From: s6(d), s9(2)(a)

Sent: Wednesday, 8 January 2020 11:36 am
To: Graeme Solloway \$9(2)(a), \$9(2)(g)(ii)

Subject: RE: BAE event

Excellent Graeme, sounds good. Enjoy what's left of your break!

From: Graeme Solloway 9(2)(a), 9(2)(g)(ii)

Sent: Wednesday, 8 January 2020 6:53 AM

To: s6(d), s9(2)(a)

Subject: [Warning - External] Re: BAE event

- happy to talk next week. I'm back in the office from Monday. I'll put you in touch with our Māori business team at NZTE who work with our indigenous business sector. Do follow up with Te Puni Kokiri as well and we can talk further next week.

Best regards
Graeme Solloway
New Zealand Trade and Enterprise
M \$9(2)(a), \$9(2)(g)(d)

On 7/01/2020, at 6:54 PM, s6(d), s9(2)(a

> wrote:

Hi Graeme,

Hope you're well. Wondering whether we could briefly catch up over the telephone in the next week or so. I'm keen to ensure that my speaking slot hits the mark in February, and am also hoping for some ideas and contacts to arrange meetings. I've reached out via Linkedin to the Department of Maori Development, but any introductions would be gratefully received!

I also noticed that we've both worked in \$9(2)(a) !! I returned from a posting in London last year to join BAE.

Regards,

s6(d), s9(2)(a)

**BAE Systems Australia** 

s6(d), s9(2)(a)

80 Flinders Street, Adelaide SA 5000

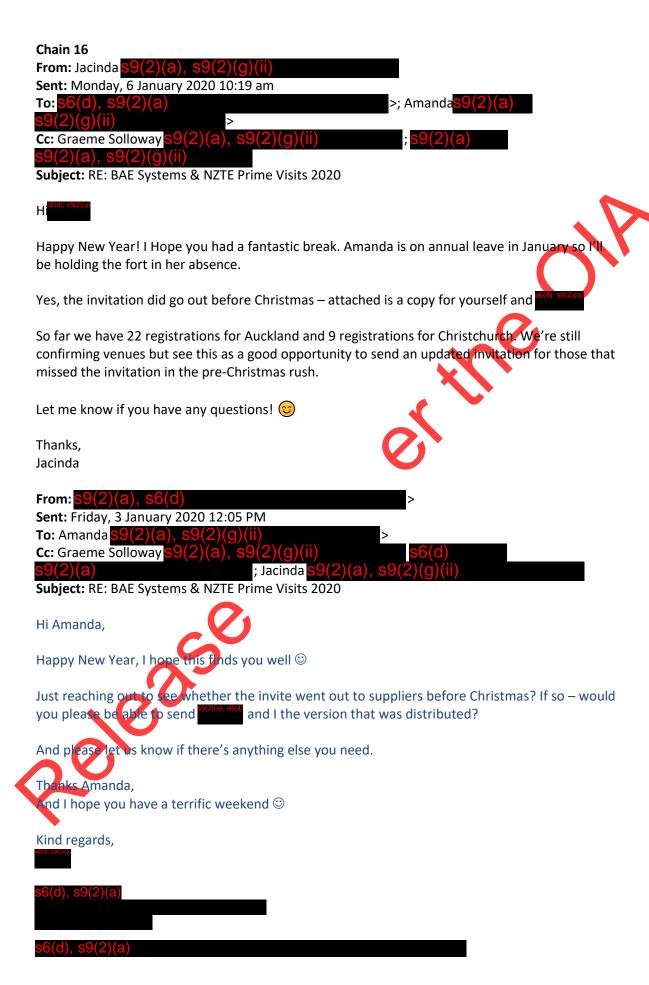
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**Connect with BAE Systems:** 



From: s6(d), s9(2)(a)Sent: Monday, 16 December 2019 4:41 PM To: Amanda \$9(2)(a), \$9(2) Cc: Graeme Solloway -Jacinda \$9(2) s9(2)(g)(ii) Subject: RE: BAE Systems & NZTE Prime Visits 2020 HI Amanda Please find attached revised version with and my edits 😊 I have also attached the logo. Please let me know if you need anything else to release the invite. Kind regards BAE Systems Australia BAE Systems Australia Registered Office: Level 3, 80 Flinders Street, ADELAIDE SA 5000 Registered in Australia No: 008 423 005 www.baesystems.com **Connect with BAE Systems:** From: Amanda \$9(2)(a), \$9(2)(g) Sent: Wednesday, 11 December 2019 12:28 PM To: S6(d), S9(2)(g)(II)Cc: Graeme Solloway -Subject: [Warning - External] BAE Systems & NZTE Prime Visits 2020 Hi everyone Nice to voice-meet you on the phone earlier.

Attached is the draft copy for the email invitation we would like to send out next week.

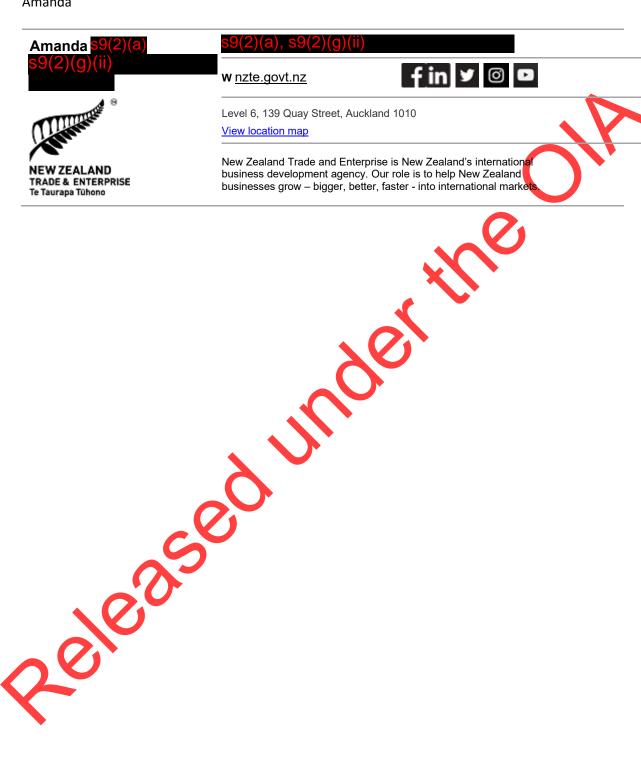
Please provide a logo you would like to include – also if you have any bio/pictures of the keynote speakers please include those as well.

