

[REDACTED]

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**From:** [REDACTED]  
**Sent:** Wednesday, 14 March 2018 1:10 pm  
**To:** [REDACTED]  
**Cc:** [REDACTED]  
**Subject:** Re: Statement re Osteopathic education and Unitec/AUT

Excellent thank you [REDACTED]

[REDACTED]  
Dean Innovation and Development  
Health and Community and Environmental and Animal Sciences

---

**From:** [REDACTED]  
**Sent:** Wednesday, March 14, 2018 1:05:01 PM  
**To:** [REDACTED]  
**Cc:** [REDACTED]  
**Subject:** Statement re Osteopathic education and Unitec/AUT

Hi  
The following statement has now been approved by both institutions for distribution.  
"AUT and Unitec confirm that they are discussing options for osteopathic education in Auckland. AUT has indicated it is interested in offering a programme in osteopathy. Both institutions are committed to growing this important health profession and ensuring that students can access the best education. AUT and Unitec will be consulting with Osteopathic Council New Zealand."

Regards

[REDACTED]  


[REDACTED]  
Associate Dean (Academic)  
Principal Fellow of the Higher Education Academy  
Faculty of Health and Environmental Sciences  
Auckland University of Technology

[REDACTED] [W aut.ac.nz](http://www.aut.ac.nz)

[REDACTED]

---

**From:** [REDACTED]  
**Sent:** Thursday, 15 March 2018 3:18 pm  
**To:** [REDACTED]  
**Subject:** RE: Statement

Thank you.



[REDACTED]  
Head | Community Development  
Email [REDACTED]

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Unitec Institute of Technology | Te Whare Wānanga o Wairaka  
Private Bag 92025, Victoria Street West, Auckland 1142  
[www.unitec.ac.nz](http://www.unitec.ac.nz)

**From:** [REDACTED]  
**Sent:** Wednesday, 14 March 2018 9:07 AM  
**To:** [REDACTED]  
**Subject:** RE: Statement

Good morning [REDACTED]

Yes I also have a meeting room booked so you can all meet either before or after the tour.

Kind regards  
[REDACTED]

[REDACTED]  
Executive Assistant to [REDACTED]  
Associate Dean (Academic)  
Faculty of Health and Environmental Sciences  
Auckland University of Technology

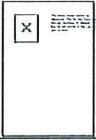
[REDACTED] [www.unitec.ac.nz](http://www.unitec.ac.nz) [REDACTED]

[REDACTED]

**From:** [REDACTED]  
**Sent:** Wednesday, 14 March 2018 8:08 AM  
**To:** [REDACTED]  
**Subject:** RE: Statement

Perfect thanks. Will there also be time for a meeting [REDACTED]?

[REDACTED]



Head | Community Development

Unitec Institute of Technology | Te Whare Wānanga o Wairaka  
Private Bag 92025, Victoria Street West, Auckland 1142  
[www.unitec.ac.nz](http://www.unitec.ac.nz)

**From:** [REDACTED]  
**Sent:** Tuesday, 13 March 2018 11:16 AM  
**To:** [REDACTED]  
**Subject:** RE: Statement

Hello [REDACTED]

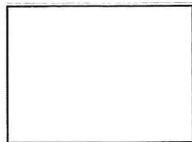
I have managed to arrange the clinic tour for Friday 20<sup>th</sup> April at 3pm. I hope this works better for you all. Please let me know if it is not suitable.

The address is  
AUT Health  
Northmed  
3 Akoranga Drive  
Northcote

AUT is next to the café located in the courtyard area.

Many thanks and kind regards

[REDACTED]



Executive Assistant to [REDACTED]  
Associate Dean (Academic)  
Faculty of Health and Environmental Sciences  
Auckland University of Technology

[REDACTED] [W aut.ac.nz](http://www.aut.ac.nz) [REDACTED]

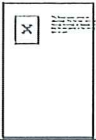


**From:** [REDACTED]  
**Sent:** Tuesday, 13 March 2018 10:17 AM  
**To:** [REDACTED]  
**Subject:** RE: Statement

Kia ora [REDACTED],

The 24<sup>th</sup> doesn't suit most of us at Unitec. How about the 20<sup>th</sup> April, anytime?

