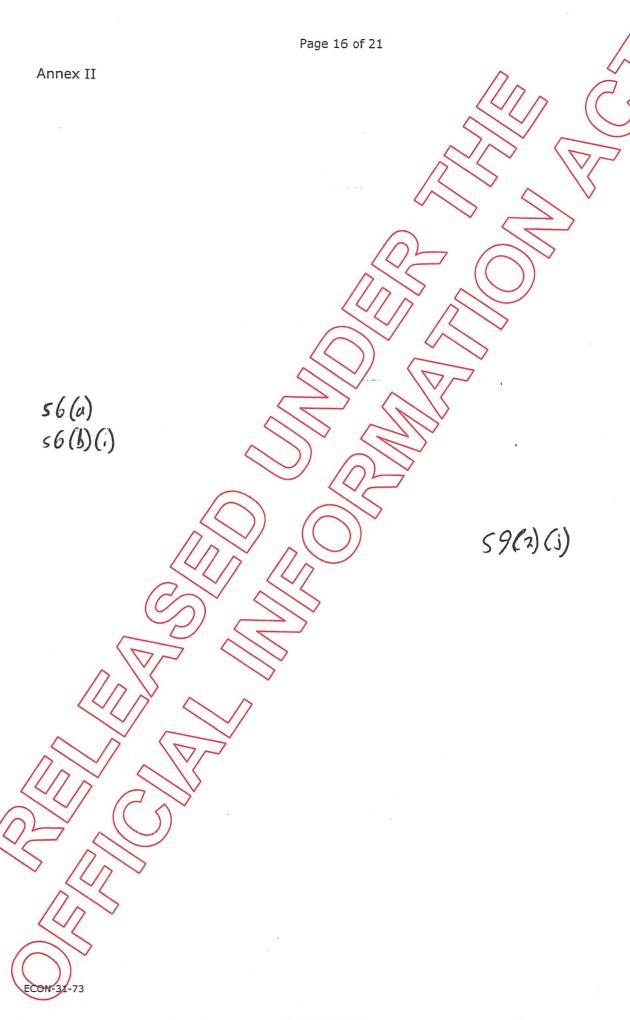
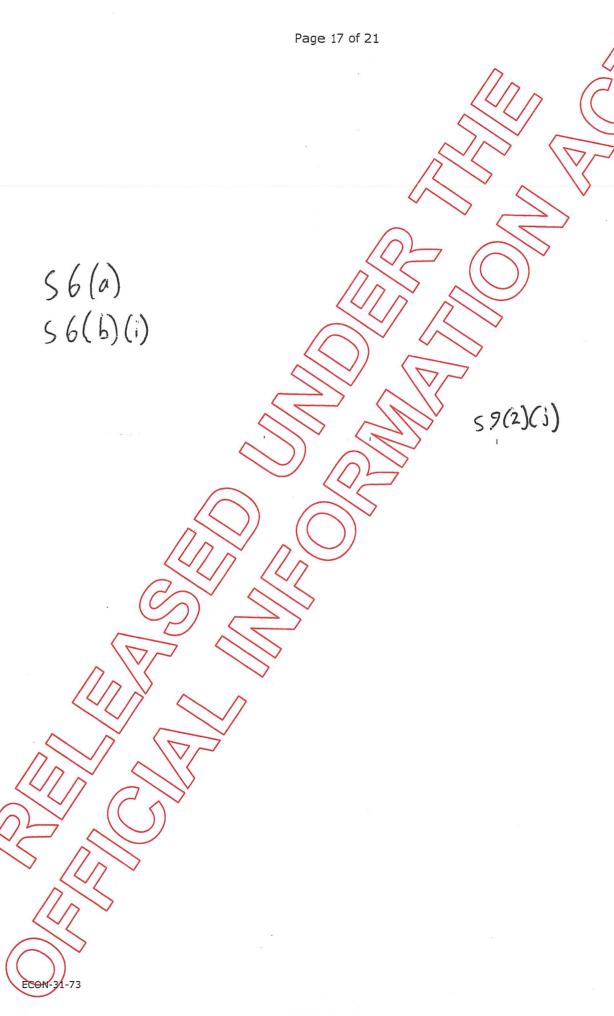
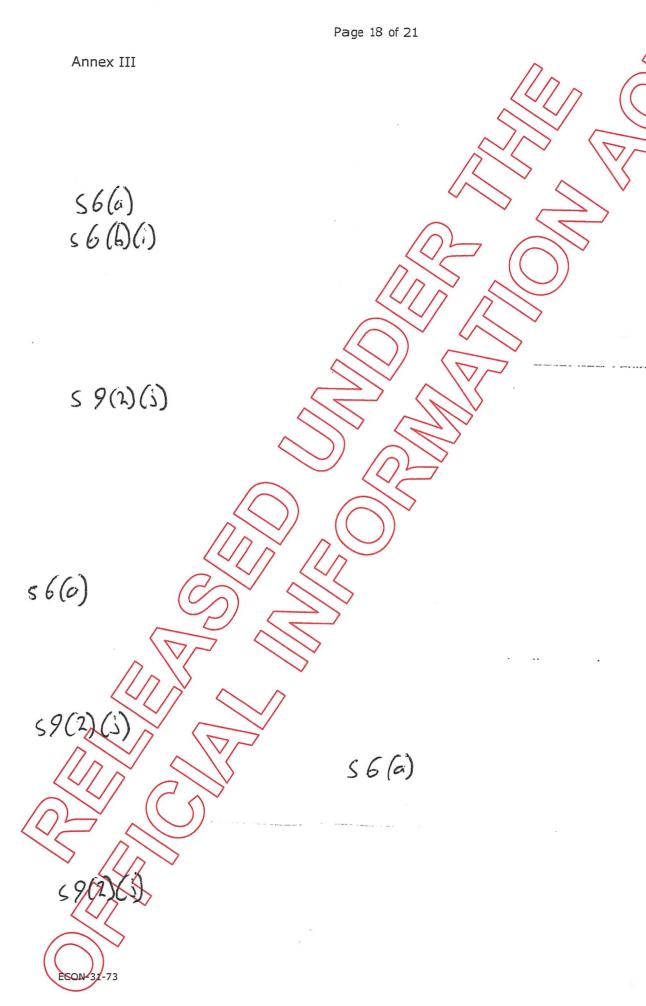
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Annex I		
GLOSSARY OF TRA	DE TERMS	
Acronym/Term	Descri	ption
	56(b)(i)	
	59(2)(3)	
Doha round	The Doha round is the latest round of membership, which commenced in achieve major reform of the internal introduction of lower trade barriers ar	Movember 2001. Its aim is to tonal trading system through the
domestic regulation	The topic of domestic regulation arise how a party will make and administration services – e.g. that such measures impartial and objective manner. The 'how' a government regulates the prescribing the content of the regulation	ary any measures affecting trade in are administered in a reasonable, ese provisions are concerned with e services sector, rather than
FTA	Free Trade Agreement	
GATS	WTO General Agreement on Trade in S	Services
GATS-plus	Rules (text) or market access outco	omes that build on the outcomes
		s 6(b)(i)
market access offer	Means the schedule of country-specific to liberalise market conditions for trad the negotiations, final offers become conditions under which trade in service	e in services. At the conclusion of e legally binding and specify the
market access conmitment	The market access commitment is a gampose quantitative limitations on the country, such as limitations on the economic output from a particular ser imposition of requirements that enterp do so through a certain legal form.	e ability to supply a service in a number of service suppliers, or vices sector. It also restricts the
MFN / Most-Favoured Nation (treatment)	A services and investment commitmed services, service suppliers, investors favour of services, service suppliers	or investments of one country in
ESON-81-73		