We will send you the final designed email to view before it goes out as well.

As discussed Nastassia will be your key point of contact on the event logistics from Friday and Jacinda (copied) will be supporting with marketing aspects.

Any questions in the meantime please don't hesitate to contact me.

Kind regards, Amanda



Chain 15 From: Tanan \$9(2)(a), \$9(2)(g) Sent: Friday, 20 December 2019 2:15 pm To: s6(d), s9(2)(aCc: Amanda ; Nastassia <mark>s9(2)(a)</mark> s9(2)(g)(ii) Subject: RE: Presentation Hi <sup>s9(2)(a), s6(d)</sup> I will email the venues now regarding size and get back to you as soon as they reply. Best Regards, Tanan From: 9(2)(a), 9(2)(q)(ii)Sent: Wednesday, 18 December 2019 7:10 PM To: Amanda \$9(2)(a), \$9(2)(g)(ii) >; Nastas<mark>sia S9(2)</mark> Subject: Presentation **Hello Ladies** Once we have venues locked in we will need to confirm what size power point presentation I need to arrange on this end for their screen © Kind regards **BAE Systems Australia** 

BAE Systems Australia.

onnect with BAE Systems:

Registered Office Level 3, 80 Flinders Street, ADELAIDE SA 5000 Registered in Australia No: 008 423 005
www.baesvsterns.com

From: Tanan \$9(2)(a), \$9

Sent: Thursday, 9 January 2020 11:40 am

To: s6(d), s9(2)(a)

; Amanda <mark>\$9(2)</mark>( Cc: Graeme Solloway -

s9(2)(g)(ii) ; Jacinda

Subject: RE: Updated Critical path for NZ

Happy New Year

Just wanted to catch up on a few things.

- According to the Critical path would you like registrations to close on the 10<sup>th</sup> of February?
- Both Venues would be happy to have a look through the day before, what times would work for you?
- How many speakers will be up front for the Q&A session?

# Regarding AV

- The Power Point presentation sizes need to be 16:9 for both venues
- We will have 2 hand held mic, projector and screen in both venues
- We will need to bring our own laptop with HDMI connection

# Warm Regards,

## Tanan

From: 56(0), 59(2)(a)

Sent: Friday, 20 December 2019 2:49 PM

To: Tanan **Graeme Solloway** 

; Amanda

Cc:

Subject: RE: Updated Critical path for NZ

# Thank you Tanan.

I will be back on 13 January

I am happy to be onsite early lay of briefing but would also like to visit the venues day before so I am familiar with them e

and Happy New Year. Merry Christmas



BAE Systems Australia

2)(a) | M:

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**Connect with BAE Systems:** 



From: Tanan \$9(2)(a), \$9(2)(g)(ii)

Sent: Friday, 20 December 2019 2:43 pm

To: Graeme Solloway - 9(2)(a), 9(2)(g)(ii); 6(d)

s9(2)(a) ; Amanda s9(2)(a), s9(2)(g)(ii)

Cc: s6(d), s9(2)(a) ; Lisas9(2)(a)

s9(2)(g)(ii)

Subject: RE: Updated Critical path for NZ

Hi s6(d), s9(2)(a)

Excellent, I will ensure that we remove the platters and have tea and coffee available for the 1:1 sessions.

I have gotten in contact with our Finance team about paying with a credit card, and unfortunately, they are all off. I don't believe it would be an issue, but I am just conscious of an add on cost. I will let you know of those details in the new year when I get a hold of them.

With the venues

**Christchurch**, \$9(2)(b)(ii), \$6(d) can hold 40 - 70 theatre style and the 1:1 sessions will be in the same room. While all guests will be having a casual buffet lunch in the restaurant the room will be re-set to accommodate the 1:1 session

Auckland, \$9(2)(b)(ii), \$6(d) can hold from 60 - 80 theatre style, and we will have an adjacent room for the 1:1 sessions.

I will be at the venues before 7 am to make sure everything is on track so happy to meet you in person (3)

I am also off and will return on the 6<sup>th</sup> of January. The venues are all booked and we will take care of the contracts from here.

Looking forward to working with you in 2020! Have a Merry Christmas and a Happy New Year!

Best Regards,

Tanan

From: Graeme Solloway - \$9(2)(a), \$9(2)(g)(ii)

Sent: Friday, 20 December 2019 2:31 PM

To: 9(2)(a), 86(d) >; Tanan 9(2)(a)

s9(2)(g)(ii) ; Amanda s9(2)(a), s9(2)(g)(ii) Cc: s9(2)(a), s6(d) ; Lisa s9(2)

s9(2)(g)(ii)

Subject: RE: Updated Critical path for NZ

Thanks We will have a good idea of how we're tracking during January and if we look like we're topping out we will seek options. I am confident that venues will handle and/or numbers will be within expectation.

Again just keeping Lisa in Sydney in the loop re settlement.

If I don't email again – have a great Christmas, stay cool and will see you in 2020!

Cheers Graeme

From: s6(d), s9(2)(a) > Sent: Friday, 20 December 2019 1:46 PM

To: Graeme Solloway -s9(2)(a), s9(2)(g)(ii); Tanan s9(2)(a)

(9(2)(g)(ii); Amanda (9(2)(a), 9(2)(g)(ii)

Cc: s6(d), s9(2)(a)

**Subject:** RE: Updated Critical path for NZ

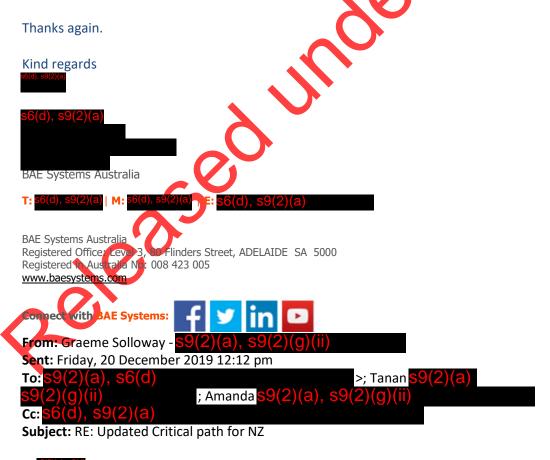
Thanks Graeme appreciate the feedback.