[REDACTED]



[Redacted]  
Head | Community Development  
[Redacted]

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Private Bag 92025, Victoria Street West, Auckland 1142  
[www.unitec.ac.nz](http://www.unitec.ac.nz)

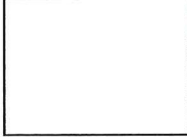
**From:** [Redacted]  
**Sent:** Wednesday, 7 March 2018 3:20 PM  
**To:** [Redacted]  
**Cc:** [Redacted]  
[Redacted]  
**Subject:** RE: Statement

Hello everyone

I have arranged a clinic tour for Tuesday 24<sup>th</sup> April at 2pm. Hopefully this will work with your diaries. If this does not suit, please advise a more suitable day/time and I will see if we can get into the clinic then.

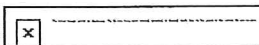
Many thanks and kind regards

[Redacted]



[Redacted]  
Executive Assistant to [Redacted]  
Associate Dean (Academic)  
Faculty of Health and Environmental Sciences  
Auckland University of Technology

[Redacted] [www.unitec.ac.nz](http://www.unitec.ac.nz) [Redacted]



**From:** [Redacted]  
**Sent:** Wednesday, 7 March 2018 12:26 PM  
**To:** [Redacted]  
**Cc:** [Redacted]  
[Redacted]  
**Subject:** Re: Statement

Hi [Redacted]

Thanks for your email  
We will get back to as soon as we can about the statement  
We are very happy to continue talking and to host meetings  
[Redacted] will negotiate with our diaries to organise a clinic tour

Regards

[Redacted]



[REDACTED]  
 Associate Dean (Academic)  
 Principal Fellow of the Higher Education Academy  
 Faculty of Health and Environmental Sciences  
 Auckland University of Technology

[REDACTED] [W aut.ac.nz](http://www.aut.ac.nz)



**From:** [REDACTED]  
**Date:** Wednesday, 7 March 2018 at 12:21 PM  
**To:** [REDACTED]  
**Cc:** [REDACTED]

**Subject:** RE: Statement

Morena [REDACTED]

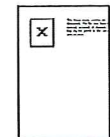
I met with our communication manger yesterday and we came up with a strategy to address our situation. We propose that we agree to a reactive holding statement along the lines of:

“AUT and Unitec confirm that they are discussing options for osteopathic education in Auckland. AUT has indicated it is interested in offering a programme in osteopathy. Both institutes are committed to growing this important health profession and ensuring that students can access the best training. AUT and Unitec will be consulting with Osteopathic Council New Zealand.”

This statement would be deployed reactively to anyone who asks about our programme or hears rumours about AUT’s new offering. If/when we get to a stage where our partnership is more formalised, then we can advise the Osteopathic Council and work through other details that would follow.

It would be good to tentatively organise a series of meetings to continue to evolve the conversations. Are you okay to organise and host the next meeting so that a tour of the clinic can be included? I am thinking the agenda items could include 1) terms of reference 2) tentative meeting schedule 3) clinic availability and usage 4) clinic tour.

Looking forward to hearing back from you.



[REDACTED]  
 Head | Community Development  
 [REDACTED]

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 Private Bag 92025, Victoria Street West, Auckland 1142  
[www.unitec.ac.nz](http://www.unitec.ac.nz)

**From:** [REDACTED]  
**Sent:** Monday, 5 March 2018 4:52 PM  
**To:** [REDACTED]



Cc: [REDACTED]

Subject: Statement

Hi [REDACTED]

Following on from our conversation earlier today I have spoken with our Dean  
He agrees in principle with the idea of a joint statement but would discuss it with the Vice Chancellor before giving it  
is final approval  
My suggestion is that it simply says that Unitec and AUT are jointly discussing the future of osteopathic education

