: Land Forces: Company blurb for briefing materials unclassified

Thanks Philip. Will talk over Zoom this afternoon.

Graeme

From: Philip S9(2)(a) Sent: Monday, 27 August 2018 8:58 AM

To: Graeme 9(2)(a) & 9(2)(g)(ii)

Cc: Jaime S9(2)(a) & S9(2)(g)(ii) Samantha S9(2)(a) & S9(2)(g)(ii) Sarah S9(2)(a) & S9(2)(g)(ii)

Subject: RE: Land Forces: Company blurb for briefing materials unclassified

Hi Graeme,

Please use the following for Tactical Solutions:

Tactical Solutions was established in 1999 to offer government, law enforcement, defence, correctional, security and EMS organisations convenient and knowledgeable access to the world's leading operational equipment.

Contact: Philip \$9(2)(a)

Website: https://www.tactical.co.nz/

I unfortunately won't make into town later today but will call in through Zoom for the briefing.

Best regards,

Phil

Philip s9(2)(a)

s9(2)(a)

Tactical Solutions Ltd

T: s9(2)(a) | F: s9(2)(a) | D: s9(2)(a) | M: s9(2)(a)

W: www.tactical.co.nz | E: s9(2)(a)

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Hi,

We have taken the following information off your website for inclusion in the briefing document. It's also intended that this is used to draw any talking points that might be used with media or VIPs while at Land Forces.

Can you please look at and revert with any changes to this short brief. Punchy, verified and relevant points wanted. We're looking to have a draft briefing doc for circulation next Monday.

When coming back to us please include your title and contact phone number.

VISITORS

SHAPE NZ LIMITED (S9(2)(b)(ii)

Shape NZ Limited is a privately owned New Zealand based company that is an industry leader in light engineering, sheet metal fabrication and the design and manufacture of proprietary products. Shape currently employs over 50 staff and designs, manufactures and fabricates for some of Australasia's leading production manufacturing, infrastructure and engineering companies.

Contact: Stewart S9(2)(a)
Website: https://shapenz.com

TACTICAL SOLUTIONS LTD \$9(2)(b)(ii)

Tactical Solutions was formed in 1999 to offer government, law enforcement, defence, correctional, security and EMS organisations convenient and knowledgeable access to the world's best operational equipment.

Contact: Philip \$9(2)(a)

Website: https://www.tactical.co.nz/

BEP / POWER PRODUCTS (\$9(2)(b)(ii)

BEP engineers and manufactures a range of high quality electrical solutions designed for the harsh Marine and RV environments. Every product it makes meets exacting performance specifications and is designed to withstand extreme conditions both at sea, and on land.

Contact: Doug \$9(2)(a)

Website: http://www.bepmarine.com/en

COVERTEX LTD 59(2)(b)(ii)

For 30 years, Covertex have been designing and manufacturing engineered fabric solutions for rapid deployment and fluid containment. Primarily, our products are used in emergency situations, conflict zones for disaster response and marine applications.

Our commitment to product innovation and quality has enabled us to forge lasting relationships with emergency services, military forces, maritime organisations and government agencies in over 20 countries.

Contact: Matthew 59(2)(a

Website: http://www.covertex.co.nz/

BRUNTON GROUP \$9(2)(b)(ii)

Brunton Group is able to offer a full project management service and end to end solution for your next project. With the support of Brunton Engineering and a close team of skilled sub-contractors, Brunton Group covers design, civil and site works, foundations, telecommunication and fibre laying, fabrication, on-site installation and commissioning.

Contact: Caleb \$9(2)(a)

Website: https://www.bruntonengineering.co.nz/brunton-group/

Regards, Graeme



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From: Graeme \$9(2)(a) & \$9(2)(g)(ii)

Sent: Thursday, 30 August 2018 12:49 pm

To: \$9(2)(a) & \$9(2)(g)(ii) Gavin \$9(2)(a)

Cc: Beata \$9(2)(a) Jennie Vickers < jennie.vickers@nzdia.co.nz>; Jaime

s9(2)(a) & s9(2)(g)(ii)

Subject: RE: Land Forces 2018

Yes I am good to do that. Have cc'd in Jaime who, if I don't, will make sure we have it.

Graeme

From: \$\(\frac{1}{2} \) \(\f

Sent: Thursday, 30 August 2018 12:34 PM

To: Gavin \$9(2)(a)

Cc: Beata \$9(2)(a) Graeme \$9(2)(a) & \$9(2)(g)(ii)

Jennie Vickers < jennie.vickers@nzdia.co.nz>

Subject: RE: Land Forces 2018

[UNCLASSIFIED]

Thanks Gavin

I have been liaising with Graeme, so I'm sure he won't mind collecting the pass and handing it to the HC on arrival.

Graeme, you OK to do that?

Kind regards

Maree

From: Gavin \$9(2)(a)

Sent: Thursday, 30 August 2018 10:21 a.m.

To: Maree (CBA)

Cc: Beata \$9(2)(a); Graeme \$9(2)(a) & \$9(2)(g)(ii); Jennie Vickers

Subject: RE: Land Forces 2018

Morning Maree,

Thank you for calling me on this issue. That's great news and we are very pleased to have the HC attend LandForces 2018.

I am assuming that he will be arriving with the NZ delegation as if so we could have a badge for entry available for him at the registration desk. Or if you know Graeme or Jennie Vickers (both CC'd) possibly they could pick up the badge before the HC arrives and just hand it on to him at entry. Let me know what way the HC wants to play it and we will accommodate.

Regards

Gavin.



AMDFA PO Box 4095 GEELONG VIC 3220



Email: s9(2)(a)
Ph: s9(2)(a)
Fax: s9(2)(a)
Mobile: s9(2)(a)

Please note that I attend the office Mon to Wed but am available by phone on Thurs and Fri.

From: Maree \$9(2)(a) & \$9(2)(g)(ii)

Sent: Thursday, 30 August 2018 9:34 AM

To: Gavin \$9(2)(a

Subject: Land Forces 2018

[UNCLASSIFIED]

Hi Gavin

Thank you for taking my phone call this morning.

As discussed, the High Commissioner, HE Mr Chris Seed, is now able to attend part of Land Forces 2018. He will not be able to attend any of the VIP functions, but will be part of the NZ Delegation attending the exhibition and the NZTE breakfast.

Please do not hesitate to contact me if you require any further information.

Thanks for your assistance in making sure the HC has a pass, it is much appreciated.

Kind regards

Maree

Maree SA(2)(a) & SA(2)(a)

EA to High Commissioner and Deputy High Commissioner New Zealand High Commission Canberra | Te Aka Aorere

s9(2)(a) & s9(2)(g)(ii)

E s9(2)(a) & s9(2)(g)(ii)

New Zealand High Commission, Canberra 140 Commonwealth Avenue Canberra ACT 2600 Australia

www.nzembassy.com/australia





[UNCLASSIFIED]

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From: Graeme

Sent: Wednesday, 29 August 2018 5:44 pm
To: Jennie Vickers < jennie.vickers@nzdia.co.nz>
Subject: Land Forces reception and dinner

Hi Jennie,

Have you organised entry to the Defence Industry Minister reception on Tuesday evening and the Defence & Industry Dinner on Weds evening?

If not contact Gavin $\frac{59(2)(a)}{a}$ – I think you can as a registered member of the NZ delegation.

Gavin at s9(2)(a)

Graeme

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Wednesday, 29 August 2018 9:18 AM

To: Jaime \$9(2)(a) & \$9(2)(g)(ii) Sarah \$9(2)(a) & \$9(2)(g)(ii)

s9(2)(a), s9(2)(g)(ii); HOWARTH DEBBIE, s9(2)(a) & s9(2)(g)(ii)

Subject: FYI I am bringing my banner to LandForces to put up at the breakfast

Hi

I am bringing the banners with me for the breakfast room. Do we want to put NZDF, NZTE and maybe MOD banners up as well? While we have people's focus it is a good oportunity to remind that the Forum end of October is the easy next place to continue discussions.

Regards

Jennie Vickers
CEO
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz



From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Tuesday, 28 August 2018 12:16 PM

To: Graeme S9(2)(a) & S9(2)(g)(II) Izzy S9(2)(a)

Subject: Re: FW: Land Forces show Adelaide.

John new mobile no is

s9(2)(a)

New email \$9(2)(a)

Navantia I have a new name and Fincantieri gone quiet.

Will find name for navantia

On Tue, 28 Aug 2018 at 10:25 AM, Graeme \$9(2)(a) & \$9(2)(g)(ii) wrote:

Do you have John \$9(2)(a)'s contact details: email and phone?

He may be able to help us with respect to contacts in the RAN and ADoD regarding simulation and training systems.

Also – my one contact at Navatia is Greg and at Fincantieri is Silvia (1972). However, have not spoken to either for many months and not since SEA5000 awarded BAE. Do you have others?

From: Graeme \$9(2)(a) & \$9(2)(g)(ii)

Sent: Tuesday, 28 August 2018 10:22 AM

To: 'Greg \$9(2)(a)

cc: s9(2)(a) & s9(2)(g)(ii)

'jennie.vickers@nzdia.co.nz' <jennie.vickers@nzdia.co.nz>; Paul \$9(2)(1)

'Izzy

s9(2)(a)

Subject: RE: Land Forces show Adelaide.

Hi Greg,

That is a long list! I can't promise we will achieve all of that but will do what we can. With \$9(2)(b)(ii) we are talking about huge organisations and it may not be easy finding the right person. I expect that you are looking for those people who will be in some responsible for simulation and training systems.

By British Aerospace I assume you mean BAE Systems? Rgds, Graeme

From: Greg \$9(2)(a)

Sent: Tuesday, 28 August 2018 7:47 AM

To: Graeme \$9(2)(a) & \$9(2)(g)(ii)

'jennie.vickers@nzdia.co.nz' <jennie.vickers@nzdia.co.nz>; Paul \$9(2)(a)

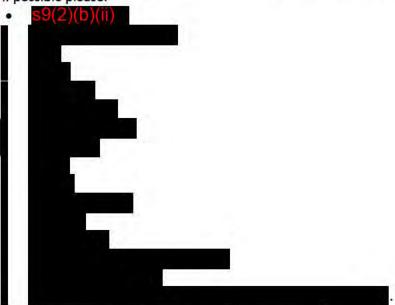
Subject: Land Forces show Adelaide.

Importance: High

Good morning Graeme,

Many THANKS for your Brief/Update yesterday afternoon.

Further to your request yesterday, I list below the companies that we would like meetings/contact with if possible please.



Plus anyone else that you suggest/recommend of course!

I thank you very much in anticipation.

See you there.

Cheers.

Greg \$9(2)(a) | South Pacific Industrial Limited

478 Marsden Point Road, Ruakaka

Mobile: \$9(2)(a)

www.spiind.co.nz (Industrial Engineering – Mechanical, Instrumentation & Electrical)

www.carouselturn.co.nz (Vehicle Turntables)

www.defencemockup.com (Defence & Maritime)

www.h2Ochilled.co.nz (Drinking Water Chillers)









WINNER: 2017 Minister of Defence – Health and Safety Citation Award FINALIST: 2017 Minister of Defence – Excellence to Industry Award



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Jennie Vickers

CEO

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541

١	s9(2)(a)	<u> </u>
		<u> </u>



The video recording of the briefing yesterday is available at https://nzte.zoom.us/recording/share/xwjsA6RCNCR4S8qzAxQBvQySd20fUi3gQc8ZLg6t9sE

Please make sure that you:

- Bring plenty of business cards
- Dress more formally than you would in New Zealand a tie will be expected for meetings
- Identify who you want to meet and use the NZ team to help reach the right people
- Practice your pitch get your key value proposition down to a few points
- Ensure you get the email address of any person you want to invite to the breakfast and pass that onto Jaime
- Follow up any meetings quickly and respectfully

Look forward to seeing you in Adelaide. I am flying over on NZ191 from Auckland on Sunday, staying at the Mercure Grosvenor Hotel, 125 North Tce. My contact phone number is + S(2)(a) & S(2)(b)(b).

You can find contact details for the rest of the NZ Inc team in the Briefing booklet.

Best regards,



Subject: RE: Land Forces 2018 - Pre-event Briefing

Apologies, please find the Media tips and networking tricks to make the most of Land Forces.

Any questions, please don't hesitate to touch base.