From my experience with the 1:1 meetings we won't need afternoon tea, perhaps just water for the staff and tea and coffee if they need one. Guests will be going in and out ©

Happy for you to pay and then we work out our contribution. I would require an invoice and if I can pay the invoice via credit card will make the process less painful.

Just also flagging what happens if you have more than 40 guests in Christcherch and more than 60 in Auckland, can the venue add more chairs? Will the 1:1 be held in the same room or a different room but on site?

My plan is to go the venue day before the briefing and happy to meet Tanan there.



We have confirmed the venues in Auckland and Christchurch. I have just had a look at the cost estimates for the briefings and they are as follows (in NZD of course):

	Expense	Expense tracking (estimates)		
	Price exl. GST	Quantity	Total - NZD	
Auckland				
Venue hire/s9(2)(b)(ii)	s9(2)(b)(ii)			
All Day Coffee/Tea				
Morning Tea				
Lunch				
Afternoon platter for 1:1 session				
AV (Screen, Projector, 2x mics, AV assistant)				
Christchurch				
Venue hire/ s9(2)(b)(ii)				
Delegate Package (includes catering)				
Afternoon platter for 1:1 session				
AV (PA System and 2x Handheld Microphones)				
TOTAL				

Tanan is questioning the AV costs in Auckland as it seems high.

I know you had requested to pay venue hire directly but it would be frankly easier if we paid the costs and then settled with you on the agreed amount. Would you be agreeable to that?

From: \$6(d), \$9(2)(a)

Sent: Thursday, 19 December 2019 6:25 PM

To: Tanan \$9(2)(a), \$9(2)(g)(jj) >; Amanda \$9(2)(a), \$9(2)(g)(jj)

Nastassia \$9(2)(a), \$9(2)(g)(jj) >; Amanda \$9(2)(a), \$9(2)(g)(jj)

Cc: \$9(2)(a), \$6(d)

Subject: RE: Updated Critical path for NZ

Thank you, likewise.

Please send the contracts to me to review and sign since we are paying the venue hire © Did you enquire about AV?

Kind regards

S6(d), \$9(2)(a)

BAE Systems Australia

T: \$9(2)(a), \$6(d) | M: \$5(d), \$9(2)(a) | E: \$6(d), \$9(2)(a)

BAE Systems Australia

Regards,

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Nastassia (2)(g)(ii)

Subject: [Warning - External] RE: Updated Critical path for NZ

Lovely to e-meet you.

I just want to confirm the following venues, they have been booked, and Jam awaiting contracts.

Christchurch

Date: Tuesday 18th February Venue: **\$9(2)** 

Address: S Christchurch 8011

Status: Booked and held, awaiting contract

**Auckland** 

Date: Thursday 20th February

Venue: 59

Address: SS Auckland 1010

Status: Booked and held, awaiting contract

Best Regards,

Tan<u>an</u>

TRADE & ENTERPRISE Te Taurapa Tühono

w nzte.govt.nz



**Graeme Solloway** 





Level 6, 139 Quay Street, Auckland 1010

View location map

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From: 9(2)(a), 9(2)(g)(II)

Sent: Thursday, 19 December 2019 1:47 PM

; Amanda <mark>s9(2)(a</mark>) To: Graeme Solloway - AKL \$9(2)(a).

; Nastassia (2)(g)(II)

Cc: s6(d), s9(2)(a)

Subject: RE: Updated Critical path for NZ

Lovely, thanks Graeme

And as discussed BAE are happy with the combined rough estimate of \$ for venue hire for Christchurch and Auckland. Ideally if we can pay the venue via credit card they will receive payment

I wish everyone a Merry Christmas and will touch base in the new year.



BAE Systems Australia

6(d), s9(2)(a) | M:

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**Connect with BAE Systems:** 







From: Graeme Solloway - \$9(2)(a), \$9

Sent: Thursday, 19 December 2019 10:50 AM

;Nastassia 🔀

Tanan

Subject: [Warning - External] RE: Updated Critical path for NZ

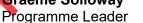
Have copied in Tanan who is now working on the event management in place Thanks

We hope to have further information on the venues very soon.

Best regards

of Nastassia.

Graeme Solloway







w nzte.govt.nz



Amanda





Level 6, 139 Quay Street, Auckland 1010

View location map

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From: s6(d), s9(2)(a)Sent: Wednesday, 18 December 2019 7:04 PM To: Graeme Solloway - \$9(2)(a), \$9 Amanda >; Nastassia Subject: Updated Critical path for NZ Hello All Updated critical path. For version control please let me know when you have completed a task and ill mark off © If I don't email/speak to you prior to Christmas, I wish you all a Merry Christmas and Happy New Year and look forward to working with you in the New Year. Ill be back in the office 13 January. Kind regards BAE Systems Australia BAE Systems Australia Registered Office: Level 3, 80 Flinders Street, ADELAIDE 5000 Registered in Australia No: 008 423 005 www.baesystems.com **Connect with BAE Systems:** 

From: Lisa **s9(2)(a)**, **s9(2)(g** Sent: Wednesday, 18 December 2019 7:55 pm To: s6(a), s6(d), s9(2)(a);s6(d), s9(2)(a) ;s6(d), s9(2)(a) **Subject:** Re: NZ Trip [DLM=For-Official-Use-Only] Hi **s6(d)** Nice to e-meet you. I am in Wellington this week until 6 Jan, however, the magic of being able to work almost anyway we can still chat. I am free tomorrow after 9.30am AEST until 11am AEST. I will try and give you a call then. Kind regards Lisa Sent In Transit Lisa Mobile 59 From: s6(a), s6(d), s9 Sent: Wednesday, December 18, 2019 6:04:37 PM >; s6(d), s9(2)(a) ;s6(d), s9(2)(a Cc: Lisa 9(2)(a), 9(2)(g)(ii)**Subject:** RE: NZ Trip [DLM=For-Official-Use-Only] For Official Use Only Many thanks Lisa – let me know when you are around so we can chat logistics around this arrangement. Regards,

Chain 13



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Sent: Wednesday, 18 December 2019 2:19 PM

To: s6(d), s9(2)(a), s6(a)

Cc: Lisa **S9**(2)

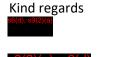
Subject: NZ Trip

Hi

I can confirm that NZTE will cover the flight costs for the visit to NZ for to support the industry briefings. This includes:

- Return NZ/Adelaide
- Internal flight Christchurch to Auckland

I have cc Lisa on this email who will be able to assist with the invoicing side of things.



