Email Chain 311	
From: Jennie <mark>S6(d), S9(2)(a)</mark>	
Sent: Wednesday, 2 October 2019 9:47 AM	
To: Nick <mark>\$9(2)(a) \$9(2)(g)(ii)</mark>	>
Subject: Re: Catch up - placeholder	-

Have logged out but message when read and will log back in. Regards

Jennie ^{B(d), SM2/0} New Zealand Defence Industry Association Inc. S6(d), S9(2)(a) S6(d), S9(2)(a)
On 2/10/2019, at 9:34 AM, Jennie <mark>S6(d), S9(2)(a)</mark> wrote:
Am in call zoom so good to go
On Mon, 30 Sep 2019 at 10:30 PM, Nick <mark>\$9(2)(a) \$9(2)(g)(ii) > wrote:</mark> I have sent you an updated invite.
Thanks Nick
From: Jennie <mark>S6(d), S9(2)(a)</mark> Sent: 30 September 2019 09:56
To: Nick <mark>S9(2)(a) S9(2)(g)(ii) ></mark>
Subject: Re: Catch up - placeholder
If we can go with an hour later I will have landed
On Mon, 30 Sep 2019 at 9:31 PM, Nick S9(2)(a) S9(2)(g)(ii) wrote:
Hi there,
You are invited to a Zoom meeting.
Join from PC, Mac, Linux, iOS or Android: <mark>\$9(2)(g)(i)</mark>
Or iPhone One-Tap:
New Zealand: +6448318959, 145 067 600# or +6498011188, 145 067 600
Or Telephone:
Dial:(for higher quality, dial a number based on your current location):
New Zealand: +64 (0) 9 801 1188 or +64 (0) 4 831 8959 Australia: +61 (0) 8 7150 1149 or +61 (0) 2 8015 2088
China: +852 5808 6088
United States: +1 669 900 6833 or +1 646 558 8656
United Arab Emirates: +971 800 035 704 239 (Toll Free) United Kingdom: +44 (0) 20 3695 0088 or +44 (0) 20 3051 2874
Japan: +81 (0) 524 564 439 or +81 (0) 3 4578 1488

Canada: +1 647 558 0588 Brazil: +55 21 3958 7888 or +55 11 4680 6788 Chile: +56 41 256 0288 or +56 23 210 9066 Colombia: +57 2 620 7388 or +57 1 508 7702 France: +33 (0) 7 5678 4048 or +33 (0) 1 8288 0188 Germany: +49 (0) 30 5679 5800 or +49 (0) 30 3080 6188 Hong Kong: +852 5808 6088 Hungary: +36 1 701 0488 or +36 1 408 8456 India: 1 800 267 2722 (Toll Free) or 1 800 102 9182 (Toll Free) Italy: +39 069 926 8001 or +39 069 480 6488 Malaysia: +60 3 9212 1727 or +60 3 3099 2229 Mexico: +52 554 161 4288 or +52 229 910 0061 Peru: +51 1 730 6777 or +51 1 707 5788 Russia: +7 812 426 8988 or +7 495 283 9788 Singapore: +65 3165 1065 or +65 3158 7288 South Africa: +27 87 551 7702 or +27 87 550 7717 South Korea: +82 (0) 2 6105 4111 or +82 (0) 2 6022 2322 Spain: +34 91 198 0188 or +34 84 368 5025 Turkey: +90 216 900 2606 or +90 216 900 1866 Argentina: +54 343 414 5968 or +54 341 512 2188 Vietnam: +84 28 4458 2373 Ireland: +353 1 513 3247 or +353 1 691 7488

International numbers available: \$9(2)(

Meeting ID: 145 067 600

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Email Chain 310
From: <mark>\$6(d), \$9(2)(a)</mark>
Sent: Tuesday, 1 October 2019 10:05 PM
то:s6(d), s9(2)(a)
Cc: Cheryl s9(2)(a) s9(2)(g)(ii) >
Subject: RE: New Zealand Breakfast at Pacific 2019
Hi ^{95(d), 99(2)(d)}
NZTE are managing the invites and I'm not sure if there are any seats left. I've copied in Cheryl who
will be able to advise.
Theoly
Thanks

s6(d), s9(2)(a)

New Zealand Defence Industry Association

Mobile s6(d), s9(2)(a)

From: <mark>S6(d)</mark>, S9(2)(a)

Sent: Tuesday, 1 October 2019 6:51 PM

To: s6(d), s9(2)(a)

Subject: New Zealand Breakfast at Pacific 2019

Hi ^{s6(d), s9(2)(a}

I would be interested to receive an invitation to the breakfast if a place is still available.

Regards,

s6(d), s9(2)(a)

Sales Manager - Marine & Aftermarket



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Email Chain 309From: Graeme Solloway - AKLSent: Tuesday, 1 October 2019 4:00 pmTo: 'Deborah Howarth' < S9(2)(a) S9(2)(g)(ii) >; Hema S6(d)S9(2)(a) S9(2)(g)(ii) >; Jennie S6(d), S9(2)(a) S6(d)

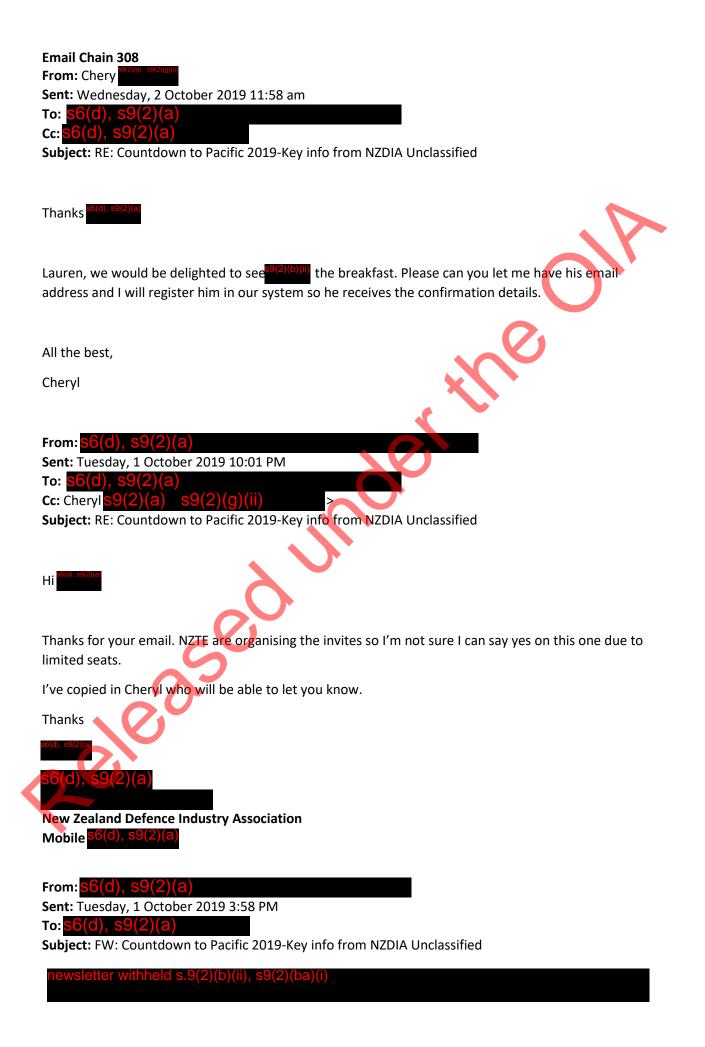
Cc: Cheryl <mark>S9(2)(a) S9(2)(g)(ii)</mark> Subject: NZ breakfast

We are 87 acceptances for the breakfast, with a limit of 102 for the room. Means we don't have much headroom to take more registrations before the show itself. I expect we can go to about 110-115 registrations assuming about 10% no-shows, and if necessary some of NZTE can stand down to free up spaces, although I am keen that our NZTE team are working the room to connect NZ firms up with key contacts.

Appreciate if you can scan the list and if there are glaring omissions that deserve and invite or follow up let us know. **56(d)**, **59(2)(a)**, **59(2)(b)(ii)** and **56(d)**, **59(2)(b)(iii)** have all declined as none will be in Sydney on Thursday.

Graeme

Attachment: RSVPs at 1 October withheld under s.6(d); s9(2)(a), s9(2)(b)(jj



Email Chain 307
From: Graeme Solloway - <mark>S9(2)(a), S9(2)(g)(ii)</mark> Sent: Tuesday, 1 October 2019 12:31 pm
To: <mark>\$6(d), \$9(2)(a)</mark>
Cc: Chery $S(2)(a) = S(2)(g)(ii)$ 'Jennie $S(d), S(2)(a)$
Subject: RE: Breakfast invites
Hi ^{36(d), S3(2)(a)}
Thanks for these invitations and for the explanation as well. I am pleased you're leaning into getting non-NZers into the room and we will send the invites to these people (S9(2)(g)(i))
). Cheryl – could you send please?
We have had confirmation that s6(d), s9(2)(a) will attend. s6(d), s9(2)(a)
have declined as both will have left Sydney by Thursday.
Graeme
From: s6(d), s9(2)(a)
Sent: Tuesday, 1 October 2019 11:59 AM
To: Graeme Solloway - <mark>\$9(2)(a), \$9(2)(g)(ii) > </mark>
Cc: Cheryl s9(2)(a) s9(2)(g)(ii) >; 'Jennie s6(d), s9(2)(a)
Subject: Breakfast invites
Hi Graeme,
We've had a few more requests to go on the breakfast invite list.
s9(2)(b)(ii), s9(2)(ba)(i)
Below are the names for your information:
$s_{6(0)}^{s_{6(0)}}$, $s_{9(2)(a)}^{s_{9(2)}}$, General Manager, $s_{9(2)}^{s_{9(2)}}$,
s6(d), s9(2)(a) Marketing & Business Development, <mark>S9(2)(b)(ii)</mark> s6(d), s9(2)(a), s9(2)(b)(ii)
s6(d), s9(2)(a), Operations & Capability Delivery Manager, s9(2)(b)(ii)
SO(a), SO(2)(a)
^{s6(d), s9(2)(a)} , General Manager, <mark>s6(d), s9(2)(a)</mark>

, Director Business Development, <mark>S9(2)(b)(ii)</mark>), s9(2)(b)(ii)

Thanks



Released under the O

Email Chain 306 From: Jennie <u>56(d)</u>, <u>59(2)(a)</u> Sent: Monday, 30 September 2019 9:56 PM To: Nick <u>59(2)(a) <u>59(2)(g)(ii)</u> Subject: Re: Catch up - placeholder</u>

Argentina: +54 343 414 5968 or +54 341 512 2188

Ireland: +353 1 513 3247 or +353 1 691 7488

Vietnam: +84 28 4458 2373

If we can go with an hour later I will have landed On Mon, 30 Sep 2019 at 9:31 PM, Nick **S9(2)(a) S9(2)(g)(ii**) wrote Hi there, You are invited to a Zoom meeting. Join from PC, Mac, Linux, iOS or Android: <u>59(2)(b)(ii)</u> Or iPhone One-Tap: New Zealand: +6448318959, 145 067 600# or +6498011188, 145 067 600 Or Telephone: Dial: (for higher quality, dial a number based on your current location): New Zealand: +64 (0) 9 801 1188 or +64 (0) 4 831 8959 Australia: +61 (0) 8 7150 1149 or +61 (0) 2 8015 2088 China: +852 5808 6088 United States: +1 669 900 6833 or +1 646 558 8656 United Arab Emirates: +971 800 035 704 239 (Toll Free) United Kingdom: +44 (0) 20 3695 0088 or +44 (0) 20 3051 2874 Japan: +81 (0) 524 564 439 or +81 (0) 3 4578 1488 Canada: +1 647 558 0588 Brazil: +55 21 3958 7888 or +55 11 4680 6788 Chile: +56 41 256 0288 or +56 23 210 9066 Colombia: +57 2 620 7388 or +57 1 508 7702 France: +33 (0) 7 5678 4048 or +33 (0) 1 8288 0188 Germany: +49 (0) 30 5679 5800 or +49 (0) 30 3080 6188 Hong Kong: +852 5808 6088 Hungary: +36 1 701 0488 or +36 1 408 8456 India: 1 800 267 2722 (Toll Free) or 1 800 102 9182 (Toll Free) Italy: +39 069 926 8001 or +39 069 480 6488 Malaysia: +60 3 9212 1727 or +60 3 3099 2229 Mexico: +52 554 161 4288 or +52 229 910 0061 Peru: +51 1 730 6777 or +51 1 707 5788 Russia: +7 812 426 8988 or +7 495 283 9788 Singapore: +65 3165 1065 or +65 3158 7288 South Africa: +27 87 551 7702 or +27 87 550 7717 South Korea: +82 (0) 2 6105 4111 or +82 (0) 2 6022 2322 Spain: +34 91 198 0188 or +34 84 368 5025 Turkey: +90 216 900 2606 or +90 216 900 1866