Many thanks, Jaime



```
From: Jaime $\( \text{30}(2) \) \( \text{8} \text{ S9(2)(9)(1)} \)

Sent: Monday, 27 August 2018 1:45 PM

To: Graeme $\( \text{59(2)(a)} \) \( \text{8} \text{S9(2)(g)(1)} \)

$\( \text{59(2)(a)} \) \( \text{8} \text{S9(2)(g)(1)} \)

$\( \text{59(2)(a)} \) \( \text{59(2)(a)} \)

$\( \text{5
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Kia Ora

Please find attached the briefing document for today's call.

Also attached is a list of those who have registered to attend the NZ Networking Breakfast on Thursday morning. If you haven't registered for this, please ensure you do so by using your invite or this link.

Many thanks,





s9(2)(a) & s9(2)(g)(ii

w newzealand.com/business



Level 22 / 20 Bond Street, Sydney, NSW 2000, Australia View location map

New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow into international markets.



Land Forces 2018 Briefing Document

CONTENTS

- Key objectives/messaging
- New Zealand companies attending
- Security/access
- Health & safety
- New Zealand networking event
- Making the most out of Land Forces 2018
- Contacts
- Land Forces Terms & Conditions
- Tips for Media Interviews & Event Networking







KEY OBJECTIVES/MESSAGING

NZTE

- The New Zealand Government supports our industry to meet the needs of Australia and New Zealand's Defence Forces to be safe, secure and to undertake their mission successfully.
- We recognise the deep and enduring relationship that sustains and binds our two nations.
- Interoperability is an important feature of the ADF and NZDF relationship; common equipment
 and capabilities can provide a significant force multiplier the works in the interests of both
 countries.
- New Zealand businesses will support Australia's endevour by <u>providing innovative solutions</u> to Defence and to the Australian defence industry.
- Our businesses seek to <u>build partnerships</u> with Australian firms that will <u>supplement</u> and complement the industrial base supporting Defence.
- Our characteristics of determination and independence of thought have built a nation that is creative, innovative and often ingenious.
- It is this resourcefulness that has led to many world-class innovations in technology, such software for control systems, simulation and virtualisation; precison engineering of advanced materials and use of composities in marine, air and space environments; and in solutions for transport and materials handling.
- New Zealand's knowledge-intensive, high-value manufacturing sector uses the country's skilled and experienced workforce to transform products and processes.
- With a culture of creative self-sufficiency and resilience, the New Zealand workforce is known for thinking with a fresh perspective that animates research and development processes, leading to the design of clever, pragmatic innovations.

NZDIA

- NZDIA is the principal association in New Zealand representing industry interested in developing closer working relationships with Ministry of Defence and New Zealand Defence Force.
- Increasingly NZDIA is developing links with the other NZ Government agencies identified in the New Zealand Government National Security Framework as National Security Agencies.
- At LandForces NZDIA is representing its Members and its eco-system participants. NZDIA is ready
 willing and able (in colaboration with NZTE) to act as a conduit between visitors to LandForces
 and companies in New Zealand with an ability and/or an interest in supplying into the defence
 industry globally.
- NZDIA is collaborating with other industry associations in New Zealand and Australia to identify opportunities for mutual benefits for the respective members.







NEW ZEALAND COMPANIES ATTENDING

EXHIBITORS

• SOUTH PACIFIC INDUSTRIAL LIMITED (SPIIND)

Award recipient and internationally recognised as a market leader, SPIIND offers realistic training mockups/simulators that set the benchmark for quality, safety, and accuracy of environment.

In developing product, SPIIND works in a highly collaborative fashion with the client providing for an intensive 'up front' focus on documenting client training requirements and how best to deliver the optimal product, often exceeding expectations both operationally and from an ALARP safety perspective.

Contacts: Paul <u>\$9(2)(a)</u> & Greg <u>\$9(2)(a)</u>

Website: www.defencemockup.com

TIDD ROSS TODD LIMITED (TRT)

Tidd Ross Todd Limited (TRT)...for the long haul

TRT cranes, trailers and speciality vehicles are designed and built for Australian conditions and are supported locally from our Brisbane operation. We have a long proud history of working with Defence.

- 1. Minimise your solution risk
- 2. Get integrated work packages
- 3. Maximise local content
- 4. On time delivery

From concept to operation, TRT is your partner for collaborative design and value for whole-of-life.

Contacts: Dave 9(2)(a) & Bruce 9(2)(a)

Website: www.trt.co.nz/

NOSKE-KAESER RAIL & VEHICLE NEW ZEALAND

Noske-Kaeser Rail & Vehicle New Zealand was founded in the 1990's in Palmerston North, New Zealand and specialises in the design, manufacture, supply, testing and through-life-support of vehicle subsystems for the defence, security and rail industry sectors. Specific expertise includes heating, air-conditioning, refrigeration, water chillers and specialised fabricated components. The company offers through-life-support in Australia via subsidiary facilities in Melbourne & Perth.

Contacts: Steve 9(2)(a) & Martin 9(2)(a)

Website: https://www.linkedin.com/company/noske-kaeser-new-zealand/





VISITORS

• TACTICAL SOLUTIONS LTD

Tactical Solutions was established in 1999 to offer government, law enforcement, defence, correctional, security and EMS organisations convenient and knowledgeable access to the world's leading operational equipment.

Contact: Philip \$9(2)(a)

Website: https://www.tactical.co.nz/

• BEP / POWER PRODUCTS

As one of the world's leading suppliers of electrical products and systems, we provide our customers with reliable, on-board power management solutions using a mix of traditional and advanced technologies. Our brands include Mastervolt, BEP and CZone that are world renown for quality, reliability and innovation.

Contact: Doug \$9(2)(a

Website: https://www.powerproducts-mobile.com/

COVERTEX LTD

For 30 years, Covertex have been designing and manufacturing engineered fabric solutions for rapid deployment shelters and fluid containment. Primarily, our products are for use in emergency situations, disaster response, conflict zones and marine applications.

Our commitment to product innovation and quality has enabled us to forge lasting relationships with emergency services, military forces, maritime organisations and government agencies in over 20 countries.

Contact: Matthew \$9(2)(a)

Website: http://www.covertex.co.nz/







• BRUNTON GROUP

Brunton Group offers a full project management service and end to end solution for your next project. With the support of Brunton Engineering and a close team of skilled sub-contractors, Brunton Group covers design, civil and site works, foundations, fabrication, on-site installation and commissioning. Brunton group also provide specialist ballistic products and services to Military Forces, Law Enforcement, private and commercial enterprises to augment their shooting and training capabilities.

Contact: Caleb \$9(2)(a)

Website: https://www.bruntonengineering.co.nz/brunton-group/

• METAL TECH ENGINEERING

Metal Tech Engineering Limited has a history of meeting precision engineering challenges since 1960, when the company manfactured close tolerance fuel injection componentry for local and export markets. By the 1970's, the Precision Engineering Workshop had expanded and was involved in manufacturing aircraft componenets, undercarriage sub-assemblies and close tolerance ammunition tooling contracts for the Australian Government Aircraft and Ammunition Factories.

Contact: Gerald \$9(2)(a)

Website: http://www.metrologygroup.co.nz/







SECURITY/ACCESS

YOUR PASSES

You should have received your exhbitior and visitor passes via email. If you havent received these, please let us know ASAP.

Please ensure you print and bring your e-reciept to Land Forces for quick supply of your badge.

If you arrive at Land Forces 2018 without an e-receipt, you can simply type your name or confirmation number into the organisers fast track system to print your Exhibitor Badge.

EXHIBITION HALL ACCESS

Date	Exhibitor access hours	Visitor access hours
Monday 3 September	Pack in/Bump in: 0900 – 1700*	N/A
Tuesday 4 September	0700 – 1800	0900 – 1800
Wednesday 5 September	0800 - 1800	0900 – 1800
Thursday 6 September	0800 – 1800 Pack out/Bump out: 1700 – 1800 (Hand carry) 1800 – 2100 (Dismantle)*	0900 – 1700

^{*} High Vis vest + Sturdy closed toe shoes compulsory. Hand + Park Unload available







HEALTH & SAFETY

EVACUATION

In the case of an evacuation, designated ACC staff will act as fire wardens to assist in the movement of all staff, exhibitors and visitors to the designated assembly points.

The plan below details the fastest and safest path of egress for a large scale evacuation from the ACC in the event of a fire or emergency.

Two distinct alarms will sound once the fire alarm is activated or there is a pending emergency.

First tone

Alert - Beep Beep Beep

Should you hear the alert tone please adhere to the following:

- Prepare to evacuate
- Secure material as necessary
- Switch off all applicances
- Await further instructions

Information regarding the situation will be announced by the senior fire warden through the PA system within the venue. Should evacuation of the building be necessary a second tone will be heard.

Second tone

Evacuation - Whoop Whoop

Should you hear the evacuation tone proceed immediately to the nearest emergency exit and proceed to the closest emergency assembly points.

Should you hear the evactuation tone:

- Do not use lifts
- Follow staff instructions at all times

Re-entry into the building will not occur until permission has been given by the seniou fire warden under the direction of the South Australian Metropolitan Fire Service.

If you discover a fire in the Adelaide Convention Centre:

- Break glass on any of the alarms location throughout the venue
- Advise a staff member of the situation or
- Call security on +61 8 8210 6770 from a mobile phone
- Exacuate use designated emergency exits only.

Emergency phone numbers

(via the internal phone system – phones located throughout the venue)

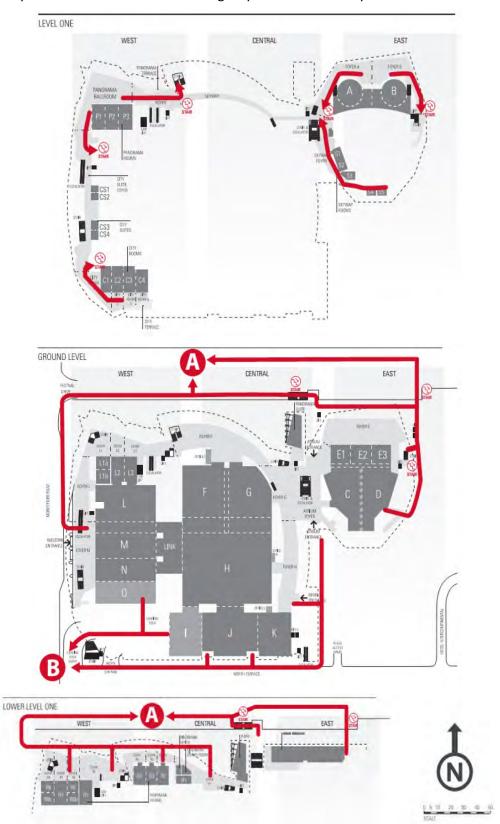
Security 6770 Metropolitan Fire Service 0000







Plesae ensure you are familiar with all the emergency exists an assembly areas.



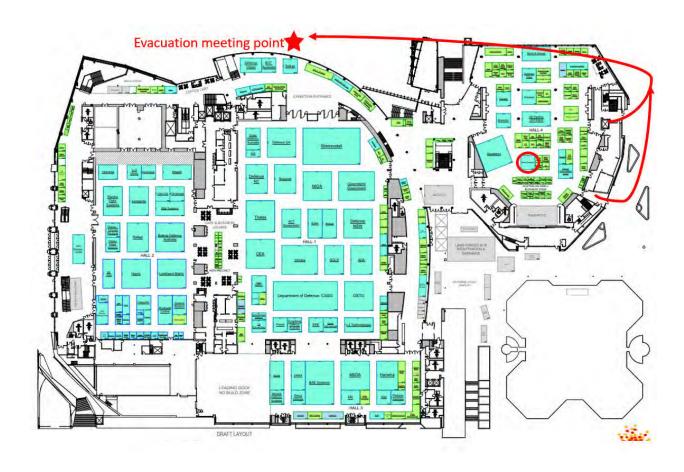






FLOOR PLAN - NEW ZEALAND STAND LOCATION

Stand number: 4H17



INJURY OR INCIDENTS

All incidents, injuries or 'near misses' must be reported to an NZTE staff member (who will advise the greater event organiser/ACC staff member). All ACC staff members are trained in first aid and can arrange further medical assistance, such as an ambulance, if required. Injury or incident details will be recorded and persons involved are requested to cooperate and provide necessary information.





NEW ZEALAND NETWORKING EVENT

New Zealand is hosting their networking event on Thursday 6 September, 7am – 8.30am in the Panorama Foyer. Please ensure you are there on time, with plenty of business cards. For more advice on how to maximise this networking opportunity, please ensure you read the Tips for Media Interviews & Event Networking, at the end of this document.

The contacts you requested to invite have received an invitation, but if you think of any additional contacts you would like sent, please email these through to Jaime (9/2)(3), (9/2)(9/3).

We will provide a list of registrations for the event closer to the time to allow you to prepare.

OTHER ACTIVITIES OF NOTE

Tuesday 4 September

1100-1120: visit of Tasmania Minister for Defence Industries (the Dep Premier Jeremy Rockliff) and Secretary of the Department of State Growth (Kim Evans) to New Zealand stand.

Wednesday 5 September

1530 approx.: Tony ^{\$9(2)(a)} of BAE Systems will visit the NZ stand

Thursday 6 September

0900-0930: visit of representatives of the U.S. Department of Defence Comparative Technology Office (CTO) to New Zealand stand.

0920-1130: Global Supply Chain (GSC) Program Networking Event at Land Forces 2018. Panorama Foyer.







MAKING THE MOST OUT OF LAND FORCES 2018

CONFERENCE SESSIONS

Exhibitors who wish to attend the associated conferences at Land Forces 2018 can add sessions to their Exhibitor Badge registration. Simply follow the prompts in your Exhibitor Badge registration confirmation email or visit the website:

https://rpg.infosalons.com.au/LANDFORCES18A/index.php/registrations/index/[Update%20Profile

MEETINGS

The Online Exhibitor Directory is now live. To view and request meetings with the exhibitors please visit https://www.landforces.com.au/exhibition/exhibitordirectory.asp

MEDIA/COMMS & TRADE SHOW ETIQUITTE

Please refer to the guide at the back of this briefing document for tips and tricks on how to maximise your time at Land Forces.

If you have any questions or would like some further advise, reach out to Sarah Keenan, Regional Marketing and Communications, NZTE.





CONTACTS

NZTE

Name	Position	Contact for	Email	Phone #
Graeme (\$4(2)(a), \$9(2)(0)(0)	s9(2)(a)	Connections and overall programme	s9(2)(a), s9(2)(g)(ii)	
Sarah Sarah	s9(2)(a)	Stand & Media queries	s9(2)(a), s9(2)(g)(ii)	
Jaime (\$3(2)(a), \$3(2)(g)(0)	s9(2)(a)	Networking event, passes and H&S.	s9(2)(a), s9(2)(g)(ii)	
Sharon-May s9(2)(a), s9(2)(g)(ii)	s9(2)(a) (Wed-Thu only)	-	s9(2)(a), s9(2)(g)(ii)	
Alan (\$9(2)(a), \$9(2)(g)	s9(2)(a)	-	s9(2)(a), s9(2)(g)(ii)	

NZDIA

Name	Position	Contact for	Email	Phone #
Jennie Vickers	CEO	Media enquiries re NZDIA activities and Membership Industry Eenquiries re NZDIA activities and Membership Connections to NZDIA Members NZ and overseas based Industry interest in connections into NZ National Security Agencies	jennie.vickers@nzdia.co.nz	s9(2)(a)
John s9(2)(a)	Member advocate	Industry interest in connections into NZ National Security Agencies	s9(2)(a)	s9(2)(a)





NZDF

Name	Position	Contact for	Email	Phone #
Debbie Howarth	Director - Industry Engagement - Joint Defence Services	Enagagement with NZDF	s9(2)(a), s9(2)(g)(ii)	
Richard Stellon Selection	s9(2)(a), s9(2)(g)(ii)	Engagement with NZDF	s9(2)(a), s9(2)(g)(ii)	

EXHIBITORS

Company	Name	Postion	Email Address	Phone #
Spiind	Paul s9(2)(a)	s9(2)(a)		
Spiind	Greg <mark>s9(2)(a)</mark>			
Tidd Ross Todd Limited	Dave ^{\$9(2)(a)}			
Tidd Ross Todd Limited	Bruce s9(2)(a)			
Noske-Kaeser Rail &	Steve \$9(2)(a)			
Vehicle New Zealand Ltd.				
Noske-Kaeser Rail &	Martin s9(2)(a)			
Vehicle New Zealand Ltd.				





VISITORS

Company	Name	Postion	Email Address	Phone #
Shape NZ Limited	Stewart s9(2)(a)	s9(2)(a)		
Tactical Solutions Ltd	Philip <mark>s9(2)(a)</mark>			
BEP / Power Products	Doug s9(2)(a)			
Covertex Ltd	Matthew s9(2)(a)			-
Brunton Group	Caleb s9(2)(a)			
Metal Tech Engineering Ltd	Gerald <mark>s9(2)(a)</mark>			



LAND FORCES TERMS & CONDITIONS

ANNEX 5 LAND FORCES 2018 CONDITIONS OF ENTRY

1. Eligibility

- 1.1 Admission to the Land Forces 2018 Exposition (Land Forces 2018) is exclusive to those with a professional or business interest in the defence or related industries. This 'interest' is determined at the absolute discretion of the Organiser.
- 1.2 No person under the age of 16 years will be admitted to Land Forces 2018.

Prohibited Items

- 2.1 Persons are prohibited from bringing or entering the Land Forces 2018 venue with any Prohibited Items.
- 2.2 Prohibited Items (inter alia) include:-
 - (a) Firearms, restricted items or weapons (including replica or toy firearms or weapons), except firearms, restricted items and weapons subject to the Land Forces 2018 Weapons Management Plan;
 - (b) Explosives or pyrotechnics (including ammunition, explosive powder, primer);
 - (c) Projectiles;
 - (d) Paint, chemicals or sprays:
 - (e) Placards, flags, banners or signs;
 - (f) Megaphones, amplifiers, loud speakers;
 - (g) Lights or lasers pointers (handheld or otherwise); or
 - (h) Materials, substances, devices, apparatus or equipment or any other thing which, in the opinion of the Organiser, has (or may have) the potential to cause:
 - (i) death or injury to a person; or
 - (ii) unlawful destruction or damage to property; or
 - (iii) alarm or offence to another person, including a hazard, disruption, public nuisance, distress, public inconvenience or security risk to the peaceful and lawful operation of Land Forces 2018; or
 - (iv) an offence against the laws in force in South Australia or elsewhere.

Registration and Trade Registration Badges