Regards  
[REDACTED]



[REDACTED]  
Associate Dean (Academic)  
Principal Fellow of the Higher Education Academy  
Faculty of Health and Environmental Sciences  
Auckland University of Technology

[REDACTED] [W aut.ac.nz](http://www.aut.ac.nz)



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[REDACTED]

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**From:** [REDACTED]  
**Sent:** Tuesday, 27 March 2018 8:41 am  
**To:** [REDACTED]  
**Cc:** [REDACTED]  
**Subject:** Re: Meeting and tour of our clinic

Me too

[REDACTED]  
Dean: Health and Community, and Environmental Animal Sciences

---

**From:** [REDACTED]  
**Sent:** Tuesday, March 27, 2018 8:03:52 AM  
**To:** [REDACTED]  
**Cc:** [REDACTED]  
**Subject:** RE: Meeting and tour of our clinic

Confirmed.



[REDACTED]  
Head | Community Development  
[REDACTED]

---

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Private Bag 92025, Victoria Street West, Auckland 1142  
[www.unitec.ac.nz](http://www.unitec.ac.nz)

**From:** [REDACTED]  
**Sent:** Monday, 26 March 2018 8:50 AM

**To:** [REDACTED]  
[REDACTED]

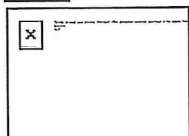
**Subject:** RE: Meeting and tour of our clinic

Dear all

Just confirming that the meeting and clinic tour has been booked for Friday 20<sup>th</sup> April at 3pm.

Many thanks

[REDACTED]



[REDACTED]  
Executive Assistant to [REDACTED]  
Associate Dean (Academic)  
Faculty of Health and Environmental Sciences  
Auckland University of Technology

[REDACTED] [W aut.ac.nz](http://W aut.ac.nz) [REDACTED]

---

**From:** [REDACTED]  
**Sent:** Monday, 26 March 2018 8:36 AM

**To:** [REDACTED]

[REDACTED]  
**Cc:** [REDACTED]

**Subject:** Meeting and tour of our clinic

Dear [REDACTED]

Over the weekend the media has conveyed plenty of information about the sale of part of the Unitec site  
I now appreciate that this is probably the reason why you are concerned about the future of your osteopathic clinic  
space

[REDACTED] will be in touch with you to organise a visit to our clinics and an opportunity to talk in more detail about accessing it

Regards

[REDACTED]

**AUT**

[REDACTED]

Associate Dean (Academic)  
Principal Fellow of the Higher Education Academy  
Faculty of Health and Environmental Sciences  
Auckland University of Technology

[REDACTED] [W aut.ac.nz](http://www.aut.ac.nz)

[REDACTED]

[REDACTED]



Auckland University of Technology  
Private Bag 92006, Auckland 1142, NZ  
T: +64 9 921 9999  
www.aut.ac.nz



24 April 2018

[Redacted]  
Unitec Institute of Technology  
Private Bag 92025  
Victoria Street West  
Auckland 1142

Dear [Redacted]

Following on from our meetings of 5<sup>th</sup> March and 20<sup>th</sup> April we are writing to confirm our commitment to working with you closely as things develop for both of our organisations. We have received positive feedback about the joint public statement signalling that we are working together. We are progressing with the consultation needed to develop a 4-year degree in Osteopathy and have signalled our intention to the Osteopathic Council.

We also appreciate your need to secure clinic space beyond the end of 2018 and are keen to provide access to our interprofessional clinic in Akoranga Drive in a way that accommodates the commitments that are in place for our existing work and suits your staff and students.

AUT and Unitec have a long history of working together and we assure you of our intention to work with you to ensure:

- Access to AUT premises and facilities for Unitec to deliver osteopathic education and training.
- A collaborative approach to developing osteopathic education from 2020.
- Confidentiality
- Regular meetings with colleagues identified from each organisation.