International numbers available: <u>\$9(2)(b)(ii)</u>

Meeting ID: 145 067 600

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	\sim
Jennie ^{se} (d), <u>se(2)(a)</u>	
New Zeeland Defense Industry Association	
New Zealand Defence Industry Association s6(d) , s9(2)(a)	
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\mathbf{O}	
$\sim \circ$	

Email Chain 304 -----Original Appointment-----From: Google Calendar <calendar-notification@google.com> On Behalf Of s6(d), s9(2)(a) Sent: Tuesday, 1 October 2019 9:08 AM To: Tracy \$9(2)(a) \$9(2)(g)(ii); Adenike \$9(2)(Subject: Accepted: Catch up - placeholder @ Wed 2 Oct 2019 9:30am - 10am (NZDT) (Nick When: Wednesday, 2 October 2019 9:30 AM-10:00 AM (UTC+12:00) Auckland, Wellington. Where: \$9(2)(b)(1) has accepted this invitation. sy(2)(a) Catch up - placeholder When Wed 2 Oct 2019 9:30am - 10am New Zealand Time Where (map) (2)(b)(ii Calendar Nick Who organiser Hi there. You are invited to a Zoom meeting. Join from PC, Mac, Linux, iOS or Android: s9(2)(b)(ii) Or iPhone One-Tap: New Zealand: +6448318959, 145 067 600# or +6498011188, 145 067 600 Or Telephone: Dial:(for higher quality, dial a number based on your current location): New Zealand: +64 (0) 9 801 1188 or +64 (0) 4 831 8959 Australia: +61 (0) 8 7150 1149 or +61 (0) 2 8015 2088 China: +852 5808 6088 United States: +1 669 900 6833 or +1 646 558 8656 United Arab Emirates: +971 800 035 704 239 (Toll Free) United Kingdom: +44 (0) 20 3695 0088 or +44 (0) 20 3051 2874 Japan: +81 (0) 524 564 439 or +81 (0) 3 4578 1488 Canada: +1 647 558 0588 Brazil: +55 21 3958 7888 or +55 11 4680 6788 Chile: +56 41 256 0288 or +56 23 210 9066 Colombia: +57 2 620 7388 or +57 1 508 7702 France: +33 (0) 7 5678 4048 or +33 (0) 1 8288 0188 Germany: +49 (0) 30 5679 5800 or +49 (0) 30 3080 6188 Hong Kong: +852 5808 6088 Hungary: +36 1 701 0488 or +36 1 408 8456 India: 1 800 267 2722 (Toll Free) or 1 800 102 9182 (Toll Free)

Italy: +39 069 926 8001 or +39 069 480 6488

Malaysia: +60 3 9212 1727 or +60 3 3099 2229 Mexico: +52 554 161 4288 or +52 229 910 0061 Peru: +51 1 730 6777 or +51 1 707 5788 Russia: +7 812 426 8988 or +7 495 283 9788 Singapore: +65 3165 1065 or +65 3158 7288 South Africa: +27 87 551 7702 or +27 87 550 7717 South Korea: +82 (0) 2 6105 4111 or +82 (0) 2 6022 2322 Spain: +34 91 198 0188 or +34 84 368 5025 Turkey: +90 216 900 2606 or +90 216 900 1866 Argentina: +54 343 414 5968 or +54 341 512 2188 Vietnam: +84 28 4458 2373 Ireland: +353 1 513 3247 or +353 1 691 7488

International numbers available: s9(2)(b)(ii)

Meeting ID: 145 067 600

Invitation from Google Calendar

You are receiving this courtesy email at the account $\frac{s9(2)(a)}{s9(2)(a)}$ $\frac{s9(2)(g)(ii)}{s9(2)(g)(ii)}$ because you are an attendee of this event.

To stop receiving future updates for this event, decline this event. Alternatively, you can sign up for a Google Account at <u>https://www.google.com/calendar/</u> and control your notification settings for your entire calendar.

Forwarding this invitation could allow any recipient to send a response to the organiser and be added to the guest list, invite others regardless of their own invitation status or to modify your RSVP. Learn more.

Email Chain 303 From: Jennie S6(d), S9(2)(a) Sent: Monday, 30 September 2019 8:40 PM To: Nick S9(2)(a) S9(2)(g)(ii) > Subject: Re: Connecting into your people in UK
Yes my Wednesday works I just need to check my flight time into Welly.
On Mon, 30 Sep 2019 at 8:01 PM, Nick $s9(2)(a) s9(2)(g)(ii)$ > wrote:
Hi Jennie
I will be available the end of the day on Tuesday. Are you in NZ? I can set up a call for later Tuesday evening here – your Wednesday morning.
Many thanks
Nick
From: Jennie S6(d), S9(2)(a) Sent: 28 September 2019 03:05 To: Nick S9(2)(a) S9(2)(g)(ii) Subject: Re: Connecting into your people in UK
Hi Nick
I see you are away a few days. How about your Tuesday end or beginning of day?
Regards
On 26/09/2019, at 5:24 AM, Nick 59(2)(a) s9(2)(g)(ii) wrote:
Hello Jennie
I'm have the equivalent role to Alan's, but based in London and covering the UK and Ireland.
I'm happy to look at how we might be able to support.
Kind regards
Nick

Nicholas ^{section section}	s9(2)(a), s9	(2)(g)(ii)	
s9(2)(a), s9(2)(g)(ii)	W nzte.govt.nz	W newzealand.com/business	<image003.png></image003.png>
	5th Floor, New Zea	land House	
	80 Haymarket		
<image001.png></image001.png>	London SW1Y 4TE		
	United Kingdom		
		e and Enterprise is New Zealand's inte cy. Our role is to help New Zealand bu ts.	
From: Alan <mark>\$9(2)(a) \$9(2)</mark>	(g)(ii)		
Sent: 24 September 2019 04:37	/**)	-	
To: Nick \$9(2)(a) \$9(2)(g) Cc: Jennie \$6(d), \$9(2)(a)	(11)	Graeme Solloway	
s9(2)(a), s9(2)(g)(ii) Subject: FW: Connecting into yo	ur neonle in LIK		
Hi Nick, how are you? Is this sor	nething you can he	elp Jennie with??	
thanks Alan			
From: Jennie <mark>\$6(d), \$9(2)(a</mark>			
Sent: Tuesday, 17 September 20	19 3:48 PM	•	
To: Alan <mark>S9(2)(a) S9(2)(g)</mark>	(ii)		
Subject: Connecting into your pe	eople in UK		
Hi Alan			
We discussed ages ago that I sh	ould talk to you di	rectly about s9(2)(b)(ii)	
			he new NZ
Procurement rules coming on lin	ne post 1 October,	s9(2)(b)(ii), s9(2)(ba)(i)
			1
s9(2)(b)(ii)			
I will see you at Pacific but wond	lered if we could m	nake some connections in adv	ance with the LIk to
follow up at Pacific.			
1 have empires $6(d) = 50(2)(2)$	t Trada in Landan d		vith him at Land
I have emailed solutions in the solution of th			inn nim at Land
		separate from Graeme's initia	atives supporting NZ
companies into Australian Defer			

Are you in NZ before Pacific? I am in Wellington today/tomorrow then back 2/3 October if you are by chance around.

Look forward to catching up,



<image002.png>

===

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Email Chain 302	
From: <mark>S6(d), S9(2)(a)</mark>	
Sent: Monday, 30 September 2019 2:20 PM	
To: Graeme Solloway - $s9(2)(a), s9(2)(g)(ii)$ 'Jennie (Gd), s9(2)(a)	
Subject: Phone call at 3pm	
Hi	
Sorry I won't be able to dial in at 3pm. $\frac{s9(2)(a)}{a}$	
Thanks	V
sb(d), s9(2)(a)	
s6(d), s9(2)(a)	
New Zealand Defence Industry Association	
Mobile <mark>S6(d)</mark>	
Email Chain 299	
From: s6(d), s9(2)(a)	
Sent: Monday, 30 September 2019 2:10 PM	
To: Cheryl <mark>S9(2)(a) S9(2)(g)(ii) > </mark>	
Subject: RE: Breakfast 10 October	
Yep totally get it, thanks heaps 😇	
s6(d), s9(2)(a)	
New Zealand Defence Industry Association	
Mobile S6(d), S9(2)(a)	
From: Cheryl <mark>\$9(2)(a) (\$9(2)(g)(ii)</mark>	
From: Cheryl S9(2)(d) CS9(2)(9)(II) ======> Sent: Monday, 30 September 2019 12:54 PM	
To: S6(d), S9(2)(a)	
Subject: RE: Breakfast 10 October	
History store I sent out a reminder to everyone who hadn't registered first thing this morning, so	
hopefully that will trigger a few more responses early this week.	
I am updating it every day, and will be sending out a full list to all the customers and Agencies lat	ter
in the week. It is, as you will know, a bit of a moving feast as we are adding new invitees most da	
Thanks,	

Cheryl

From: <u>S6(d)</u>, <u>S9(2)(a)</u> Sent: Monday, 30 September 2019 8:32 AM To: Cheryl <u>S9(2)(a) <u>S9(2)(g)(ii)</u> Subject: Breakfast 10 October</u>

Hi Cheryl

I was wondering if you had an updated attendee list for the breakfast on 10 October of confirmed attendees?

Thanks

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Email Chain 301 From: Graeme Solloway - AKL Sent: Monday, 30 September 2019 12:41 pm To: Cheryl <mark>\$9(2)(a) \$9(2)(g)(ii) 'Jennie \$6(d), \$9(2)(a) \$6(d), \$9(2)(a) \$56(d), \$9(2)(a) \$56(d), \$9(2)(a) \$50(d), \$50(d</mark>
OK with me, even though its not really a target relationship for us. I know that to be a support of the breakfast is to position New Zealand industry as a supplier into Australia, $\frac{99(2)(b)(ii)}{59(2)(b)(ii)}$. The primary intent of $\frac{99(2)(b)(ii)}{59(2)(b)(ii)}$.
Treat this as a one-off.
Cheers Graeme
From: Cheryl S9(2)(a) S9(2)(g)(ii) Sent: Monday, 30 September 2019 12:18 PM To: Graeme Solloway - S9(2)(a), S9(2)(g)(ii) Subject: FW: Invite for Breakfast
OK with you?
From: S6(d), S9(2)(a) Sent: Saturday, 28 September 2019 4:39 PM To: Cheryl S9(2)(a) S9(2)(g)(ii) Cc: 'Jennie S6(d), S9(2)(a) Subject: Invite for Breakfast
Hi Cheryl Could we please extend an invite to our new member who will be at PACIFIC s6(d), s9(2)(a), s9(2)(b)(ii) s6(d), s9(2)(a), s9(2)(b'(ii) Many thanks s6(d), s9(2)(a)
New Zealand Defence Industry Association Mobile <mark>56(d), s9(2)(a)</mark>