- 3.1 To be admitted to Land Forces 2018, a person must be in lawful possession of a Trade Registration Badge issued by the Organiser, or a valid Delegate Registration Badge issued by an affiliated Conference Organiser recognised by the Organiser of Land Forces 2018.
- 3.2 The Organiser's trade registration documentation must be completed and approved by the Organiser of Land Forces 2018 prior to issue of a Trade Registration Badge.
- 3.3 Trade Registration Badges are non-transferable and may only be used by the person to whom they are issued.
- 3.4 Trade Registration Badges are the property of the Organiser and must be surrendered on demand to the Organiser, its officials or security personnel.

4. Identification Requirements







- 4.1 Trade Registration Badges must be worn and be clearly visible at all times while the person is in the Land Forces 2018 venue at the Adelaide Convention Centre.
- 4.2 All persons must carry with them official photographic identification issued by government or statutory authority (e.g. current drivers license, proof of age card, service identification or passport), and such official photographic identification must be produced on demand to the Organiser, officials, police, or security personnel of Land Forces 2018.

5. Security Surveillance

- 5.1 The Land Forces 2018 venue and the Adelaide Convention Centre are under 24 hour electronic and video surveillance and a person's image may be captured at any time.
- 5.2 Helmets, hats, sunglasses or other apparel, which may impede accurate visual identification of the wearer, must not be worn at any time within the Land Forces 2018 venue.

6. Lost or Unattended Items

- 6.1 Bags, luggage, receptacles, and personal property are not to be left unattended either inside the venue or elsewhere within the Adelaide Convention Centre.
- 6.2 Bags, luggage, receptacles, personal property and things left unattended within the Land Forces 2018 venue or the Adelaide Convention Centre will be removed and taken to a place of safety without notice or advice.
- 6.3 Enquiries about lost or missing property should be made to the Organiser.

7. Suspicious Objects or Behaviour

- 7.1 Suspicious or unattended property or objects should be reported immediately to the Organiser, officials, or security or Floor Ambassador personnel.
- 7.2 Any person behaving in a suspicious, disorderly, riotous, offensive of disruptive manner should be reported immediately to the Organiser, officials, or security/Floor Ambassador personnel.

8. Search

- 8.1 It is a condition of entry to Land Forces 2018 that all persons consent to being searched for Prohibited Items at any time by the Organiser, officials or security personnel.
- 8.2 It is a condition of entry to Land Forces 2018 that all persons consent to their bags, luggage, receptacles, clothing, promotional materials, exhibits, stands, personal property and effects being searched for Prohibited Items at any time by the Organiser, officials or security personnel.

Right to Refuse Entry and to Remove

- 9.1 The Organiser may, in its absolute discretion, refuse entry to any person.
- 9.2 The Organiser may, in its absolute discretion, require any person to leave the venue.
- 9.3 Any person failing to comply with a direction given by or on behalf of the Organiser to leave the venue may be physically removed by the Organiser, officials or security personnel.
- 9.4 The Organiser, officials or security personnel may use force that is reasonably necessary in order to prevent a person from wrongfully entering or remaining within the Land Forces 2018 venue. This can only be licensed security under the Licensing Act.







10. Animals

10.1 Animals will not be admitted to Land Forces 2018 except for guide, hearing and assistance dogs certified pursuant to the provisions of the Dog and Cat Management Act 1995 and used by a person with a disability under the Act.

11. Release of Liability

11.1 It is a condition of entry to Land Forces 2018 that, to the extent permitted by law, visitors, exhibitors and participants exclude, release and forever discharge the Organiser, its personnel, agents and officials and its Related Bodies Corporate (and their respective personnel, agents and officials) from all liability for claims, loss, damage, costs or expenses (whether arising under statute, from negligence, personal injury, death, property damage, infringement of third party rights or otherwise) arising from or connected with Land Forces 2018.

12. Organiser

- 12.1 In these conditions of entry, the term "Organiser" refers to Industry Defence and Security Australia Limited (ABN 31 091 148 837), its personnel, agents and officials.
- 12.2 In these conditions of entry, the term "Related Body Corporate" and the term "Related Bodies Corporate" have the meanings attributed to those terms by the Corporations Act 2001.





ANNEX 8

SECURITY NOTICE

LAND FORCES 2018

EXHIBITORS AND CONTRACTORS

1. Introduction

- 1.1 As you will appreciate, recent world events have had a significant impact on the security measures required to protect participants and visitors at major events such as Land Forces 2018. Every staff member, exhibitor and contractor has an important role to play in ensuring the overall security of Land Forces 2018.
- 1.2 We ask you to carefully read the following important information concerning security measures, which will be in force over the period of Land Forces 2018.
- 1.3 Land Forces 2018 will be held at the Adelaide Convention Centre (ACC), North Terrace, Adelaide South Australia 5000, between Montefiore Road and Festival Drive, from Tuesday 4 September 2018 to Thursday 6 September 2018.
- 1.4 Industry Defence and Security Australia Limited (IDSAL) will have access to the ACC from Friday 31 August 2018 to Friday 7 September 2018.

2. Security Measures

- 2.1 You, as exhibitor or contractor at Land Forces 2018, have an important role to play in ensuring the overall security of Land Forces 2018.
- 2.2 We ask you to pay particular attention to the following paragraphs as they contain important information concerning security measures, which will be in force over the period of Land Forces 2018.
- 2.3 You are requested to ensure that your staff are advised accordingly about matters of security.

3. Identity And Accreditation Badges

- 3.1 As a Land Forces 2018 exhibitor or contractor, you and your staff will be issued with credentials and, will be required to carry photo ID.
- 3.2 These credentials will allow you and your staff access to Land Forces 2018.
- 3.3 Please ensure that you look after your credentials to avoid loss, theft or misuse.
- 3.4 When you and your staff are at Land Forces 2018 venue, identity badges must be worn in a prominent position so that it is clearly visible.
- 3.5 Under no circumstances are identity badges to be defaced in any way, or exchanged with another person.
- 3.6 Should you lose either your identity badge, you should report this to the Organisers Office without delay.

4. Bags, Packages And Personal Belongings

- 4.1 All bags, suitcases, attaché cases etc are to be clearly marked with your name, department and contact details.
- 4.2 Unattended bags and packages, which cannot be readily identified, are a threat to security and will trigger a security incident response. Please ensure that you do not leave personal belongings unattended on any part of the ACC.
- 4.3 Unattended bags, packages and other items considered to be a security risk are liable to be damaged or destroyed.







ANNEX 8

5. Countering Terrorism

- 5.1 Whilst there is no evidence to suggest that any such threat has been planned or is likely at Land Forces 2018, it would clearly be prudent to take sensible precautions to ensure the safety of us all.
- 5.2 All exhibitors and their staff are urged to play their part in ensuring the security of Land Forces 2018. In particular:
 - Remain vigilant throughout the event and report anything which appears to be suspicious, no matter how innocuous it may seem.
 - Be alert to the risk of explosive devices being brought into the venue. Report any unattended bags or packages.
 - Familiarise yourself with the actions to be taken in any emergency situation.

6. Conditions Of Entry

6.1 Attached to this Notice are the full Conditions of Entry. These will be prominently displayed outside all entry points.

Personnel Screening

7.1 From Tuesday 6 September to Thursday 8 September 2018, all personnel entering the Expo area will be subject to screening for prohibited items via a walk through metal detector. Refusal to accept this process will result in access being denied.

8. Personal Possessions

- 8.1 Inspection From Tuesday 6 September to Thursday 8 September 2018, the security staff will inspect all bags and personal possessions that could be used to conceal prohibited items. This will involve processing the items through a baggage xray machine.
- 8.2 Security unfortunately, unattended bags and packages, which cannot be readily identified, are liable to cause security incidents. Therefore, please ensure that you do not leave personal belongings unattended on any part of the screening unit.

9. Building Security

- 9.1 To assist in identifying any foreign object, which has been abandoned or secreted on site, you are requested to encourage your staff to conduct regular security checks of their place of work (your exhibit).
- 9.2 Additionally, please ensure that your display and surrounds are kept clear of rubbish to facilitate checks and searches.
- 9.3 Wherever possible, exhibits should be secured when not in use or unattended.

Crime Prevention

- 10.1 You are strongly advised to take all reasonable precautions to safeguard valuables and items of business and personal property. In particular:
 - Never leave valuable items, particularly laptop computers, electronic tablets, mobile phones, money, credit cards, jewellery, watches, cameras etc unattended at the event.
 - Wherever possible, lock office accommodation whenever it is left unattended; no matter how short the period.
 - Report any theft without delay.

11. Co-Operation

- 11.1 Please co-operate with the staff of ACC Security; they are here for your protection.
- 11.2 Perhaps most importantly of all, do not be tempted to play practical jokes where security is concerned. The results could be quite dramatic with possible tragic consequences.







Email Chain 132

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Monday, 27 August 2018 5:52 PM

To: Graeme \$9(2)(a) & \$9(2)(g)(ii)

Subject: Fwd: See AM 55001. FW: Latest Issue Of Infrastructure Out Now & Tasmania's \$200 Million

Ports Plan

Tassy is spending!

Jennie Vickers

CEO

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541

jennie.vickers@nzdia.co.nz





----- Forwarded message -----

From: Michael \$9(2)(a)

Date: 27 August 2018 at 17:31

Subject: See AM 55001. FW: Latest Issue Of Infrastructure Out Now & Tasmania's \$200 Million Ports

Plan

To: Jennie Vickers < iennie.vickers@nzdia.co.nz >





YOUR TICKET TO MUNICH IS ON US!



New edition of Infrastructure out now!

The September issue of *Infrastructure* magazine looks at the current and future possibilities for Intelligent Transport Systems, robotics and Mobility as a Service (Maas).

Infrastructure Australia Acting Chief Executive, Anna Chau, discusses industry reform, while Ports Australia CEO, Mike Gallacher talks about the future role of freight in Australia.

This issue also features insights into investment; tunneling; concrete; asset management; and safety and risk management.



Read the digital version here>>





Biggest transport building program in Australian history

Victorian Premier Daniel Andrews has announced that a re-elected Labor Government will undertake an investment in road and rail, the likes of which has never been seen in the history of the state.

Read more>>

Asset management amidst rapid population growth

Paul Higham, Head of Service Planning and Asset Strategy at Sydney Water, discusses the utility's strategic asset management priorities as Sydney's population swiftly expands. Mr Higham will



explore adaptive asset management and how it integrates with ISO 55001 standards at the <u>Asset Management for Critical Infrastructure</u> 2018 Conference, running from 12-13 September 2018 in Sydney.

Read more>>



Don't miss out. Register today!

SYDNEY, 12-13 SEPTEMBER 2018 www.assetmanagementevent.com.au CLICK HERE TO REGISTER FOR THE EVENT



SMART Advisory Council appoints new Chairman

A former CEO and key infrastructure player has been appointed the new Chairman of the University of Wollongong's SMART Advisory Council.

Read more>>

The impact of climate change on infrastructure

Critical infrastructure such as transport, housing, electricity and water could be at major risk from sea level rise and extreme temperatures according to a new senate inquiry.



Read more>>

SPECIALIST SYSTEMS FOR WATER TREATMENT

HYDROFLU)

URBAN

Plans to revitalise Darwin

The Northern Territory will soon see an influx in jobs and new infrastructure thanks to a multi-million dollar CBD major infrastructure program, with plans to revitalise Darwin.

Read more>>



Cladding impacting premiums

The Victorian Government is pushing for a national approach to address professional indemnity insurance issues facing the building industry, with combustible cladding impacting professional premiums and raising construction sector costs.

Read more>>

UTILITY



New solar program for Victoria

The Victorian Government has announced that it will provide 50 per cent of funding for a new Solar Homes Package, providing solar PV systems up to 4KW for 650,000 Victorian homes over the next decade.

Read more>>

RAIL



Commitee established for inland rail project

A Community Consultative Committee (CCC) has been established for the Kagaru to Acacia Ridge and Bromelton section of the Inland Rail project.

Read more>>

Plans for sustainable rail in Melbourne
Melbourne may have lost its seven-year standing as the Economist Intelligence
Unit's 'Most Liveable City', but that hasn't stopped The Greens from starting to
plan for a 'Melbourne Metro 2' project, which aims to ensure a more liveable future
for Victoria's capital.

Read more>>

Victorian rail works on track

ROAD



Tulla Widening project hits new milestone

A major section of the CityLink Tulla Widening project in Melbourne's north western suburb of Essendon is set to open, with revamped exits allowing the final new outbound lane to be unveiled.

Read more>>

Victorian Chief Roads Officer appointed

The Victorian State Government has appointed a Chief Regional Roads Officer to lead a new VicRoads division, Regional Roads Victoria, that will oversee what is the biggest road maintenance blitz in the state's history.

Read more>>

Transformation for major tourist route

PORT

Tasmania's \$200 million port plans

TasPorts has announced a new \$200 million Port Master Plan to ensure that its port facilities are able to meet



future demand and attract new business as Tasmania's economy continues to grow.

Read more>>

AIRPORT



Major tender open for Western Sydney Airport

Companies are now being invited to bid for a major contract with Western Sydney Airport involving clearing and levelling the site in preparation for its eventual operation by 2026.

Read more>>

Read more online

Every article in the print edition of *Infrastructure* is also available to read in the free digital edition which can be accessed here.





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Follow us>>







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Our mailing address is:

Monkey Media

PO Box 1763

Preston South VIC, VIC 3072

Australia

Add us to your address book Unsubscribe | Update preferences **Email Chain 131** From: Jennie Vickers < jennie.vickers@nzdia.co.nz> Sent: Monday, 27 August 2018 1:25 PM To: Tanya 59(2 Cc: Madelene Sarah Subject: Re: final approval Signed off by me. Thanks On Mon, 27 Aug 2018 at 1:24 PM, Tanya 59 (2) wrote: Hi Jennie, This is sometimes how the pdf views when looking at large artworks at 5% zoom in the pdf

programs. It is just too zoomed out. Attached is a screen shot of the artwork at 100% size. As you can see, all is fine.

Kind Regards,

Tanya

From: Jennie Vickers < jennie.vickers@nzdia.co.nz> Sent: Monday, August 27, 2018 10:39:40 AM

To: Tanya

Cc: Madelene

Subject: Re: final approval

Looks good. Only comment is all the l letters standout. Is that just the screenshot?

Jennie Vickers CEO New Zealand Defence Industry Association Box 128261 Remuera Auckland 1541 iennie.vickers@nzdia.co.nz

On 27 August 2018 at 12:32, Jennie Vickers < jennie.vickers@nzdia.co.nz wrote: Give me 5

On Mon, 27 Aug 2018 at 12:18 PM, Tanya 59(2) wrote: Hi Ladies,

Exploring the Role of Industry in National and Regional Security

Tuesday 30 October to Thursday 1 November 2018