It is clear that transition questions are a priority at this point. [Redacted] will be in touch to organise the following two meetings in the near future:

- [Redacted] from AUT and [Redacted] from Unitec to analyse and map the curriculum with a view to identifying specific content for the purposes of managing student transitions in the future
- Representatives from AUT and Unitec to consider
  - Clinic access including days, times, spaces, insurance and other related issues
  - Phased transition of students between institutions

Yours sincerely

[Redacted Signature]

Associate Dean (Academic)

[Redacted Signature]

Head of School, Clinical Sciences

[REDACTED]

---

**From:** [REDACTED]  
**Sent:** Wednesday, 2 May 2018 8:22 am  
**To:** [REDACTED]  
**Cc:** [REDACTED]  
**Subject:** RE: Letter

Kia ora [REDACTED]

Many thanks for the document. It looks good.

As you can imagine, we are working through a few things on our end. We will be in touch soon.



[REDACTED]  
Head | Community Development  
[REDACTED]

---

Unitec Institute of Technology | Te Whare Wānanga o Wairaka  
Private Bag 92025, Victoria Street West, Auckland 1142  
[www.unitec.ac.nz](http://www.unitec.ac.nz)

**From:** [REDACTED]  
**Sent:** Thursday, 26 April 2018 3:32 PM  
**To:** [REDACTED]  
**Cc:** [REDACTED]  
**Subject:** Letter

Dear [REDACTED]

Please find letter attached

Regards

[REDACTED]

---

**AUT**

[REDACTED]  
Associate Dean (Academic)  
Principal Fellow of the Higher Education Academy  
Faculty of Health and Environmental Sciences  
Auckland University of Technology

[REDACTED] [W aut.ac.nz](http://www.aut.ac.nz)  
[REDACTED]  
[REDACTED]

**From:** [REDACTED]  
**Sent:** Monday, 9 April 2018 9:42 AM  
**To:** [REDACTED]

Cc: [REDACTED]

Subject: RE: MOU

Sounds like a plan. Thanks.



[REDACTED]  
Head | Community Development  
[REDACTED]

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Unitec Institute of Technology | Te Whare Wānanga o Wairaka  
Private Bag 92025, Victoria Street West, Auckland 1142  
[www.unitec.ac.nz](http://www.unitec.ac.nz)

From: [REDACTED]

Sent: Monday, 9 April 2018 9:25 AM

To: [REDACTED]

Cc: [REDACTED]

Subject: Re: MOU

Hi [REDACTED]

I have passed this onto [REDACTED] and suggested we could talk about it when you visit next week

Regards

[REDACTED]

---

**AUT**

[REDACTED]  
Associate Dean (Academic)  
Principal Fellow of the Higher Education Academy  
Faculty of Health and Environmental Sciences  
Auckland University of Technology

[REDACTED] [W aut.ac.nz](http://www.aut.ac.nz)

From: [REDACTED]

Date: Monday, 9 April 2018 at 7:53 AM

To: [REDACTED]

Cc: [REDACTED]

Subject: RE: MOU

Kia ora [REDACTED]

Do you have any questions about the draft MOU that I can help answer? As you know, we have a few pressures on our end, so it would be great to formalise our terms relatively soon to keep things moving at a steady pace.

Thanks,

[REDACTED]



[REDACTED]  
Head | Community Development  
[REDACTED]

---

Unitec Institute of Technology | Te Whare Wānanga o Wairaka  
Private Bag 92025, Victoria Street West, Auckland 1142  
[www.unitec.ac.nz](http://www.unitec.ac.nz)

From: [REDACTED]  
Sent: Wednesday, 28 March 2018 2:11 PM  
To: [REDACTED]  
Cc: [REDACTED]  
Subject: MOU

Kia ora [REDACTED]

I hope this email finds you well and that you have a relaxing Easter weekend planned to look forward to.

Attached is a draft MOU to formalise our terms of engagement around osteopathic education in Auckland, per our conversation on the 5 March. Please reply with your recommended changes and/or additions. If there is anything you would like to talk through prior to sending the draft back to Unitec for review, feel free to call or make an appointment. I am more than happy to discuss.