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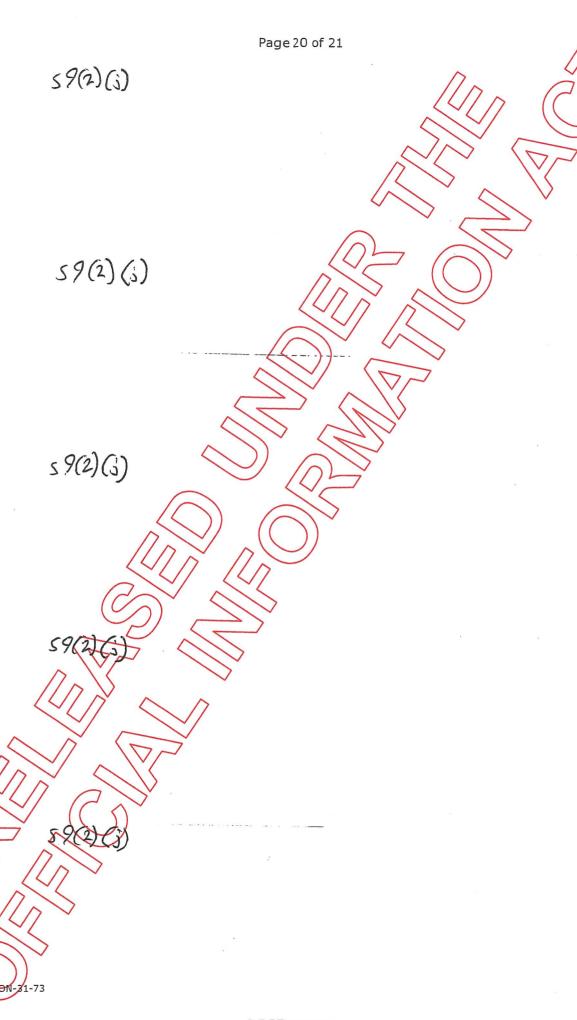
Acronym/Term	Description	
	another country	
national treatment commitment	The national treatment commitment in the core text is to treat foreign goods, services, investors and suppliers no less favourably than the domestic equivalent.	
negative list	Under a negative list agreement, parties list all of the measures that do not conform to the core obligations agreed in the main body of the agreement.	
OECD	Organisation for Economic Cooperation and Development	
	59(2)(3)	
plurilateral agreement	Plurilateral agreements involve several, but not all the members of the World Trade Organisation (WTQ). For example, the Government Procurement Agreement includes 41 out of 157 WTO members.	
positive list	Under a positive list agreement, parties list all of the commitments, set out by sector, which conform to the core obligations agreed in the main body of the agreement.	
ratchet mechanism	A ratchet mechanism may apply to a commitment made by a party under an agreement as a means of capturing further domestic liberalisation. It effectively binds in any future unilateral liberalisation of the relevant commitment.	
revised GATS offer	An improvement of a member's existing GATS market access offer that was tabled as part of the Doha round but has not been agreed or implemented.	
temporary entry	Temporary entry refers to measures allowing individuals to temporarily travel from their own country to supply services in another country (e.g. highly skilled professionals or consultants). Temporary entry is not about permanent residence or employment. It may also be referred to as mode 4 or the movement of natural/business persons.	

