

Email Chain 408

From: Jennie [redacted]
Sent: Monday, 29 June 2020 5:17 PM
To: Alyona [redacted]; Graeme Solloway [redacted]
[redacted]; Chris, Mr [redacted]; Hema, [redacted]
[redacted] Richard, Mr [redacted]
Subject: Re: Draft taxonomy for workshop discussion

Hi

I am tied up tomorrow and then heading to Wellington for the first time, so cannot join you, sorry.

I was wondering whether a Domain down approach is the right way. If the aim is to help NZ companies identify (and articulate) what capabilities they have that can meet Defence and Primes Aus (and NZ) demand the domain identifier is not the key issue. The [redacted] cuts right across all the domains and as domains merge more and more, the key driver is the outcome delivered by the widget not the Domain label.

The spreadsheet is a great illustration of the potential enormity of the dataset and the need to do this in small bite sized chunks!

Regards

From: Alyona [redacted]
Date: Monday, 29 June 2020 at 2:31 PM
To: Graeme Solloway [redacted] Chris, Mr"
[redacted], Hema [redacted]
[redacted] Jennie [redacted]
Subject: Draft taxonomy for workshop discussion

Hi all,

Adding an excel file called "Taxonomy for workshop" for discussion tomorrow relating to the Defence Industry Mapping project.

Please look at the category tab that contains some suggestions on the key domain levels, category groups and the subsequent detail for classifications. I've added a comments column beside each which we can make adjustments to during our workshop.

We will focus on agreeing on the high level domains, the key categories and whether to expand or compress any groupings. Please also advise if any obvious ones are missing that we can add.

Best Regards,
Alyona

Alyona [REDACTED]

M [REDACTED]

W nzte.govt.nz



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Email Chain 407

From: Jennie s6(d), s9(2)(a)

Sent: Friday, 26 June 2020 1:36 PM

To: Graeme Solloway s9(2)(a), s9(2)(g)(ii)

Subject: Capability mapping project

Do you want to talk at our mm on 23rd about s9(2)(b)(ii) or nzte new support for industry?

Thanks

Get [Outlook for iOS](#)

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Email Chain 404

From: Jennie [redacted]
Sent: Thursday, 18 June 2020 11:28 AM
To: Graeme Solloway [redacted]
Subject: Re: EOI for SME inclusion into [redacted] supply chain

Hi
I got the guilts yesterday that we had not been out and publicised [redacted] yet. My newsletter has been waiting for some things out of MOD and NZDF for weeks!
Luckily [redacted] gave us to the end of the month!

J

From: Graeme Solloway [redacted]
Date: Thursday, 18 June 2020 at 11:20 AM
To: [redacted]
Cc: Jennie [redacted]
Subject: RE: EOI for SME inclusion into [redacted] supply chain

Sorry [redacted] I was not aware that you had been in discussion with Jennie. Pleased to know you have extended the EOI date.

Best regards,

Graeme Solloway
Programme Leader



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[redacted]

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From: [redacted]
Sent: Thursday, 18 June 2020 10:55 AM
To: Graeme Solloway - [redacted]
Subject: Re: EOI for SME inclusion into [redacted] supply chain

Hey Graeme,

In what way? Jennie was emailing me earlier in the week about pushing out the newsletter and we pushed the extended date again to allow NZ businesses to respond.

Cheers

s6(d), s9(2)(a)

Regards,

s6(d), s9(2)(a)

s9(2)(b)(ii)
s6(d), s9(2)(a)

From: Graeme Solloway - s9(2)(a), s9(2)(g)(ii) >
Sent: Thursday, June 18, 2020 7:13:53 AM
To: s6(d), s9(2)(a)
Subject: [EXTERNAL] RE: EOI for SME inclusion into s9(2)(b)(ii) supply chain

Hi Nathan,

Following up and wondering if you are able to help regarding below?

Best regards,

Graeme Solloway
Programme Leader

s9(2)(a), s9(2)(g)(ii)

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From: Graeme Solloway - AKL
Sent: Friday, 29 May 2020 12:45 PM
To: s6(d), s9(2)(a)

Cc: Jennie [redacted]
Subject: EOI for SME inclusion into [redacted] supply chain

Hi [redacted]

I am writing following an approach from the NZ Defence Industry Association regarding your recent EOI to Australian SMEs for capabilities for inclusion into your global supply chain. I note that this EOI closes today.

For the purposes of Australian defence capability, the Australian Government include New Zealand industry as part. So for instance AIC allows for New Zealand based firms in your supply chains to fulfil obligations your obligations to the ADF for local industry development. This recognises the relationship that exists between Australia's and New Zealand's defence forces that was reinforced by the recent joint ministerial statement, <https://www.minister.defence.gov.au/minister/lreynolds/media-releases/australia-and-new-zealand-enhance-defence-cooperation-fight>.

There are many New Zealand firms that would have an interest in being a supplier to [redacted] and would bring many of the capabilities you have listed in the EOI. I would like to offer that in conjunction with NZDIA we circulate your requirements to New Zealand industry, and that you allow for New Zealand submissions of interest. Obviously there would need to be a reasonable timeframe for companies to respond.

Look forward to hearing back form you and I do hope we can help increase the pool of capable Australian and New Zealand suppliers engaged into your global supply chain.

Best regards,

Graeme Solloway
Programme Leader

[redacted]

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Email Chain 402

From: Jennie s6(d), s9(2)(a)

Sent: Wednesday, 17 June 2020 3:20 PM

To: Debbie Howarth s9(2)(a), s9(2)(g)(ii)

Hema s9(2)(a), s9(2)(g)(ii) >; Graeme Solloway

s9(2)(a), s9(2)(g)(ii) ; Tod s9(2)(a), s9(2)(g)(ii)

Subject: NZDIA Newsletter-Going out tomorrow-any items to add? Unclassified

Hi all

I have been sitting on the newsletter but cannot wait any longer.

Anything you would like us to share?

Regards

Jennie s6(d), s9(2)(a)

New Zealand Defence Industry Association

s6(d), s9(2)(a)

s6(d), s9(2)(a)

<https://www.nzdia.co.nz/become-a-member>

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Email Chain 401

-----Original Appointment-----

From: Jennie **s6(d), s9(2)(a)**

Sent: Tuesday, 16 June 2020 11:55 AM

To: Alyona **s9(2)(a), s9(2)(g)(i)**

Subject: Accepted: **s9(2)(b)(i)** Review

When: Thursday, 18 June 2020 10:00 AM-11:00 AM (UTC+12:00) Auckland, Wellington.

Where: *AKL L5 The Power Station (was Shanghai) Zoom Rm -6Px

Released under the OIA

Email Chain 400

From: Jennie [redacted]
Sent: Monday, 15 June 2020 5:01 PM
To: Alyona [redacted]
Cc: Graeme Solloway - [redacted] >
Subject: Re: Review of [redacted]

Hi
Friday or Thursday mornings both good.
Regards

From: Alyona [redacted]
Date: Monday, 15 June 2020 at 9:26 AM
To: Jennie [redacted]
Cc: Graeme Solloway [redacted]
Subject: RE: Review of [redacted]

Hi Jennie,

Hope the Online Events Platform Demo went well last week.

Would you be available this week to look at the [redacted]?

Best Regards,
Alyona

Alyona [redacted]

M [redacted]

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From: Alyona Pikhtin - AKL
Sent: Monday, 8 June 2020 12:41 PM
To: Jennie [redacted]
Cc: Graeme Solloway - [redacted]
Subject: Review of [redacted]

Hi Jennie,

Hope you had a nice weekend. Thanks again for your time last week.

I would like to set up some time this week to go over the [redacted].

Can you please advise best time/location? I'll be in the NZTE office Tue-Thurs and am available most times.

Best Regards,

[Redacted]

Alyona [Redacted]



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Email Chain 399

From: Jennie s6(d), s9(2)(a)
Sent: Friday, 12 June 2020 9:25 AM
To: s6(d), s9(2)(a)
Subject: There is still time to join us this morning 10am for the launch of our s9(2)(b)(i), s9(2)(ba)(i) and our Proof of Concept IDEA 2020 Event

Hi

We have had a few instances of emails going into Spam or junk folders. So just in case you did not see the invite for this morning here is the key info.

Here is all the information to register so fingers crossed you are good to join us. Also included at the end is the background to this event, for context. Read on.....

[remainder of email repeats Email Chain 398]

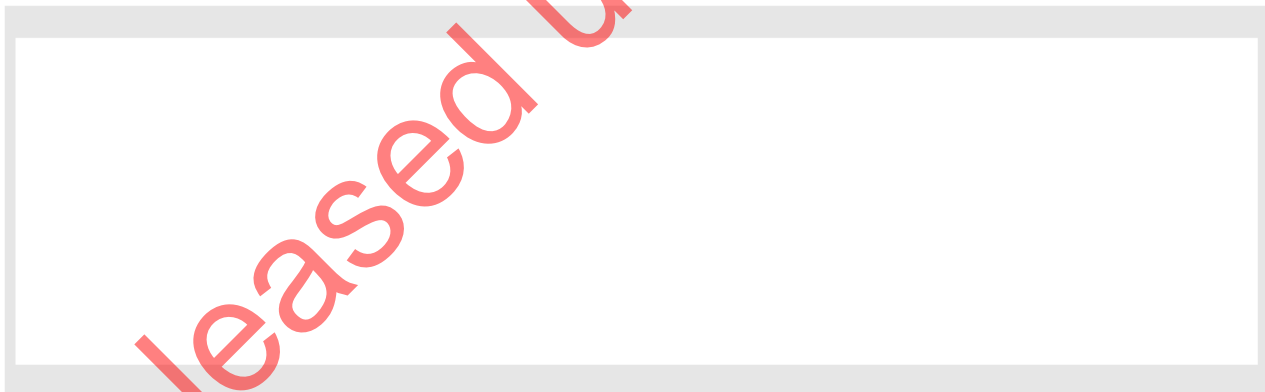
Email Chain 398

From: Jennie s6(d), s9(2)(a)
Sent: Wednesday, 10 June 2020 3:00 PM
To: s6(d), s9(2)(a)
Cc: s6(d), s9(2)(a) > s6(d), s9(2)(a)
Subject: Last chance-Would you be able to join us Friday morning 10am 12 June for the launch of our s9(2)(b)(i), s9(2)(ba)(i) and our mini IDEA 2020 Event

Hi

We (hopefully) sent you an email asking if you could help us (and have a great one hour's experience) by attending our Live Online Event on Friday at 10am. We would still love to have you join us. If we talked about another role for you please chase me up.....