Central Energy Trust Arena,
Palmerston North

Hope all is well. Debbie I know you gave your approval the other day so I just wanted to double check with Jennie if we have final approval for the artworks attached? Needs to go to print today.

Kind Regards,

Tanya Series



__

Jennie Vickers

CEC

New Zealand Defence Industry Association Box 128261 Remuera Auckland 1541 jennie.vickers@nzdia.co.nz

s9(2)(a)

Email Chain 130

From: Graeme \$9(2)(a) 8. \$9(2)(g)(ii

Sent: Monday, 27 August 2018 10:50 am

To: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Subject: RE: Paper matching Australian capability needs with NZ capacity-I have found the ex defence

person to do the work for us-can we talk after LandForces Meeting?

OK. Talk this afternoon.

Graeme

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Sunday, 26 August 2018 4:48 PM

To: Graeme \$9(2)(a) & \$9(2)(g)(ii)

Subject: Paper matching Australian capability needs with NZ capacity-I have found the ex defence

person to do the work for us-can we talk after LandForces Meeting?

Jennie Vickers

CEO

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541 jennie.vickers@nzdia.co.nz

s9(2)(a)



Email Chain 129

From: Graeme

Sent: Monday, 27 August 2018 10:50 am

To: Jennie Vickers < jennie.vickers@nzdia.co.nz>
Subject: RE: Updated sections from NZDIA

Thanks Jennie.

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Sunday, 26 August 2018 5:18 PM

To: Sarah \$9(2)(a) & \$9(2)(g)(ii) Jaime $\$^{9(2)(a) \& \$9(2)(g)(ii)}$

(9(2)(a) ; HOWARTH DEBBIE, S9(2)(a) & S9(2)(g)(ii)

Graeme

Subject: Updated sections from NZDIA

Sorry for late delivery.

Regards

Jennie Vickers

CEO

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541

jennie.vickers@nzdia.co.nz

s9(2)(a)



Withheld under section S.9(2)(g)(i). The final version of this briefing is attached to email chain 13

Fm	ail	Cha	ain	128
CIII	all	LIIC	1111	120

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Sunday, 26 August 2018 9:42 PM

To: Howarth Debbie, 9(2)(a) & 9(2)(g)(ii)

Cc: Graeme \$9(2)(a) & \$9(2)(g)(ii)

Subject: Re: FW: australian cabinet unclassified

Just when we have the relationships in place!

On Sun, 26 Aug 2018 at 9:09 PM, Howarth Debbie, \$9(2)(a) & \$9(2)(g)(fi) wrote:

All change in the defence portfolios

https://www.smh.com.au/politics/federal/prime-minister-scott-morrison-reveals-new-cabinet-20180826-p4zzve.html

deb

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--

Jennie Vickers

CEO

New Zealand Defence Industry Association Box 128261

Remuera Auckland 1541

jennie.vickers@nzdia.co.nz

\$9(2)(a)

Email Chain 1	.27			
From: Jennie	Vickers < jennie. vicke	ers@nzdia.co.nz	>	
Sent: Friday,	24 August 2018 8:15	PM		
To: Jaime \$9	(2)(a) & s9(2)(g)(ii)	Sarah (\$9(2)(a) (6 (\$9(2)(g)(f)	
s9(2)(a) &	s9(2)(g)(ii)			
Subject: Re: N	Izdia comments			
Can I do it his	tomorrow? Got up 4	4.30 walked in do	oor 8.15 brain dead.	
Sorry				
On Fri, 24 Aug	g 2018 at 4:56 PM, Je	ennie Vickers < <u>je</u>	nnie.vickers@nzdia.co.nz> wro	ote:
Hi				
Been	tied up all day. Secti	ons will arrive to	oday!	
	e Vickers			
CEO	Zaaland Dafanaa lad	to. Annualistic	_	
	Zealand Defence Ind	usiry Associatio	on	
	iera Auckland 1541			
jennie	vickers@nzdia.co.nz			
s9(2)(a)			
	-			
Jennie Vicker CEO	S			
	Defence Industry As	sociation		
Box 128261	THE COLOR AND COLOR OF			
Remuera Auc				
jennie.vickers(@nzdia.co.nz			
59(Z)(a)	et imparé.			

Email Chain 126

From: Graeme

Sent: Friday, 24 August 2018 10:36 am

To: \$9(2)(a)

s9(2)(a) ; Greg s9(2)(a) Debbie Howarth s9(2)(a) & s9(2)(g)(ii) Jennie Vickers

<jennie.vickers@nzdia.co.nz>

Subject: NZTE room for Land Forces briefing in Auckland

I have booked the "Den" meeting room at NZTE Auckland, Level 6, 139 Quay Street, for the briefing on Monday at 4pm. This is located just behind the reception desk on Level 6.

I encourage everyone to meet there and look forward to seeing you on Monday.

Regards, Graeme



businesses grow - bigger, better, faster - into international markets.

Email Chain 139

To: Tanya

Te Taurapa Tühono

TRADE & ENTERPRISE

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Thursday, 23 August 2018 1:02 PM

Cc: dylan \$9(2)(a) Howarth Debbie, \$9(2)(a) & \$9(2)(g)(ii) >;
Madelene \$9(2)(a) Sarah \$9(2)(a) & \$9(2)(g)(ii)

Subject: Re: Unclassified: Land Forces Expo Sept 2018 [unclassified]

Looks good so sign off from NZDIA. DSebbie has had a look and thumbs up too

Jennie Vickers
CEO
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz











On 23 August 2018 at 12:52, Tanya \$9(2)(a) wrote: Hi everyone,

Please find attached amended NZDF/NZDIA wall. The NZDIA graphic is mostly fine. However, the attached screen shot shows how the greenish microscopic image is pixelated. The rest of the graphic is totally fine, just this little bit.

In saying that, this is not a focal point of the design and when being viewed from standing distance it may look fine. To get an idea of what I mean, I stepped back about a metre or so from my screen and it looked ok. This is probably the closest anyone will get to the wall as there is a cabinet in front of the wall.

But I just wanted to bring this to your attention.

Kind Regards,



From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Thursday, August 23, 2018 9:44 AM

To: dylan (2)(a)

Cc: Tanya 89(2)(a) HOWARTH DEBBIE,

Subject: Re: Unclassified: Land Forces Expo Sept 2018 [unclassified]

Hi Tanya

Are the images good? Do you need anything further from us.

Kip

Jennie Vickers
CEO
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie vickers@nzdia.co.nz



On 22 August 2018 at 22:32, dylan s9(2)(a) wrote:

Hi Tanya,

See attached a low res image for reference and a link below to the artwork sized up at 960x1220.

 $\frac{\text{https://www.dropbox.com/s/fm0kl8uvqsz056k/960x1220.pdf?dl=0https://www.dropbox.com/s/fm0kl8uvqsz056k/960x1220.pdf?dl=0}{\text{s/fm0kl8uvqsz056k/960x1220.pdf?dl=0}}$

Thanks

Dylan

On Wed, Aug 22, 2018 at 3:27 PM Tanya 9(2)(3) wrote: Thanks Jennie,

Hi Dylan,

The size we need is approx 960w x 1220h. 2400 is the overall height of the wall, but there is a cabinet on this wall and the image stops at the counter instead of being full height.

Kind Regards,



From: Jennie Vickers < jennie.vickers@nzdia.co.nz > Sent: Wednesday, August 22, 2018 12:18:26 PM

To: Tanya ^{59(2)(a)} dylan ^{59(2)(a)} **Cc:** Howarth Debbie, Mrs

Subject: Re: Unclassified: Land Forces Expo Sept 2018 [unclassified]

Hi Tanya

My designer Dylan will create tonight a 300dpi image size 800 x 2.4.

Dylan is copied in if you want to be more specific or change anything.

Regards

Jennie Vickers CEO New Zealand Defence Industry Association Box 128261 Remuera Auckland 1541 jennie.vickers@nzdia.co.nz

s9(2)(a)

On 22 August 2018 at 13:52, Tanya <mark>S9(2)(a)</mark> wrote: Hi Jennie,

Sorry, i am not in front of my computer at the moment. But the graphic we are waiting on is the screenshot attached. We would need the highest res possible (300dpi), or if this is a vector graphic, we need the vector version.

Kind Regards,



From: Jennie Vickers < jennie.vickers@nzdia.co.nz > Sent: Wednesday, August 22, 2018 8:02:33 AM

To: Howarth Debbie, Mrs

Cc: Tanya *9(2)(8

Subject: Re: FW: Unclassified: Land Forces Expo Sept 2018 [unclassified]

Hi Tanya

Can I call you to check what I should send? My no is \$9(2)(a)

Jennie Vickers
CEO
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz

On 22 August 2018 at 09:58, Howarth Debbie, 9(2)(a) & 9(2)(g)(ii) wrote:

It appears that the reason I am confused with the artwork is because they have dumped out your wall space as they do not apparently have your artwork.

Can you please forward your artwork to Tanya urgently this morning. It will go where the pink box is.

Thanks Debbie

Debbie Howarth

Director - Industry Engagement - JDS, Joint Defence Services

New Zealand Defence Force

NZDF Auckland Business Hub | PO Box 90038, Victoria St West, Auckland 1142















metal tech engineering



Hi Deborah,

Please find attached amended artwork. My apologies for missing your call today. I split the images as the attached globe image was not provided. If you would like this to be in layout out please provide a hi res version of this graphic. Otherwise, if you don't want this in layout I will need to split the 3 images on the left as per previous design, or place another images in there.

Kind Regards, Tanya ^{59(2)(a)}

From: Howarth Debbie, 89(2)(a) & 89(2)(g)(ii)

Sent: Tuesday, August 21, 2018 8:09:58 PM

To: Siemone, Ms; Tanya (2)(8)

Cc: 'Sarah (S)(a) & (S)(b)(ll) (S)

Subject: RE: Unclassified: Land Forces Expo Sept 2018 [unclassified]

Hi

I received an email today from Sarah to approve the artwork.

I have tried to call and left a message, as I still do not fully understand.

On the attached:

- A. I understand is a rendering of what it would look like. Your use of the artwork made us think that this would be preferable.
- B. This is the proposed initial wall design,
- a. It uses the artwork we sent through but once we saw (A) we provided the hi res version (C) as we preferred it.
- b. I am not clear as to where the NZDIA artwork has disappeared to? It is required that the NZDIA artwork is between NZDF and the companies listed
- C. We sent through the hi res of the artwork in (A)
- D. The artwork (A) has been split up (this is fine if it needs to be like this for design purposes) however I still do not understand where the NZDIA Artwork goes. It needs to look like (A)

Am I missing something?

Deb

Debbie Howarth

Director - Industry Engagement - JDS, Joint Defence Services

New Zealand Defence Force

NZDF Auckland Business Hub | PO Box 90038, Victoria St West, Auckland 1142



NZDF - New Zealand Defence

<u>Force</u>

www.nzdf.mil.nz

The New Zealand Defence Force is always contributing to the defence, security and well-being of Aotearoa/New Zealand. It is our goal to maintain well-trained and equipped armed forces that can react to crisis at short notice.

Internal link: http://org/nzdf/IELP/Home.aspx

From: Talima, Sent: Monday, 20 August 2018 11:09 a.m.

To: Siemone, S9(2)(a) & S9(2)(g)(ii)

S9(2)(a)
Cc: Howarth Debbie, S9(2)(a) & S9(2)(g)(ii) Charlotte,

\$9(2)(a) & \$9(2)(g)(II) ; 'Sarah \$9(2)(a) & \$9(2) **Subject:** RE: Unclassified: Land Forces Expo Sept 2018 [unclassified]

Morning all,

Please see attached dropbox link to the artwork for the Defence Strategy Policy Cover.

 $\frac{https://www.dropbox.com/s/eyulg2sbjlrf3dc/Strategic%20Policy%20Review%20FA%20Cover%20Folder.}{zip?dl=0}$

Kind regards

Talima (2)(a)

Designer, Defence Public Affairs New Zealand Defence Force

T: \$3(2)(a) & \$3(2)(b)(a) | Internal: \$3(2)(a) & \$3(2)(b) & \$3(2)(

<< OLE Object: Picture (Device Independent Bitmap) >>

From: Talima, Miss

Sent: Monday, 20 August 2018 9:45 a.m.

To: Siemone, \$9(2)(a) & \$9(2)(g)(ii)

Cc: Howarth Debbie, \$9(2)(a) & \$9(2)(g)(ii)

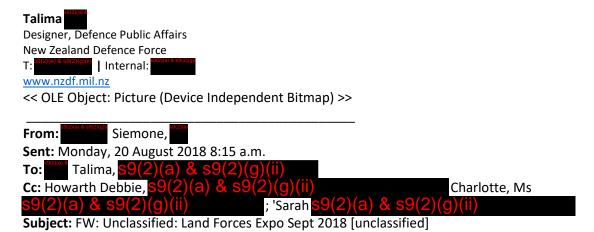
\$9(2)(a) & \$9(2)(g)(ii)

\$\text{Subject: RE: Unclassified: Land Forces Expo Sept 2018 [unclassified]}

Good morning Siemone,

Sure, happy to help. Will send through shortly, Char mentioned she's also provided logo's etc to assist with the expo. The working files I imagine will be too big to send via email. I'll upload to drop box and send you the link. Also please note any changes to the document and the posters we need to see and sign off on before printing.

Kind regards,



Good Morning Fiso,

Following on from Charlottes email below. I wonder if you can please supply us with original artwork for the Strategic Policy document.

Please note: This will be going to an external company so we will need the physical file packed up (i.e.: InDesign/Images/Fonts) not a link to a folder please. Thank you so much.

This is quite an urgent request sorry. We appreciate your help very much.

Warmest regards

Siemone

Business Hub Engagement Manager, Joint Defence Services

New Zealand Defence Force

Email: \$9(2)(a) & \$9(2)(g)(ii)\$

Phone

www.nzdf.mil.nz

<< OLE Object: Picture (Device Independent Bitmap) >>

From: Charlotte, Sent: Friday, 17 August 2018 5:45 p.m.

To: Siemone, S9(2)(a) & S9(2)(g)(ii)

Cc: Howarth Debbie, S9(2)(a) & S9(2)(g)(ii)

S9(2)(a) & S9(2)(g)(ii)

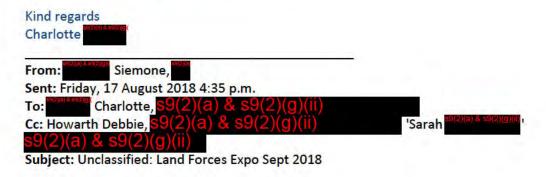
Talima, S9(2)(a) & S9(2)(g)(ii)

Subject: RE: Unclassified: Land Forces Expo Sept 2018 [unclassified]

Hi Siemone - apologies I have just come back to my desk after a late Friday meeting.

I have left a message on Debbie's phone just now but the original artwork for the Strategic Policy document was pulled together by the design team in DPA, Talima should be able to provide you with the image that we used for the front cover (copied into this email).

Please let me know if you need anything else.



Good Afternoon Charlotte,

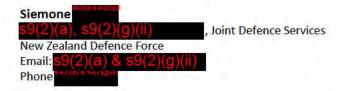
May I introduce myself, I work alongside Mrs Debbie Howarth in the Auckland Business Hub.

I understand after a recent conversation with Debbie, you will be supplying the original artwork file of the 2018 Strategic Defence Policy Statement to us to have enlarged and displayed on the walls of the Land Forces Expos in Australia next month?

We are delighted to have this as our leading image as we will also have copies of the booklet as collateral in our stand.

If you would be so kind as to send these to me I would be most grateful. We have a team of designers awaiting the artwork to be re-printed for the expo.

Warmest regards



www.nzdf.mil.nz

<< OLE Object: Picture (Device Independent Bitmap) >>

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distribute this message or the information in it. If you have received this message in error, please Email or telephone the sender immediately.



Email Chain 125 From: Graeme Sent: Monday, 27 August 2018 3:48 pm To: Graeme *SYD Bennelong 2.3 Boardroom Zoom Room;Debbie Howarth);Jennie Vickers;Izzy \$9(2)(a);Sarah ;Alan ;Dave ;Bruce \$9(2)(a);Paul \$9(2 ;Greg 59 (2)(a ;Ellen ;Pennie ;Richard Cc: Peter ;Jessica ;Nick ;Steve **\$9(2** Subject: FW: Land Forces pre-event briefing When: Monday, 27 August 2018 4:00 pm-5:00 pm (UTC+12:00) Auckland, Wellington. Where: https://nzte.zoom.us/j/744435496 *AKL L6 The Den - Zoom Room PH: +64 9 354 9133 -12px;*HLZ HLZ Pirongia Zoom Room - 12px ----Original Appointment----From: Graeme Solloway -AKL Sent: Tuesday, 21 August 2018 11:44 AM To: Graeme Debbie Howarth ; Jennie Vickers; Izzy ; Alan ; Dave Bruce Steve Cc: Peter ; Pennie Richard ; Ellen ; Jessica ; Nick Steve Subject: Land Forces pre-event briefing When: Monday, 27 August 2018 4:00 PM-5:00 PM (UTC+12:00) Auckland, Wellington. Where: https://nzte.zoom.us/j/744435496 *AKL L6 The Den - Zoom Room PH: +64 9 354 9133 -12px;*HLZ HLZ Pirongia Zoom Room - 12px Hi Everyone, Thank you those who have replied - most of you. If you have not yet, please do so. Look forward to seeing you all on Monday. Attached is the Agenda for the briefing. Regards, Graeme

Hi Everyone,

This is a placeholder for a Land Forces pre-event briefing. The aim is to provide you with information on the format of the show, the networking breakfast, security, health & safety info, getting the most out of a trade show, the key objectives and talking points of the various agencies involved. It will also be a point for you to ask us those burning questions well ahead of travel to Adelaide.

This will be held over Zoom, and I encourage you to attend at your local NZTE office rather than calling in remotely as the Zoom line will be clearer. I have secured meeting rooms at NZTE Auckland and Hamilton for this purpose – Palmy North and Christchurch I will confirm later. Please let me know if you are going to come into NZTE so that we know where people will be at for the briefing.

I will circulate an agenda shortly.



Hi there,

Graeme is inviting you to a scheduled Zoom meeting.

Join from PC, Mac, Linux, iOS or Android: https://nzte.zoom.us/j/744435496

Or iPhone one-tap:

New Zealand: +6448318959,,744435496# or +6498011188,,744435496#

Or Telephone:

Dial(for higher quality, dial a number based on your current location):

New Zealand: +64 (0) 4 831 8959 or +64 (0) 9 801 1188

Argentina: +54 341 512 2188

Australia: +61 (0) 2 8015 2088 or +61 (0) 8 7150 1149

Bahrain: +973 1619 8488

Brazil: +55 11 4680 6788 or +55 21 3958 7888

Canada: +1 647 558 0588 Chile: +56 41 256 0288

Colombia: +57 1 508 7702 or +57 2 620 7388 France: +33 (0) 1 8288 0188 or +33 (0) 7 5678 4048

Germany: +49 (0) 30 3080 6188 or +49 (0) 30 5679 5800

Hong Kong, China: +852 5808 6088

Italy: +39 069 480 6488

Japan: +81 (0) 3 4578 1488 or +81 (0) 524 564 439

Malaysia: +60 3 9212 1727

Mexico: +52 229 910 0061 or +52 554 161 4288

Singapore: +65 3158 7288 South Africa: +27 87 551 7702 South Korea: +82 (0) 2 6022 2322

Spain: +34 84 368 5025 or +34 91 198 0188

Turkey: +90 216 900 1866