<

Email Chain 300 From: Jennie S6(d), S9(2)(a) Sent: Saturday, 28 September 2019 11:29 AM To: Graeme Solloway - AKL S9(2)(a), S9(2)(g)(ii) Subject: Fwd: S9(2)(b)(ii) - Defence Ready Seminar - Defence Introduction
This has been put together by <mark>\$6(d), \$9(2)(a)</mark> . Over to you, would be great to run in NZ.
J
Begin forwarded message:
From: S6(d), S9(2)(a) Subject: S9(2)(b)(ii) - Defence Ready Seminar - Defence Introduction Date: 27 September 2019 at 5:34:16 PM NZST To: S6(d), S9(2)(a)
Dear Members and Colleagues
Please see the attached information on the Defence Ready Seminar Series for the S9(2)(b)(ii) and the opening Seminar "Defence Introduction" details.
Defence Introduction, the first Seminar will be held on the 21 st October at the S9(2)(b)(ii)
This series will be run in the Shoalhaven and in Sydney in 2020 and possibly other regions dependent on interest shown.
Kind Regards SG(0), SS(2)(a) SG(2)(b)(i) Administration Officer SS(0), SS(2)(c)(i) SS(0), SS(2)(c)(i)

s6(d), s9(2)(a)			
<u>ه</u>			
s6(d), s9(2)(a) ⊕ s9(2)(b)(ii), s9(2)(ba)(i)	<i>(</i> 4)	0	
59(2)(b)(ii), 59(2)(ba)		J.C	
	ed.		
Relev			
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Attachment One: Defence Introduction Seminar









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Email Chain 299	
From: Daniel \$9(2)(a) \$9(2)(g	
Sent: Monday, 30 September 20	
To: Jennie <mark>S6(d)</mark> , S9(2)(a)	>; <mark>s6(d), s9(2)(a)</mark>
Subject: RE: Screen Content in Lc	ounge - PACIFIC
Hi Jenny,	
With the change in stand design the New Zealand breakfast.	we will instead have a short presentation on in the background at
Ngā mihi,	
Daniel <mark>s9(2)(a) s9(2)(g)(ii)</mark>	59(2)(a) 59(2)(g)(i)
s9(2)(a), s9(2)(g)(ii)	nzte.govt.nz W newzealand.com/business
The second of the second of the second se	Level 22, 20 Bond Street, Sydney, NSW 2000 GPO Box 54, Sydney, NSW 2001, AUSTRALIA <u>View location map</u>
NEW ZEALAND TRADE & ENTERPRISE	New Zealand Trade and Enterprise is New Zealand's international busine development agency. Our role is to help New Zealand businesses grow i international markets.
From: Jennie S6(d) , S9(2)(2)	
Sent: Friday, 27 September 2019	1:34 PM
To: s6(d), s9(2)(a)	
Cc: Danie \$9(2)(a) \$9(2)(g	(ii) Admin Support
So(d), SS(2)(d) Subject: Re: Screen Content in Lo	ounge - PACIFIC
20	
Hi Daniel	
Is this happening?	
	$(d) = s_{2}(2)(a)$
On 13/09/2019, at 8:12 AM, < <mark>\$6</mark>	(d), 35(z)(d)
On 13/09/2019, at 8:12 AM, < <mark>S6</mark> wrote:	(u), 30(2)(u)

Please see below the content we have gathered from our members:



s9(2)(b)(ii), s9(2)(ba)(i)

s9(2)(b)(ii)

s9(2)(b)(ii), s9(2)(ba)(i)

Callaghan Innovation

https://www.youtube.com/watch?v=PkDcMgc3iLw&feature=youtu.be

This video which was developed for our Scale-Up NZ platform would work without the sound from 8 seconds onwards and speaks directly to New Zealand being home to innovation and tech breakthroughs. You could cut out the last 20 seconds or so if you don't want the Scale-Up NZ plug – although your Pacific 2019 attendees may find it is a useful tool to learn more about innovative NZ businesses via the free platform.

https://www.youtube.com/watch?time_continue=1&v=f6oWh_Vhj18

This video would work well from 7 seconds – 1.16 minutes (cutting out Vic Crone when she speaks to the camera at 24-25 secs and 41-45 secs and 56-1.03 secs)

And you're probably working in with NZTE/NZ Story as appropriate too as they have developed quite a good library of NZ imagery and video which is available here <u>https://toolkit.nzstory.govt.nz</u>

s9(2)(b)(ii)

file attached in email

s9(2)(b)(ii)

s9(2)(b)(ii), s9(2)(ba)(i)

s9(2)(b)(ii)

showcases the local use of artificial intelligence.

s9(2)(b)(ii), s9(2)(ba)(i)

The whole story is here: s9(2)(b)(ii), s9(2)(ba)(i)

s9(2)(b)(ii)

Video clip attached.

s9(2)(b)(ii)

A selection of images showcasing our technology in various applications.

The link is available for the next 7 days

s9(2)(b)(ii)

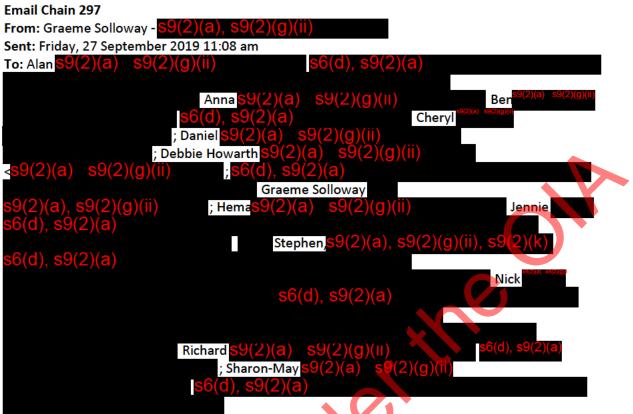
will send their video content direct to you as I'm out of the office for the rest of the day.

Many thanks

s6(d), s9(2)(a



New Zealand Defence Industry Association Mobile s6(d), s9(2)(a) eleasedunderth



Subject: Business meetings at Pacific 2019

Good morning everyone. Just over a week to go to the start of Pacific 2019.

Please find attached a booklet listing a group of French businesses visiting Pacific 2019. Their visit is being coordinated by Business France and there is the opportunity to set up meetings with any of the delegates. If you would like to meet then please get in touch and we can coordinate through the Business France contact.

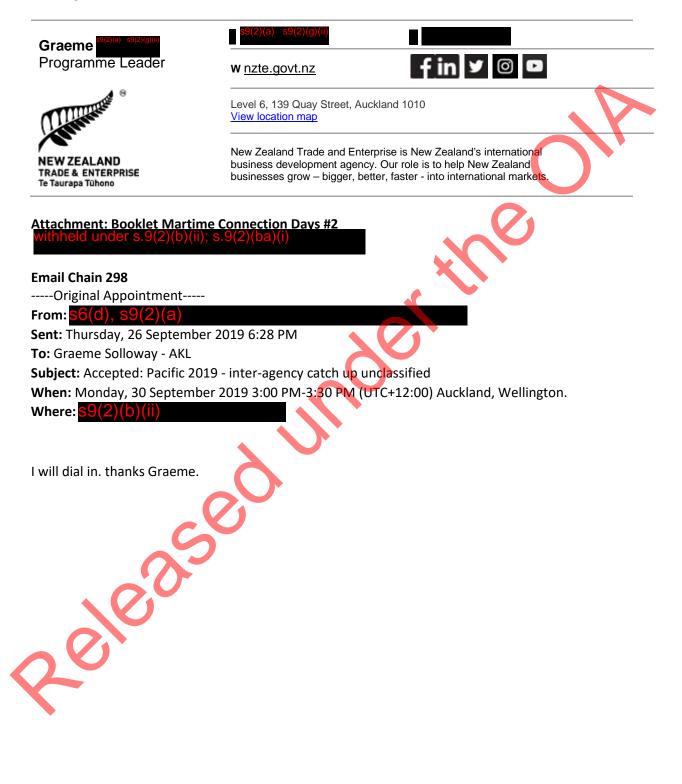
We have secured the following meetings with some of the major Australian defence primes during Pacific 2019. This is an opportunity to understand their business and opportunities in their supply chain and technology programs, and have a point of contact for follow up. I have said that we would have a group of delegates to meet at the following times.



I have a few others I am seeking to secure and will update when I know more.

Remember to use the <u>Exhibitor Directory on the Pacific 2019 website</u> to set up meetings with other listed organisations at the show.

Best regards,



Email Chain 296 From: $\underline{S6(d)}$, $\underline{S9(2)(a)}$ Sent: Thursday, 26 September 2019 12:47 PM To: Graeme Solloway - $\underline{S9(2)(a)}$, $\underline{S9(2)(g)(ii)}$ Cc: 'Howarth Debbie, Mrs' $\leq \underline{S9(2)(a)}$, $\underline{S9(2)(g)(ii)} >$ Subject: RE: Unclassified: $\underline{S9(2)(b)(ii)}$
Ok thanks Graeme. I'll await further details as it comes to hand.
s6(d), s9(2)(a)
New Zealand Defence Industry Association
Mobile <mark>\$6(d), \$9(2)(a)</mark>
From: Graeme Solloway - <mark>S9(2)(a), S9(2)(g)(ii)</mark>
Sent: Tuesday, 24 September 2019 1:38 PM
To: $S6(d)$, $S9(2)(a)$
Cc: 'Howarth Debbie, Mrs' < s9(2)(a) s9(2)(g)(ii) Subject: RE: Unclassified: s9(2)(b)(ii)
Hi ^{56(d), s9(2)(a)}
I don't have dates at this point in time. I am meeting at Pacific and will try to get clarity of dates then. With regard to the LAND400 program the ball is currently in ^{59(2)(b)(1)} court as they are working
on their industry briefing schedule - I was give a date of around 6 months in my communication from 56(d) , 59(2)(a) , 59(2)(b)(ll . His comms was:
Hi Graeme,

Thanks for your email and the congratulations.

As for confirmation of our visiting NZ as part of our Industry Capability Demonstration Workshops, here is the extract from the contract that both S9(2)(b)(ii) will be signing to enter S9(2)(b)(ii):

s9(2)(b)(ii)



I can't give you firm dates, but it will be within the next six months. We need to discuss the dates with the tenderers prior to making the dates public.

Also, your advice as to whether Christchurch, Wellington and Auckland is right or do we need to include/drop a city?

He has put me in contact with s6(d), s9(2)(a) in his team regarding further organisation. This industry briefing will involve reps from both s9(2)(b)(ii) and s9(2)(b)(ii) — the two downselected s9(2)(b)(ii). I plan to follow up with s9(2)(b)(ii) following

Pacific. I expect it to be around March next year.

Regards,

Graeme

-	ail Chain 295
	m: <mark>s6(d), s9(2)(a)</mark>
	nt: Thursday, 26 September 2019 12:34 PM
	Graeme Solloway - <mark>\$9(2)(a), \$9(2)(g)(ii)</mark>
Suk	oject: RE: NZDIA concentrated lunch
All	good 🎯
s6	(d), s9(2)(a)
Ne	w Zealand Defence Industry Association
	bile <mark>56(d), 59(2)(a)</mark>
Fro	m: Graeme Solloway - <mark>\$9(2)(a), \$9(2)(g)(ii)</mark>
Ser	nt: Thursday, 26 September 2019 10:12 AM
	s6(d), s9(2)(a)
Suk	oject: RE: NZDIA concentrated lunch
Sor	ry – its below in a email!
Fro	m:s6(d), s9(2)(a)
Ser	nt: Thursday, 26 September 2019 7:10 AM
To:	
	Graeme Solloway - <mark>\$9(2)(a), \$9(2)(g)(ii)</mark>
	oject: RE: NZDIA concentrated lunch
Ma	ny thanks Milly 🌝
s6	(d), s9(2)(a)
Ne	w Zealand Defence Industry Association
	bile <mark>56(d), 59(2)(a)</mark>
Fro	m: s6(d), s9(2)(a)
Ser	nt: Wednesday, 25 September 2019 7:15 PM
To:	
	Graeme Solloway <mark>\$9(2)(a), \$9(2)(g)(ii)</mark>
Suk	oject: RE: NZDIA concentrated lunch
Hi	and Graeme,
	blogies for my delayed email, please find attached the current attendee list for the NZDIA ncentrated Lunch.
6(d)	^{sg(2)(a)} — γou will note numbers have increased yet again.
Tha	anks
Kin	d Regards,
-	



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Email Chain 294 From: Graeme Solloway - AKL Sent: Monday, 23 September 2019 11:56 am To: S6(d), S9(2)(a) 'JennieS6(d), S9(2)(a) Cc: Cheryl S9(2)(a) S9(2)(g)(ii) Subject: RE: 2020 date?