Here is all the information to register so fingers crossed you are good to join us. Read on.....





7

Following your acceptance of the invitation to attend the live online IDEA 2020 Demo Event this coming Friday 12 June, we need you to sign up to the Platform and then to our Event, to ensure your entry into the Platform on Friday.

SYSTEM REQUIREMENTS AND INSTRUCTIONS

The event platform can only be accessed via Google Chrome. Please ensure you have the latest version of Google Chrome.

Before you click any links to register, please note the following instructions to ensure your registration is successful:

1. s9(2)(ba)(i)
[Redacted]
[Redacted]
[Redacted]
[Redacted]
[Redacted]

THINGS TO DO WHEN YOU ARRIVE ON THE RECEPTION AND REGISTRATION DESK LANDING PAGE

- The countdown clock will show how many days/hours before the event opens;
- In the top right corner you will see your initials. Please click on **create your profile** and fill in your details. We recommend uploading a profile picture and creating a headline, for example your job title and/or company name. If you would prefer to experience the Demo Event anonymously, pick a new name and upload a photo to match your anonymous name.

NB. Other attendees will see your picture and your name only.

- We suggest you **bookmark** the URL so you can easily find the event on Friday

You are now ready to start the registration process

REGISTER NOW

To register please: s9(2)(b)(ii)

Event Password: s9(2)(b)(ii)

We look forward to experiencing this live online event technology with you.

For any queries about your registration please reply to this email or phone the HelpMeOut team on M | s6(d), s9(2)(a)

With kind regards

Jennie s6(d), s9(2)(a)

New Zealand Defence Industry Association Inc.

s9(2)(b)(ii)

s9(2)(a), s6(d)

s9(2)(b)(ii)

s9(2)(b)(ii)

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Email Chain 397

From: Jennie [redacted]
Sent: Monday, 8 June 2020 12:58 PM
To: Graeme Solloway - [redacted]; Alyona [redacted]; Alan [redacted]; Nick [redacted]
Cc: [redacted] >; [redacted] >
Subject: Unclassified-Invitation to attend the Demo of the new NZDIA Live Online Events Platform- Friday 12 June at 10am for one hour

Hi all

Hope you are well. I have spoken to some but not all of you about our [redacted] for Events. I thought you might like to join us for the Demo this Friday. Read on.....

The Covid-19 crisis and subsequent lockdown/ restrictions resulted in many of the NZDIA planned events deferred or cancelled. We have been busy during this time investigating options to restart industry engagement events.

We would like your help with our transition from in person NZDIA/MOD/NZDF Events to live online events, and eventually, to hybrid events.

NZDIA Members and friends are located across the Globe. Until we have flowing International travel, NZDIA is keen to ensure that when NZ gets moving post lockdown, that our International friends do not feel excluded. NZDIA is keen that MOD continues to meet as many industry players as possible and a [redacted] is one way we can do this.

[redacted] of [redacted]) has secured access to an amazing live online events platform. This platform will enable us to create live online events.

While people have become accustomed to using Teams, Zoom, hang-outs etc over lockdown, our live online event platform provides a next level experience, which is hard to describe and hard for people to visualise.

To solve this challenge and to get people excited about the reopening of defence events, we are going to run a demo event which we will film/capture to use as our promo for the first big event. This demo event will involve short live experiences of the platform's offering, starring people from our ecosystem. Do not expect full presentations, this will be the shortest full conference ever with speakers etc only speaking for minutes!

We have identified you and potentially other people in your team, as perfect Participants to experience our demo event.

We have given a peek of the system to a few people and while the demo we were first shown was rudimentary, everyone who saw it went away excited about the potential for this medium, regardless of their role in an event. Our Demo will make it even easier for people to see the potential.

On Friday 12 June at 10am NZ time we will launch live an event we are calling I>D>E>A> 2020.

Your specific role and options at this initial demo event will be more fully explained, if you are a yes. Options for your participation at the first full real event will follow after the Demo has been successfully delivered.

What we need from you as a matter of urgency is:

- **Confirmation of your ability to attend on 12th June at 10am NZ time;**
- **availability live for a full 1 hour segment;**
- **confirm your willingness to participate;**
- **either confirm your willingness and consent for us to capture your voice and/or image as part of the demo film/showreel OR be ready to attend using an avatar photo and/or nom de plume, while we still capture your voice. Whichever option you choose, we will work with you to achieve an outcome you like.**

The outcome we are seeking for NZDIA/MOD is:

- to run a live test with people not familiar with the system;
- to wow our participants and get you excited about the potential for this live online experience;
- to give exhibitors/vendors/booth managers a sight of the potential for them to showcase their products and ideas in a live online space;
- to capture the event and create a selection of showreels of varying lengths that we can use to promote NZDIA **s9(2)(b)(ii)** events going forward.

The outcome we are seeking for you as a participant in this demo is:

- to give you a sight (and live experience) of the potential for you to get the best from Member Meetings and Forums, to hear from a range of speakers, exhibit or engage with exhibitors, participate in panel discussions and network;
- to give you an opportunity to feed ideas about using this platform for your own events or meetings;
- to see how we can keep you involved even if you cannot travel; and
- to wow you and to get you excited about the potential for this live online experience.

We hope you will come and join us and be among the first to see what has kept us so busy during lockdown. We would be delighted if you would share this with colleagues and encourage them to come and join us. If they are a yes please could you send us an email with all their contact details, title etc.

Regards

Jennie **s6(d), s9(2)(a)**

[Redacted]

New Zealand Defence Industry Association

s6(d), s9(2)(a)

s6(d), s9(2)(a)

<https://www.nzdia.co.nz/become-a-member>

Email Chain 396

-----Original Appointment-----

From: Jennie **s6(d), s9(2)(a)**

Sent: Friday, 5 June 2020 12:01 PM

To: Alyona **s9(2)(a), s9(2)(g)(ii)**

Subject: Accepted: Alyona **s9(2)(a), s9(2)(g)(ii)** Zoom Meeting

When: Friday, 5 June 2020 12:30 PM-1:30 PM (UTC+12:00) Auckland, Wellington.

Where: **s9(2)(b)(ii)**

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Email Chain 395

From: Jennie s6(d), s9(2)(a)
Sent: Friday, 5 June 2020 11:49 AM
To: Alyona Pikhtin s9(2)(a), s9(2)(g)(ii)
Subject: Re: Alyona s9(2)(a), s9(2)(g)(ii) Zoom Meeting

I am jumping in my car in 20 mins then driving for 1.5 hours. I can drive and talk. Do you want to call me s9(2)(a), s9(2)(g)(ii)?

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From: Alyona s9(2)(a), s9(2)(g)(ii)
Sent: Friday, June 5, 2020 11:38:48 AM
To: Jennie s6(d), s9(2)(a)
Subject: Alyona s9(2)(a), s9(2)(g)(ii) Zoom Meeting
When: Friday, June 5, 2020 2:00 PM-3:00 PM.
Where: s9(2)(b)(ii)

Hi Jennie,

It was nice meeting you this morning. I would like to take you up on your offer to go through the background that you have on Industry capability mapping.

I'm quite flexible in terms of time this afternoon so if you have another preference please let me know.

Best Regards,
Alyona

You are invited to a password protected NZTE Zoom meeting. To attend the call, click the link below and the password will be entered automatically for you.

Join from PC, Mac, Linux, iOS or Android:
s9(2)(b)(ii)

Or Telephone:
Dial-in numbers available: s9(2)(b)(ii)

Meeting ID: s9(2)(b)(ii)

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Email Chain 394

From: Jennie s6(d), s9(2)(a)

Sent: Friday, 5 June 2020 10:32 AM

To: Graeme Solloway s9(2)(a), s9(2)(g)(ii) >; Hema s9(2)(b), s9(2)(g)(ii)

s9(2)(a), s9(2)(g)(ii); HOWARTH MRS s9(2)(a), s9(2)(g)(ii)

Subject: IIER

s9(2)(b)(ii), s9(2)(ba)(i)

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Email Chain 393

From: Jennie [redacted]
Sent: Friday, 29 May 2020 12:28 PM
To: Graeme Solloway - [redacted]; Howarth Debbie, Mrs [redacted]
Subject: RE: [redacted] EOI for SMes closes today only specifies Australian SMEs unclassified

[redacted]

From: Graeme Solloway [redacted]
Date: Friday, 29 May 2020 at 12:25 PM
To: HOWARTH MRS [redacted], Jennie [redacted]
Subject: RE: [redacted] EOI for SMes closes today only specifies Australian SMEs unclassified

Do you have an email for [redacted]. I'll copy him on my email to [redacted].

Graeme

From: Howarth Debbie, Mrs [redacted]
Sent: Friday, 29 May 2020 12:23 PM
To: Graeme Solloway [redacted], Jennie [redacted]
Subject: RE: [redacted] EOI for SMes closes today only specifies Australian SMEs unclassified

Hi

Just checking, doesn't [redacted] look after [redacted]....so perhaps that would be place to also start.

Deb

Debbie Howarth

Director - Industry Engagement - JDS, Joint Defence Services
New Zealand Defence Force
Defence Business Centre, Auckland | PO Box 90038, Victoria St West, Auckland 1142

[redacted]
www.nzdf.mil.nz
Internal link: <http://org/nzdf/IELP/Home.aspx>

www.nzdf.mil.nz



Tū Kaha – Courage | Tū Tika – Commitment | Tū Tira – Comradeship | Tū Māia – Integrity

From: Graeme Solloway [redacted]
Sent: Friday, 29 May 2020 12:21 p.m.