```
United Kingdom: +44 (0) 20 3051 2874 or +44 (0) 20 3695 0088 US: +1 646 558 8656 or +1 669 900 6833 Meeting ID: 744 435 496 International numbers available: https://zoom.us/u/d6h4luEBJ
```

Or an H.323/SIP room system:

H.323: 162.255.37.11 (US West) 162.255.36.11 (US East) 221.122.88.195 (China) 115.114.131.7 (India) 213.19.144.110 (EMEA) 202.177.207.158 (Australia) 209.9.211.110 (Hong Kong) 64.211.144.160 (Brazil) 69.174.57.160 (Canada) Meeting ID: 744 435 496

SIP: 744435496@zoomcrc.com

Attachment One: LF 2018 briefing Agenda

Pre-event Briefing 27 August 2018





AGENDA

Zoom address: https://nzte.zoom.us/j/744435496

- 1. Introduction
- 2. Run through of overall design
- 3. Site security and H&S
- 4. Networking breakfast format & run-sheet
- 5. Communications / media
- 6. Getting the best out of trade shows
- 7. NZDF objectives
- 8. NZDIA objectives
- 9. Q & A



THE NZ TEAM

EXHIBITORS

Tidd Ross Todd Limited
Noske-Kaeser Rail & Vehicles New Zealand Limited
South Pacific Industrial Limited

VISITORS

Shape NZ Limited
Tactical Solutions Limited
Power Products Limited
Cover Tex Limited
Brunton Engineering Limited
Metal Tech Engineering Limited

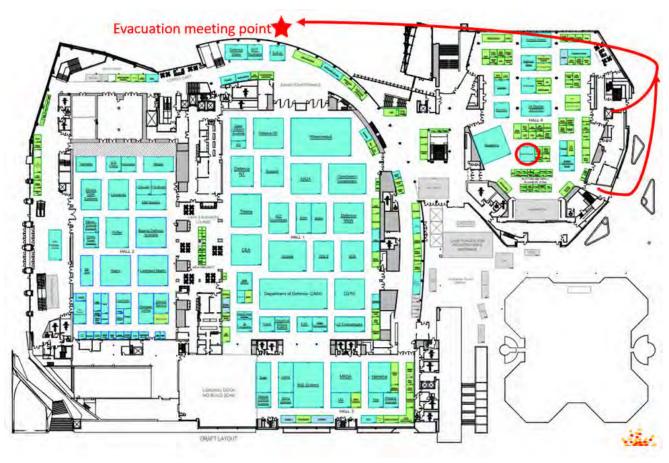
AGENCIES

New Zealand Trade and Enterprise
New Zealand Defence Force
New Zealand Defence Industry Association



LOCATION

Adelaide Convention Centre, Hall 4





Email Chain 124

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Tuesday, 21 August 2018 8:23 PM

To: Jaime \$9(2)(a) & \$9(2)(g)(ii) Sarah Sarah

s9(2)(a) & s9(2)(g)(ii)

Subject: Fwd: LandForces Participation

Looking forward to a catch up and pulling all these threads together!

Jennie Vickers

CEO

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541

jennie.vickers@nzdia.co.nz





----- Forwarded message ------

From: Izzy \$9(2)(a)

Date: 21 August 2018 at 09:53

Subject: Fwd: LandForces Participation

To: Jennie Vickers < jennie.vickers@nzdia.co.nz>, "Howarth Debbie, Mrs"

s9(2)(a) & s9(2)(g)(ii)

FYI

----- Forwarded message ------

From: Greg \$9(2)(a)

Date: Tue, Aug 21, 2018 at 5:28 AM Subject: LandForces Participation

To: \$9(2)(a)

Morning Izzy

The company i work for Leonardo will have a booth at Land Forces. They would like to hook up with NZDF and MoD attendees. Are you able to help out here?

Regards

Greg

Leonardo NZ

Izzy s9(2)(a)

Office Manager
New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541

s9(2)(a)



Email Chain 123

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Tuesday, 21 August 2018 7:57 PM

To: Graeme 9(2)(a) & 9(2)(g)(ii)

Subject: Fwd: Minister for Defence Industry - Media Release - Local companies jump on board Future

Submarines [SEC=UNCLASSIFIED]

Do we need to have a sub possible list?

Jennie Vickers

CEO

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541

jennie.vickers@nzdia.co.nz

s9(2)(a)

Begin forwarded message:

From: 's^{[2](a) & s6(a)} Joshua <mark>s9(2)(a) & s6(a</mark>

Subject: Minister for Defence Industry - Media Release - Local companies jump on board

Future Submarines [SEC=UNCLASSIFIED]

Date: 9 August 2018 at 12:44:26 PM NZST

To: Undisclosed recipients:;

UNCLASSIFIED

Please find below a media release from the Hon Christopher Pyne MP, Minister for Defence Industry, Leader of The House and Federal Member for Sturt. To unsubscribe, please reply.



OFFICE OF THE HON CHRISTOPHER PYNE MP
Member for Sturt | Leader of the House | Minister for Defence Industry
Parliament House, CANBERRA ACT 2600

т. s9(2)(a) & s6(a





THE HON CHRISTOPHER PYNE MP

Minister for Defence Industry Leader of the House Federal Member for Sturt

MEDIA RELEASE

9 August 2018

LOCAL COMPANIES JUMP ON BOARD FUTURE SUBMARINES

Australian companies are showing a high level of enthusiasm to be part of the Future Submarine Program.

The Minister for Defence Industry, the Hon Christopher Pyne MP, said more than one thousand local businesses have formally registered their interest.

Naval Group, as our partner for the Future Submarines, and Lockheed Martin Australia as the combat system integrator, have held eight submarine industry days as part of ongoing engagement with local companies.

"As of 1 June 2018, 873 have registered interest with Naval Group, and 227 have registered interest with Lockheed Martin Australia," Minister Pyne said.

The list of what's needed is long and includes everything from air conditioning equipment to titanium products.

"Maximising Australian industry's involvement in the Future Submarine Program is vitally important to the construction and sustainment of the submarine fleet into the future."

"This will create job opportunities across Australia and secure a long term sovereign and sustainable local shipbuilding industry."

"It's critical we establish the local capability to support the build, operation and sustainment of the Future Submarine fleet."

The \$50 billion Future Submarine Program is expected to generate an annual average of around 2,800 Australian jobs, with 1,100 direct and 1,700 in the supply chain.

Companies wishing to register interest can find further information at www.NavalGroupFutureSubmarine.icn.org.au and www.LMAFutureSubmarine.icn.org.au u www.LMAFutureSubmarine.icn.org.au www.LMAFutureSubmarine.icn.org.au www.Lmafuture.icn.org.au www.lmafutu

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Email Chain 122

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Tuesday, 21 August 2018 7:03 PM

To: ${}^{S9(2)(a)}$ Stephanie, ${}^{S9(2)}(a)$ & ${}^{S9(2)}(g)(ii)$

Cc: Graeme \$9(2)(a), \$9(2)(g)(f) Wright Huntley, Mr

s9(2)(a) & s9(2)(g)(II)

Subject: Re: Webinar: An introduction to ISO 44001 – collaborative business relationships unclassified

Hi

I am going to get stuck into this, this week and will update you both.

Regards

Jennie Vickers

CEO

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541

jennie.vickers@nzdia.co.nz



On 3 August 2018 at 14:56, Stephanie, S9(2)(a) & S9(2)(g)(ii) wrote:

I agree that the DIA network is perfect for this. I was just wondering if NZTE had any similar service. Perhaps for other types of accreditation as well.

Cheer, Steph

Sent with BlackBerry Work

(www.blackberry.com)

From: Graeme \$9(2)(a) & \$9(2)(g)(ii)

Date: Friday, 03 Aug 2018, 1:52 PM

To: Stephanie, \$9(2)(a) & \$9(2)(g)(II)

Cc: Wright Huntley, \$9(2)(a) & \$9(2)(g)(II) Jennie Vickers <jennie.vickers@nzdia.co.nz>

Subject: RE: Webinar: An introduction to ISO 44001 – collaborative business relationships unclassified

Thanks Stephanie. Agree that webinars can be a bit fiddly, but are improving all the time – we have started using them more widely to communicate on a one to many basis.

This is probably best disseminated through Jennie's NZDIA network.

It was mentioned during the D+I conference yesterday that ISO9001 is pretty-well mandatory for firms working into defence, however there are new standards emerging such as this one, ISO44001, which firms may want to consider.

Also, Michael (??) is an Australian ISO specialist who will be in NZ for the NZDIA forum and Jennie is working with him on some training he may be able to give then.

Graeme

From: Stephanie, \$9(2)(a) & \$9(2)(g)(ii)

Sent: Thursday, 2 August 2018 7:53 PM

To: Graeme 9(2)(a) & 9(2)(g)(ii)

Cc: Wright Huntley, \$9(2)(a) & \$9(2)(g)(II)

Subject: FW: Webinar: An introduction to ISO 44001 – collaborative business relationships unclassified

Hi Graeme

This looks like something we would like industry in NZ to be hooked in to. Webinars are good but people need a bit of help for the first time. The technology can be tricky sometimes.

Any thoughts? Steph

Stephanie

S9(2)(a)
New Zealand Ministry of Defence

Mobile: \$9(2)(a) & \$9(2)(g)(ii)

Www.defence.govt.nz/industry

From: Defence Teaming Centre \$9(2)(a)

Date: Thursday, 02 Aug 2018, 4:41 PM

To: $^{(2)(a)}$ Stephanie, $^{(3)}$ Stephanie, $^{(2)}$ Stephanie, $^{(3)}$ Stephanie

Subject: Webinar: An introduction to ISO 44001 – collaborative business relationships





Webinar: An introduction to ISO 44001 – collaborative business relationships

Teaming with other firms to gain joint advantage in the marketplace is becoming more common. As business and its requirements become more complex, it is becoming nearly impossible to do everything by ourselves.

ISO 44001 was released in march 2017 to provide a framework for developing collaborative business relationships from inception to separation.

This webinar will cover

- Why teaming with other firms may be a good idea for you
- What a collaborative business relationship means
- Yet another ISO standard why bother with ISO 44001?
- The major elements of ISO 44001
- The key hurdles to success
- The likely benefits
- Getting started

Date: Wednesday 22 August 2018

Time: 8am (Perth) | 10:30am (Adelaide & Darwin) | 11am (Brisbane, Canberra, Hobart,

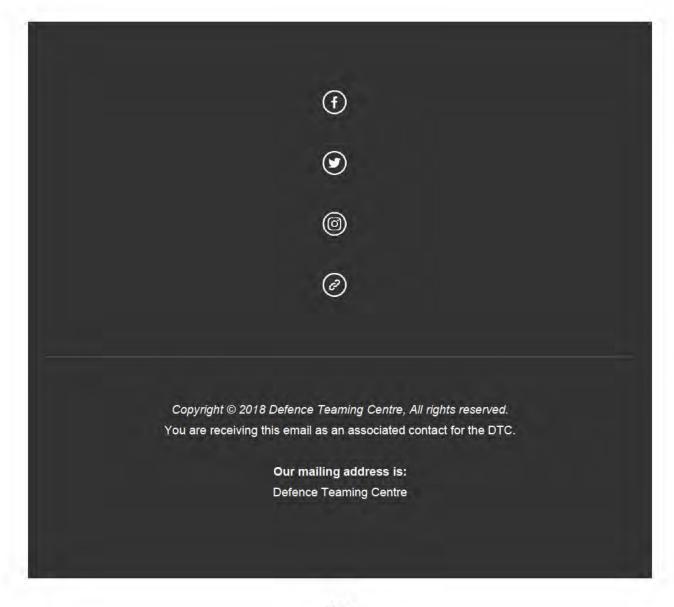
Melbourne & Sydney)

Duration: 60 minutes including Q&A

Investment: FREE for DTC members or \$30 for non-members.

Please RSVP to s9(2)(a) by COB Wednesday 15th August Presenters:

- · Margot Forster, CEO, Defence Teaming Centre
- David Pender, Principal, Knowledge Perspectives and Adjunct Senior Lecturer, Adelaide Business School



50 May/son Lakes Boulevaro

Technology Park

Mawson Lakes, SA 5095

Australia

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diddinionio (i) Vildoo:

Email Chain 121

From: Graeme **S9(2)(a) & S9(2)(g)(ii)**

Sent: Monday, 20 August 2018 3:13 pm

To: Sarah 9(2)(a) & 9(2)(q)(ii) Jaime 9(2)(a) & 9(2)(g)(ii)

s9(2)(a) & s9(2)(g)(ii) | Izzys9(2)(a) | HOWARTH DEBBIE, MRS

s9(2)(a) & s9(2)(g)(ii); Jennie Vickers < jennie.vickers@nzdia.co.nz>

Subject: RE: Land Forces WIP | Tuesday 21st

No and it needs to!

Given the tight timeframes I suggest it is offered as a Zoom meeting and that regional parties come into the respective NZTE offices for a linkup rather than coming to Auckland. Being in a proper Zoom enabled meeting room is much better than being on a laptop for a more widespread meeting and roundtable.

First thing we need to agree date and time ourselves. Deb has the Engineering conference next Tue-Wed (I think). Therefore, how about Thur 30th. Its late in the day but preferable to the first briefing being in Adelaide.

I can do Monday 27th or even late this week if required. Dependency is more on Deb/Jaime/Sarah and how well prepared we are.

Graeme

From: Sarah (\$\frac{\partial \text{S9(2)(a)} & \partial \text{S9(2)(g)(ii)}}{\text{Torus }}

Sent: Monday, 20 August 2018 11:19 AM

To: Jaime 9(2)(a) & 9(2)(g)(ii) Izzy 9(2)(a)

Graeme 9(2)(a), 9(2)(g)(ii) HOWARTH DEBBIE, MRS 9(2)(a) & 9(2)(g)(ii) Jennie Vickers < jennie.vickers@nzdia.co.nz>

Subject: RE: Land Forces WIP | Tuesday 21st

Importance: High

Has the pre-event briefing to the NZ companies been arranged yet in Auckland? This has to happen next week...

From: Jaime (2)(a) & \$9(2)(g)(ll

Sent: Monday, 20 August 2018 9:06 AM

To: Izzy = S9(2)(a) Graeme S9(2)(a) & S9(2)(g)(ii)

Sarah 9(2)(a), 9(2)(g)(ii) HOWARTH DEBBIE, MRS

s9(2)(a) & s9(2)(g)(ii) Jennie Vickers < jennie.vickers@nzdia.co.nz >

Subject: RE: Land Forces WIP | Tuesday 21st

Mōrena all

Does anyone have alternative times that they are available for our Land Forces WIP this week?

Thanks,

Jaime

From: Jaime s9(2)(a) & s9(2)(g)(ii

Sent: Thursday, 16 August 2018 1:44 PM

To: |zzy| = (2)(a) Graeme (3)(2)(a) = (3)(a) = (3)(a)

Sarah 9(2)(a), 9(2)(g)(ii) HOWARTH DEBBIE,

s9(2)(a) & s9(2)(g)(ii) Jennie Vickers < jennie.vickers@nzdia.co.nz>

Subject: RE: Land Forces WIP | Tuesday 21st

Hi team

Looks like most aren't able to attend next week's WIP (Tuesday 21st @ 1pm NZT). Is there an alternative time/date that would work with everyone?

Thanks, Jaime

----Original Appointment-----

From: Jaime \$9(2)(a) & \$9(2)(g)(i

Sent: Tuesday, 26 June 2018 12:45 PM

To: Izzy 9(2)(a) Jaime $9(2)(a) \times 9(2)(a) \times 9(2)(a)$

MRS; Jennie Vickers **Subject:** Land Forces WIP

When: Tuesday, 21 August 2018 11:00 AM-11:45 AM (UTC+10:00) Brisbane.

Where: https://nzte.zoom.us/j/414411753

Setting up a regular catch up for us in the lead up to Land Forces. Please let me know if this time doesn't work.

Thanks, Jaime

Hi there,

Jaime is inviting you to a scheduled Zoom meeting.

Join from PC, Mac, Linux, iOS or Android: https://nzte.zoom.us/j/414411753

Or iPhone one-tap:

New Zealand: +6498011188,,414411753# or +6448318959,,414411753#

Or Telephone:

Dial(for higher quality, dial a number based on your current location):

New Zealand: +64 (0) 9 801 1188 or +64 (0) 4 831 8959

US: +1 669 900 6833 or +1 646 558 8656

United Kingdom: +44 (0) 20 3695 0088 or +44 (0) 20 3051 2874

Japan: +81 524 564 439 or +81 (0) 3 4578 1488

Singapore: +65 3158 7288

Hong Kong: +852 5808 6088

France: +33 7 5678 4048 or +33 (0) 1 8288 0188

Germany: +49 (0) 30 5679 5800 or +49 (0) 30 3080 6188