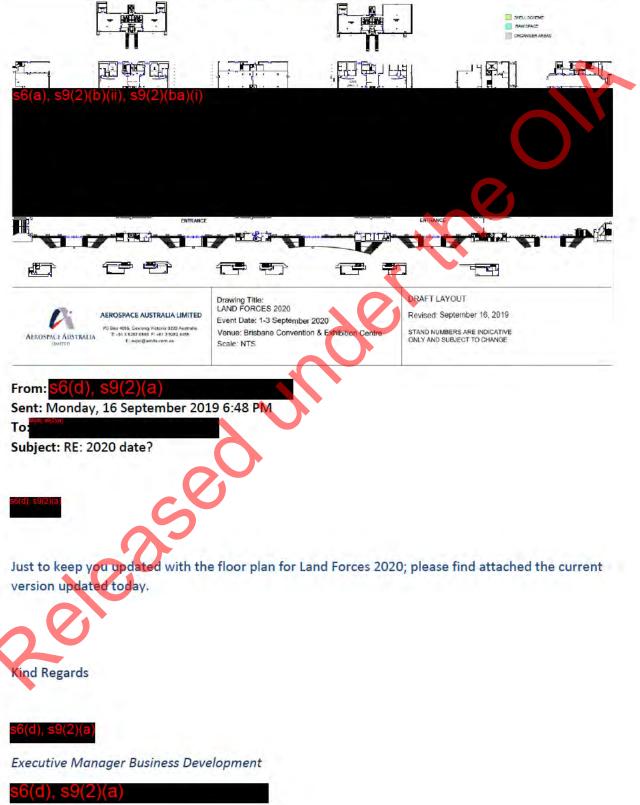


Thanks for the information on Land Forces. I am going to reserve any commitment until after we have fully reviewed Pacific 2019. But I agree that we will need to move smartly after that if we are to take some space as it seems to be rapidly filling.

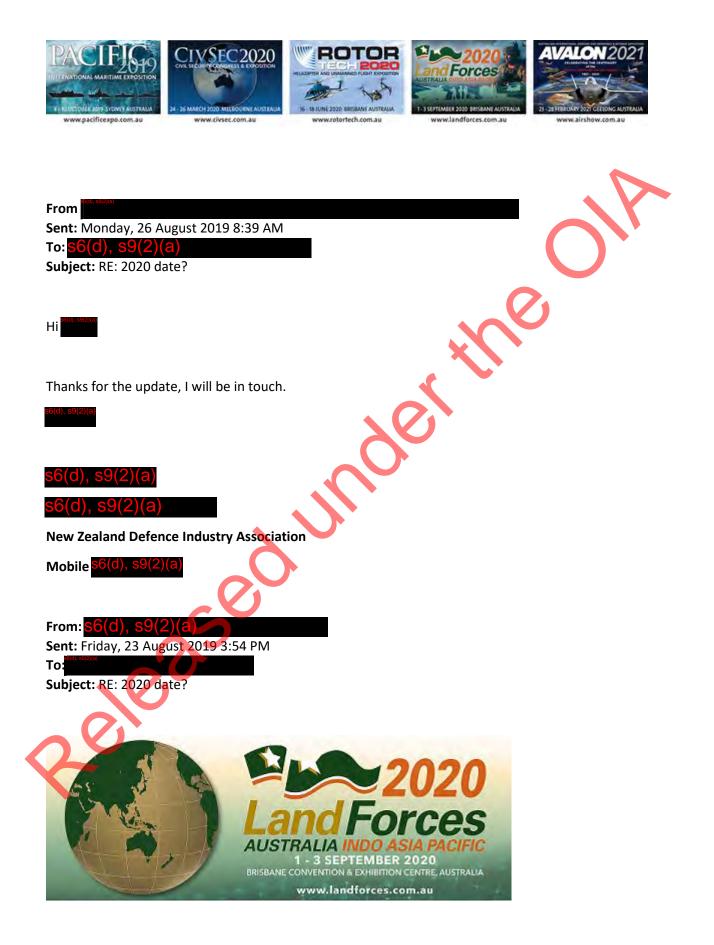
Graeme

Attachment One: Land Forces 2020 – 16 September





s6(d), s9(2)(a)





As a previous exhibitor of LAND FORCES you are being contacted to secure your location at LAND FORCES 2020.

LAND FORCES 2020 will be held at the Brisbane Convention and Exhibition Centre from Tuesday 1 to Thursday 3 September 2020.

Attached is the current floor plan and order form for your reference. Please note that other exhibitors are considering the floor plan; therefore specific locations may not always be available.

Please don't hesitate to contact me should you have any questions.

Kind Regards

s6(d), s9(2)(a)

Executive Manager Business Development

s6(d), s9(2)(a)

s6(d), s9(2)(a





020





ww.landforces.com.au



www.airshow.com.a

From: S6(d), S9(2)(a) Sent: Tuesday, 14 May 2019 10:09 AM To: S6(d), S9(2)(a) Subject: 2020 date? Just wondering if you have dates confirmed for 2020 please?

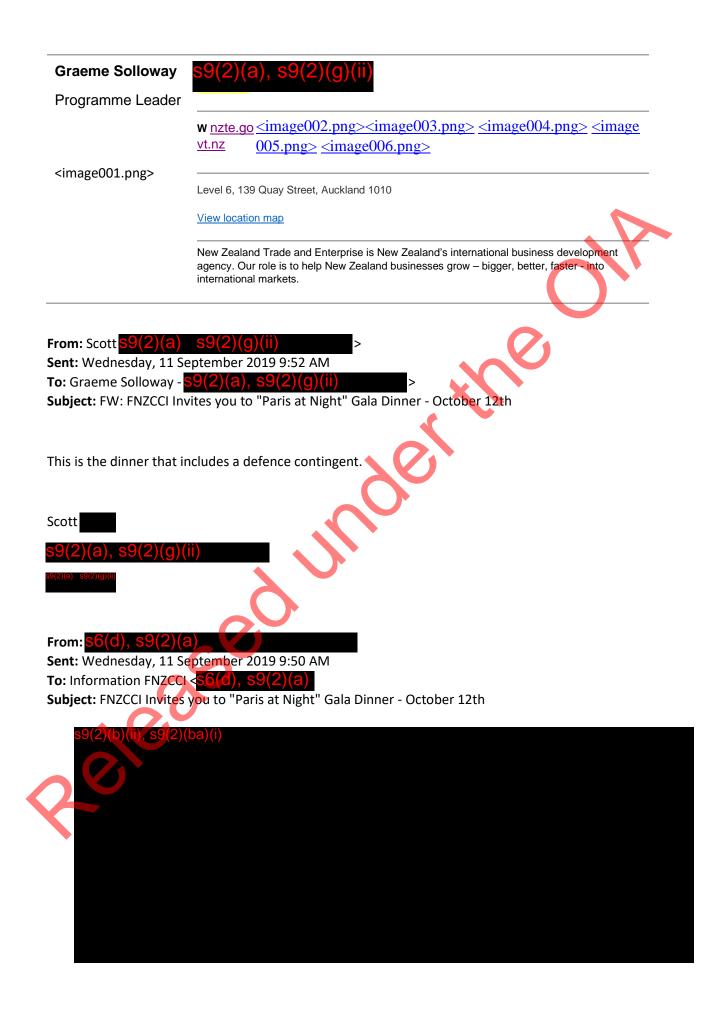
Thanks



eleasedunderthe **New Zealand Defence Industry Association**

Email Chain 293 From: Jennie <mark>S6(d), S9(2)(a)</mark> Sent: Sunday, 22 September 2019 5:20 PM
To: Graeme Solloway - <mark>\$9(2)(a), \$9(2)(g)(ii)</mark>
Cc: S6(d), S9(2)(a) ; Scott S9(2)(a) S6(d), S9(2)(a) ; Scott S9(2)(a) Subject: Re: CEO of Naval Group in Auckland 10 October
Hi ^{56(d), s9(2)(a)}
Delighted to e-meet you. I sent your email out to a few NZ /French Members when it came in and I need to chase them up. I will also mention this in my newsletter going out tomorrow as well.
Kind regards
Jennie ^{13(0), 5(2)(8)}
New Zealand Defence Industry Association Inc. 56(d) , 59(2)(a) 56(d) , 59(2)(a)
On 11/09/2019, at 3:42 PM, Graeme Solloway - 59(2)(a), 59(2)(g)(ii) wrote:
Hi ^{55(C)} , ⁵⁵⁽²⁾ (a)
Can I introduce Jennie s6(d), s9(2)(a) the NZ Defence Industry Association. Some of her members may
be very interested in attending an event where there is an opportunity to meet s6(d), s9(2)(a)
Unfortunately this event is during the Pacific naval show in Sydney (8-10 Oct) and I will be in Sydney
at the time. Many of the relevant NZ defence industry contacts are likely to be in Sydney that week,
although it's possible some may be back in Auckland in time to attend.









s9(2)(b)(ii), s9(2)(ba)(i)

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Email Chain 292 From: S6(d), S9(2)(a) Sent: Thursday, 19 September 2019 2:53 PM To: Graeme Solloway - S9(2)(a), S9(2)(g)(ii) >; S6(d), S9(2)(a) Subject: RE: Updated invitation with note: Unclassified: NZDIA Working Group @ Mon 25 Nov 2019 9:30am - 11:20am (NZDT) (S9(2)(a) S9(2)(g)(ii)
Hi Graeme,
That's very lovely of you thank you.
We actually have our member meeting directly after this working group meeting on that day, and it's all at the <code>\$9(2)(b)(ii)</code> .
However I will touch base with you around booking a room for working group meeting in Wellington for 2020 in due course.
Thanks 🚺
85(d), 55(2)(a)
S6(d), S9(2)(a) New Zealand Defence Industry Association Mobile S6(d), S9(2)(a)
From: Graeme $S9(2)(a) = S9(2)(g)(ii)$
Sent: Thursday, 19 September 2019 2:35 PM To:
Subject: RE: Updated invitation with note: Unclassified: NZDIA Working Group @ Mon 25 Nov 2019
9:30am - 11:20am (NZDT) <mark>\$9(2)(a) \$9(2)(g)(ii)</mark>
Hi Jennie / 33(1), 53(2)(2)
We have rooms available at NZTE Wellington that could be used for the NZDIA Working Group
meeting if you wish. They would be free of charge. I just checked and two of our meeting rooms
with capacity similar to that we were in yesterday are available. Let me know if you want to use one of them and I will book it in.

The rooms are on our reception level 15 at the Majestic Centre, 100 Willis Street.