To: Jennie [redacted]
Cc: Howarth Debbie, Mrs <[redacted]>
Subject: Re: [redacted] EOI for SMes closes today only specifies Australian SMEs

Yet another example... thanks for passing on. I'll get hold of [redacted] and see if we can extend this to NZ. Obviously not in the timeframe specified.
It may be that [redacted] are doing this as part of an [redacted] program, in which case NZ firms not eligible [redacted] have been clear on that in the past. However the comms make no mention of the [redacted].
Will see where this goes.

Graeme

Email Chain 392

From: Jennie [redacted]
Sent: Friday, 29 May 2020 11:47 AM
To: Graeme Solloway - [redacted]; HOWARTH MRS [redacted]
Subject: [redacted] EOI for SMes closes today only specifies Australian SMEs

Hi

Were you aware of this one?

If not, one for you guys to raise somewhere. I have a catch up call into [redacted] but maybe Graeme you could get this extended and I could add to a newsletter as well as it going out to your customers?

Regards

Jennie [redacted]

New Zealand Defence Industry Association

[redacted]

[co.nz/become-a-member](https://www.nzdi.co.nz/become-a-member)

Attachment One: [redacted] Supplier EOI

[redacted] withheld under s.9(2)(b)(i)

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Email Chain 391

From: Jennie [REDACTED]

Sent: Thursday, 28 May 2020 11:30 AM

To: HOWARTH MRS [REDACTED]; Hema [REDACTED]

[REDACTED]; Graeme Solloway - [REDACTED]

[REDACTED] [REDACTED]

Cc: [REDACTED]

Subject: Demo Event -We are looking at pushing back one more week to 12th June

Hi

I have been really slow getting email invites out this week to the Demo Event. We switched over to MS 365 Teams this week and while painless, it has slowed me right down. We think a week's notice is too short when we want people to go through formal registration so we can test the system.

I have spoken to [REDACTED] this morning and we are checking out 12 June instead. Please pencil this date in and we will confirm asap.

In the meantime any suggestions for the email text would be useful, along with names of people who might be good to invite to the Demo.

Regards

Jennie

Jennie [REDACTED]

New Zealand Defence Industry Association

[REDACTED]

[REDACTED]

<https://www.nzdia.co.nz/become-a-member>

Released under the OIA

Email Chain 390

From: Jennie [REDACTED]

Sent: Thursday, 28 May 2020 10:00 AM

To: Graeme Solloway - [REDACTED]

Subject: Unclassified Invitation to join us and help us with Live 2020 NZDIA's demo first Live Online Event

Hi all

I have been procrastinating but realised it was time to send these invites out properly for next Friday. Please put it in your diary but the registration system will send you meeting invites etc. This below is the sort of info we are sending to our other invited participants. Any suggestions for anything to add or clarify would be good.

We would like your help with our transition from in person NZDIA/MOD/NZDF Events to, initially live online events, and eventually to hybrid events.

[REDACTED] of [REDACTED] has secured access to an amazing live online events platform. This platform will enable us to create live online events with EML through its sister company HopiNZ.

While people have become accustomed to using Teams, Zoom, hang-outs etc over lockdown, our HopiNZ live online event platform provides a next level experience, which is hard to describe and hard for people to visualise. To solve this challenge and to get people excited about the reopening of defence events, we are going to run a demo event which we will film/capture to use as our promo for the first big event. The first being the NZ Defence Information Domain Launch, which was scheduled for May and then deferred. This demo event will involve live experiences of the platforms offering using people from our ecosystem. Do not expect full presentations, this will be the shortest full conference ever with speakers etc only speaking for minutes!

We have identified you and your organisation as a perfect Participant at our demo event.

We have given a peek of the system to a few people and while the demo we used is rudimentary, everyone has gone away excited about the potential for this medium regardless of their role in an event.

On Friday 5 June at 10am NZ time we will launch live an event called I>D>E>A> 2020 or I.D.E.A. 2020. The initials for the purpose of this demo stand for "Information Data Ecommerce Automation" but will probably reappear for the real Information Domain Event to mean "Information Domain Arrival Experience."

Your specific role and options at this initial demo event will be more fully explained, if you are a yes. Options for your participation at the Info Domain real launch will follow post demo.

What we need from you as a matter of urgency is:

- Confirmation of your ability to attend on 5th June and take the part assigned to you;
- availability live for a full 2 hour segment (although we may let you take breaks for set amounts of time);
- confirm your willingness to participate;

- confirm your likely machine-PC, Laptop, Phone etc, whether accessing through a secured/restricted connection and general signal quality in your location (this will help us identify any system challenges post event);
- complete the event registration process and give us feedback on it;
- either confirm your willingness and consent for us to capture your voice and/or image as part of the demo film/showreel OR be ready to attend using a fake photo/Avatar and/or Nom de Plume while we still capture your voice. Whichever option you choose, we will work with you to achieve an outcome you like.

The outcome we are seeking for NZDIA and s9(2)(b)(ii):

- to run a live test with people not familiar with the system, to identify areas and processes for us to iron out;
- to wow our participants and get you excited about the potential for this virtually real live online experience;
- to give exhibitors/vendors/booth managers a sight of the potential for them to showcase their products and ideas in a virtually real space; and
- to capture the event and create a selection of showreels of varying lengths that we can use to promote NZ Defence and other s9(2)(b)(ii) events going forward.

The outcome we are seeking for you as a participant in this demo is:

- to give you a sight of the potential for you to get the best from NZDIA Member Meetings and Forums, to hear from a range of speakers, exhibit or engage with exhibitors, participate in panel discussions and network; and
- to wow you and get you excited about the potential for this virtually real live online experience.

We hope you will come and join us and be among the first to see what has kept us so busy during lockdown.

Regards

Jennie s6(d), s9(2)(a)



NZDIA

New Zealand Defence Industry Association Inc.

s6(d), s9(2)(a)

s6(d), s9(2)(a)

Email Chain 389

-----Original Appointment-----

From: Jennie [REDACTED] s6(d), s9(2)(a)

Sent: Wednesday, 27 May 2020 11:05 AM

To: Graeme Solloway - AKL

Subject: Accepted: Defence industry catchup unclassified

When: Friday, 29 May 2020 10:00 AM-11:00 AM (UTC+12:00) Auckland, Wellington.

Where: [REDACTED] s9(2)(b)(ii)

Released under the OIA

Email Chain 335

From: Jennie [redacted]

Sent: Wednesday, 13 May 2020 2:36 PM

To: Hema [redacted] HOWARTH DEBBIE, MRS

[redacted]; Graeme Solloway - [redacted]

[redacted] Richard Mr [redacted]; [redacted]

[redacted] [redacted]

[redacted] [redacted]

[redacted] [redacted]

[redacted]

Huntley Wright

Subject: Fwd: AVALON 2021 deferred to November 2021

FYI

Avalon deferred to November 2021.

Regards

Jennie [redacted]

New Zealand Defence Industry Association

[redacted]

[redacted]

<https://www.nzdia.co.nz/become-a-member>

Released under the OIA

Attachment One: 200513 Avalon 2021 Deferred



AVALON 2021 DEFERRED TO NOVEMBER 2021

Dear Industry Partner,

Throughout the COVID-19 Coronavirus pandemic, s9(2)(b)(ii) has monitored the evolving situation and its potential effects on the Australian International Airshow and Aerospace & Defence Exposition (AVALON 2021) which, next year, has a uniquely central role to play in the celebration of the Centenary of the Royal Australian Air Force.

After extensive consultation and review, it has become clear that the impacts of COVID-19, including lengthy logistical lead times and uncertainty about availability of international travel, would pose unacceptable risks to AVALON 2021, should it continue with its original February dates.

As a result, AVALON 2021, originally scheduled for 23-28 February, will be deferred to later in 2021, with timings in November being considered. Precise dates will be announced shortly.

This deferral will provide certainty for partners, stakeholders, exhibitors and participants. It will also enable industry to focus on managing through the challenges of the COVID-19 pandemic and its aftermath, knowing that AVALON 2021 in a November timing will confidently contribute to the regeneration of business development following the pandemic.

As the centrepiece of the Royal Australian Air Force's Centenary celebrations, AVALON 2021 will have great national and international significance. Deferring AVALON 2021 to November will ensure the event serves its purpose as a powerful promotional and industry engagement forum on the way to business recovery and as a spectacular celebration of 100 years of the Royal Australian Air Force.

Strongly supported by the Royal Australian Air Force, the biennial Australian International Airshow and Aerospace & Defence Exposition (AVALON) is Australia's own signature international aviation, aerospace and defence event. Organised by AMDA Foundation Limited, it is a premium international platform for engagement between industry, defence, government and academia and universally regarded as one of the world's great air shows. AVALON 2021 will Take Australia to the World, by Bringing the World to Australia.

As a consequence of the COVID-19 Coronavirus pandemic, all three major international defence-related events conducted by AMDA, with support from the Australian Defence Force, have been rescheduled in the national interest. As well as AVALON 2021, the deferral of LAND FORCES has been announced and an announcement with respect to the timing of the next PACIFIC International Maritime Exposition will be made shortly.

Thank you for your patience as we work through these changes and we look forward to a November 2021 AVALON, where a century of distinguished service by the Royal Australian Air Force will be the theme, and the focus for the world's aviation, aerospace and defence industries will be on promoting business for the future.

Yours sincerely,

s6(d), s9(2)(a)

13 May 2020

s9(2)(b)(ii)

----- Forwarded message -----

From: s6(d), s9(2)(a)

Date: Wed, 13 May 2020 at 14:14

Subject: AVALON 2021 deferred to November 2021

To: s6(d), s9(2)(a)

Dear industry partner,

Please find attached a letter from s6(d), s9(2)(a) on planning for AVALON 2021.

It has become clear that the impacts of COVID-19, including lengthy logistical lead times and uncertainty about availability of international travel, would pose unacceptable risks to AVALON 2021, should it continue with its original February dates.

As a result, AVALON 2021, originally scheduled for 23-28 February, will be deferred to late in 2021, with timings in November being considered. Precise dates will be announced shortly.