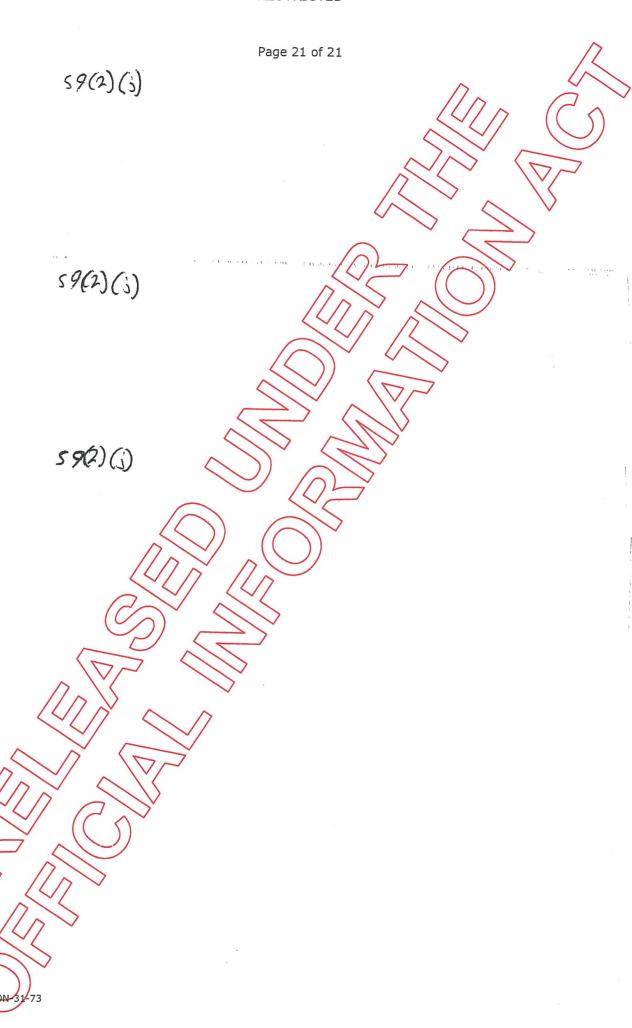






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TRADE IN SERVICES AGREEMENT (TISA): TABLING OF INITIAL MARKET ACCESS OFFER