BAE Systems Australia

**BAE Systems Austra** 

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From: Graeme Solloway - \$9(2)(a), \$9(2)(g)(ii)

Sent: Tuesday, 17 December 2019 10:49 am

To: 9(2)(a), 9(2)(q)(ii)

Cc: Lisa 9(2)(a), 9(2)(g)(ii); Amanda 9(2)(a), 9(2)(g)(ii)

Nastassia s9(2)(a), s9(2)(g)(ii)

**Subject:** Support of travel by ICN delegate / other costs

Hi s6(d), s9(2)(a)

I can confirm that NZTE will cover the flight costs for the visit to NZ of \$9(2)(a), \$6(d) of \$9(2)(b)(ii) to support the industry briefings. This includes:

- Return NZ/Adelaide
- Internal flight Christchurch to Auckland

Please confirm our understanding that:

- s9(2)(b)(ii), s6(a) will cover s6(d), s9(2)(a) accommodation in New Zealand
- BAE Systems will pay for the cost of the venue in Auckland
- BAE will pay for airport transfers and any transfers to/from hotel and briefing venues

We will have an update on venue options in Auckland before the end of this week – I hope with a confirm.

Other costs we will share are:

- Transport to site visits (where possible we will use our pool vehicles)
- Catering for briefings morning tea, light lunch

I have no word from yet whether they wish to host a networking event on the evening of 20 February in Auckland. If so, I hope it will be at the venue – although I am leaving this in their court. If they decline then I suggest we don't bother, partly as many people for the earlier part of the day will have likely left by late afternoon.

If I have missed anything or above is not consistent with your understanding then let me know.

I have copied in Lisa from our Sydney office. She will be point of contact for invoicing etc.

Best regards, Graeme

> **Graeme Solloway** Programme Leader



s9(2)(a), s9(2)(g)(ii)



w nzte.govt.nz







Level 6, 139 Quay Street, Auckland 1010

View location map

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Chain 11 From: Amanda \$9(2)(a), \$9(2)(g) Sent: Friday, 13 December 2019 9:50 am 6(d), s9(2)(a) To: s6(d), s9(2)(a)Cc: Jacinda \$9(2)(a), \$9(2)(g)(ii) **Subject:** RE: BAE Systems & NZTE Prime Visits 2020 Hi Yes that will be fine. We can include .jpeg or .png files (images basically) in the email but not much else. What are you wanting to include? We can embed a download to a PDF for example. Thanks, Amanda From: s6(d), s9(2)(a)Sent: Thursday, 12 December 2019 4:40 PM To: Amanda \$9(2)(a), \$9(2)(g)(ii) Cc: Jacinda s9(2)(a), s9(2)(q)(ii) **Subject:** RE: BAE Systems & NZTE Prime Visits 2020 Hi Amanda and Jacinda Would it be possible to get the invite back to you early next week, we will aim Monday. Unfortunately we have quite a few deadlines with an event for next Wednesday ☺ . We would also like to know besides a logo are we able to insert a graphic into the invite? Wasn't sure what systems you use. Kind regards BAE Systems Australia BAE Systems Australia Registered office: Level 3, 80 Flinders Street, ADELAIDE SA 5000 Registered in Australia No: 008 423 005 www.baesystems.com **Connect with BAE Systems:** From: Amanda 9(2)(a)Sent: Wednesday, 11 December 2019 12:28 PM To: s6(d), s9(2)(a)Cc: Graeme Solloway - 9(2)(a), 9(2)(g)(ii)>; Jacinda

# s9(2)(a), s9(2)(g)(ii)

Subject: [Warning - External] BAE Systems & NZTE Prime Visits 2020

Hi everyone,

Nice to voice-meet you on the phone earlier.

Attached is the draft copy for the email invitation we would like to send out next week.

Please provide a logo you would like to include – also if you have any bio/pictures of the keynote speakers please include those as well.

We will send you the final designed email to view before it goes out as well.

As discussed Nastassia will be your key point of contact on the event logistics from Friday and Jacinda (copied) will be supporting with marketing aspects.

Any questions in the meantime please don't hesitate to contact me.

Kind regards, Amanda



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From: s6(d), s9(2)(a)

Sent: Monday, 18 November 2019 6:57 pm

To: Graeme Solloway -s9(2)(a), s9(2)(g)(ii)

Cc: s6(d), s9(2)(a)

Subject: RE: Draft Agenda and Program to discuss Monday

Sounds right Graeme, and I will update the agenda and program once I get update flight info ©

# Kind regards

### s6(d), s9(2)(a

**BAE Systems Australia** 

6(d), s9(2)(a) | M: s6(d), s9(2)(a

E: s6(d), s9(2)(a

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Sent: Monday, 18 November 2019 4:20 PM

то:<mark>s6(d), s9(2)(а)</mark> Сс:s6(d), s9(2)(а)

Subject: [Warning - External] RE: Draft Agenda and Program to discuss Monday

Thanks for the call today.

### I understand that:

- 1. Week of 17-21 February 2020.
- 2. Flip the schedule around so that:
  - a. Sunday fly into CHC
  - b. Monday site visits CHC
  - Tuesday industry briefing / 1:1 CHC; fly to Auckland early evening
  - d. Wednesday site visits AKL
  - e. Thursday industry briefing / 1:1 AKL; possible networking drinks \$9(2)(b)(ii)
  - f. Friday site visits AKL (AM); fly to Australia (PM)
- Site visits to focus on innovation/not necessarily defence advanced manufacturing, materials, autonomous devices, coatings, etc. I'll get \$9(2)(g)(i), \$9(2)(b)(ii) involved in this as well.
- 4. Venues for industry briefings aim to have confirmed and pencilled bookings for next meeting; use NZTE in CHC, other venue in AKL.
- 5. I will MC.
- 6. BAE to confirm whether Indigenous Business briefing required.

- 7. 1:1 meetings / speed date format of around 15 mins each, two or three parallel streams. Organise in advance as part of reservation process.
- 8. Invitation to go out pre-Xmas, (BAE)/Amanda (NZTE) to confirm on text etc.
- 9. Next call in two weeks. 600, 59(2)(a) to organise. Amanda works to 4pm

Did I miss anything?