I will be your point of contact for queries regarding your participation and actions moving forward. I will personally be in touch with you shortly.

However, should you need to make contact with me sooner please don't hesitate to utilise the details below.

Regards,

s6(d), s9(2)(a)



s9(2)(b)(ii)

s6(d), s9(2)(a)

Released under the OIA

Email Chain 387

From: Jennie [redacted]

Sent: Saturday, 9 May 2020 12:05 PM

To: Graeme Solloway - [redacted] Hema [redacted]
[redacted] Richard Mr [redacted]

HOWARTH DEBBIE, MRS [redacted] Huntley Wright

[redacted]

Subject: Fwd: LAND FORCES DEFERRED

FYI

Jennie [redacted]

New Zealand Defence Industry Association

[redacted]

[redacted]

<https://www.nzdia.co.nz/become-a-member>



Released under the OIA

Attachment One: Deffered Dates for Landforces



LAND FORCES DEFERRED

Dear industry partner,

Throughout the COVID-19 Coronavirus pandemic, s9(2)(b)(ii) has monitored the evolving situation and its potential effects on the LAND FORCES event scheduled for 1-3 September.

After extensive consultation and review, it has become clear that, because of the impacts of COVID-19, LAND FORCES will be unable to proceed in September this year as initially intended.

As a result, we have taken the decision to defer LAND FORCES and have identified proposed new dates from 1 to 3 June 2021 at the Brisbane Convention and Exhibition Centre.

We believe this deferral will provide greater certainty for all involved with LAND FORCES. Crucially, it will allow our exhibitors, participants and stakeholders to focus on managing through the challenges of the COVID-19 pandemic, knowing that a deferred LAND FORCES will have greater probability of proceeding and, therefore, of serving as a powerful promotional and industry engagement forum on the way to business recovery.

It is our aim that LAND FORCES should proceed as soon as practicable and, at this stage, mid-2021 is considered the earliest realistic timing that optimises certainty. However, we cannot know what future course the COVID-19 pandemic will take in the months ahead. So, we will continue to monitor developments closely and, as a responsible organisation, we will undertake by December this year a further comprehensive review to clarify the ongoing situation in the aftermath of the immediate impacts of the pandemic. By then, the world will be in a far better position to see the way forward with confidence.

If the forward prospects at that stage remain problematic for industry, stakeholders and partners, then, in order to maximise advance notice for exhibitors and participants, a decision may be taken to delay the next LAND FORCES until the following year in resumption of its regular biennial cycle. We will, of course, immediately advise you of any developments.

The biennial LAND FORCES events are of major significance for industry and for all our partners. They are essential events every two years on the international calendar. The last LAND FORCES in Adelaide in September 2018 was universally acclaimed as a major success. Although deferred, the next LAND FORCES in Brisbane is again set to break all past records, paving the way for the regular biennial cycle to resume with LAND FORCES in the latter half of 2022.

In the meantime, the program, exhibition floor plan and event schedule for LAND FORCES on its deferred dates remain unchanged – action-packed and a sell-out! A member of the LAND FORCES team will be personally in touch with you shortly as an individual point of contact for any queries.

We look forward to LAND FORCES on its new dates where the focus will be on the future.

Yours sincerely,

s6(d), s9(2)(a)

8 May 2020

s9(2)(b)(ii)

s9(2)(b)(ii)

----- Forwarded message -----

From: s6(d), s9(2)(a)

Date: Fri, 8 May 2020 at 20:15

Subject: LAND FORCES DEFERRED

To: s6(d), s9(2)(a)

Dear Jennie,

Please find attached a letter from s6(d), s9(2)(a) on planning for LAND FORCES.

The letter outlines why LAND FORCES will be unable to proceed in September this year as initially intended.

As a result, we have taken the decision to defer LAND FORCES and have identified new dates from 1 to 3 June 2021 at the Brisbane Convention and Exhibition Centre.

I will be your point of contact for any queries regarding your participation and actions moving forward. I will personally be in touch with you early next week.

I thank you for your patience and understanding as we commence the process of contacting all participants.

However, should you need to make contact with me sooner please don't hesitate to utilise the details below.

Kind regards,

s6(d), s9(2)(a)

s6(d), s9(2)(a)

[Redacted signature block]

[Redacted box]

Released under the OIA

Email Chain 386

-----Original Appointment-----

From: s6(d), s9(2)(a)

Sent: Monday, 4 May 2020 5:06 PM

To: Graeme Solloway - AKL

Subject: Accepted: Defence industry catchup unclassified @ Fri 8 May 2020 10am - 11am (NZST)
(Graeme Solloway - AKL)

When: Friday, 8 May 2020 10:00 AM-11:00 AM (UTC+12:00) Auckland, Wellington.

Where: s9(2)(b)(ii)

s6(d), s9(2)(a) has accepted this invitation.

Defence industry catchup unclassified

When Fri 8 May 2020 10am – 11am New Zealand Time

Where s9(2)(b)(ii)
([map](#))

Calendar Graeme Solloway - AKL

- Who
- Graeme Solloway - AKL- organiser
 - s6(d), s9(2)(a) creator
 - Debbie Howarth s9(2)(a), s9(2)(g)(ii)
 - Hema s9(2)(a), s9(2)(g)(ii)
 - s9(2)(a), s9(2)(g)(ii) Richard, Mr
 - Liz s9(2)(a), s9(2)(g)(ii)

Have added Liz s9(2)(a), s9(2)(g)(ii) – for this upcoming Friday.
I think by adding the “unclassified” will mean you can enter without having the issue with password.
Otherwise will need to use a phone.
I have scheduled this out for the next 3 weeks. G

Hi there,
You are invited to a password protected NZTE Zoom meeting. To attend the call, click the link below and the password will be entered automatically for you.

Join from PC, Mac, Linux, iOS or Android:

s9(2)(b)(ii)

Or iPhone One-Tap:

New Zealand: +6448318959, 931 6350 1817# or +6498011188, 931 6350 1817

Or Telephone:

Dial: (for higher quality, dial a number based on your current location):

New Zealand: +64 (0) 9 801 1188 or +64 (0) 4 831 8959

Australia: +61 (0) 8 7150 1149 or +61 (0) 2 8015 2088

China: +852 5808 6088

United States: +1 669 900 6833 or +1 646 558 8656

United Arab Emirates: +971 800 035 704 239 (Toll Free)

United Kingdom: +44 (0) 20 3695 0088 or +44 (0) 20 3051 2874

Japan: +81 (0) 524 564 439 or +81 (0) 3 4578 1488

Canada: +1 647 558 0588

Brazil: +55 21 3958 7888 or +55 11 4680 6788

Chile: +56 41 256 0288 or +56 23 210 9066

Colombia: +57 2 620 7388 or +57 1 508 7702

France: +33 (0) 7 5678 4048 or +33 (0) 1 8288 0188

Germany: +49 (0) 30 5679 5800 or +49 (0) 30 3080 6188

Hong Kong: +852 5808 6088

Hungary: +36 1 701 0488 or +36 1 408 8456

India: 1 800 267 2722 (Toll Free) or 1 800 102 9182 (Toll Free)

Italy: +39 069 926 8001 or +39 069 480 6488

Malaysia: +60 3 9212 1727 or +60 3 3099 2229

Mexico: +52 554 161 4288 or +52 229 910 0061
Peru: +51 1 730 6777 or +51 1 707 5788
Russia: +7 812 426 8988 or +7 495 283 9788
Singapore: +65 3165 1065 or +65 3158 7288
South Africa: +27 87 551 7702 or +27 87 550 7717
South Korea: +82 (0) 2 6105 4111 or +82 (0) 2 6022 2322
Spain: +34 91 198 0188 or +34 84 368 5025
Turkey: +90 216 900 2606 or +90 216 900 1866
Argentina: +54 343 414 5968 or +54 341 512 2188
Vietnam: +84 28 4458 2373
Ireland: +353 1 513 3247 or +353 1 691 7488

International numbers available s9(2)(b)(ii)

Meeting ID: s9(2)(b)(ii)

Invitation from [Google Calendar](#)

You are receiving this courtesy email at the account s9(2)(a), s9(2)(g)(ii) because you are an attendee of this event.

To stop receiving future updates for this event, decline this event. Alternatively, you can sign up for a Google Account at <https://www.google.com/calendar/> and control your notification settings for your entire calendar.

Forwarding this invitation could allow any recipient to send a response to the organiser and be added to the guest list, invite others regardless of their own invitation status or to modify your RSVP. [Learn more](#)

Released under the OIA

Email Chain 381

From: Jennie [redacted]

Sent: Wednesday, 8 April 2020 2:34 PM

To: Graeme Solloway [redacted] Harrison Richard Mr [redacted]

Subject: Can you invite Richard to join us tomorrow?

Jennie [redacted]

New Zealand Defence Industry Association

[redacted]

<https://www.nzdia.co.nz/become-a-member>



Released under the OIA

Email Chain 379

-----Original Appointment-----

From: s6(d), s9(2)(a)

Sent: Monday, 6 April 2020 3:07 PM

To: Graeme Solloway - AKL

Subject: Accepted: Defence industry catch up unclassified @ Thu 9 Apr 2020 10am - 10:30am (NZST)
(Graeme Solloway - AKL)

When: Thursday, 9 April 2020 10:00 AM-10:30 AM (UTC+12:00) Auckland, Wellington.

Where: s9(2)(b)(ii)

s6(d), s9(2)(a) has accepted this invitation.

Defence industry catch up unclassified

When Thu 9 Apr 2020 10am – 10:30am New Zealand Time

Where s9(2)(b)(ii) ([map](#))

Calendar Graeme Solloway - AKL

Who

- Graeme Solloway - AKL- organiser
- s6(d), s9(2)(a) creator
- Hema s6(2)(a), s9(2)(g)
- Deborah Howarth () - optional

Hi – next catch up scheduled. Have added Deb if she is able to make it. G
You are invited to a Zoom meeting.