Graeme



•	king lunch will be provided at 12.00 pm.	2.
lember me Going (<mark>s9()</mark>	eeting registration starts at 1.00 pm at s9(2)(b)(ii), s6(d). 2)(a) s9(2)(g)(ii) Yes - Maybe - <u>No</u> more option	s »
	n <u>Google Calendar</u>	
′ou are recei nis event.	iving this courtesy email at the account <mark>s9(2)(a), s9(2)(g)(ii)</mark> beca	au se you are an attendee of
	ving future updates for this event, decline this event. Alternatively, you can st tps://www.google.com/calendar/ and control your notification settings for you	
s e-mail mess son. If you ar nder immedia ontains, may w Zealand Tro nsmission fro	ers regardless of their own invitation status or to modify one RSVP. Learn t stage, together with any attachments, is for the intended recipient only and may the re not the intended recipient and you have received or seen this message throug ately and delete the email from your system. Unauthorised use or disclosure of the be unlawful. Trade and Enterprise accepts to responsibility for changes made to this email or to m New Zealand Trade and Enterprise. The information contained in this email, to sarily represent the official view of New Zealand Trade and Enterprise. It is your attachments for viruses.	not be disclosed to any other h an error, please notify the e message, or the information o any attachments after ogether with any attachments
all and any a		

Email Chain 291	
From: Daniel \$9(2)(a) \$9(2)(g)(II)	
Sent: Thursday, 19 September 2019 12:32	pm
$T_0: SO(d), S9(2)(a)$	
Cc: S0(0), S9(2)(a)	
Subject: RE: NZDIA: Pacific 2019 Video Clip	S
11: 25(0), 39(2)(a)	
HI	
There is for all is in all one encountered	
	set them so I can download them that way we don't have
to rely on YouTube if we embed them in th	e presentation.
11-2-12-1	
Ngā mihi,	
Daniel s9(2)(a) s9(2)(g)(ii)	s9(2)(a) s9(2)(g)(ii)
s9(2)(a), s9(2)(g)(ii)	nzte.govt.nz w newzealand.com/business 🔰
4.0	Level 22, 20 Bond Street, Sydney, NSW 2000
TTITLE STATE	GPO Box 54, Sydney, NSW 2001, AUSTRALIA View location map
(Internet	
	New Zealand Trade and Enterprise is New Zealand's international business
NEW ZEALAND TRADE & ENTERPRISE	development agency. Our role is to help New Zealand businesses grow into
	international markets.
From: S6(d), S9(2)(a)	
Sent: Friday, 13 September 2019 8:30 AM	
To: Daniel S9(2)(a) S9(2)(g)(ii)	
Cc: S6(d), S9(2)(a)	
Subject: NZDIA: Pacific 2019 Video Clips	
Hi Daniel,	
The particip	
c6(d) c9(2)(a) at N7DIA asked me to co	nd through ⁵⁹⁽²⁾⁽⁰⁾⁽¹⁾ Video clips for the NZDIA compilation
	e have shortened the length to one minute and removed
neing used at Pacific 2019. Are requested w	e nave shortened the length to one minute and removed

Please see links below:

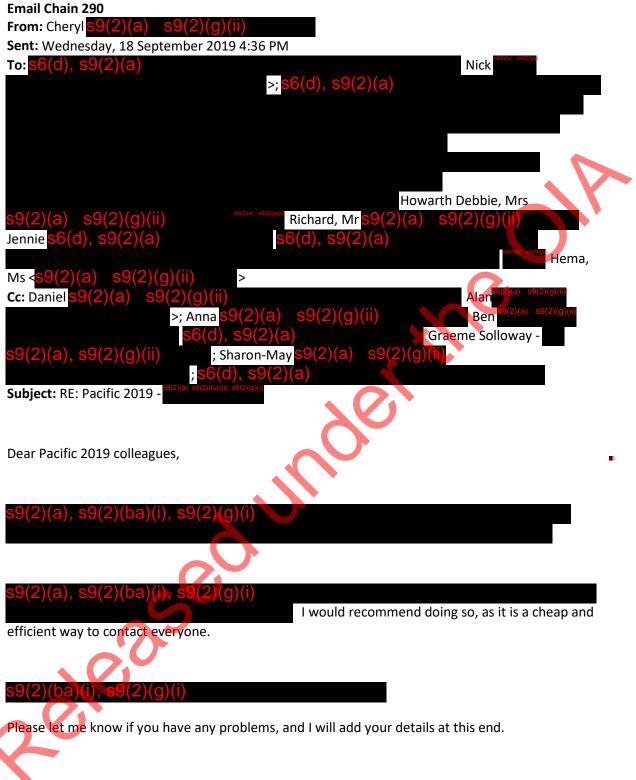
the sound.

4

s9(2)(b)(ii)	
s9(2)(b)(ii)	
s9(2)(b)(ii)	
Many thanks	
s6(d), s9(2)(a)	
PA to <mark>s6(d), s9(2)(a)</mark>	
PA to <mark>s6(d), s9(2)(a), s9(2)(b)(ii)</mark>	
Phone: <mark>s6(d), s9(2)(a)</mark> Fax: <mark>s6(d), s9(2)(a)</mark> DDI: s6(d), s9(2)(a) Mob s6(d), s9(2)(a)	
s6(d), s9(2)(a)	
s9(2)(b)(ii)	
in f 🔰	
s9(2)(b)(ii)	
NOTICE: This email, if it relates to a specific	
entered into the contract. Please contact the company or visit our web page	

including information protected by copyright. If you are not the intended recipient, please do not copy, use or disclose this e-mail; please notify us immediately by return e-mail and then delete this e-mail.

und 2 Jeas



Many thanks,



Email Chain 289 From: <mark>S6(d), S9(2)(a)</mark>
Sent: Wednesday, 18 September 2019 2:58 PM
To: Cheryl <mark>s9(2)(a) s9(2)(g)(ii) > </mark>
Subject: RE: One more invite
Fab, thanks heaps 😊
s6(d), s9(2)(a)
New Zealand Defence Industry Association
Mobile <mark>S6(d), S9(2)(a)</mark>
From: Cheryl <mark>\$9(2)(a) \$9(2)(g)(ii) }</mark>
Sent: Wednesday, 18 September 2019 2:57 PM
To: s6(d), s9(2)(a)
Subject: RE: One more invite
Hi se(d), ss(2)(a) we would be happy to extend an invite to him, I'll add him into my next batch!
Thanks, Cheryl
From: <u>\$6(d)</u> , <u>\$9(2)(a)</u>
Sent: Wednesday, 18 September 2019 9:20 AM
To: Cheryl S9(2)(a) S9(2)(g)(ii)
Subject: One more invite
Hi Cheryl
Is it possible to invite $\frac{s6(d)}{s9(2)(a)}$ to the breakfast on Thursday? $\frac{s6(d)}{s9(2)(a)}$. Not sure if
our quote has been reached?
s6(d), s9(2)(a), s9(2)(b)(ii)
s6(d), s9(2)(a)
New Zealand Defence Industry Association
Mobile <mark>56(d), 59(2)(a)</mark>

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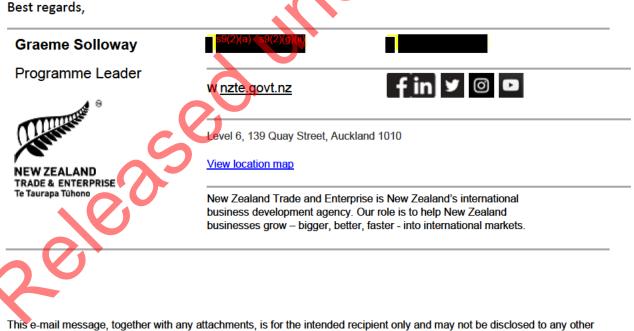
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		Ole Ole
	eoun	
Rele		

	Chain 287
From:	s6(d)
	Nednesday, 18 September 2019 12:07 PM
	aeme Solloway $-S9(2)(a)$, $S9(2)(g)(ii)$
	nnie $9(2)(a) = 9(2)(g)(ii)$; Cheryl $9(2)(a) = 9(2)(g)(ii)$
Subjec	t: RE: Pacific 2019 - UPDATE unclassified
Hi Gra	eme,
Thanks	s for the update.
Jennie	and I are in for Monday night.
Thanks	ŝ
s6(d), s9(2)	
s6(d)	, s9(2)(a)
	ealand Defence Industry Association e <mark>S6(d)</mark>
	Graeme Solloway - <mark>\$9(2)(a), \$9(2)(g)(ii)</mark>
	Tuesday, 17 September 2019 5:35 PM
To: <mark>S</mark> Ô	5(d), s9(2)(a)
	'Jennie <mark>\$6(d), \$9(2)(a)</mark>
s6(d)	, Se(2)(d) Se(2)(g)(ii) ; Nick
s9(2) s9(2) s6(d)	(a) $s9(2)(g)(ii)$ >; Hema, Ms (a) $s9(2)(g)(ii)$ 'Richard $s9(2)(a) s9(2)(g)(ii)$ s9(2)(a)
Cc: Ch	ervis9(2)(a) s9(2)(g)(ii) Daniel s9(2)(a) s9(2)(g)(ii)
	>; Alan $S9(2)(a) S9(2)(g)(ii)$ Anna $S9(2)(a) S9(2)(g)(ii)$; Ben $S9(2)(a) S9(2)(g)(ii)$ >
Subjec	t: Pacific 2019 - UPDATE unclassified
Y	
Good e	evening everyone,

Not long to go to Pacific 2019 and I want to update you on some things.

- Exhibitors will have received an email from ^{20(1), 50(2)(0)} with the final design and artwork for each exhibitor area. Please check and respond ^{20(1), 50(2)(0)} or where team with any questions or <u>your final OK</u>.
- We sent the first round of invitations to the New Zealand breakfast last night. Thank you for input to date and there will be further invitation rounds, so please <u>forward any other</u> <u>contacts that you would like invited</u>. Attached is the list of invites that went out last night and we will be adding to that as we go.
- Thank you for those who have sent me their Quad Charts and I am still waiting for some. Those who have sent a Quad Chart we will schedule a 30 minute call with you, Alan 59(2)(a) 59(2)(g)(ii) a member of his team in Sydney to discuss your specific objectives how we can maximise your presence at the show. The call will be during the week of 23rd Sep. Give me a call if you're struggling with your Quad Chart.
- We will have an informal get together on the Monday evening, prior to the opening of the show – somewhere around Darling Harbour. Experience is that we won't be able to book a venue, but we'll scout out where might be best to aim for from early evening and let you know in advance. It would be helpful if you can let me know if you think you want to join, so we have a rough idea of numbers.
- s9(2)(ba)(i), s9(2)(g)(i)
- Also joining the NZTE team at Pacific 2019 will be Beny from our Melbourne office. He will be in Sydney the Wednesday and Thursday of the show.



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Email Chain 284
From: <mark>S6(d), S9(2)(a)</mark>
Sent: Tuesday, 17 September 2019 12:21 PM
To: Cheryl <mark>\$9(2)(a) \$9(2)(g)(ii)</mark>
Subject: RE: Breakfast invite

Thanks heaps 😊

I received mine this morning, however I won't be attending as I fly out Wednesday night.

Thank you for the invite though.

s6(d), s9(2)(a)

New Zealand Defence Industry Association Mobile **S6(0)**

From: Cheryl <u>S9(2)(a)</u> <u>S9(2)(g)(ii)</u> Sent: Tuesday, 17 September 2019 12:19 PM To: <u>S6(d)</u>, <u>S9(2)(a)</u> Subject: RE: Breakfast invite

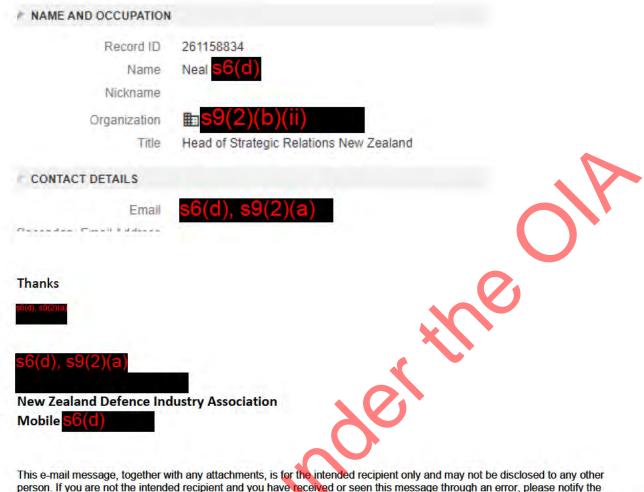
Hi^{s6(d), s9(2)(a)} no problem, I will send him the invite later today.