Graeme

From: s6(d), s9(2)(a)

Sent: Friday, 15 November 2019 7:51 PM

To: Graeme Solloway - s9(2)(a), s9(2)(g)(ii)

Subject: Draft Agenda and Program to discuss Monday

Hi Graeme

Draft agenda and program I have been working on to discuss Monday with you. Enjoy your weekend.



Sent: 13 November 2019 10:22

To: s6(d), s9(2)(a) >; s6(d), s9(2)(a) >; s6(d), s9(2)(a) >; s6(d), s9(2)(a) >; s6(d), s9(2)(a) ; s6(d), s9(2)(a) | s6(d), s9(d), s9(d

Subject: Steak and beers/wine night Wed 11 December [SEC=UNCLASSIFIED]

# PHISHING ALERT

This email has been sent from an account outside of the BAE Systems network.

Be aware that this could be a phishing attempt. For more guidance, search "phishing email" on Connect. If you think this is a phishing email report it using the "PhishMe" button on Outlook.

# **UNCLASSIFIED**

From: s6(a),

Hi all

It's been a while since we all got together for some steak and beers. In speaking with a few of you last week, we've settled on the evening of Wed 11 December.

An early bid was made to go to Gen Creative: <a href="https://www.tripadvisor.com.au/Restaurant\_Review-g13811269-d8596731-Reviews-Gen Creative-Da an Taipei.html">https://www.tripadvisor.com.au/Restaurant\_Review-g13811269-d8596731-Reviews-Gen Creative-Da an Taipei.html</a>

Let me know if you're keen and I'll make a reservation. Fall back options if venue unable welcome.

```
E | s6(a), s6(d), s9(2)(a)

E | s6(a), s6(d), s9(2)(a)

P |

M |

W |

FB |
```

From: s6(d), s9(2)(a)

Sent: Friday, 8 November 2019 6:21 pm

To: Graeme Solloway - 9(2)(a), 9(2)(g)(ii)

Subject: RE: NZ industry briefing

- Auckland s9(2)(b)(ii)
- Toll Free s9(2)(b)(ii)

Ill update meeting request ©



BAE Systems Australia

 $\mathbf{S}_{\mathbf{S}_{\mathbf{G}}(\mathbf{G})}$ ,  $\mathbf{S}_{\mathbf{G}}(\mathbf{G})$ ,  $\mathbf{S}_{\mathbf{G}}(\mathbf{G})$ ,  $\mathbf{S}_{\mathbf{G}}(\mathbf{G})$ ,  $\mathbf{S}_{\mathbf{G}}(\mathbf{G})$ ,  $\mathbf{S}_{\mathbf{G}}(\mathbf{G})$ ,  $\mathbf{S}_{\mathbf{G}}(\mathbf{G})$ 

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**Connect with BAE Systems:** 



From: Graeme Solloway - \$9(2)(a), \$9(2)(g)(ii)

Sent: Friday, 8 November 2019 1:19 PM

To: s6(d), s9(2)(a)

Subject: [Warning - External] RE: NZ industry briefing

No I don't think we can. It would need to be an international call into Australia, unless there is a local (NZ) teleconference bridge call number.

Do you use Zoom? We find it very good and can be a videoconference.

Graeme

From: \$9(2)(a), \$6(d)

Sent: Friday, 8 November 2019 3:24 PM

To: Graeme Solloway -s9(2)(a), s9(2)(g)(ii)

Subject: RE: NZ industry briefing

Thanks have sent a meeting request, can move if doesn't suit Can you dial 1800 numbers from NZ?

### s6(d), s9(2)(a

BAE Systems Australia

F: s6(d), s9(2)(a) | M: s6(d), s9(2)(a) | E: s6(d), s9(2)(a)

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**Connect with BAE Systems:** 







From: Graeme Solloway - \$9(2)(a), \$9(2)(g)(ii)

Sent: Friday, 8 November 2019 12:27 PM

To: s6(d), s9(2)(a)

Subject: [Warning - External] RE: NZ industry briefing

Hi -I am good afternoon (NZT) of 18 Nov.

Cheers Graeme

From: s9(2)(a), s6(d)

Sent: Thursday, 7 November 2019 7:18 PM

To: Graeme Solloway - \$9(2)(a), \$9(2)(g)(ii)

Subject: RE: NZ industry briefing

Unfortunately doesn't work for s6(d), s9(2)(a) What about Monday 18 November?



BAE Systems Australia

F: s6(d), s9(2)(a) | M: s6(d), s9(2)(a) | 59(2)(a), s9(2)(g)(ii)

BAE Systems Australia

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Registered in Australia No. 908 423 005

www.baesystems.com

Connect with BLP Systems:

From: Graeme Solloway - 9(2)(a), 9(2)(g)(ii)

Sent: Thursday, 7 November 2019 4:35 PM

To: s6(d), s9(2)(a)

Subject: [Warning - External] Re: NZ industry briefing

I can call at around 11:30am Monday - I'll be at Sydney airport. Or on Tuesday morning if that's easier.

Ngā Mihi

**Graeme Solloway** 

New Zealand Trade and Enterprise

Μ

Sent from my iPhone

On 7/11/2019, at 6:51 PM, s6(d), s9(2)(a)

wrote:

Thanks Graeme

Unfortunately

is in a meeting then, any other times, or week after suit you better?

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Registered in Australia No: 008 423 005

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**Connect with BAE Systems:** 

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From: Graeme Solloway -S9(2)(a), S9(2)(g)(II

Sent: Thursday, 7 November 2019 3:16 PM

Cc:

Subject: [Warning - External] RE: NZ industry briefing

Hi

Thank you and lets plan on the week of 17 February. I have already discussed this with Jennie Vickers at the NZ Defence Industry Assoc who supports.

I am in Canberra next week, arriving in Canberra around 2pm on Monday. Happy to do a call that afternoon – I do have a 6pm commitment however.

Cheers Graeme

Graeme Solloway

(2)(a), s9(2)(g)(ii)

Programme Leader

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<image005.png>

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From: s6(d), s9(2)(g)(ii)

Sent: Thursday, 7 November 2019 2:54 PM

To: Graeme Solloway 9(2)(a), 9(2)(g)(ii)

Cc: s6(d), s9(2)(a)

Subject: RE: NZ industry briefing

### Hi Graeme

Pleased to announce we are looking at coming over week commencing 17 February and visit both Auckland and Christchurch.