Colombia: +57 2 620 7388 or +57 1 508 7702

Bahrain: +973 1619 8488 Malaysia: +60 3 9212 1727 Chile: +56 41 256 0288 Italy: +39 069 480 6488 Turkey: +90 216 900 1866

Spain: +34 91 198 0188 or +34 84 368 5025 Mexico: +52 554 161 4288 or +52 229 910 0061

Canada: +1 647 558 0588 Argentina: +54 341 512 2188 South Korea: +82 (0) 2 6022 2322 South Africa: +27 87 551 7702

Brazil: +55 21 3958 7888 or +55 11 4680 6788

Hungary: +36 1 701 0488 Peru: +51 1 707 5788 Russia: +7 495 283 9788 Meeting ID: 414 411 753

International numbers available: https://zoom.us/u/bfNabU66E

Or an H.323/SIP room system:

H.323:

162.255.37.11 (US West)

162.255.36.11 (US East)

221.122.88.195 (China)

115.114.131.7 (India)

213.19.144.110 (EMEA)

202.177.207.158 (Australia)

209.9.211.110 (Hong Kong)

64.211.144.160 (Brazil)

69.174.57.160 (Canada)

Meeting ID: 414 411 753

SIP: 414411753@zoomcrc.com

Email Chain 133

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Monday, 20 August 2018 11:17 AM

To: Sarah s9(2)(a) & s9(2)(g)(ii) Cc: Jaime s9(2)(a) & s9(2)(g)(ii)

Graeme 9(2)(a), 9(2)(g)(ii)

Subject: Post and Forces WID | Tuesday 21s

Subject: Re: Land Forces WIP | Tuesday 21st

I am good all day tomorrow. Izzy is away so I will take back the key role.

Izzy **S9(2)(a**

HOWARTH DEBBIE, MRS

Regards
Jennie Vickers
CEO
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz
59(2)(a)

On 20 August 2018 at 11:13, Sarah \$9(2)(a) & \$9(2)(g)(ii) wrote:

Defence Industry Association

I'm only in the office today & tomorrow this week as I'm on leave for the rest of the week. I can dial in if necessary though.

From: Jaime \$9(2)(a) & \$9(2)(g)(ii)

Sent: Monday, 20 August 2018 9:06 AM

To: Izzy \$9(2)(a) Graeme \$9(2)(a) & \$9(2)(g)(ii)

Sarah 9(2)(a), 9(2)(g)(ii); HOWARTH DEBBIE, MRS

\$9(2)(a) & \$9(2)(g)(II) ; Jennie Vickers < iennie.vickers@nzdia.co.nz >

Subject: RE: Land Forces WIP | Tuesday 21st

Morena all

Does anyone have alternative times that they are available for our Land Forces WIP this week?

Thanks, Jaime

From: Jaime (2)(a) & s9(2)(g)(ii)

Sent: Thursday, 16 August 2018 1:44 PM

To: Izzy \$9(2)(a) Graeme \$9(2)(a) & \$9(2)(g)(ii)

Sarah \$9(2)(a) & \$9(2)(g)(II) HOWARTH DEBBIE, MRS

S9(2)(a) & S9(2)(g)(ii) Jennie Vickers < jennie.vickers@nzdia.co.nz>

Subject: RE: Land Forces WIP | Tuesday 21st

Hi team

Looks like most aren't able to attend next week's WIP (Tuesday 21st @ 1pm NZT). Is there an alternative time/date that would work with everyone?

Thanks,

Jaime

----Original Appointment----

From: Jaime \$9(2)(a) & \$9(2)(g)

Sent: Tuesday, 26 June 2018 12:45 PM

To: Izzy \$9(2)(a) Jaime \$9(2)(a) & \$9(2)(a) & \$9(2)(a) (a) ; Graeme \$9(2)(a) & \$9(2)(a) (a) ; Sarah \$9(2)(a) (b) ; HOWARTH DEBBIE,

MRS; Jennie Vickers Subject: Land Forces WIP

When: Tuesday, 21 August 2018 11:00 AM-11:45 AM (UTC+10:00) Brisbane.

Where: https://nzte.zoom.us/j/414411753

Setting up a regular catch up for us in the lead up to Land Forces. Please let me know if this time doesn't work.

Thanks, Jaime

Hi there,

Jaime Beetson is inviting you to a scheduled Zoom meeting.

Join from PC, Mac, Linux, iOS or Android: https://nzte.zoom.us/j/414411753

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Email Chain 132

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Friday, 17 August 2018 11:47 AM

To: Graeme \$9(2)(a) & \$9(2)(g)(ii)

Subject: Network Enabled Army-Industry Brief yesterday and Minister Mark announcement Wednesday

night re local content!!!!!

I need to update you!

Jennie Vickers
CEO
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz



Email Chain 120

From: Jennie Vickers <jennie.vickers@nzdia.co.nz>

Sent: Thursday, 16 August 2018 11:55 AM

To: Admin Support < admin.support@nzdia.co.nz>; Graeme ^{s9(2)(a) & s9(2)}

s9(2)(a) & s9(2)(g)(ii) Jaime s9(2)(a) & s9(2)(g)(ii)

Sarah

Subject: Land forces call

Hi

I am at the mod industry brief re army project so cannot make meeting and Izzy now works afternoons. Kip will dial in and listen and bring jobs back for us to do

I am about to do a pitch for our landforces presence to industry so might need to give you more names for invites to breakfast. Hope that is ok?

Jennie

__

Jennie Vickers

CEO

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541

jennie.vickers@nzdia.co.nz

s9(2)(a)		
	4 ft m m	

Email Chain 119

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Tuesday, 14 August 2018 1:36 PM

To: September Debbie, \$9(2)(a) & \$9(2)(g)(ii)

Cc: IzzyS9(2)(a) [S9(2)(a)] Jaime [S9(2)(a)] Sarah Sara

Subject: Re: Land Forces 2018 unclassified

I take this as a definite yes from Covertex to the package so Jaimie can press the go button on the printing (with Covertex logo in place).

Regards

Jennie Vickers

CEO

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541

jennie.vickers@nzdia.co.nz





On 14 August 2018 at 13:16, Howarth Debbie, \$9(2)(a) & \$9(2)(g)(ii)

wrote:

Matt,

Your logo is currently on the design. We just need to have confirmation from you that are taking up the option so we can press go on the printing.

Thanks

Deb

Debbie Howarth

Director - Industry Engagement - JDS, Joint Defence Services

New Zealand Defence Force

NZDF Auckland Business Hub | PO Box 90038, Victoria St West, Auckland 1142

M: 59(2)(a) 4 59(2)(9)(1) | Internal: 59(2)(a) 4

www.nzdf.mil.nz

Internal link: http://org/nzdf/IELP/Home.aspx



A FORCE FOR

From: Izzy 59(2)(a)

Sent: Tuesday, 14 August 2018 12:25 p.m.

To: Howarth Debbie, \$9(2)(a) & \$9(2)(g)(ii) Jennie Vickers

<iennie.vickers@nzdia.co.nz>
Subject: Fwd: Landforces 2018

FYI

----- Forwarded message -----

From: Matthew \$9(2)(a)

Date: Tue, 14 Aug 2018 at 12:20 PM

Subject: RE: Landforces 2018

To: Izzy \$9(2)(a)

Yes but importantly if our logo is on the booth?

Best regards
Matthew 59(2)(a)
General Manager



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tels9(2)(a)

www.covertex.co.nz

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From: Izzy \$9(2)(a)

Sent: Tuesday, 14 August 2018 12:16 PM

To: Matthew \$9(2)(a)

Cc: Howarth Debbie S9(2)(a) & S9(2)(g)(II) Jennie Vickers

<jennie.vickers@nzdia.co.nz>
Subject: Landforces 2018

Hi Matthew,

Please if you could confirm for me via email that you're still definitely coming to Landforces this year as part of the NZDIA package.

Thank you.

Izzy

9

Izzy <mark>s9(2)(a)</mark> Office Manager

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541

s9(2)(a) s9(2)(a)

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Email Chain 118

From: Graeme

Sent: Tuesday, 14 August 2018 11:20 am

<jennie.vickers@nzdia.co.nz>; Sarah \$9(2)(a) & \$9(2)(g)(ii)

Subject: RE: PACIFIC 2019 International Maritime Exposition unclassified

What would be our desired size? Is 9m x 9m too big? Given we have 6m x 6m at Land Forces.

Do we have to make the financial contribution now, or can that wait till closer to the April 19 early bird deadline? I agree that we would want to secure our site now as best we can.

Graeme

From: Howarth Debbie, 9(2)(a) & 9(2)(g)(ii)

Sent: Monday, 13 August 2018 6:39 PM

s9(2)(a) & s9(2)(g)(ii)

Subject: FW: PACIFIC 2019 International Maritime Exposition unclassified

Hi

Get in quick to get best space!!!

Deb

Debbie Howarth

NZDF Director of Industry Engagement

Sent with BlackBerry Work

(www.blackberry.com)

From: Jason **\$9(2)(a)**

Date: Monday, 13 Aug 2018, 6:37 PM

To: Howarth Debbie, \$9(2)(a) & \$9(2)(g)(ii)

Subject: PACIFIC 2019 International Maritime Exposition



Dear Debbie

PACIFIC 2019, the biennial Pacific International Maritime Exposition, will be held in Sydney from Tuesday 8 to Thursday 10 October 2019.

As the only comprehensive international exhibition of its kind in the Indo-Asia-Pacific region, PACIFIC 2019 will again provide the essential showcase for commercial maritime and naval defence industries to promote their capabilities to decision-makers from around the world.

I am now contacting our 2017 Edition exhibitors to book their opportunity.

To assist in identifying suitable options it would be greatly appreciated if you could advise the desirable size of your exhibition space for the 2019 edition.

As a number of other exhibitors are looking at the plan could you advise your top 3 preferred locations in order as availability of your initial choice cannot be guaranteed:

- 1.
- 2.
- 3.

Details regarding the exhibition products including rates can be found here: http://www.pacificexpo.com.au/exhibition/exhibition-products.asp

Don't hesitate to contact me should you have any questions.

Kind Regards



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Attachment One – Pacific 2019 10 August 2018

Attachment Two – PAC2019 Order Form





AUSTRALIA LIMITED

PO Box 4095, Geelong Victoria 3220 Australia



Date: 8-10 October 2019

Venue: International Convention Center Sydney (ICC) Scale: NTS

Revised: August 10, 2018

STAND NUMBERS ARE INDICATIVE ONLY AND SUBJECT TO CHANGE





EXHIBITION ORDER FORM

PO Box 4095, Geelong Vic 3220, Australia Email: expo@amda.com.au

Telephone: (03) 5282 0500 Facsimile: (03) 5282 4455

EXHIBITING COMPA	NY DETAILS	xhibition Order Forms received after 31 July 2019 will be considered only if space continues to be available			
Exhibitor Company Name:	·vamvavavavavavavavavavavavavavavava				
Address:	wannananananananananananananananananana				
City:		State: Post / Zip Code:			
Contact Name: Contact Telephone: Are you the primary contact for this company's participation in PACIFIC 2019?		Telephone:			
		Job Title:			
		Contact Email:			
		YES NO (If "NO" please nominate the contact for all event correspondance)			
Contact Name:		Job Title:			
Contact Telephone:		Contact Email:			
INVOICE DETAILS					
Invoices should be directed to:	Exhibiting Company details	Alterative address (please complete fields below)			
City:					
2					
Country: Telephone:					
Contact Name:		Job Title:			
EXHIBITION ORDER					
		bit at the PACIFIC 2019 International Maritime Exposition ("PACIFIC 2019") in accordance with the Agreement Terms herein			
Raw Space	Early Bird Rate By 12 April 2019	Regular Rate From 13 April 2019			
Ground Floor Space	AUD\$1,120 per sqm	AUD\$1,225 per sqm			
Upper Storey on stands over 70sqm	AUD\$600per sqm	AUD\$700 per sqm sqm (total area) = AUD\$			
Shell Scheme Stand	Early Bird Rate By 12 April 2019	Regular Rate From 13 April 2019			
Number required	AUD\$9,350 each	AUD\$9,750 each = AUD\$			
AUSTRALIAN SMAL		Angina, about that company terms. Each and an your pooping			
Restricted to Australian small businesses (being Au		, employing less than 50 people, with less than A\$25 million in annual turnover and with majority Australian ownership).			
Shell Scheme Stand	Early Bird Rate By 12 April 2019	Regular Rate From 13 April 2019			
Number required	AUD\$8,500	AUD\$9,350 = AUD\$			
Showcase Pod	Early Bird Rate By 12 April 2019	Regular Rate From 13 April 2019			
Limited to 1 per company	AUD\$2,000 per pod	AUD\$3,150 per pod = AUD\$			

AGREEMENT TERMS

- The Exhibitor hereby acknowledges and agrees that, if this Exhibition Order is accepted by Industry Defence and Security Aust alia Limited (hereinafter called the "O ganiser") and upon such acceptance, a binding ag eement will arise between the Exhibitor and the O ganiser on the terms and conditions set out herein and the Exhibitor will thereupon be liable for the payment to the Organiser of the exhibition cha ges specified in the Exhibition Order.
- 2. The Exhibitor acknowledges that, if this Exhibition O der is accepted, the O ganiser will notify the Exhibitor in writing of such acceptance. For the pu pose of these Ag eement Terms, the issuing of an invoice by the O ganiser to the Exhibitor in respect of such Exhibition O der shall be deemed to be sufficient notification to the Exhibitor by the Organiser's acceptance of the Exhibition Order.
- 3. (i) If such notification of acceptance occus on or before 31 May 2019, the Organiser will invoice the Exhibitor for the deposit of fifty per cent (50%) of exhibition charges which the Exhibitor hereby agrees to pay to the Organiser within thirty (30) days of invoice for such deposit. The Organiser will also invoice the Exhibitor for the balance of fifty per cent (50%) of exhibition charges which the Exhibitor hereby agrees to pay to the Organiser by 30 Auoust 2019.
 - (iii) If such notification of acceptance occu s on or after 1 June 2019, the Organiser will invoice the Exhibitor for the full amount of the exhibition cha ges which the Exhibitor ag ees to pay forthwith upon invoice for the same.
- (iii) Payment by the Exhibitor within the times specified in subparagraphs (i) and (ii) hereof will be fundamental terms to be complied with by the Exhibitor pursuant to the said ag eement between the Exhibitor and the Organiser.
- 4. This Exhibition Order may not be cancelled, withdrawn or varied by the Exhibitor without the express written approval of the O ganiser. Unless otherwise agreed by the Organiser, in the event of such cancellation by the Exhibitor or