Join from PC, Mac, Linux, iOS or Android: s9(2)(b)(ii)

Or iPhone One-Tap:

New Zealand: +6448318959, 351 836 209# or +6498011188, 351 836 209

Or Telephone:

Dial:(for higher quality, dial a number based on your current location):

New Zealand: +64 (0) 9 801 1188 or +64 (0) 4 831 8959

Australia: +61 (0) 8 7150 1149 or +61 (0) 2 8015 2088

China: +852 5808 6088

United States: +1 669 900 6833 or +1 646 558 8656

United Arab Emirates: +971 800 035 704 239 (Toll Free)

United Kingdom: +44 (0) 20 3695 0088 or +44 (0) 20 3051 2874

Japan: +81 (0) 524 564 439 or +81 (0) 3 4578 1488

Canada: +1 647 558 0588

Brazil: +55 21 3958 7888 or +55 11 4680 6788

Chile: +56 41 256 0288 or +56 23 210 9066

Colombia: +57 2 620 7388 or +57 1 508 7702

France: +33 (0) 7 5678 4048 or +33 (0) 1 8288 0188

Germany: +49 (0) 30 5679 5800 or +49 (0) 30 3080 6188

Hong Kong: +852 5808 6088

Hungary: +36 1 701 0488 or +36 1 408 8456

India: 1 800 267 2722 (Toll Free) or 1 800 102 9182 (Toll Free)

Italy: +39 069 926 8001 or +39 069 480 6488

Malaysia: +60 3 9212 1727 or +60 3 3099 2229

Mexico: +52 554 161 4288 or +52 229 910 0061

Peru: +51 1 730 6777 or +51 1 707 5788

Russia: +7 812 426 8988 or +7 495 283 9788

Singapore: +65 3165 1065 or +65 3158 7288

South Africa: +27 87 551 7702 or +27 87 550 7717

South Korea: +82 (0) 2 6105 4111 or +82 (0) 2 6022 2322

Spain: +34 91 198 0188 or +34 84 368 5025

Turkey: +90 216 900 2606 or +90 216 900 1866

Argentina: +54 343 414 5968 or +54 341 512 2188

Vietnam: +84 28 4458 2373

Ireland: +353 1 513 3247 or +353 1 691 7488

International numbers available: s9(2)(b)(ii)

Meeting ID: s9(2)(b)(ii)

Invitation from [Google Calendar](#)

You are receiving this courtesy email at the account s9(2)(a), s9(2)(g)(ii) because you are an attendee of this event.

To stop receiving future updates for this event, decline this event. Alternatively, you can sign up for a Google Account at <https://www.google.com/calendar/> and control your notification settings for your entire calendar.

Forwarding this invitation could allow any recipient to send a response to the organiser and be added to the guest list, invite others regardless of their own invitation status or to modify your RSVP. [Learn more](#).

Released under the OIA

Email Chain 378

From: Jennie [REDACTED]

Sent: Monday, 6 April 2020 11:47 AM

To: [REDACTED] Graeme Solloway - [REDACTED]
<[REDACTED]>; Hema [REDACTED]

Cc: [REDACTED]

Subject: Re: Land Forces 2020 and ADM

Hi [REDACTED]

I have included Graeme Solloway into this thread. We are phone meeting each week to keep an eye on progression out of this interesting phase of life.

We will keep in touch.

Regards

On 1/04/2020, at 6:35 PM, [REDACTED] > wrote:

Hi Jennie, Hi Debbie

I've delayed sending this ... hoping for more clarity ... however, the most recent news as of Thursday 27th March from [REDACTED] is that Land Forces 2020 is STILL ON ... 1-3 Sept, [REDACTED], and [REDACTED] commented in his newsletter that by then ... all industries will look to events and conferences to re-charge and re-vitalise its industry, and help people re-connect.

And in Defence, nothing will do this more effectively than Land Forces 2020. I suspect The Happy Hours will be packed, and the restaurants in Southbank run off their feet.

[REDACTED] will again assist the exhibitors on your NZ stand with the 80-odd-word complimentary corporate profiles of exhibitors. In the [REDACTED] edition last October, we published 120 of these, at six to a page ... twenty pages of complimentary advertising ... and a few companies supported us too which was good. Importantly all the state governments and a few internationals did as well, and we're very thankful for the support.

For your NZDF and DIA stand promotion, rates again remain unchanged, now a decade:

- [REDACTED], for the single page and
- [REDACTED], for a double page spread [REDACTED] did for Pacific.

Bookings for state and overseas governments will close Tuesday 7 July, so we can set up the layouts inc making allocations for the corporate profiles which we have done in the past. When finalised, [REDACTED] will send you further details on these.

So can I ask you to have a chat with your budget folk, and make such allocation as you wish and them make arrangements with any agency which you use. And should Land Forces be deferred or cancelled, we'll act such as to look after your interests ... such as cancelling or moving the advertisement. Good business ethics requires nothing less of us.

And as an aside ... the 2018 iteration of [REDACTED] edition was so highly regarded by the [REDACTED], they both requested a box of them be delivered to their respective offices for their own distribution. We just gotta be happy with that ! And again ... [REDACTED] has been invited to be our interview guest, as he was in 2018.

So ... let the good times roll again, and meanwhile ... stay safe and well and we'll see you on the "other side" of this wretched thing.

Warmest regards

[REDACTED]

- a new Editorial Program noting two bi-monthly editions caused by event deferrals, and
- the Land Forces 2020 flyer.

[REDACTED]

[REDACTED]

s6(d), s9(2)(a)

s6(d), s9(2)(a), s9(2)(b)(ii)

s9(2)(b)(ii)

Released under the OIA

Email Chain 376

-----Original Appointment-----

From: s6(d), s9(2)(a)

Sent: Wednesday, 25 March 2020 4:26 PM

To: Graeme Solloway - AKL

Subject: Accepted: Graeme | Jennie @ Fri 27 Mar 2020 10am - 10:30am (NZDT) (Graeme Solloway - AKL)

When: Friday, 27 March 2020 10:00 AM-10:30 AM (UTC+12:00) Auckland, Wellington.

Where: s9(2)(b)(ii)

s6(d), s9(2)(a) has accepted this invitation.

Graeme | Jennie

When Fri 27 Mar 2020 10am – 10:30am New Zealand Time

Where s9(2)(b)(ii) ([map](#))

Calendar Graeme Solloway - AKL

Who

- Graeme Solloway - AKL- organiser
- s6(d), s9(2)(a) creator

Hi there,

You are invited to a Zoom meeting.

Join from PC, Mac, Linux, iOS or Android s9(2)(b)(ii)

Or iPhone One-Tap:

New Zealand: +6448318959, 844 540 217# or +6498011188, 844 540 217

Or Telephone:

Dial:(for higher quality, dial a number based on your current location):

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China: +852 5808 6088

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United Arab Emirates: +971 800 035 704 239 (Toll Free)

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Japan: +81 (0) 524 564 439 or +81 (0) 3 4578 1488

Canada: +1 647 558 0588

Brazil: +55 21 3958 7888 or +55 11 4680 6788

Chile: +56 41 256 0288 or +56 23 210 9066

Colombia: +57 2 620 7388 or +57 1 508 7702

France: +33 (0) 7 5678 4048 or +33 (0) 1 8288 0188

Germany: +49 (0) 30 5679 5800 or +49 (0) 30 3080 6188

Hong Kong: +852 5808 6088

Hungary: +36 1 701 0488 or +36 1 408 8456

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Peru: +51 1 730 6777 or +51 1 707 5788

Russia: +7 812 426 8988 or +7 495 283 9788

Singapore: +65 3165 1065 or +65 3158 7288

South Africa: +27 87 551 7702 or +27 87 550 7717

South Korea: +82 (0) 2 6105 4111 or +82 (0) 2 6022 2322

Spain: +34 91 198 0188 or +34 84 368 5025

Turkey: +90 216 900 2606 or +90 216 900 1866

Argentina: +54 343 414 5968 or +54 341 512 2188

Vietnam: +84 28 4458 2373

Ireland: +353 1 513 3247 or +353 1 691 7488

International numbers available: s9(2)(b)(ii)
Meeting ID: 844 540 217

Invitation from [Google Calendar](#)

You are receiving this courtesy email at the account s9(2)(a), s9(2)(g)(ii) because you are an attendee of this event.

To stop receiving future updates for this event, decline this event. Alternatively, you can sign up for a Google Account at <https://www.google.com/calendar/> and control your notification settings for your entire calendar.

Forwarding this invitation could allow any recipient to send a response to the organiser and be added to the guest list, invite others regardless of their own invitation status or to modify your RSVP. [Learn more](#).

Released under the OIA

Email Chain 374

From: Jennie [redacted]
Sent: Thursday, 19 March 2020 10:26 AM
To: Graeme Solloway [redacted] >
Cc: Debbie Howarth [redacted]
Subject: Re: Let's catch up unclassified

I am working [redacted] rest of the week and I think Debbie is working out of Devonport. I am back in Auckland Monday so good Tuesday/Wednesday? Otherwise phone can do.