I have cc in, if you could please send him an email stating you would love to see accompany BAE on this roadshow would be greatly appreciated.

I have created a draft agenda and program as to how we see the visit.

Are you available Monday for a teleconference call:

## Kind regards

BAE Systems Australia

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www.baesystems.com

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From: Graeme Solloway - 99(2)(a), 99(2)

Sent: Thursday, 31 October 2019 11:20 AM

To: S6(d), S9(2)(a)

Subject: [Warning - External] RE: NZ industry briefing

It won't be many additional site visits or meetings; I just want to make sure we have some time allocated in the programme to allow. Possibly 1-2 each location.

Cheers Graeme

From: s6(d), s9(2)(a)

Sent: Thursday, 31 October 2019 1:04 PM

**To:** Graeme Solloway - \$9(2)(a), \$9(2)(g)(ii)

Subject: RE: NZ industry briefing

### Hi Graeme

Apologies for the delay I was out of the office yesterday afternoon.

I plan to discuss with the team early next week and will get back to you.

Thank you for your email, it gives me a lot to go on ©

Do you know how many companies you would like us to visit in Auckland and Christchurch?

# Kind regards

s6(d), s9(2)(a)

BAE Systems Australia

 $F: s6(d), s9(2)(a) \mid M: s6(d), s9(2)(a) \mid E: s6(d), s9(2)(a)$ 

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**Connect with BAE Systems:** 

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From: Graeme Solloway -\$9(2)(a), \$9(2)(g)(ii)

Sent: Wednesday, 30 October 2019 2:36 PM

To: S6(d), S9(2)(a)

Subject: [Warning - External] NZ industry briefing

Hi <sup>s6(d), s9(2)(a)</sup>

I am keen to get underway with planning for a visit by BAE to New Zealand in February 2020. My strong recommendation is to push for the second half of the month as early February tends to be interrupted with a statutory holidays.

I suggest two industry briefing events: Auckland and Christchurch, and allowing for time around these for potential supplier visits, one to one meetings etc.

Let me know which of week of 17-21 Feb or 24-28 Feb you prefer?

NZTE can provide venues for each briefing and with NZDIA and other channels reach out to the industry in New Zealand. As the end of year and Christmas is fast approaching I am keen to get some information out to industry here, including if possible a save the date.

What format do you envisage for the briefing? Will it be similar to the maritime briefing in Sydney I attended? I think you need to bear in mind that a New Zealand audience will be further back on the curve regarding their understanding of the Hunter class programme and the process by which potential suppliers can engage with BAE Systems or its OEMs. Most companies that will attend will not have done a lot in the defence sector, certainly in recent times, so will be unfamiliar with some of the defence specific requirements and processes.

What else would you look for from NZTE or others in New Zealand to support your visit?

Best regards,

# **Graeme Solloway** Programme Leader

s9(2)(a), s9(2)(g)(ii)

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From: Graeme Solloway - \$9(2)(a), \$9(2)(g)(ii)

Sent: Thursday, 3 October 2019 3:33 pm

To: s6(d), s9(2)(a)

Cc: Cheryl s9(2)(a), s9(2)(g)(ii)

Subject: RE: Emails for s6(d), s9(2)(a

Hi Will,

Thank you and that is a very generous offer! We would be pleased if  $\frac{s6(d), s9(2)(a)}{s6(d), s9(2)(a)}$  is able to attend. BTW – we have had confirmation that  $\frac{s6(d), s9(2)(a)}{s6(d), s9(2)(a)}$  will be attending, and I hope that isn't a complication.

I have attached the email invitation containing the registration link. If the problem of his assistant could register through that link it would be of assistance in capturing his details.

Been a bit manic this week locking down meetings. It should be a good week in Sydney.

cheers Graeme

# **Graeme Solloway** Programme Leader





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From: s6(d), s9(2)(a)

Sent: Thursday, 3 October 2019 2:10 PM

To: Graeme Solloway -\$9(2)(a), \$9(2)(g)(ii)

Subject: RE: Emails for S6(d), S9(2)(a)

Hi Graeme,

Conscious neither  $\frac{1}{2}$  or  $\frac{1}{2}$  were able to make the breakfast on Thursday morning, I can offer (perhaps one better!), we have just taken on former  $\frac{86(d)}{89(2)(a)}$  as our Naval Advisor. Would I be able to get him into the breakfast?

Cheers,

# s6(d), s9(2)(a)

## s6(d), s9(2)(a

BAE Systems Australia

M: s6(d), s9(2)(a) | E: <math>s6(d), s9(2)(a)

Level 2, 14 Childers St Canberra, ACT, 2601 AUSTRALIA

BAE Systems Australia

Registered Office: Taranaki Road, Edinburgh Parks, EDINBURGH SA 5111

Registered in Australia No: 008 423 005

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From: Graeme Solloway - \$9(2)(a), \$9(2)(g)(ii)

Sent: Monday, 23 September 2019 9:46 AM

To:

Subject: [Warning - External] RE: Emails for s6(d), s9(2)(a)

Thanks would like to at least invite them even if other commitments don't allow.

Cheers Graeme

From: s6(d), s9(2)(a)

Sent: Monday, 23 September 2019 11:37 AM

To: Graeme Solloway - 9(2)(a), 9(2)(g)(ii)

Subject: Re: Emails for s6(d), s9(2)(a)

Hi Graeme,

Certainly can:

s6(d), s9(2)(a) s6(d), s9(2)(a)

One caveat - I believe doesn't get back from Adelaide until 0900 Thursday morning so I don't think he'll make it in time for breakfast. Also has committed to a DST breakfast but I can always double check if we can't renage on it for the NZ Breakfast.

I believe I'm signed up to your breakfast :)

### s6(d), s9(2)(a

Sent from my iPhone

On 23 Sep 2019, at 8:52 am, Graeme Solloway - \$9(2)(a), \$9(2)(g)(ii) wrote:

Hi s6(d), s9(2)(a)

Twant to extend invitations to the New Zealand Breakfast at Pacific 2019 to  $\frac{s6(d)}{s9(2)(a)}$  and  $\frac{s6(d)}{s9(2)(a)}$ . I have found I don't have their emails and wonder if you could provide these?