Thanks, Cheryl

Hi Cher

From: <u>S6(d)</u>, <u>S9(2)(a)</u> Sent: Tuesday, 17 September 2019 9:58 AM To: Cheryl <u>S9(2)(a)</u> <u>S9(2)(g)(ii)</u> Subject: Breakfast invite

Jennie was wondering if we could please extend an invite to the breakfast for Neal?



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Email Chain 283 From: Cheryl State of S

Thanks! told me the mandatory fields are: names, email address, suburb, post code, state so here is the missing info:

Sydney, NSW S9(2)(a) S9(2)(g)(ii)
From: S6(d) Sent: Tuesday, 17 September 2019 11:24 AM
To: Cheryl <mark>\$9(2)(a) \$9(2)(g)(ii)</mark>
Subject: RE: NZDIA concentrated lunch
No worries.
Street Suburb Post Code State Country Telephone Area Telephone Mobile Area Mobile Number Email
56(d) 59(2)(a)
s6(d), s9(2)(a)
New Zealand Defence Industry Association
Mobile <u>S6(d)</u> , <u>S9(2)(a)</u>
From: Cheryl
Sent: Tuesday, 17 September 2019 1:23 PM
To: s6(d), s9(2)(a)
Subject: RE: NZDIA concentrated lunch
Sorry, I can't open the spreadsheet from ADMA, which is frustrating as they have sent me the same one for our breakfast!
Please can you let me know what info you need and I will respond via email? I have a call with
at 2pm to try and resolve the spreadsheet I need to fill out
From: s6(d), s9(2)(a)
Sent: Tuesday, 17 September 2019 11:19 AM
To: Cheryl <mark>S9(2)(a) S9(2)(g)(ii)</mark>
Subject: RE: NZDIA concentrated lunch

Thanks Cheryl, can you please complete the yellow highlights in the attached.

s6(d), s9(2)(a)

New Zealand Defence Industry Association Mobile **Sô(C)**

 From: Cheryl
 S9(2)(a)
 S9(2)(g)(ii)

 Sent: Tuesday, 17 September 2019 12:22 PM

 To:
 S6(d)
 S6(d)

Subject: RE: NZDIA concentrated lunch

He has registered for Pacific 2019, his details are below:

Andrew **S9(2)(a)**, **S9(2)(g)(ii)**, NZTE. Postcode 2000.

Many thanks, Cheryl

From: S6(d), S9(2)(a) Sent: Tuesday, 17 September 2019 10:13 AM To: S6(d), S9(2)(a) Chery S9

Subject: RE: NZDIA concentrated lunch

Perfect thanks.

Cheryl, if you could complete details for Andrew and send to me that would be lovely.



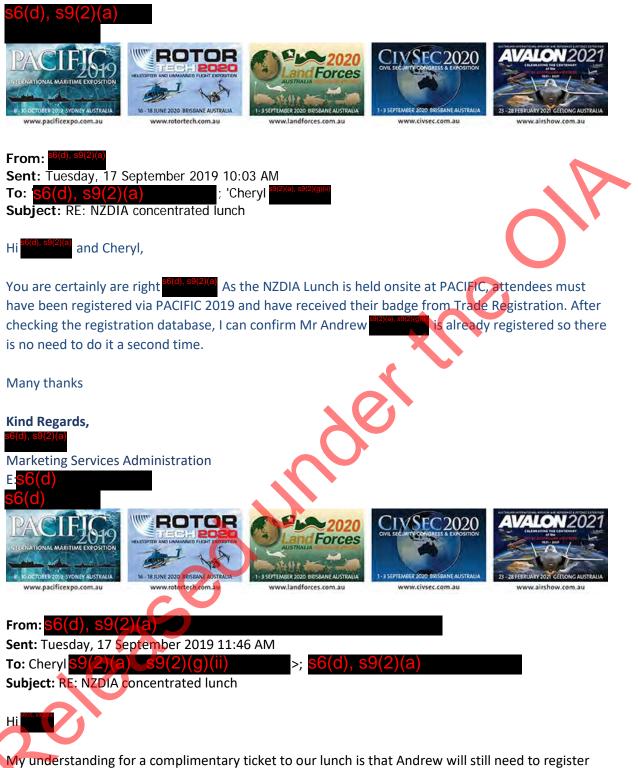
Subject: RE: NZDIA concentrated lunch

Sorry see J just realised I only answered the first half of your question.

Similar to the Presenter Badge email, I sent to you yesterday. You can use the attached spreadsheet to add Mr Andrew and any other guests of yours for the lunch. Please send to me by the end of the week or upload via the Conference Manual, we will then send your guests a e-receipt invite for the lunch.

Does this work for you?

Kind Regards, s6(d), s9(2)(a) Marketing Services Administration



via the PACIFIC website, but how does he choose a complimentary ticket?

s6(d), s9(2)(a)

New Zealand Defence Industry Association Mobile **56(d)**, **59(2)(a)** From: Cheryl S9(2)(a) S9(2)(g)(ii) Sent: Tuesday, 17 September 2019 11:44 AM To: S6(d), S9(2)(a) Subject: RE: NZDIA concentrated lunch

Thanks ^{55(0), 59(2)(0)} much appreciated. So Andrew doesn't need to register via the Pacific 2019 website?

From: S6(d), S9(2)(a) Sent: Tuesday, 17 September 2019 9:34 AM To: Cheryl s9(2)(a) s9(2)(g)(ii) Subject: RE: NZDIA concentrated lunch Hi Cheryl, I haven't heard from Jennie but I will make an executive decision and say yes that's fine. Apologies for the delay. d), s9(2)New Zealand Defence Industry Association Mobile From: Cheryl S9(2) Sent: Friday, 13 September 2019 1:38 PM To: s6(d), s9(2)(a Subject: NZDIA concentrated lunch hope you are well Hi , would like to attend your concentrated lunch Andrew S9(2)(a) S9(2) at Pacific2019, and wondered whether we had any allocated tickets for this as part of our joint involvement in Pacific2019? Many thanks, Cherv 0 in w newzealand.com/business Level 22 / 20 Bond Street, Sydney, NSW 2000, Australia View location map New Zealand Trade and Enterprise is New Zealand's international NEW ZEALAND business development agency. Our role is to help New Zealand TRADE & ENTERPRISE businesses grow into international markets. Te Taurapa Tühono

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Email Chain 287
From: <mark>\$6(d), \$9(2)(a)</mark>
Sent: Monday, 16 September 2019 4:56 PM
To: Daniel <mark>\$9(2)(a) \$9(2)(g)(ii)</mark>
Subject: Late Addition for Lounge Screen

Hi Daniel,

Not sure if you are able to squeeze this one in as well? Content for the lounge screen.

Thanks

s6(d), s9(2)(a)

New Zealand Defence Industry Association Mobile <mark>S6(d), S9(2)(a)</mark>

From: S6(d), S9(2)(a) Sent: Monday, 16 September 2019 3:10 PM To: S6(d), S9(2)(a)

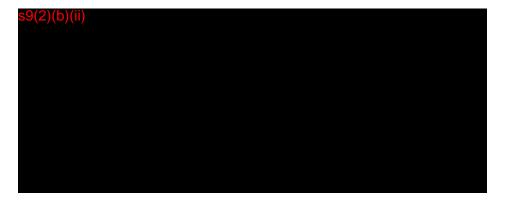
cc: s6(d), s9(2)(a

Subject: RE: Unclassified: PACIFIC 2019 - we need images/video footage of NZ ingenuity + we can promote Members at Pacific-for your biz or support your suppliers

Hello ^{\$6(d), \$9(2)(4}

Thank you for squeezing us in if you can. The below link has a video montage showing some equipment EPE provides to NZDF.





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From: <u>S6(d)</u>, <u>S9(2)(a)</u> Sent: Monday, 16 September 2019 8:23 AM

To: S6(d), S9(2)(a) Cc: S6(d), S9(2)(a)

Subject: RE: Unclassified: PACIFIC 2019 - we need images/video footage of NZ ingenuity + we can promote Members at Pacific-for your biz or support your suppliers

Hi^{s6(d), s9(2)(}

If you can get this through to me asap please – as all footage went Friday morning last week.

I can see what I can do 😌

Thanks

s6(d), s9(<mark>2)(</mark>a)

New Zealand Defence Industry Association

Mobile s6(d), s9(2)(a

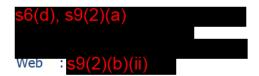
From: S6(d), S9(2)(a) Sent: Friday, 13 September 2019 5:01 PM To: S6(d), S9(2)(a) Cc: S6(d), S9(2)(a) Subject: FW: Unclassified: PACIFIC 2019 - we need images/video footage of NZ ingenuity + we can promote Members at Pacific-for your biz or support your suppliers

Hello ^{\$6(d), \$9(2)(a}

Sorry been a hectic week and didn't get to send any video footage through to you by the deadline. Is it too late to send you something?

Best Regards,

s6(d), s9(2)(a) Marketing Manager **s9(2)(b)(ii)** Brisbane, Australia

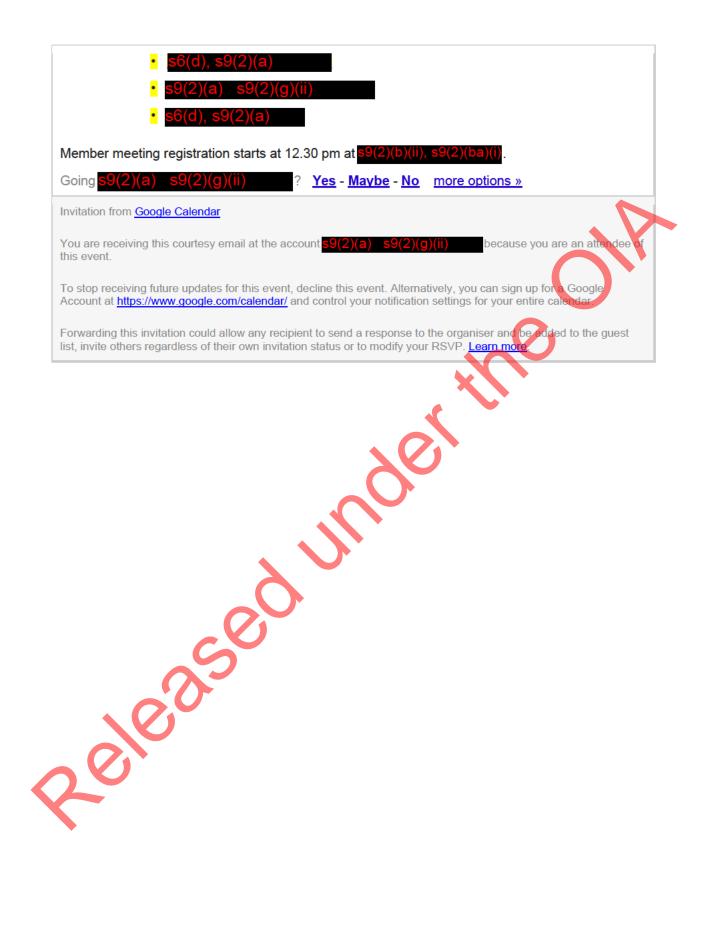


s9(2)(b)(ii)

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Email Chain 286 -----Original Appointment-----From: S6(d), S9(2)(a)Sent: Monday, 16 September 2019 1:01 PM To: S6(d), S9(2)(a) S6(d), S9(2)(a) S9(2)(a) S9(2)(g)(ii) S6(d), S9(2)(a) S9(2)(a) S9(2)(g)(ii) S6(d), S9(2)(a) S9(2)(a) S9(2)(g)(ii) S9(2)(a) S9(2)(a)S9(2)(





Email Chain 285 From: S6(d), S9(2)(a) Sent: Monday, 16 September 2019 12:59 PM To: S6(d), S9(2)(a)

Subject: Unclassified: NZDIA Member Meeting Venue Details 18 September

Hi

Please see the below link for the NZDIA Member Meeting venue details, on this Wednesday 18 September.