- withdrawal by the Exhibitor from PACIHC 2019, the full amount of the exhibition charges applicable to this Exhibition Order will immediately become due and payable by the Exhibitor to the Organiser.
- 5. The Exhibition agrees that the Exhibitor will be bound by the Gene al Conditions of Exhibition published by the O ganiser in respect of the PACIFIC 2019 Exposition and the Exhibitor, together with the Exhibitor's employees, servants, agents and/or contractors, will be bound by the Exhibition Regulations from time to time promulgated by the Organiser (including all amendments to such Regulations from time to time made by the Organiser) and all other directions and instructions that may be issued by the Organiser or its officials. (The said General Conditions of Exhibition are included with this Exhibition O der).

6. The Exhibitor hereby agrees to indemnify the Organiser (and its members, officials, servants and agents) against all loss or damage which they or any of them may sustain as a result of any non-compliance by the Exhibitor or by the Exhibitor's employees, servants, agents or contractors with the General Conditions of Exhibition, the Exhibition Regulations (as amended) and any other instruction or direction that may be issued by the O ganiser or its officials.

Signed for on behalf of the Exhibitor by the undersigned who is a person duly authorised by the Exhibitor for this purpose:

oignature.				
Name of Signatory:		Title:	Date:	
Telephone:	Email:			
Please return to: Exhibition Secret PO Box 4095 Geelong Victoria 322			ited	



GENERAL CONDITIONS OF EXHIBITION INDUSTRY DEFENCE AND SECURITY



1. ORGANISER

In these Gene al Conditions of Exhibition, the term "Organiser" refers to Industry Defence and Security Aust alia Limited (ABN 31 091 148 837).

2. PACIFIC 2019

In these Gene al Conditions of Exhibition, the term "PACIFIC 2019" efers to the International Maritime Exposition (called PACIFIC 2019) conducted by the Oroaniser.

3. ACCEPTANCE OF EXHIBITION ORDER

The Organiser reserves the right to decline any Exhibition O der.

Within a reasonable period of time from eccipt by the Organiser of the Exhibition Order Form signed by or on behalf of the Exhibition, the Organiser will notify the Exhibition in writing as to whether or not such Exhibition O der is accepted by the O ganiser.

Until such written notification to the Exhibitor by the Organiser of the O ganiser's acceptance of the Exhibition Order, no binding legal commitment shall be deemed to arise on the part of the Organiser.

The issuing of an invoice by the Organiser to the Exhibitor in respect of such Exhibition Order shall be sufficient notification to the Exhibitor by the O ganiser of the Organiser's acceptance of the Exhibition O der,

4. PRICES

All prices are in Australian dollars (AUD\$) and include Goods and Se vices

The Organiser eserves the right to vary prices at any time prior to the opening of PACIFIC 2019 if either:

- there are significant increases in the rate of Government taxes or duties, or
- the e are significant increases in the O geniser's costs in connection with conducting PACIFIC 2019.

5. DEPOSIT

The Deposit is payable by the Exhibitor as security for the Exhibitor's performance of its obligations.

Without prejudics to any other rights or remedies available to the Organiser, the O ganiser may (and is in evocably authorised by the Exhibitor mi) pale to Beposit in satisfaction (or part satisfaction) of any amounts payable by the Exhibitor, including (without limitation) the exhibition charges payable, any withd awal, cancellation or postgonement charges payable, or any losses, damage, liabilities, costs or expenses the Organiser suffe s arising out of any default by the Exhibitor.

6. ALLOCATION OF SPACE

Exhibition space will be allocated by the Organiser to meet considerations of the exhibition layout and any height restrictions.

The Organiser, where possible and without any obligation, will endeavour to allocate exhibition space and positioning in acco dance with priority of eccept of Exhibition Order Forms.

The Exhibitor will be notified of its exhibition space allocation following the closing date for receipt of Exhibition O der Forms.

The O ganiser reserves the right, at the disc etion of the O ganiser, to vary exhibition space allocations and positions at any time.

7. PROHIBITION ON ASSIGNMENT

8. PRESENTATION OF EXHIBITS

The Exhibitor is required to maintain and staff its exhibits and stands throughout the complete period of PACIFIC 2019.

9. VARIATION

The O ganiser rese ves the right to make any alterations that may be considered reasonably necessa y to the nature, method of construction, positions, size of exhibition pavilions, exhibition stands or other exhibition structures or facilities or to make other variations considered reasonably necessary by the Organiser in connection with PACIFIC 2019.

10. REGULATIONS

The Organiser will promulgate Exhibition Regulations for the reasonable conduct of PACIFIC 2019.

The Exhibitor, its agents, contracto s and respective Personnel will be subject to, comply with and be bound by the Exhibition Regulations.

The Organiser may at any time promulgate such amendments to the Exhibition Regulations, as the Organiser may consider reasonable for the conduct of *PACIFIC 2019*, and such amendments will be binding on the Exhibitor, its agents, cont actors and their espective Pe sonnel.

To the extent of any inconsistency between the Exhibition Regulations and the General Conditions of Exhibition, the provisions of the General Conditions of Exhibition shall prevail.

11. CONTROL

The control of all aspects of PACIFIC 2019 is vested in the Organiser.

The decisions of the Organiser and its duly authorised officials shall be binding on all Exhibitors, participants, contracto's and their respective Personnel.

The Organiser shall in its absolute disc etion have the right without appeal to esolve any dispute in relation to PACIFIC 2019 arising from any cause

not the subject of an exp ess provision of the Exhibition Regulations or the General Conditions of Exhibition.

12. ACCESS TO PACIFIC 2019

The Organiser rese ves the right (but shall not be under any obligation) to control entry and access to PACIFIC 2019 and (without limiting the gene ality the eof) to:-

- (i) promulgate Conditions of Ently,
- (ii) to efuse entry to any person, to require any person to leave the venue and to physically remove any person from the venue,
- (iii) to sea ch all persons entering or at the venue,
- (īv) to sea ch all bags, luggage, eceptacles, clothing, promotional materials, exhibits, stands, equipment, personal property and effects entering in at the venue, and
- to equire the removal of (or to emove) any bag, luggage, receptacles, clothing, promotional material, exhibits, stands, equipment, pe sonal property, effects or other items from the venue.

13. LIABILITIES AND INDEMNITIES

To the extent permitted by law: -

- (a) The Exhibitor, its contractors and their espective Personnel participate in PACIFIC 2019 at their own risk;
- (b) No liability will be accepted by the Organiser, its Related Budies Co porate or their respective Personnel for loss or damage any exhibit, equipment or other property of the Exhibitor, its
- contractors or their respective Personnel at any time, (It is recommended that Exhibitors insu e their exhibitor other equipment against such lose or damage, including risk of theft, fire, storm, flood and tempest).
- (c) No liability will be incurred or accepted by the Organiser, its Related Bodies Co porate or their respective Personnel to the Exhibitor, its contractors or their respective Personnel (and the Organiser, its Related Bodies Co porate and their espective Personnel will be released from all liability to the Exhibitor, its contractors and their respective Personnel in respect of direct or indirect damage, loss or injury to person or property, howsoever caused, ansing from:
 - acts or omissions of any person, corporation or entity other than acts or omissions directly and personally committed by the Organiser, its Related Bodies Corporate or their respective Personals.
 - (ii) theft, malicious damage, terrorism or other unlawful acts,
 - (iii) fire, storm, tempest, wind, flood or other weather- elated
 - (iv) acts or omissions by visitors, patrons, attendees, invitees, Exhibito s, contractors, suppliers, licensees, performers or other Participants involved with, in or at PACIFIC 2019, or
 - acts or omissions of t espassers upon the venue for PACIFIC 2019 or any part or element thereof;
- (d) Except where the damage, loss or injury to property or pe son is:-
 - directly caused by unlawful or negligent act or pmission directly and pe sonally committed by the Organiser, the Organiser's Related Bodies Corporate or their espective Personnel, or
 - (ii) a direct consequence of a breach by the Organiser of these General Conditions of Exhibition, the Exhibitor will Indemnify, release and hold harmless the Organiser, the Organiser's Related Bodies Co porate and their respective Pe sonnel against and from all claims for direct or indirect damage, loss or injuly to property (including the Exhibitor's own and that of third parties) or persons, howsoever and by whomsoever caused, arising out of or related to the participation by the Exhibitor, its contracto's or their respective Personnel in or at PACIFIC 2019.
- (e) The Exhibitor will indemnify and hold harmless the Organiser, the Organiser's Related Bodies Corporate and their respective. Personnel against and from all dilect or indilect damage, loss or inju y to property (including the Exhibitor's own and that of third parties) or persons (and all claims in relation to such damage, loss or inju y) caused by the Exhibitor, its contracto s or their respective. Pe sonnel or, without limiting the gene ality of the foregoing, caused by or arising from:-
- b each by the Exhibitor of any provision of the Exhibition Order these General Conditions of Exhibition, or
 - (ii) non-compliance by the Exhibitor, its contractors or their respective Personnel with the provisions of any Exhibition Regulations promulgated by the Organiser in respect of PACIFIC 2019, or

(iii) any negligent or wrongful act or omission of the Exhibitor, its contractors or their respective Personnel.

14. EXHIBITOR'S INSURANCE

The Exhibitor must obtain or provide insurance protection for all third party risks and ensure that the Organiser, its Related Bodies Co porate and their espective personnel are named as insureds in the insurance policy covering the Exhibitor's participation in PACIFIC 2019.

The minimum insurance protection which the Exhibitor is required to obtain

or provide in espect of its participation in PACIFIC 2019 is to be whichever is the higher of:

- (a) the existing third party insurance of the Exhibitor: or
- an amount not less than ten million Aust alian dollars (A\$10,000,000) for any one accident or occurrence.

15. WITHDRAWAL BY EXHIBITORS

In the event of the Exhibitor's withdrawal from PACIFIC 2019, all payments made by the withd awing Exhibitor shall be forfeited and the Organiser shall be entitled to recover from the Exhibitor all sums remaining unpaid by the Exhibitor to the Organiser.

The Organiser may endeavour to re-book any exhibition space, stand, facility, product or service ordered by the withdrawing Exhibitor. However, any such e-booking will not entitle the withdrawing Exhibitor to a refund of payment made, or a release from, any sums for which the withdrawing Exhibitor has become fiable.

16.CANCELLATION OF EVENT

In the event of cancellation of PACIFIC 2019 or any part thereof for any eason whatsoever, the O ganiser shall not be under any liability whatsoever for any expenditue, loss or liability incurred by the Exhibitor and the Organiser shall be entitled to retain all sums paid by the Exhibitors or such part thereof as the O ganiser, in its absolute disc etion, considers necessary to cover the Organiser's expenses incurred with PACIFIC 2019.

17. VENUE, DATE AND TIMING

The Organiser reserves the right to change the venue, vary the dates, after the timing or vary the duration of PACIFIC 2019 at its absolute discretion. In the event of change in the venue, dates, timing or duration of PACIFIC 2019 for any reason whatsoever, the Organiser shall not be under any liability whatsoever in espect of any expenditure, loss or liability incurred by the Exhibitor, the Organiser shall be entitled to retain all sums paid by the Exhibitor to the Organiser and the Organiser shall be entitled to recover from the Exhibitor all sums remaining unpaid by the Exhibitor to the Organiser.

18. SEVERANCE