Cheers Graeme

# **Graeme Solloway**

s9(2)(a), s9(2)(g)(ii)

Programme Leader

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On 29/07/2019, at 10:07 AM, **s6(d)**, **s9(2)(a)** 

wrote:

Hi Graeme, will lock in Thursday afternoon and I'll arrange time with the Hunter Class Team for a briefing/discussion. I'd set aside a couple of hours to bring you up to speed on the current schedule around prototype industry solicitation which is will be getting underway shortly. I'll get back to you to confirm timings.

I will be at D+I so will catch up with you on Thursday

BAE Systems Australia

M: s6(d), s9(2)(a) | E: <math>s6(d), s9(2)

From: Graeme Solloway -

**Sent:** Thursday, 25 July 2019 2:40 PM

Subject: [Warning - External] RE: NZTE/BAE & visit to Adelaide

Hi

Good to hear from you.

Can we lock in Thursday 8<sup>th</sup> afternoon at your city office? I am going to fly in and fly out on the day (from Melbourne) and will look to catch up with 1-2 other people in the morning.

How long do you think we will need? I would like to get a really good overview of the project – so that I am best able to identify introduce the right NZ firms into the program.

And also, useful to look beyond to other work with BAE Systems that would be relevant.

BTW – I am at the D+1 Conference next week, so will look out for you there.

Best regards, Graeme

From: **S6(C)**.

**Sent:** Thursday, 25 July 2019 4:31 PM

To: Graeme Solloway -59(2)(a), 59(2)(g)(ii)

**Subject:** RE: NZTE/BAE & visit to Adelaide

Hi Graeme, sorry for not getting back to you sooner, has been a tad busy. Hope you are well and great to see the NZ Govt has released its DCP.

For your proposed visit, I have engagements on both mornings that I am unfortunately unable to shift. I am free both afternoons, so if one of those fits in with your proposed visit I could certainly support. Would probably be best to meet in our city office as the Hunter Class Team are resident there and it will make it a little more logistically easier.

Please let me know what works best for you with the constraints and we can make sure the right folks are available.

### Cheers

BAE Systems Australia

From: Graeme Solloway - \$9(2)(a)

**Sent:** Monday, 22 July 2019 8:37 AM

To: **56(d**)

Subject: | Warning - External | RE: NZTE/BAE & visit to Adelaide

are you able to let me know if there is an opportunity to visit BAF on 7 or 8 August?

Best regards

# **Graeme Solloway**

Programme Leader

(2)(a), s9(2)(g)(ii)

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Street, Auckland 1010

**map** 

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From: Graeme Solloway

**Sent:** Monday, 15 July 2019 4:17 PM

To: \$6(d), \$9(2)(a)

**Subject:** NZTE/BAE & visit to Adelaide

It has been some time since we last caught up and I would very much like to re-establish our work together. There is a deal of interest over here in the major Australian defence projects, although knowledge of engagement, the opportunities and requirements around that remain patchy.

I am considering visiting Adelaide in early August and would really like to meet you and other key people in the BAE team. Our High Commissioner, Annette King, visited BAE in Adelaide recently – were you in the meeting? So I would like to take her initiative forward and lift our engagement with you.

I am looking at coming to Adelaide on either Wednesday 7 August or Thursday 8 August. Would that suit you and colleagues?

Best regards,

# **Graeme Solloway**Programme Leader

s9(2)(a), s9(2)(g)(ii)

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From: Scott **S9**(2)(a), **S9**(2)(g)(ii)

Sent: Tuesday, 4 December 2018 6:22 am

To: S6(d), S9(2)(a)

Subject: Re: IWBS - BAE Systems, booth 1117

Peter,

Slowly recovering from Workboat and the inbox madness I have from a week out of the office. I am curious to hear what you can share about the project, and any help I can give

Thursday is pretty clear so feel free to call me at s6(d), s9(2)(a)

From: s6(d), s9(2)(a)

Sent: Sunday, December 2, 2018 2:24:59 AM

To: Scott \$9(2)(a), \$9(2)(g)(ii)

Subject: IWBS - BAE Systems, booth 1117

Hi, I hope you are doing well.

I note you visited our booth during the workboat show. For information, I am engaged in project discussions in New Zealand. If of interest, I can share details as they progress. Otherwise, appreciate any support/guidance you can give.

## Regards

s6(d), s9(2)(a

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 $M \cdot s6(d)$ , s9(2)(a)

E: S6(d), S9(2)(a)



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Chain 4 From: Graeme Solloway \$9(2)(a), \$9(2) Sent: Thursday, 23 August 2018 8:55 am To: s6(d), s9(2)(a)s6(d), s9(2) Cc: Sinead 9(2)(b)(ii) visit to BAE Glasgow I'll let progress with you direct from here. Thanks Appreciate your help for 9(2)(b)(ii)Regards, Graeme From: s6(d), s9(2)(a)Sent: Wednesday, 22 August 2018 6:57 PM Graeme Sollow Subject: RE: visit to BAE Glasgow HI Graeme, s6(d), s9(2)(a) Apologies – I've been trying to tee up with people on site whether we can organise a site tour and I'm finding it increasingly difficult to find someone who has availability to conduct. Unfortunately I'm unfamiliar with the so would not be able to escort efficiently. Still trying to find availability in the background but?'d be more than happy to facilitate a meeting whilst \$9(2)(b)(ii) are in Europe for My hope is by end of this week I can organise the  $\frac{99(2)(6)(1)}{1}$ . Will keep you informed. Apologies for the delay. Sam

s6(d), s9(2)(a)

**E**: s6(d), s9(2)(a) **E**: s6(d), s9(2)(a

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From: 9(2)(a), 6(d)

**Sent:** 20 August 2018 03:39

**To:** Graeme Solloway -AKL; \$9(2)(a), \$6(d); \$6(d), \$9(2)(a)

Subject: RE: \$9(2)(b)(ii) visit to BAE Glasgow

### Hi Gents,

TRADE & ENTERPRISE

Te Taurapa Tühono

is on secondment in Glasgow and can be contacted on the above email which is slightly different to his old Aussie one.