Many thanks for your support of NZDIA and we look forward to seeing you.

s6(d), s9(2)(b)(ii), s9(2)(ba)(i)

Michelle

s6(d), s9(2)(a)

New Zealand Defence Industry Association Mobile S6(d), S9(2)(a)

elease

Email Chain 284
From: s6(d), s9(2)(a)
Sent: Monday, 16 September 2019 10:27 AM
To: Cheryl <mark>\$9(2)(a) \$9(2)(g)(ii)</mark>
Subject: RE: NZDIA concentrated lunch

Hi Cheryl,

I'm just double checking this out with Jennie, I will come back to you hopefully by end of day. Apologies for the delay.

s6(d), s9(2)(a)

New Zealand Defence Industry Association Mobile <mark>56(d), 59(2)(a)</mark>

From: Cheryl S9(2)(a) S9(2)(g)(ii) Sent: Friday, 13 September 2019 1:38 PM To: S6(d), S9(2)(a) Subject: NZDIA concentrated lunch

Hi^{s6(d), s9(2)(a)} hope you are well.

Andrew S9(2)(a), S9(2)(g)(ii) , would like to attend your concentrated lunch at Pacific2019, and I wondered whether we had any allocated tickets for this as part of our joint involvement in Pacific2019?

Many thanks,



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Email Chain 283	
From: <mark>\$6(d), \$9(2)(a)</mark>	
Sent: Friday, 13 September 2019 8:12 AM	
To: Daniel <mark>\$9(2)(a) \$9(2)(g)(ii)</mark>	
Cc: 'Jennie <mark>\$6(d), \$9(2)(a)</mark>	
Subject: Screen Content in Lounge - PACIFIC	

Hi Daniel Please see below the content we have gathered from our members: \$9(2)(b)(ii) showreel \$9(2)(b)(Ii), \$9(2)(ba)(i)

S9(2)(b)(ii) App Feature Showcase S9(2)(b)(II), **S9(2)(ba)(i)**

Callaghan Innovation

https://www.youtube.com/watch?v=PkDcMgc3iLw&feature=youtu.be

This video which was developed for our Scale-Up NZ platform would work without the sound from 8 seconds onwards and speaks directly to New Zealand being home to innovation and tech breakthroughs. You could cut out the last 20 seconds or so if you don't want the Scale-Up NZ plug – although your Pacific 2019 attendees may find it is a useful tool to learn more about innovative NZ businesses via the free platform.

https://www.youtube.com/watch?time_continue=1&v=f6oWh_Vhj18

This video would work well from 7 seconds – 1.16 minutes (cutting out Vic Crone when she speaks to the camera at 24-25 secs and 41-45 secs and 56-1.03 secs)

And you're probably working in with NZTE/NZ Story as appropriate too as they have developed quite a good library of NZ imagery and video which is available here <u>https://toolkit.nzstory.govt.nz</u>

<mark>S9(2)(D)(II)</mark> file attached in email

s9(2)(b)(ll) s9(2)(b)(ll), s9(2)(ba)(

showcases the local use of artificial intelligence. \$9(2)(b)(ii), \$9(2)(ba)(i)

s9(2)(b)(ii) Video clip attached.

s9(2)(b)(ii)

A selection of images showcasing our technology in various applications.

<mark>s9(2)(b)(ii), s9(2)(ba)(i)</mark> The link is available for the next 7 days s9(2)(b)(ii) s9(2)(b)(ii)

will send their video content direct to you as I'm out of the office for the rest of the day.

Many thanks s6(d), s9(2)(a)

s6(d), s9(2)(a) s6(d), s9(2)(a)

New Zealand Defence Industry Association Mobile <mark>\$6(d), \$9(2)(a)</mark>

attachments: withheld under s9(2)(b)(ii); s9(2)(ba)(i

eleasedunder

From: <mark>S6(d)</mark>
Sent: Thursday, 12 September 2019 3:03 PM
то: <mark>s6(d), s9(2)(a)</mark>
s6(d), s9(2)(a) ; ^{sist(a)} e ^{(2)(g)} Hema, Ms s9(2)(a) s9(2)(g)(ii) ; 'Wright
Huntley, Mr's9(2)(a) $s9(2)(g)(ii)$ S9(2)(a) $s9(2)(g)(ii)$; 'Howarth S9(2)(a) $s9(2)(g)(ii)$; 'Howarth
Debbie, $s9(2)(a) s9(2)(g)(ii)$ s9(2)(a) s9(2)(g)(ii); Graeme Solloway -
Subject: Unclassified: Working Group Agenda
Hello,
Please see attached working group meeting agenda for next Wednesday.
Many thanks
$s_{6}(d) = s_{9}(2)(a)$
s6(d), s9(2)(a)
New Zealand Defence Industry Association
Mobile <mark>\$6(d), \$9(2)(a)</mark>
Attachment One: Agenda_Working Group Meeting_18 Septmber 2019_FINAL
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From: Graeme Solloway - AKL Sent: Wednesday, 11 September 2019 3:18 PM To: S6(d), S9(2)(a) Subject: RE: NZDIA Calendar

Hi – Thanks. Once I have the dates for the NZTE events locked I will let you know so that they don't clash with events in your calendar.

Cheers

Graeme

From: S6(d), S9(2)(a) Sent: Wednesday, 11 September 2019 11:25 AM To: Graeme Solloway - S9(2)(a), S9(2)(g)(ii) Subject: NZDIA Calendar

Hi Graeme,

Lovely to see you this morning 😊

Please see attached 2019/2020 calendars for NZDIA, and also the registration link for our next member meeting on 18 September in Wellington.

Re NZTE events, would you like me to incorporate these into our calendar so we don't book anything over them?





Attachment Two: Calendar of events_2020





From: Graeme Solloway - AKL Sent: Wednesday, 11 September 2019 3:16 PM To: s6(d), s9(2)(a) 'Jennie <mark>S6(d), S9(2)(a)</mark> Cc: Chery S9(2) (2)(a)(i Subject: RE: NZ & Appreciate that – thanks ^{\$6(d), \$8} From: S6(d), S9(2)(a)Sent: Wednesday, 11 September 2019 1:31 PM To: Graeme Solloway - S9(2)(a), S9(2)(g)Jennie Cc: Cheryl S9(2)(a) Subject: RE: NZ & Yes sounds good thanks Graeme and Cheryl. 96 6(d), s9(2)(a New Zealand Defence Industry Association Mobile s6(d), s9(2)(a) From: Graeme Solloway - 59(2)(a) Sent: Wednesday, 11 September 2019 1:22 PM To: **S6(d)**, **S** s6(d), s9(2) ; 'Jennie Cc: Cheryl S Subject: FW: NZ & Hi – given numbers at the breakfast can we reduce this to say the following people from [32] and their companies? **2**(a) Managing Director 9(2)(D)(II) s6(d) – Head of International **s9(2)(a)** - Deputy Director – **s9(2)(b)(ii)** (or

the other guy from ^{\$9(2)(b)(ii)}, whoever is more senior)

s6(d), s9(2)(a)

It would help us manage the numbers to our hard limit of 102 people (total) imposed by the venue.

We can extend further invites if it looks like we have room closer to the date. OK?

Graeme

From: S6(d), S9(2)(a) Sent: Wednesday, 11 September 2019 9:22 AM To: Cheryl S9(2)(a) S9(2)(g)(ii) Subject: FW: NZ & ^{S9(2)(b)(ii)}

Hi^{s6(d), s9(2}

Are we able to add the below to your breakfast list please? Jennie was keen to incorporate them into the list of potential invites.

Thanks

s6(d), s9(2)

s6(d), s9(2)(a

New Zealand Defence Industry Association

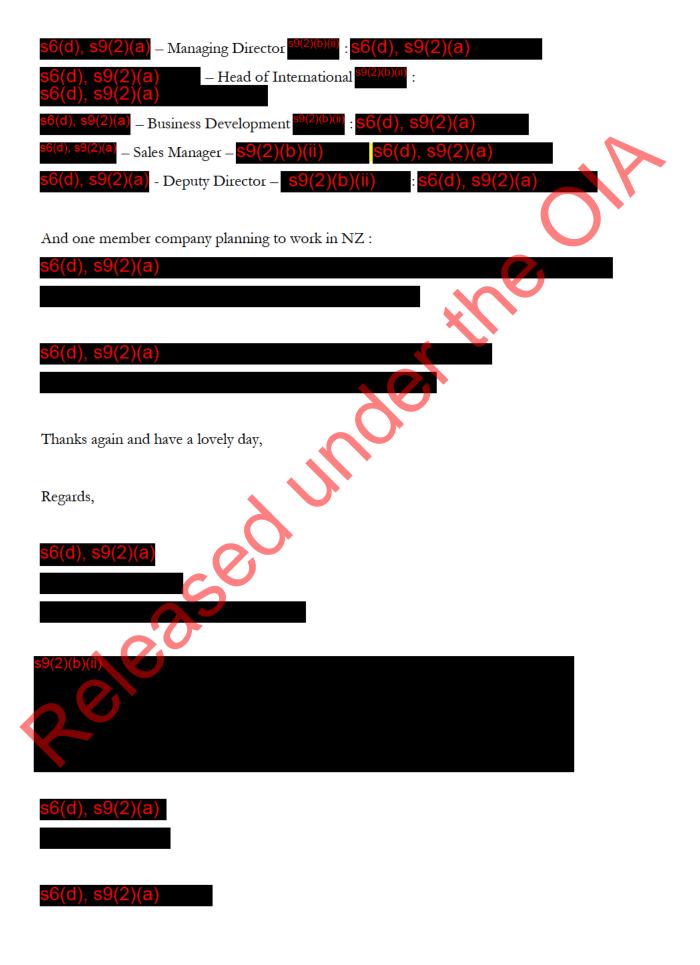
Mobile **S6(d)**, **S9(2)**(a

6(d), s9(2)(a)

From: S6(d), S9(2)(a) Sent: Wednesday, 11 September 2019 11:15 AM To: S6(d), S9(2)(a) Cc: 'Jennie S6(d), S9(2)(a) Subject: RE: NZ &^{S9(2)(b)(i)}

Hi^{s6(d), s9(2)(a)}

Please find below the email address corresponding :



De : S6(d). \mathcal{O} Envoyé : mercredi 11 septembre 2019 08:38 À : **S**6 (d). Cc: 'Jennie So(C) Objet : RE: NZ & Hi Thanks so much for advertising our lunch, that's very kind of you. Can you please advise an email address for those you would like potential invites to the breakfast for? NZTE are organising the breakfast event but we are able to suggest names to them for the attendee list. The breakfast is on Thursday 10th October, 7,30 am – 8.30 am. Many thanks New Zealand Defence Industry Association Mobile From: **S6(C)**. Sent: Tuesday, 10 September 2019 6:51 PM

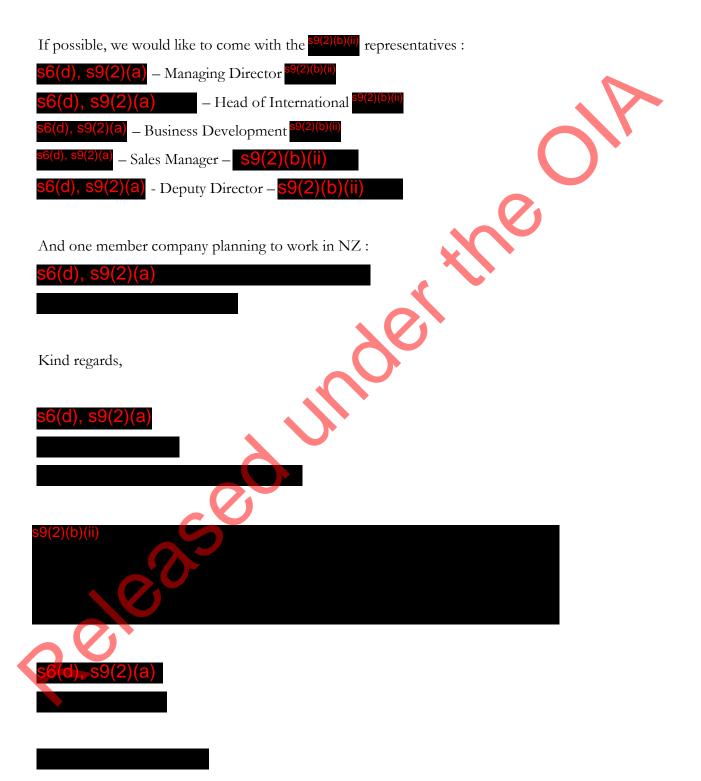
'Jennie<mark>S6(C</mark>)

Subject: RE: NZ & ^{s9(2)(b)(ii)}

Hi^{s6(d), s9(2)(a)}

To: S6(d), S9(2)

Many thanks for this. We will advertise the concentrated lunch to our member companies. When will the breakfast take place ?