Regards

Jennie [redacted]
New Zealand Defence Industry Association
[redacted]
<https://www.nzdia.co.nz/become-a-member>

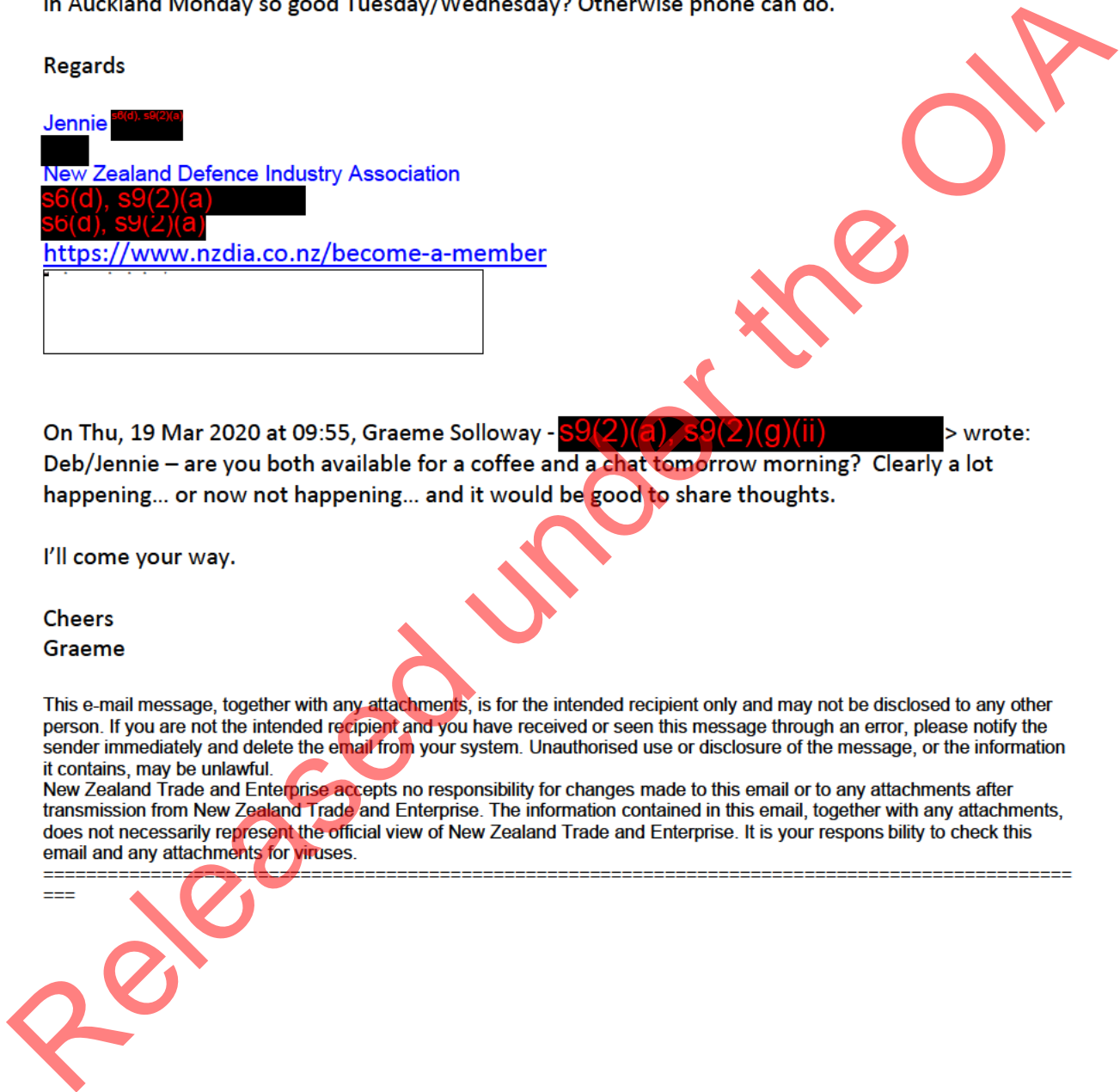
On Thu, 19 Mar 2020 at 09:55, Graeme Solloway - [redacted] > wrote:
Deb/Jennie – are you both available for a coffee and a chat tomorrow morning? Clearly a lot happening... or now not happening... and it would be good to share thoughts.

I'll come your way.

Cheers
Graeme

This e-mail message, together with any attachments, is for the intended recipient only and may not be disclosed to any other person. If you are not the intended recipient and you have received or seen this message through an error, please notify the sender immediately and delete the email from your system. Unauthorised use or disclosure of the message, or the information it contains, may be unlawful.
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Email Chain 373

From: Jennie [redacted]
Sent: Friday, 13 March 2020 1:01 PM
To: NZ Events Team [redacted]; Graeme Solloway - [redacted]
Subject: Re: Reminder [redacted] Industry Briefing Auckland - Wednesday 18 March

Hi

I have 5 people confirmed to come to the Hub Monday so far. 4 more possibles.

I am not sure everyone will open this email and realise you have cancelled, because the subject line says reminder not cancellation. I would not have opened it myself because I had it in my diary and was good to go.

You could send out an announcement or see if anyone turns up Monday morning and prime your receptionists to send them over to the Hub. Although you might get busy irritated businesses people clogging up reception.

Regards

Jennie [redacted]
New Zealand Defence Industry Association
[redacted]
<https://www.nzdia.co.nz/become-a-member>

On Thu, 12 Mar 2020 at 15:01, [redacted] > wrote:

[Click here](#) to view online

Released under the OIA



s9(2)(b)(ii)

How to become an **s9(2)(b)(ii)**

Industry Briefing

Dear Jennie

Due to restrictions imposed by the spread of Covid-19, **s9(2)(b)(ii)** in Australia have informed us that they are now unable to travel to New Zealand next week, and with reluctance we must cancel next week's industry briefings and one on one meetings. While disappointing, this is not a surprise given the rapidly escalating nature of the threat. We are talking to **s9(2)(b)(ii)** about alternatives and hope to be in touch soon with a revised approach.

s9(2)(b)(ii) remains committed to identifying suppliers for **s9(2)(b)(ii)**. Any company looking at supply into **s9(2)(b)(ii)** should register on the **s9(2)(b)(ii)** platform, as that will ensure **s9(2)(b)(ii)** know who you are and what you do. I have attached a short presentation from **s9(2)(b)(ii)** gives further information on their role.

For those planning to attend the Auckland briefing, the New Zealand Defence Industry Association will instead have a morning tea and discussion around defence market opportunities at 10am Monday 16th at the NZDF Business Hub – contact Jennie **s6(d), s9(2)(a)** **s6(d), s9(2)(a)** if interested.

I am grateful for the interest shown in the **s9(2)(b)(ii)** and will be in touch again soon.

Ngā mihi,
Graeme Solloway
Programme Leader - Defence
New Zealand Trade and Enterprise

You can manage your preferences or unsubscribe by [clicking here](#)

Email Chain 371

From: Jennie s6(d), s9(2)(a)
Sent: Thursday, 5 March 2020 5:37 PM
To: s6(d), s9(2)(a)
Cc: s6(d), s9(2)(a); s6(d), s9(2)(a); s6(d), s9(2)(a) Ed s9(2)(a), s9(2)(g)(i)

Subject: Re: Is there a chance to meet for coffee this week on Friday 31 January or Saturday 1st?

Hi all

Been a slightly manic few weeks. We are meeting next week to do some brainstorming around event options to bring our bigger companies from overseas together with yours. Will come back to you next week.

Regards

On 14/02/2020, at 10:43 AM, s6(d), s9(2)(a) > wrote:

Many thanks s6(d), s9(2)(a)

From: s6(d), s9(2)(a)
Sent: Friday, 14 February 2020 9:38 AM
To: s6(d), s9(2)(a)
Cc: Jennie s6(d), s9(2)(a); s6(d), s9(2)(a); s6(d), s9(2)(a); Ed s9(2)(a), s9(2)(g)(ii); s6(d), s9(2)(a); s6(d), s9(2)(a)

Subject: Re: Is there a chance to meet for coffee this week on Friday 31 January or Saturday 1st?

Hi s6(d), s9(2)(a)

I hope that you are well and having a super Friday morning. As per the email from Jennie, please find the following:

The latest newsletter:

Link is below for the latest newsletter with key dates:

s9(2)(b)(ii), s9(2)(ba)(i)

A soft copy of the NZ Procurement Guide as per our website;

A schedule of indicative event dates for the year 2020;

However the link to the Proud NZ company website - I have not as yet received the latest link. Upon receipt I will immediately forward on.

Trusting to always be of assistance.

Many thanks

s6(d), s9(2)(a)

s6(d), s9(2)(a)

New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
s6(d), s9(2)(a)

s6(d), s9(2)(a)

New Zealand Defence Industry Association
Box 128261
Remuera Auckland 1541
s6(d), s9(2)(a)

Attachments withheld under s.9(2)(b)(ii), s.9(2)(ba)(i)

On Thu, 13 Feb 2020 at 17:09, s6(d), s9(2)(a) wrote:
Was lovely to meet you Jennie and thanks for the newsletter. I don't think the other documents/details have come through? But I could have missed them!

Nga mihi

s6(2)(a), s6(d)

s6(d), s9(2)(a)

s6(d), s9(2)(a)

<image001.jpg>

From: Jennie s6(d), s9(2)(a)
Sent: Sunday, 2 February 2020 3:59 PM
To: s6(d), s9(2)(a)
Cc: s6(d), s9(2)(a) s6(d), s9(2)(a) Ed s6(2)(a), s9(2)(g)(ii)
s9(2)(a), s9(2)(g)(ii) s6(d), s9(2)(a) s6(d), s9(2)(a)
s6(d), s9(2)(a)

Subject: Re: Is there a chance to meet for coffee this week on Friday 31 January or Saturday 1st?

Hi all

Was lovely to meet s6(d), s9(2)(a) on Friday. I have copied in s6(d), s9(2)(a) our Admin wizz who will add you all to our database so you receive the next email newsletter.

In the meantime s6(d), s9(2)(a) will send you all:

- the last newsletter with key dates;
- the soft copy of our NZ Procurement Guide;

- a schedule of indicative event dates for the year; and
- the link to our Proud NZ Company website.

I will brief [redacted] tomorrow on our discussion and get the ball rolling.

Regards

Jennie [redacted]

New Zealand Defence Industry Association

[redacted]

[redacted]

<https://www.nzdia.co.nz/become-a-member>

On Fri, 31 Jan 2020 at 06:58, [redacted] wrote:

I can make that too

[redacted]

(sent on the go from a small device...please excuse typos or incorrect autocorrect)

From: [redacted] >

Sent: Thursday, January 30, 2020 10:17:35 PM

To: [redacted] Jennie [redacted] >

Cc: [redacted] Ed [redacted] [redacted] >

Subject: Re: Is there a chance to meet for coffee this week on Friday 31 January or Saturday 1st?

Hi, I am out of town unfortunately but [redacted] may be able to come down. I will check and get her to email you tomorrow.