# Cheers BAE Systems Australia From: Graeme Solloway - \$9(2)(a) Sent: Monday, 20 August 2018 11:40 AN To: Cc: 2)(b)(ii) visit to BAE Glasgow Hoping you can help NZ firm \$9(2)(b)(ii). has been attempting to get hold of regarding an impending visit to Europe – is going to [80(2)(6)(11) in Hamburg, 4-7 September. when you were both in NZ last December, and has had a strong involvement in the Australian and NZ naval shipbuilding programmes since \$9(2)(b) is planning a visit to BAE in Glasgow while he is in Europe, and was hoping to organise that following the invitation to see BAE in Glasgow made earlier re \$9(2)(6)( . Unfortunately he has no response from which may mean he has incorrect contact details or has moved on elsewhere. Is there someone else that could meet when he visits? Your advice would be appreciated. is under some pressure to get flights & accommodation booked, so grateful if you can help out. Best regards, Graeme **Graeme Solloway** Programme Leader w nzte.govt.nz Level 6, 139 Quay Street, Auckland 1010 View location map New Zealand Trade and Enterprise is New Zealand's international NEW ZEALAND business development agency. Our role is to help New Zealand

businesses grow – bigger, better, faster - into international markets.

```
Chain 3
From: s6(d), s9(2)(a)
Sent: Wednesday, 18 April 2018 5:55 pm
                                                s6(d), s9(2)(a)
Subject: RE: Steak and Beers night- May 5 [SEC=UNCLASSIFIED]
Sold! See you all there....
From:
Sent: Wednesday, April 18, 2018 1:54 PM
                              ; s6(d), s
Subject: RE: Steak and Beers night- May 5 [SEC=UNCLASSIFIED]
UNCLASSIFIED
Hi Guys
We have a quorum so please book in calendar.
I've made a reservation for 7:00 Saturday 5 May at Gaucho Parilla
Yuanshan. <a href="http://www.gaucho.com.tw/function/main/custom.php?id=33">http://www.gaucho.com.tw/function/main/custom.php?id=33</a>
I will most likely get there at 6:00 for a beer or two at the Three Lions British pub next door.
                 let me know if you guys are tom
Cheers
E |
PΙ
MI
FB
Sent: Tuesday, 17 April 2018 3:17 PM
                                          ;s6(d), s9(2)(a)
                                                                           s6(d), s9(2)(a)
                                                                                                 'Adrian
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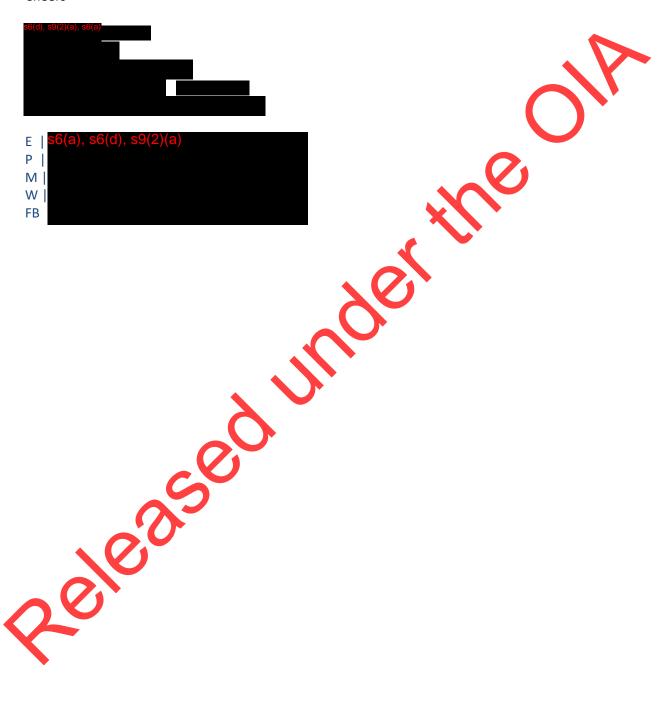
**UNCLASSIFIED** 

**Subject:** Steak and Beers night- May 5 [SEC=UNCLASSIFIED]

# Hi guys

After a couple of aborted attempts, I thought I'd gauge interest in another steak and beers night on Saturday May 5. If we have a quorum I'll confirm and book a table.

## Cheers



From: Graeme Solloway 9(2)(a), 9(2)(g)(ii)

Sent: Friday, 29 June 2018 9:41 am

To: s6(d), s9(2)(a) ; s9(2)(a), s9

Subject: SEA5000 announcement

Hi sea, sea, sea, sea, sea, sea, and team,

Congratulations on the award of SEA5000. Fantastic outcome and I am sure it is of much relief, even if the Type 26 has been widely thought of as the best vessel for the RAN.

I look forward to working with you to identify New Zealand firms that can bring innovation and capability to your supply chain.

See you again soon. Best regards,

# **Graeme Solloway** Programme Leader





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From: Ben \$9(2)(a), \$9(2)(g)(ii)

Sent: Thursday, 21 September 2017 2:09 pm

To: s6(d), s9(2)(a)

cc: s6(d), s9(2)(a) >; s6(d), s9(2)(a)

Alan s9(2)(a), s9(2)(g)(ii)

Subject: RE: New Zealand Trade & Enterprise - BAE Systems

Hi<sup>s6(d), s9(2)(a)</sup>

Sounds good.

Our 9(2)(a), 9(2)(g)(ii), Alan is very interested in prime contractors working in the

Australian Defence sector.

Let me know a couple of suitable times that work for BAE and we can try working it into his schedule.

Regards



W nzte.govt.nz

W newzealand.com/business



Office 59, Level 18

123 Eagle Street, Brisbane QLD 4000

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From: s6(d), s9(2)(a)

TRADE & ENTERPRISE

Te Taurapa Tühono

Sent: 21 September, 2017 11:58 AM

To: Ben 9(2)(a), 9(2)(q)(ii)

 $c_{c} = s_{b}(d) + s_{b}(2)(a) + s_{b}(d) + s_{b}(d)$ 

Subject: RE: New Zealand Trade & Enterprise - BAE Systems

Hi Ben

Sure things I'll be about and contact details are below. Why don't I set up a meeting with

and myself at our stand on one of the days. Do you have any time restrictions?

Regards

s6(d) s0(2)(a

**BAE Systems Australia** 

T: s9(2)(a), s6(d) | M: s9(2)(a), s6(d) | E: s6(d), s9(2)(a

