

From: [BALLANTINE, Colin \(NAD\)](#)
To: [Robert Muir; ".@.."](#)
Cc: [COGHILL, Lucy \(BEI\)](#)
Subject: RE: World Bank conference - follow-up
Date: Friday, 15 November 2019 5:04:51 p.m.

Thanks Robbie and Ross for your presentations – we'll get them translated and keep you posted.
Kind regards
Colin

From: Robert Muir [<mailto:@..>]
Sent: Friday, 15 November 2019 2:56 PM
To: BALLANTINE, Colin (NAD); '.@..'; 'Simon Gallagher'
Cc: Jennifer Parks; '.@..'; COGHILL, Lucy (BEI)
Subject: RE: World Bank conference - follow-up
Hi Colin

My slides as promised. Let me know if you need anything further.
Kind regards

Robbie Muir
Deputy Chief Executive
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From: BALLANTINE, Colin (NAD) [<mailto:@..>]
Sent: Thursday, 14 November 2019 6:06 p.m.
To: Robert Muir; '.@..'; Simon Gallagher
Cc: Jennifer Parks; '.@..'; COGHILL, Lucy (BEI)
Subject: RE: World Bank conference - follow-up

Hi Robbie, Ross and Simon

A gentle reminder that the PPT's from Ross and Robbie are needed by tomorrow, to get translated in time.

Also – as part of the security requirements for the conference, we have been asked if you could please provide a high resolution headshot (over 60K in resolution) – sorry to be a pain, but could you please email me this tomorrow?

Finally, Robbie and Simon, your passports/visas are ready to be picked up from the Chinese Embassy. It would be best if you/your admin team picks up the passports, as you will need to pay a fee upon collection, and it's easier if this is done by your respective agencies. I have the slips required to pick up the passports and can drop these off to Jennifer at LINZ and Simon at IPONZ, tomorrow morning. You don't need to actually collect the passports/visas until Monday, if you don't have time tomorrow.

Kind regards
Colin

From: Robert Muir [<mailto:@..>]
Sent: Monday, 11 November 2019 6:35 PM
To: BALLANTINE, Colin (NAD); '.@..'

Cc: Emma Miles-Buckler; 'deborah.lynch@mbie.govt.nz'; COGHILL, Lucy (BEI); 'Simon Gallagher'

Subject: RE: World Bank conference - follow-up

Hi Colin

Thanks for this additional information – very helpful.

Kind regards

Robbie

Robbie Muir

**Deputy Chief Executive
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From: BALLANTINE, Colin (NAD) [<mailto:Colin.Ballantine@mfat.govt.nz>]

Sent: Monday, 11 November 2019 3:07 p.m.

To: Ross.VanDerSchuyff@mbie.govt.nz; Robert Muir

Cc: Emma Miles-Buckler; deborah.lynch@mbie.govt.nz; COGHILL, Lucy (BEI); Simon Gallagher

Subject: World Bank conference - follow-up

Hi Ross and Robbie (and Simon)

It was great to have you at MFAT on Friday. We are really looking forward to you going to China next week.

I have attached our latest bilateral trade stats (in case you want to refer to these in small-talk with officials), as well as an etiquette and protocol guide (which is much more detailed than you will need – just remember to bring lots of business cards). I have also attached the latest version of the programme.

We have also just received confirmation of a fourth panellist from New Zealand. Jamie Thompson of Customs has accepted an invitation to speak on the 'Trading Across Borders' indicator. Jamie has a long history with China and with trade negotiations, and will be a great addition to the group. He will be travelling to Beijing from Hanoi for the conference. Jamie will be staying at Hotel Jen, where I believe both of you will be too.

A few further points for you:

- Passports/visas

Ross and Simon – could I please get from you by COP Wednesday your passport details (i.e. the bio page)? This is for security requirements to let you into the conference on the Friday. Also:

- o **Ross** – please send me your visa when it comes through so I can make sure you've got the right visa (and fix it if it's incorrect).
- o **Simon** – let's meet up this week and I can get your visa application lodged at the Embassy.
- o **Robbie** – I'll lodge your application at the same time as I do Simon's (and Ross' changes, if needed).

- Presentations

As we said on Friday, we will take your guidance on what you think would be good to include in the speeches. Aside from explaining the law changes needed to get to where we are, as well as cutting edge tech we use in delivering our services, Ross' point about the culture shift also sounds good.

Other key points on presentations:

- o We need your PowerPoints by this Friday, to be translated in time.

- In terms of acknowledgements, we are following this up. The full list of VIPs has not yet been revealed to us, and may not be until the conference itself, particularly if Premier Li is speaking as is rumoured.
- It would be great if you could insert some New Zealand-China relationship lines into your speeches – these could be:
 - Quoting the Prime Minister who has said many times that New Zealand's relationship with China is one of our most important and far-reaching.
 - Noting that as our largest trading partner, and our largest export market, China is crucial for the prosperity of New Zealanders – a good business environment in China is good for New Zealand, and that is why we are so engaged with China on improving its 'Ease of Doing Business' performance.
- We do not think you need to insert any Chinese language phrases into your speeches, but if you wanted to, you could use:
 - Dah Jia Hao (dah jah how) – hello everyone (in the introduction)
 - Xie Xie (shear shear) – thank you (in the conclusion)

- Bios

We have also just received a request to provide biographies of the speakers to the organisers. Can you please provide this by COP Wednesday? Just a few paragraphs.

- Other programmes

We are working to get you both a pull-aside or meeting with the World Bank's China team. There will also be a chance to meet with Clare (our Ambassador) and Ben King, likely for dinner on Friday night after the conference. In addition:

- **Ross** and **Simon** – Rachel and I will be in touch separately about your IP programme.
- **Robbie** – given you are now arriving on the Thursday morning, we are investigating a possible call for you on the Ministry of Natural Resources on the Thursday afternoon (you are only meeting the think-tank in Wellington on the Wednesday – not the actual Ministry).

Also, in case I haven't already introduced you on emails, **Lucy Coghill** (CC'd) will be your key point of contact on the ground in Beijing. She is a Second Secretary in our Embassy there. Lucy has arranged your airport transfers. Her mobile is + [s 9(2)(a)]

If you have any queries, let me know.

Kind regards

Colin

Colin Ballantine

Policy Officer
North Asia Division
New Zealand Ministry of Foreign Affairs & Trade | Manatu Aorere

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