It would be great if we could get this signed around the 20 April when we come visit AUT for the Clinic Tour.

Best regards,



[REDACTED]  
Head | Community Development  
[REDACTED]

---

Unitec Institute of Technology | Te Whare Wānanga o Wairaka  
Private Bag 92025, Victoria Street West, Auckland 1142  
[www.unitec.ac.nz](http://www.unitec.ac.nz)

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8 June 2018

[REDACTED]  
Auckland University of Technology  
Private Bag 92006  
Auckland 1142, NZ

Kia ora [REDACTED]

As you're no doubt aware, Ara Institute of Technology (in Christchurch) started a pathway into a Postgraduate Diploma in Osteopathy this year, with the first entry cohort into the postgraduate qualification in 2020. We have also had conversation with you about AUT's intention to begin developing a 4-year degree in Osteopathy, with the intention to begin delivery in 2020.

Given the size and potential of the Auckland market, rather than competing directly with AUT, Unitec has decided to begin a slow exit of Osteopathy and will be taking no new enrolments to our Bachelor programme from 2019.

In making this decision, our primary commitment was that there would be no impact on the quality of the qualification and experience for current students, nor on the reputation of our qualification for those who have studied with us in the past. We will continue to deliver the programme to all current students, so that those who started with us this year will be able to complete their Unitec qualification, including their Masters, at the end of 2022.

We look forward to continuing to work together to manage our exit carefully over the next few years so that all of our students, past and present, continue to value their Unitec qualification. As well as ensure our staff are well supported within the profession and as academics.

We will be in touch soon to discuss further details about the next steps for collaboration.

Please be in contact if you would like to discuss this further.

Ngā mihi,

[REDACTED]

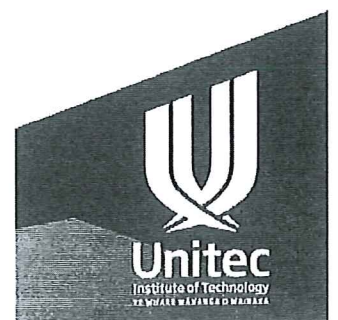
Head of Community Development

Freephone 0800 10 95 10  
Student Central +64 9 815 2945  
Fax +64 9 815 2901  
study@unitec.ac.nz  
www.unitec.ac.nz

Postal Address  
Private Bag 92025  
Victoria St West  
Auckland 1142  
New Zealand

Mt Albert Campus  
139 Carrington Rd  
Mt Albert  
Auckland 1025  
New Zealand

Waitākere Campus  
5-7 Ratanui St  
Henderson  
Auckland 0612  
New Zealand





From: [REDACTED]  
To: [REDACTED]  
Subject: RE: Confidential : AUT and osteopathy  
Date: Thursday, 8 November 2018 2:57:09 PM  
Attachments: [image001.png](#)  
[image005.png](#)

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Thanks for the email. I will be in touch.



[REDACTED]  
Head | Community Development

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Unitec Institute of Technology | Te Whare Wananga o Waikato  
Private Bag 92025, Victoria Street West, Auckland 1142  
[www.unitec.ac.nz](http://www.unitec.ac.nz)

From: [REDACTED]  
Sent: Thursday, 8 November 2018 2:57 PM  
To: [REDACTED]  
Subject: Confidential : AUT and osteopathy

Dear [REDACTED]

Our Dean has just emailed the chair of Osteopaths NZ and said that we will not be progressing the development of an osteopathic programme at this time. I assume this news will travel quickly

Regards



[REDACTED]  
Associate Dean (Academic)  
Principal Fellow of the Higher Education Academy  
Faculty of Health and Environmental Sciences  
Auckland University of Technology

[REDACTED] [www.aut.ac.nz](http://www.aut.ac.nz)

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## MEMORANDUM OF UNDERSTANDING

THIS MEMORANDUM OF UNDERSTANDING is made on

2018

**BETWEEN UNITEC INSTITUTE OF TECHNOLOGY (“Unitec”)**

**AND AUCKLAND UNIVERSITY OF TECHNOLOGY (“AUT”)**

### BACKGROUND

- A. The parties wish to provide a framework for their proposed discussions and negotiations on matters which they expect will be of mutual benefit.
- B. The parties have agreed to enter into this MOU in order to set out the principles and proposed processes for achieving these goals and to provide for a formal agreement or agreements which the parties will enter into as part of those negotiations.