Key points

- In February 2013 Cabinet approved an initial negotiating mandate for New Zealand's participation in the plurilateral Trade in Services Agreement (TiSA) negotiations (EGI (13) 16).
- Solid progress has been made since February on a core' Tisk text

s6(b)(ii)

Officials have prepared an initial New Zealand offer that aligns with EGI (13) 16.

59(2)(i)

59(2)(3)

59(2)(3)

59000

59(2)(3)

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TRADE IN SERVICES AGREEMENT (TISA): TABLING OF INITIAL MARKET ACCESS OFFER

Recommendations

It is recommended that you:

Note New Zealand officials will table an initial market access offer in Yes / No the Trade in Services Agreement negotiations this month;

59(2)(3)

59(2)(i)

59(2)(3)

59(2)(3)

Martin Harvey

for Secretary of Foreign Affairs and Trade

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TRADE IN SERVICES AGREEMENT (TISA): TABLING OF INITIAL MARKET ACCESS OFFER

Report

TiSA Process

Negotiations towards a Trade in Services Agreement (TiSA) with 23 other WTO members¹ formally commenced in June this year.

Discussions over the last few months on the core text, which lays the foundation for the market access commitments, have made good progress. Alongside the core text, TiSA will build upon GATS provisions and develop additional rules in areas of priority interest to participants. Proposals for new and enhanced disciplines currently include Domestic Regulation

Air Transport

Services

Professional Services

E-commerce; Financial Services; Maritime Transport Services; Mode 4 (Temporary Entry); and Transparency.

Together with these new rules, TiSA participants are expected to table high quality services market access offers

59(2)(3)

TiSA participants have agreed to exchange initial market access offers this month.

59(2)(i)

4 Consistent with the expectations of all TiSA Parties, New Zealand will need to make a credible initial offer

A(2)(3)

56(b)(i)

89(2)(3)

Australia, Canada, Chile, Colombia, Costa Rica, the EU (comprising 28 member states), Hong Kong China, Iceland, Israel, Japan, Korea, Liechtenstein, Mexico, Norway, Pakistan, Panama, Paraguay, Peru, Chinese Taipei, Switzerland, Turkey, and the US.

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TRADE IN SERVICES AGREEMENT (TISA): TABLING OF INITIAL MARKET ACCESS OFFER

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59(2)(3)

59(2)(3)

59(2)(3)

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TRADE IN SERVICES AGREEMENT (TISA): TABLING OF INITIAL MARKET ACCESS OFFER

Annex A

s6(b)(i)

Services schedules give access across up to 12 broad sectors. These sectors are: business services; communication services; construction and related engineering services; distribution services; education services; environmental services; financial services; health related and social services; tourism and travel related services; recreational, cultural and sporting services; transport services, and other services not included elsewhere.

56(b)(i)

There are some services sectors and/or subsectors in which we do not make market access commitments

Additionally, we must explicitly state in our offer every instance in which regulation does or could in the future result in foreign services suppliers being accorded less favourable treatment when compared to like domestic service suppliers.

The following provides a broad overview of the areas in which we make these market access and national treatment commitments.

\$ 9(2)(3) \$ 9(3)(3)

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TRADE IN SERVICES AGREEMENT (TISA): TABLING OF INITIAL MARKET ACCESS OFFER

59(2)(3)

59(2)(3)

59(2)(3)

s 9(2)(3)

s9(2)(j)

57(2)(3)

PAGE 8 OF 9 TRADE IN SERVICES AGREEMENT (TISA): TABLING OF INITIAL MARKET ACCESS OFFER 59(2)(3) 59(2)(5) 5 9(2) (3) 59(2)(5)

PAGE 9 OF 9 TRADE IN SERVICES AGREEMENT (TISA): TABLING OF INITIAL MARKET ACCESS OFFER 59(2)(3) 59(2)(3)