If any provision contained in these General Conditions of Exhibition shall be judged by a Court of competent jurisdiction to be either void or unenfo ceable, that provision shall be severed from these General Conditions of Exhibition to the extent to which it is void or unenforceable and the validity of enfo ceability of the remaining provisions shall not thereby be affected and the remaining provisions of such General Conditions of Exhibition shall continue in full force and effect.

19.APPLICABLE LAW

The inte pretation, construction, performance and adjudication of all legal relationships between the Exhibitor and the O ganiser shall be subject in all respects to the laws applicable in the State of New South Wales, Australia.

All Exhibitors submit themselves in evocably to the exclusive jurisdiction of the Courts of New South Wales and the Courts of the Commonwealth of Australia having jurisdiction in that State.

20.INTERPRETATION

In these Gene al Conditions of Exhibition:

- Words importing the singular number shall include the plural number and vice ve sa;
- (b) Words importing any gender shall include each other gender and the neuter;
- (c) Where any Exhibitor consists of more than one person or corporation or entity or any combination of the preceding the liability of such persons or corporations or entities or combination the eof shall be joint and several;
- (d) The term "Related Bodies Co porate" has the meaning provided in section 50 of the Corporations Act 2001 (Ch) and, in connection with the O ganiser, shall include - Aeruspace, Maritime and Defence Foundation of Australia Limited (ABN 97 003 774 839) and Aeruspace Australia Limited (ABN 63 091 147 787);
- (e) The term "Pe sonnel" shall mean; -
 - (i) In reference to the Organiser and the Organiser's Related Bodies Co porate, the members, directors, officials, office s, staff, employees, consultants, agents and volunteers of the Organiser or the Organiser's Related Bodies Co porate; and
 - (ii) In eference to Participants in PACIFIC 2019 (other than the Organiser or the Organiser's Related Bodies Co porate), the Participant's members, directors, officers, officials, se vants, employees, volunteers and agents and any pe son who participates in or performs work or carries out duties associated with PACIFIC 2019.
- (f) The term "Participants" shall mean those persons, co porations and entities who are involved in PACIFIC 2019 other than the Organiser or the Organiser's Related Bodies Corporate.
- (g) The term "Australian Small Business" shall mean an Australian firm, resident and ope ating in Aust alia, employing less than 50 people, with less than A\$25 million in annual turnover and with majority Australian owne ship.

PRIVACY STATEMENT

We collect personal information about individuals to enable us to manage and market our activities and to promote products and services. We may disclose personal information to our insure s, mailing houses, suppliers and contractors. Individuals have the right to access and correct their personal information held by us. If you do not wish to continue receiving marketing communications from us or do not want your personal information disclosed to third parties please contact us at the following address:-

The Privacy Officer

Industry Defence and Security Australia Limited

PD Box 4095, Geelong, Vic 3220

Email: privacy@amda.com.au Telephone: 03 5282 0500 Faxsimile: 03 5282 4455

Email Chain 117

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Monday, 13 August 2018 1:14 PM

To: Jaime

Cc: Graeme

HOWARTH DEBBIE,

Izzy

Sarah

Subject: Re: URGENT ACTION - Land Forces NZ Networking Breakfast Invites

Signed off by Jennie and Debbie.

Kip please send a list through to me with indications to date and I need top add a few more names then I can send it through.

Thanks

Jennie Vickers

CEO

New Zealand Defence Industry Association

Box 128261

Remuera Auckland 1541

iennie.vickers@nzdia.co.nz

New Zealand Defence Industry Association

On 13 August 2018 at 12:55, Jaime \$9(2)(a) & \$9(2)(g)(ii)

> wrote:

Mörena all

Thanks Graeme!! I've updated the copy in the attached.

We need this to go out ASAP. Please send through your approval or any adjustments to the attached copy and your invite list including - first name, surname and email address by COB Wednesday as Thursday morning is the earliest I will be able to dispatch this.

Any questions, please let me know as soon as possible.

Many thanks,

Te Taurapa Tühono

Jaime



w newzealand.com/business



Level 22 / 20 Bond Street, Sydney, NSW 2000, Australia

View location map

New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow into international markets.

From: Graeme

Sent: Wednesday, 8 August 2018 4:24 PM

To: Jaime

HOWARTH DEBBIE, 9(2)(a) & 9(2)(g)(ii) Jennie Vickers <iennie.vickers@nzdia.co.nz>; Sarah 9(2)(a) & 9(2)(g)(ii)

Subject: RE: URGENT ACTION - Land Forces NZ Networking Breakfast Invites

Hi Jaime et al,

Confirming that the invite will go out under Alan am hopeful that the NZ Chief of Army (designate) will speak, but that is yet to be confirmed. We'll need to write the invite independent of that.

Suggested script:

New Zealand Trade and Enterprise, on behalf of the New Zealand Defence Force and the New Zealand Defence Industry Association, invite you to attend a New Zealand networking breakfast at the Land Forces 2018 international industry exposition on Thursday 6 September, Adelaide Convention Centre.

The New Zealand Government and our companies are proud to support Australia's ambition to build a world-class defence industry. Our firms are committed to partnering with Australia to deliver unique capability and innovation, helping to build and sustain Australia's Defence Forces.

Please join us to celebrate the Trans-Tasman bonds that will help forge a stronger defence industry.

[date, time, venue, RSVP info]

Alan s9(2)(a) & s9(2)(g)(ii)

Anyone have other ideas.

Graeme

From: Jaime \$59(2)(a) & \$9(2)(g)(iii

Sent: Tuesday, 7 August 2018 8:25 PM

To: Izzy \$9(2)(a) HOWARTH DEBBIE, MRS

Subject: URGENT ACTION - Land Forces NZ Networking Breakfast Invites

Hi all

Please see attached the invite template for the networking event, as well as the confirmation email they will receive when they register. Please go through and push all the buttons – the register button etc. to make sure you're happy with the process.

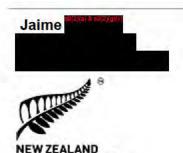
If you could please provide some thoughts on:

- Copy of the invite what they will be getting the opportunity to do? What will they be hearing etc.?
- Who the invite should look like its coming from/signed off by etc.
- Confirm your invite list including first name, surname, email address.

I've got a few events coming up this week/next week so I really need this information **ASAP**. This Thursday marks **2 weeks** to the RSVP deadline – when we need to confirm catering numbers. We can take RSVP's after this but I don't want that to be known otherwise our catering won't be accurate. Please let me know when you can have this through to me.

Thanks,

Jaime



TRADE & ENTERPRISE

Te Taurapa Tühono

T s9(2)(a) & s9(2)(g)(ii

w newzealand.com/business



Level 22 / 20 Bond Street, Sydney, NSW 2000, Australia View location map

New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow into international markets.

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----- Forwarded message ------

From: Alan S9(2)(a) & S9(2)(g)(ii)To: Jaime S9(2)(a) & S9(2)(g)(ii)

Cc: Bcc:

Date: Mon, 13 Aug 2018 00:46:34 +0000

Subject: You're invited to the New Zealand Networking Breakfast at Land Forces 2018 - UNCLASSIFIED

Click here to view online



Date

Thursday 6 September

Time

0700 - 0830

Venue

Panorama Foyer, Adelaide Convention Centre

Kia Ora Laraine

New Zealand Trade and Enterprise, on behalf of the New Zealand Defence Force and the New Zealand Defence Industry Association, invite you to attend a New Zealand

RSVP by Thursday 23 August

networking breakfast at the Land Forces 2018 international industry exposition on Thursday 6 September, Adelaide Convention Centre.

The New Zealand Government and our companies are proud to support Australia's ambition to build a world-class defence industry. Our firms are committed to partnering with Australia to deliver unique capability and innovation, helping to build and sustain Australia's Defence Forces

Please join us to celebrate the trans-Tasman government and commercial bonds that will help forge a stronger defence industry.



If you have any questions, please reply to this email. We look forward to seeing you there. Kind regards,

Alan \$9(2)(a) & \$9(2)(g)(ii), New 2

III, New Zealand Trade and Enterprise

You can manage your preferences or unsubscribe by clicking here

Email Chain 116

From: NZDIA S9(2)(a) > On Behalf Of NZDIA

Sent: Monday, 13 August 2018 10:00 AM

To: *Multiple Recipients

Subject: NZDIA September Events in Wellington-Registration UNCLASSIFIED

View this email in your browser Hi, NZDIA September Events in Wellington Register Now In this newsletter we cover two key opportunities: Member Meeting 20 September in Wellington - Registration Open NZDIA Annual Defence and Industry Executives Lunch - 19 September in Wellington - Registration Open

NZDIA Member Meeting Wellington - Thursday 20 September - Registration Open

The theme of September's Member Meeting is "R&D to Reality".

VENUE: Wellington Waterfront Location

REGISTRATION/LUNCH: 12.00pm

NETWORKING DRINKS: 5.00pm - 7.00pm

REGISTER: Register Here

Theme: The detailed agenda will be circulated before the meeting but we are planning:

- An overview of the NZDF Engineering Conference identifying key trends and innovations which are and will be shaping the R&D landscape;
- Callaghan Innovation-A case study of successful R&D to production;
- Innovation funding opportunities from other countries;
- R&D latest from the 2018 Microsoft Partner Conference last month in Vegas;
- Latest news from the space community;
- R&D experiences from Members; and
- The latest on the R&D tax incentives.

We have space in the agenda for members who would like to share their R&D case studies and for our professional services members involved in the R&D tax incentives consultation process. Please contact \$9(2)(a) if you would like to be involved.

CLICK HERE TO REGISTER

NZDIA Defence & Industry Executives Lunch

The Annual Defence and Industry Executives Lunch will be held on Wednesday 19 September (day before the September Member Meeting) in Wellington.

Last year for the first time we added this event to our annual engagement calendar, and it was a great success.

When: Wednesday 19 September

Where: Waterfront Wellington, NZ (will be advised on registration)

Time: Arrive 11.30 for networking concluding at 2pm

Cost: NZ\$120 plus GST per person

Register: Register Here

This is an opportunity for the CEOs and/or senior executives of NZDIA Members to engage with each other, and with key Defence personnel, in a relaxed environment.

Attendance has been confirmed from a number of Executives from both the Ministry of Defence headed by the Secretary of Defence Helene Quilter and from the New Zealand Defence Force.

The format will be a time for informal networking prior to a seated executive lunch.

During the lunch session we will have brief addresses, but the emphasis is on

conversation in a collegial environment.

This is a great opportunity in advance of the Forum to have the right people in the room together and I hope that senior executives from our global members will also see the value in coming to Wellington for this event.

This is a unique event fostering the senior level relationships that are so important to our coexistence. As we know, when all our senior leaders are well engaged, great things can happen.

I do hope you can join us.

CLICK HERE TO REGISTER

Slides from the Member Meeting Presentations

Slides which have been cleared to share from each Meeting are posted into the Line of Defence Portal

To log in:

Username: 89

Password: s9(2)(b)(ii)



Become a Member Today

New members are always welcome.

Please click here to register now.



NZDIA Mailing List

If you received this newsletter from a colleague, supplier or customer, please let us know and we can add you to the mailing list. Simply email admin.support@nzdia.co.nz.



Email Chain 115

From: Jennie Vickers < jennie.vickers@nzdia.co.nz>

Sent: Friday, 10 August 2018 12:21 PM

To: Graeme \$9(2)(a) HOWARTH DEBBIE,

s9(2)(a) & s9(2)(g)(ii)

Subject: Land Forces-Press Accreditation Unclassified

Hi

I have press accreditation to attend everything for Line of Defence. If anyone on the team is desperate to attend something that needs a special pass they could go as Press if you write a piece for line of Defence.

Regards

Jennie Vickers
CEO
New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
jennie.vickers@nzdia.co.nz