### 1. EFFECT OF THIS MOU

- 1.1 This MOU sets out the intentions of each of Unitec and AUT to negotiate in good faith and, if possible, to enter into a formal agreement or agreements regarding the provision of Osteopathy education and training in Auckland.
- 1.2 Other than this clause 1, and clause 6, this MOU is not intended to be legally binding.

### 2. PRINCIPLES

Each party agrees:

- (a) To use all reasonable endeavours to ensure that matters under its control do not cause any breach of this MOU;
- (b) To make a commitment to open discussion, positive negotiation and a problem solving approach to all matters related to fulfilling the purpose of this MOU;
- (c) To openly explore the joint development and evaluation of education pathways and initiatives to be discussed;
- (d) To promptly disclose any actual or potential conflicts of interest;
- (e) To use its best efforts to support the aims and objectives of the other party where these are not in conflict with its own aims and objectives.

### 3. COLLABORATIVE INITIATIVES

- 3.1 The parties agree to enter into good faith discussions and negotiations and, if agreed, to conclude one or more formal agreements which will provide for:
  - (a) Access to AUT premises and facilities at which Unitec will provide Osteopathy education and training in 2019;
  - (b) Transition to a shared or collaborative model of delivery of Osteopathy education and training from 2020.

- 3.2 The parties agree that they will each appoint 2 representatives (or more if agreed) who will meet regularly, being at least once every 2 months and at other times as agreed, in order to advance those discussions and negotiations including setting the scope, the timetable and ensuring minutes and action plans are recorded.

#### **4. TERM OF MOU**

- 4.1 Upon signing by both parties, this MOU shall become effective and shall remain in force for a period which shall end on the earlier of:
- (a) The date which is 24 months from the date of signing; and
  - (b) The effective date of a binding agreement signed by both parties concerning or related to the matters which are the subject of clause 3.1(b).

#### **5. DISPUTES**

- 5.1 In the event of a dispute between the parties arising from the operation or implementation of this MOU the parties agree to use their best efforts to solve the dispute informally by discussion.
- 5.2 In the event a matter in dispute cannot be resolved, the issues relating to the matter in dispute shall be set down in writing by each party and be referred to a Disputes Committee comprising:
- The chief executive of AUT (or his nominee); and
  - The chief executive of Unitec (or his nominee).

#### **6. CONFIDENTIALITY**

- 6.1 The contents of this MOU and the substance of all discussions (including any materials in electronic or other form which are shared or exchanged in those discussions) after the date of this MOU ("**Confidential Information**") are confidential. Subject to this clause 6, a party may disclose Confidential Information only to its employees or advisers on a need-to-know basis or as mutually agreed in advance between the parties.
- 6.2 A party may disclose Confidential Information to the extent required by law. If a party is required by law to disclose Confidential Information, it must immediately notify the other party.
- 6.3 The parties will agree the form and content of any press release which makes reference to this MOU or the fact that the parties have reached agreement to engage in formal discussions.

#### **EXECUTION**

**SIGNED** by an authorised signatory for and on behalf of  
**UNITEC INSTITUTE OF TECHNOLOGY** by:

\_\_\_\_\_  
Signature of Authorised Signatory

\_\_\_\_\_  
Name of Authorised Signatory

\_\_\_\_\_  
Position held



**SIGNED** by an authorised signatory for and on behalf of  
**AUCKLAND UNIVERSITY OF TECHNOLOGY** by:

\_\_\_\_\_  
Signature of Authorised Signatory

\_\_\_\_\_  
Name of Authorised Signatory

\_\_\_\_\_  
Position held