Cheers

Get [Outlook for iOS](#)

From: [redacted]

Sent: Thursday, January 30, 2020 8:42:33 PM

To: Jennie [redacted]

Cc: [redacted] nz>; Ed [redacted] [redacted]

[redacted] [redacted]

Subject: RE: Is there a chance to meet for coffee this week on Friday 31 January or Saturday 1st?

That's great Jennie.

[redacted] Ed - does this time work for you?

Best regards

[redacted]

[redacted]

<image002.png>

From: Jennie [redacted]
Sent: Thursday, 30 January 2020 5:50 p.m.
To: [redacted]
Cc: [redacted] Ed [redacted] [redacted] [redacted]
Subject: Re: Is there a chance to meet for coffee this week on Friday 31 January or Saturday 1st?

Hi
12.30 Friday works for me. I can come to your office.

Regards

Jennie [redacted]
New Zealand Defence Industry Association
[redacted]
<https://www.nzdia.co.nz/become-a-member>

On Wed, 29 Jan 2020 at 21:16, [redacted] > wrote:
Hi Jennie,
I'd be keen to catch up along with [redacted] and NZTE reps.
The only availability I have on Friday is 12.30 to 13.30

I can meet on Saturday if the above time on Friday does not suit everyone.

Best regards

[redacted]

[redacted]

<image002.png>

From: [redacted]
Sent: Wednesday, 29 January 2020 3:31 p.m.
To: Jennie [redacted]
Cc: Ed [redacted] [redacted] [redacted] [redacted]
Subject: RE: Is there a chance to meet for coffee this week on Friday 31 January or Saturday 1st?

Kia ora Jennie

Thanks for connecting and reaching out. We would be happy to meet and very interested to learn of potential opportunities for our regional enterprises. Unfortunately, I am out of town tomorrow and most of Friday at a Board meeting, then am off on holiday on Saturday. But perhaps someone in my team here could meet? [redacted] cc'd above, is our [redacted], which position has a focus on investment opportunities into the region.

(And thanks for mentioning [redacted] – I have cc'd them above as we'd be very happy to combine discussions with them if helpful. I've also cc'd my [redacted], so she could help find a time with [redacted], if useful.)

Nga mihi

s6(d), s9(2)(a)

Tel: s6(d), s9(2)(a)

<image003.jpg>

From: Jennie s6(d), s9(2)(a)

Sent: Wednesday, 29 January 2020 3:20 PM

To: s6(d), s9(2)(a)

Subject: Is there a chance to meet for coffee this week on Friday 31 January or Saturday 1st?

Hi

I am s9(2)(a).

NZDIA is a not for profit association that supports and connects businesses with contacts in the defence sector in order to help establish them as a direct supplier or, as part of a supply chain, for Defence spending. In the Defence Capability Plan DCP issued by the NZ Government in 2019 the NZ Government says: "The New Zealand Defence Industry Association is the preeminent body representing the commercial interests of Defence Industry and its individual members. It is industry's main conduit into Defence and vice versa."

We help facilitate open and easier communications that benefit both sides of the conversation, encouraging new opportunities for businesses to expand into the defence sector and/or into New Zealand and into the World.

We work closely with NZTE and other organisations on opportunities for NZ businesses into New Zealand, Australian and other global Defence projects.

Our New Zealand and overseas members are interested in meeting NZ companies for their supply chains for NZ and elsewhere in the World but at the moment we have only a few New Plymouth based participants, which is a shame when there are so many marine projects in prospect.

I am coming down to New P on Thursday afternoon and wondered if you have time to meet for a coffee on Friday or Saturday? I am also reaching out to s6(d), s9(2)(a) and Nick s6(d), s9(2)(a) to see if I can meet them too.

Regards

Jennie s6(d), s9(2)(a)

New Zealand Defence Industry Association

s6(d), s9(2)(a)

s6(d), s9(2)(a)

<https://www.nzdia.co.nz/become-a-member>

Email Chain 369

From: Jennie [redacted]

Sent: Tuesday, 18 February 2020 1:12 PM

To: NZ Events Team [redacted]; [redacted]

Subject: Re: Reminder: Industry Briefing with [redacted] in Auckland - Thursday 20 February

Hi

[redacted] would like to attend tomorrow and have a one on one. I may be on the list for the event twice.

Regards

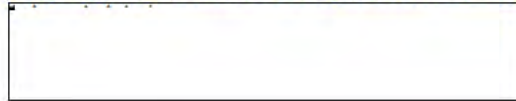
Jennie [redacted]

New Zealand Defence Industry Association

[redacted]

[redacted]

<https://www.nzdia.co.nz/become-a-member>



On Tue, 18 Feb 2020 at 13:00, NZTE Events <[redacted]> wrote:

[Click here to view online](#)



Reminder: Partnering to win business in Australia's defence sector

Auckland, Thursday 20 February 2020

Date

Thursday 20 February 2020

Dear Jennie,

We're looking forward to seeing at the s9(2)(b)(ii) Australia Industry Briefing on Thursday 20 February at the s9(2)(b)(ii), s6(d).

Topics covered will include:

gain an understanding of s9(2)(b)(ii) – with a focus on the s9(2)(b)(ii) learn about defence-specific requirements and processes for supplier engagement – including how the s9(2)(b)(ii) supports small and medium businesses (SMEs) from Australia and New Zealand have an opportunity to meet face-to-face with s9(2)(b)(ii)

Welcome Tea and Coffee Registration

8:30 am

Industry Briefing

9:00 am - 1:30 pm

One-on-one Meetings

From 1:45 pm

Venue

s9(2)(b)(ii), s6(d)

**We'll see you at the event,
The NZTE Events Team**

If you have any questions about this event or can no longer attend, please contact s9(2)(a), s9(2)(g)(ii)

s9(2)(b)(ii)

Released under the OIA

Email Chain 368

From: Jennie [redacted]
Sent: Tuesday, 18 February 2020 11:51 AM
To: Graeme Solloway - [redacted]
Subject: Do you have names for the [redacted]? We need them for security

Thanks

Jennie [redacted]
New Zealand Defence Industry Association
[redacted]
<https://www.nzdia.co.nz/become-a-member>



Released under the OIA

Email Chain 367

From: Jennie [redacted]

Sent: Sunday, 16 February 2020 5:42 PM

To: Hema [redacted] HOWARTH DEBBIE, MRS

[redacted] Richard Mr [redacted]

Christopher [redacted] Graeme Solloway - [redacted]

[redacted]; [redacted]

Subject: [redacted] is no longer on the NZDIA Team

Hi

FYI [redacted] is not with NZDIA any more. [redacted] and I will be covering the role in the short term.

Regards

Jennie [redacted]

[redacted]
New Zealand Defence Industry Association

[redacted]

[redacted]

<https://www.nzdia.co.nz/become-a-member>



Released under the OIA

Email Chain 364

From: Graeme Solloway - s9(2)(a), s9(2)(g)(ii)
Sent: Wednesday, 12 February 2020 11:18 am
To: s6(d), s9(2)(a)
Cc: 'Jennie' s6(d), s9(2)(a); Don s9(2)(a), s9(2)(g)(ii); David s9(2)(a), s9(2)(g)(ii)
Subject: RE: Unclassified: NZDIA Updated 2020 Event Schedule and last chance for 19 February Member Meeting

Hi s6(d), s9(2)(a)

Registration for the roadshow should be made by your Australian branch and use your Australian ABN and address. There should not be an issue with putting other information that relates to your New Zealand located business operations in the nomination form, however if you get any feedback regarding that please highlight and we will raise it s9(2)(b)(ii).

We are in discussion s9(2)(b)(ii) about extending the roadshows to New Zealand later this year, but no decision has been made as yet. My strong advice is to attend the Australian roadshow, using your presence in Australia to do so.

Best regards,

Graeme Solloway s9(2)(a), s9(2)(g)(ii)

Programme Leader

w nzte.govt.nz



Level 6, 139 Quay Street, Auckland 1010

[View location map](#)

New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow – bigger, better, faster - into international markets.

From: s6(d), s9(2)(a)
Sent: Wednesday, 12 February 2020 9:40 AM
To: s6(d), s9(2)(a)
Cc: 'Jennie' s6(d), s9(2)(a); Graeme Solloway - s9(2)(a), s9(2)(g)(ii) >

Subject: RE: Unclassified: NZDIA Updated 2020 Event Schedule and last chance for 19 February Member Meeting

Hi [redacted]

I've copied Jennie and Graeme in who will be able to respond or point you in the right direction.

Many thanks

[redacted]

[redacted]
[redacted]

New Zealand Defence Industry Association

Mobile [redacted]

From: [redacted]

Sent: Tuesday, 11 February 2020 4:41 PM

To: Jennie [redacted]

Subject: RE: Unclassified: NZDIA Updated 2020 Event Schedule and last chance for 19 February Member Meeting

Could somebody talk to me about how an NZ company can participate in the [redacted] where is specifies only Australian companies can apply?

Thank you.

Regards

[redacted]
[redacted]

[redacted] team will be here in the coming months :

s9(2)(b)(ii), s9(2)(ba)(i)

s6(d), s9(2)(a)

[Redacted]

[Redacted]

s6(d), s9(2)(a)

Postal :-

s6(d), s9(2)(a)

s6(d), s9(2)(a) New Zealand

s6(d), s9(2)(a)

This message contains s6(d), s9(2)(a) confidential information intended only for specific recipients and is not to be forwarded to anyone else. If you have received this message in error, please delete it immediately. Thank you.

Released Under the OIA

Email Chain 362

From: Jennie s6(d), s9(2)(a)
Sent: Monday, 10 February 2020 6:56 PM
To: Graeme Solloway s9(2)(a), s9(2)(g)(ii)
Subject: CHC-I have now booked

I land at 100.30am Monday and leave on the 7pm Tuesday. Keen to tag along wherever possible.