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De : <mark>S6(d), S9(2)(a)</mark>
Envoyé : mardi 10 septembre 2019 15:26
À : 'Jennie <mark>S6(d), S9(2)(a) S6(d), S9(d), S9(d)</mark>
HI ^{56(d), s9(2)(a)}
Please see attached link for registration to the linh – its under the paid conference tab.
s9(2)(b)(ll)
Attached is information regarding the lunch.
Many thanks
56(d), \$9(2)(a)
s6(d) = s9(2)(a)
so(d), so(2)(d)
s6(d), s9(2)(a)
New Zealand Defence Industry Association
Mobile S6(d)
From: Jennie S6(d), S9(2)(a)
Sent: Monday, 9 September 2019 6:25 PM To: S6(d), S9(2)(a) S6(d), S9(2)(a)
Subject: Re: NZ & ^{59(2)(b)(f)}
Hi
will send you the link for our special Concentrated lunch at Pacific which will give your members a chance to meet the head of our Maritime projects.
members a chance to meet the head of our manume projects.

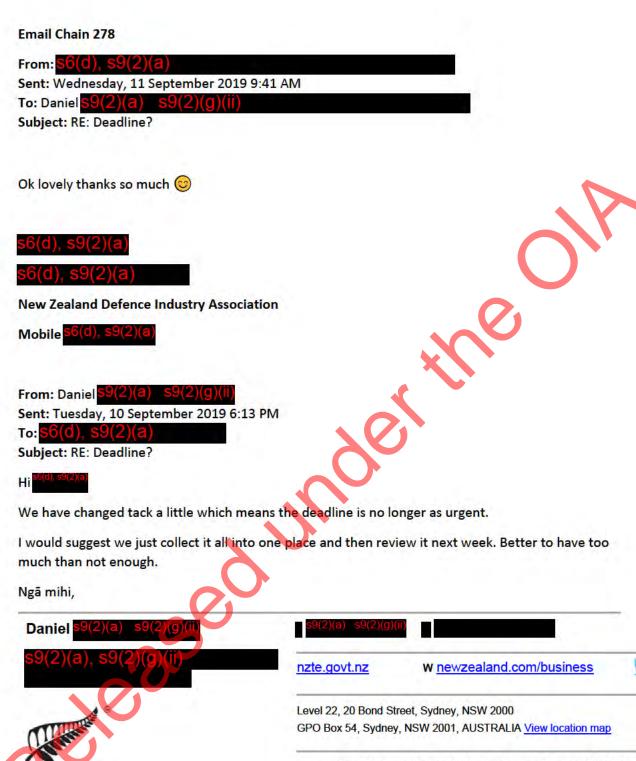
If you can give us a few names we can ask to add your people to the invite list for the breakfast we are running on the Thursday.

Regards

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TRADE & ENTERPRISE

From<mark>S6(d), S9(2)(a)</mark> Sent: Tuesday, 10 September 2019 4:04 PM To: Daniel <mark>S9(2)(a) S9(2)(g)(ii)</mark> Subject: Deadline?

Hi Daniel

What is your absolute deadline for providing content to be displayed on the screen in our lounge at PACIFIC?

Apologies for any inconvenience thus far for not meeting the original deadline of yesterday.

Jennie sent out a call to our members yesterday asking for content, we have had a few members come back with various videos...

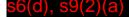
My other question is what is the max time of content we can supply. Tknow you mentioned nothing longer than a minute, but is that in total or for each submission?

I also know you mentioned 1-2 pieces of content max – given that we have so far had 4 companies giving us info I assume we will need to cull?

Many thanks







New Zealand Defence Industry Association

Mobile s6(d), s9(2)

From: Graeme Solloway - <mark>\$9(2)(a), \$9(2)(g)(ii)</mark>	
Sent: Tuesday, 10 September 2019 5:32 PM	
To: <mark>s6(d), s9(2)(a)</mark>	
	Nick \$9(2)(a) \$9(2)(a)(a)
s6(d), s9(2)(a)	
Debbie Howarth () <mark>S9(2)(a) S9(2)(g)(ii) 'Jennie's(</mark>	d), s9(2)(a)
	— ()·
Cc: Chery s9(2)(a) s9(2)(g)(ii) Daniel s9(2)(a) s9(2)(g)(ii)
; Nicola <mark>s9(2)(a) s9(2)(g)(ii)</mark>	Imogene ^{\$9(2)(a)} \$9(2)(g)(ii)
>; Angela <mark>\$9(2)(a) \$9(2)(g)(i</mark>	í) Alan
s9(2)(a) s9(2)(g)(ii) ; Anna s9(2)(a) s9(2	
May s9(2)(a) s9(2)(g)(ii)	
Subject: Logo display for NZ Breakfast at Pacific 2019	
	•

Kia ora,

After the briefing last week we have been looking at how we can support your visibility at the New Zealand Breakfast on the Thursday morning of the Pacific 2019 show.

The function room has limited size, it is smaller than the space we had at Land Forces in Adelaide. It also does not have a lobby area such as we had in Adelaide and there is provision for only one banner by the door – which will be a generic New Zealand banner to denote the event.

We will have all delegate logos, including NZDIA, NZDF and Callaghan Innovation presented on a 75" screen wall mounted in the front of the room. We need to keep other space in the room clear for everything other than catering purposes, so we won't have company banners in the room. You will not need to have company banners with you for the show.

The breakfast is an opportunity for you to reinforce relationships made at the show. Experience is that invitees don't read banner information at such events – the delegate logos prominently displayed on the front screen will provide your brand recognition, associated with the official NZ Inc presence.

Thank you for your understanding on this.

Best regards / Ngā Mihi



Sent: Tuesday, 10 September 2019 11:53 AM	From: S6(d), S	9(2)(a)
	Sent: Tuesday, 10) September 2019 11:53 AM
To: Cheryl <mark>\$9(2)(a) \$9(2)(g)(ii)</mark>	To: Cheryl S9(2)	(a) s9(2)(g)(ii)
Cc: 'Jennie <mark>s6(d), s9(2)(a)</mark>		

Subject: Breakfast Invites for Thursday NZTE Breakfast

Hi Cheryl

Please see attached database of potential invites for the Thursday breakfast.

Not sure on how many we could invite, but this list is based on all our members who are exhibiting at PACIFIC. The ones I have highlighted in red, are a definite invite please. We will leave it up to your discretion as to who else may receive an invite.

×

Thanks so much.

Michelle

s6(d), s9(2)(a)

New Zealand Defence Industry Association Mobile S6(d)

Attachment One: Breakfast Invites for Thursday

Organization Name	🖃 Membership Cater	Attending 20 + Primary Contact	* Title	Email Address	13
9(2)(b)(ii)	Large Corporate	Yes 59(2)(a) 56(c	Managing Director	cO(2)(a) $cO(d)$	
	Large Corporate	Yes	General Manager	55(Z)(a), 50(u)	
	Large Corporate	Yes	Senior Manager, Campaigns		
	Large Corporate	Yes	Managing Director		
	Large Corporate	Yes	General Manager - Facilities Management NZ		
	Small Corporate	Yes	Business Development Manager		
	Small Corporate	Yes	Director		
	5mall Corporate	Yes	Vice President Strategy		
	Large Corporate	Yes	Regional Director		
	Small Corporate	Yes	Executive Director		
	Large Corporate	Yes	Sales Director, Strategic International Programs		
	Large Corporate	Yes	President Australasia, Corporate Country Director	5	
	Small Corporate	Yes	Chairman		
	Large Corporate	Yes	Chief Executive, Asia Pacific		
	Small Corporate	Yes	Projects and Business Manager NZ		
	5mall Corporate	Yes	Vice President, Sales, Marketing, System Design Engine	ee.	
	Large Corporate	Yes	National Marketing Manager		
	Large Corporate	Yes	Vice President Defence Australia, NZ & Philippines		
	Large Corporate	Yes	VP Head of Marketing and Sales Airborne ISR		
	Small Corporate	Yes	CEO, \$9(2)(b)(ii)		
	Small Corporate	Yes	CEO		
	Large Corporate	Yes	Managing Director		
	Small Corporate	Yes	Head Strategic Business Development		
	Large Corporate	Yes	Sales Executive		
	Large Corporate	Yes	Sales Director, Australia, New Zealand, Singapore		

From: s6(d), s9(2)(a)Sent: Tuesday, 10 September 2019 10:58 AM To: Cheryl s9(2)(a) s9(2)(g)(ii) Subject: Breakfast invites for PACIFIC

Hi Cheryl,

I realise your deadline for this was yesterday.

I had a family emergency yesterday and so wasn't in the office. We are working on this now and I will send it through shortly.

Apologies for the delay.



New Zealand Defence Industry Association Mobile \$9(2)(a), \$6(d)

From: Jennie S6(d), S9(2)(a)Sent: Monday, 9 September 2019 9:19 AM To: Graeme Solloway - S9(2)(a), S9(2)(g)(ii)Cc: Deborah Howarth < S9(2)(a) S9(2)(g)(ii)Subject: Re: Defence catch up

I have an appointment out which should finish by 9 so 9.30 should work.

J

On 6/09/2019, at 9:31 AM, Graeme Solloway - s9(2)(a), s9(2)

Any chance we could catch up on Wednesday morning, anywhere between 9-10.30am? I'll come down to the Hub.

Cheers

Graeme

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 wrote:

From: Jennie <mark>S6(d), S9(2)(a)</mark>	
Sent: Monday, 9 September 2019 8:54 AM	
To: Daniel <mark>s9(2)(a) s9(2)(g)(ii)</mark>	
Cc: s9(2)(a)	>; Deborah Howarth
<s9(2)(a) s9(2)(g)(ii)="">; Hema</s9(2)(a)>	s9(2)(a) s9(2)(g)(ii)

Subject: Re: Pacific 2019 content for video screen

Hi

I have deadline for finishing text for Pacific flyers today and a small Board Meeting tomorrow

I would like to go out to our Members for video and images. We can send out a newsletter today and ask for contributions by Wednesday.

The NZDF and MOD DIAC Awards will be a great source of video etc but not all their entries are NZ companies but they may have imagery from NZ nominees who did not necessarily get onto a short list.

They will need a few more days to gather footage too.

Regards

On 6/09/2019, at 4:20 PM, Daniel <u>S9(2)(a)</u> <u>S9(2)(g)(ii)</u> wrote:

Good afternoon everyone

I hope everyone has had a good Friday so far. It was great to meet you all (virtually) at the briefing on Tuesday.

The eagle-eyed of you will have noticed on the design concepts that there is a screen in the lounge area (I have attached an image with it highlighted for reference).

At this stage this is TBC, and we will be making the call whether to have it or some other design element this Tuesday.

We are putting together a slide deck to be displayed showcasing the theme 'Generating Powerful Partnerships' and to demonstrate the ingenuity of New Zealand companies in this space.

Could I ask each of you to send through; images, videos (nothing longer than 1 minute and not requiring sound to be played), infographics or 3D renders/animations. I know you will be using the content/collateral on your parts of the stand so it would be good to have some things that are different but complementary to what you are planning on having.

It would be ideal to have1-2 pieces of content from each of you (more is welcome) by Monday COB NZ time.

To help share High-resolution images, feel free to send me Dropbox links or to use https://wetransfer.com/

Ngā mihi,