Staying in a s9(2)(b)(ii), s9(2)(ba)(i)

Regards

Jennie s6(d), s9(2)(a)
New Zealand Defence Industry Association
s6(d), s9(2)(a)
s6(d), s9(2)(a)
<https://www.nzdia.co.nz/become-a-member>



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Email Chain 361

From: s6(d), s9(2)(a)
Sent: Friday, 7 February 2020 9:24 PM
To: Graeme Solloway - s9(2)(a), s9(2)(g)(ii) >; 'Jennie' s6(d), s9(2)(a)
Cc: s6(d), s9(2)(a)
Subject: RE: Last call for s9(2)(b)(ii); s9(2)(b)(ii) kick start careers in defence industry

Hi Graeme

Thanks for this. I have popped something in our newsletter, this should be going out early next week.

s6(d), s9(2)(a)

s6(d), s9(2)(a)

New Zealand Defence Industry Association

Mobile s6(d), s9(2)(a)

From: Graeme Solloway - s9(2)(a), s9(2)(g)(ii) >
Sent: Friday, 7 February 2020 9:36 AM
To: Jennie s6(d), s9(2)(a) >; s6(d), s9(2)(a)
Subject: FW: Last call for s9(2)(b)(ii); s9(2)(b)(ii) kick start careers in defence industry

Hi Jennie,

We have had a strong message from contacts in Australia that those NZ firms with Australian operations and with an interest in s9(2)(b)(ii). Registrations close on 14 February. Note that you need to have an Australian business operation to register.

Would pay to let your members know.

Email Chain 360

From: Jennie [redacted]
Sent: Thursday, 6 February 2020 12:41 PM
To: NZ Events Team [redacted]
Subject: Re: Jennie [redacted] -Please add to the list I may fly down to attend thanks

Hi
both CHC and AKLD.
Thanks

Jennie [redacted]
New Zealand Defence Industry Association
[redacted]
<https://www.nzdia.co.nz/become-a-member>

On Wed, 5 Feb 2020 at 12:12, NZ Events Team [redacted] wrote:

Hi Jenny,

Can you please confirm which event you are responding to?

Thanks,

Danielle [redacted] [redacted]



W nzte.govt.nz W newzealand.com/business 

Level 6, 139 Quay Street, Auckland 1010
PO Box 2364, Shortland Street, Auckland 1140, New Zealand

New Zealand Trade and Enterprise is New Zealand's international business development agency. Our role is to help New Zealand businesses grow into international markets.



From: Jennie s6(d), s9(2)(a) >
Sent: Wednesday, 5 February 2020 11:52 AM
To: NZ Events Team s9(2)(a), s9(2)(g)(ii)
Subject: Re: Jennie s6(d), s9(2)(a) Please add to the list I may fly down to attend thanks

Please add me on for Auckland as well.

Thanks

Jennie s6(d), s9(2)(a)
New Zealand Defence Industry Association
s6(d), s9(2)(a)
s6(d), s9(2)(a)
<https://www.nzdia.co.nz/become-a-member>

On Wed, 5 Feb 2020 at 11:51, Jennie s6(d), s9(2)(a) wrote:

Jennie s6(d), s9(2)(a)
New Zealand Defence Industry Association
s6(d), s9(2)(a)
s6(d), s9(2)(a)
<https://www.nzdia.co.nz/become-a-member>

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Email Chain 359

From: s6(d), s9(2)(a)
Sent: Wednesday, 5 February 2020 1:21 PM
To: Graeme Solloway - s9(2)(a), s9(2)(g)(ii) >
Cc: 'Jennie' s6(d), s9(2)(a)
Subject: RE: Unclassified - NZDIA Member Meeting 19 February - Action Required

Lovely thanks Graeme.

s6(d), s9(2)(a)
[Redacted]

New Zealand Defence Industry Association

Mobile s6(d), s9(2)(a)

From: Graeme Solloway - s9(2)(a), s9(2)(g)(ii) >
Sent: Wednesday, 5 February 2020 9:02 AM
To: s6(d), s9(2)(a)
Cc: Jennie s6(d), s9(2)(a) >
Subject: FW: Unclassified - NZDIA Member Meeting 19 February - Action Required

Hi s6(d), s9(2)(a)

I discussed with Jennie last night that I would bring some of the s9(2)(b)(ii) team with me to the member meeting at the s9(2)(b)(ii), s9(2)(ba)(i), but probably not until around 4pm. We would stay for the tail end of the meeting and the networking drinks.

I have registered for the member meeting and drinks, but I will be out with s9(2)(b)(ii) we arrive around 4pm.

I will confirm s9(2)(b)(ii) asap – the issue is that some will be travelling to Hamilton that day and at this stage I have not confirmed what the split will be.

My colleague Angela s9(2)(a), s9(2)(g)(ii) will be at the member meeting through the day.

Regards,

Graeme

From: s6(d), s9(2)(a)

Sent: Tuesday, 4 February 2020 8:36 PM

To: s6(d), s9(2)(a)

Subject: Unclassified - NZDIA Member Meeting 19 February - Action Required

Hello,

We have received your registration for the **19 February NZDIA Member Meeting** and the field trip to the s9(2)(b)(ii), s9(2)(ba)(i).

Given the restriction on numbers for the field trip, and logistics have changed slightly, could I ask you to **please click on the link below and advise further detail.**

I will be sending out additional comms closer to the time regarding parking and access details.

s9(2)(b)(ii), s9(2)(ba)(i)

Proposed Programme TBC:

0915-0945 Guests arrive at s9(2)(b)(ii), s9(2)(ba)(i)

0945 -1000 Briefing and break into groups

1000 -1245 Group guided tours of s9(2)(b)(ii), s9(2)(ba)(i)

1245 -1330 Lunch at the s9(2)(b)(ii), s9(2)(ba)(i) **(for tour participants only)**

1330 - 1500 Members meeting at s9(2)(b)(ii), s9(2)(ba)(i)

1500 -1520 Afternoon tea

1520 -1700 Members meeting continues

1700 – 1900 Networking Drinks and canapes

Many thanks and any questions in the meantime, please don't hesitate to contact me.

s6(d), s9(2)(a)

s6(d), s9(2)(a)

New Zealand Defence Industry Association

Mobile s6(d), s9(2)(a)

Email Chain 358

From: s6(d), s9(2)(a)
Sent: Tuesday, 4 February 2020 11:09 AM
To: s6(d), s9(2)(a)
Cc: Graeme Solloway - s9(2)(a), s9(2)(g)(ii)
Subject: RE: February Member meeting

Hi Phil,

Thanks for your email. The registration form is open again for the member meeting, so please do sign in asap as we are near maximum capacity.

s9(2)(b)(ii)

NZTE are organising the s9(2)(b)(ii) – and I note that the Auckland registrations have now closed off. You may like to contact Graeme s6(d), s9(2)(a) direct (copied in) in case a spot becomes available.

Many thanks

s6(d), s9(2)(a)

s6(d), s9(2)(a)

[Redacted]

New Zealand Defence Industry Association

Mobile s6(d), s9(2)(a)

From: s6(d), s9(2)(a)
Sent: Tuesday, 4 February 2020 10:55 AM
To: s6(d), s9(2)(a); s6(d), s9(2)(a)
Subject: RE: February Member meeting

Hi, retrying with correct e-mail

From: s6(d), s9(2)(a)
Sent: Monday, 3 February 2020 10:14 AM
To: s6(d), s9(2)(a)
Subject: February Member meeting

Hi [redacted] today is my first day at a job so just registering for this.

Can you add me to the waiting list (or get me in).

At what point will this be able to be confirmed as I will have travel arrangements that need to be made.

I was also wanting to attend the [redacted] event the next day as well.

Thanks

[redacted]

[redacted] [redacted]

[redacted]

[redacted]

[redacted]

[redacted]

[redacted]

[redacted]

[redacted]

Released under the OIA

Email Chain 355

From: s6(d), s9(2)(a)
Sent: Friday, 24 January 2020 7:14 PM
To: Graeme Solloway - s9(2)(a), s9(2)(g)(ii)
Subject: FW: Stand Out at Land Force 2020

Hi Graeme,

We have received this email below re Landforces site setup.

I'm assuming your team have it all under control. Is there anything we can do in the meantime to help?

Many thanks

s6(d), s9(2)(a)

s6(d), s9(2)(a)

[Redacted]

New Zealand Defence Industry Association

Mobile s6(d), s9(2)(a)

----- Forwarded message -----

From: s6(d), s9(2)(a) >
Date: Tue, 21 Jan 2020 at 13:12
Subject: Stand Out at Land Force 2020
To: <s6(d), s9(2)(a)>

Hi Jennie,

I am s6(d), s9(2)(a), from s9(2)(b)(ii). We are an exhibition services company that design, build and install award winning custom stands.

I am reaching out to you as I have noticed that you have attended the **Land Force Expo** in the past and wanted to see if you were exhibiting again in **2020** and needing a custom stand to be built? My team and I would love the opportunity to design, propose and build an amazing exhibition stand for the event!

Your choice of a display stand plays an enormous role in your overall success at an exhibition. At s9(2)(b)(ii), s9(2)(ba)(i), we understand the importance and the need for it to reflect your brand. Start to finish we handle it all. From your unlimited no charge design revisions and itemized quotes, to full in-house production, transport, project management and installation, we take care of everything to ensure a stress-free exhibition experience.

You can view our past work here - s9(2)(b)(ii), s9(2)(ba)(i)

We also have an **Early Bird** offer for all stands locked in before the 2nd of March. You can view it here - s9(2)(b)(ii), s9(2)(ba)(i)

I hope you are the right person to speak with about this, but if not, it would be greatly appreciated if you could put me in contact with the right person.

Look forward to hearing from you.

Kind Regards,

s6(d), s9(2)(a)

s6(d), s9(2)(a)



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Email Chain 354

From: Jennie [redacted]
Sent: Thursday, 23 January 2020 2:53 PM
To: Nick [redacted] [redacted]
[redacted]
Cc: Graeme Solloway - [redacted] >
Subject: Opportunities in NZ and UK for NZ and UK companies 2020 getting the ball rolling again

Hi all

Hope you had a good Christmas and New Year and are raring to go in 2020.

NZDIA is keen on [redacted]

How might we progress the discussions we started last year?

Regards

Jennie [redacted]
New Zealand Defence Industry Association
[redacted]
<https://www.nzdia.co.nz/become-a-member>



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