

## Project Summary

|   |  |                                 |
|---|--|---------------------------------|
| <b>Short description</b>                  | <p>Tourism Holdings Limited (<i>thl</i>) and Holiday Parks Association New Zealand (HPANZ) embarked on a process to make an Electric Campervan trip a possibility in New Zealand as a low emission alternative to the current options.</p> <p>THL started R&amp;D on EVs in 2017 and introduced a Nissan ENV 200 van for road testing and user insights in Dec/Jan and worked on completing a first electric motorhome which was on display for the first time for industry trade at Trenz in early May 2018 and for the public at EV world in Aug and Big Boys Toys in Nov 2018</p> <p><i>Thl</i> and HPANZ have been working on 2 itineraries based on user insights and to create a new experience. Now bookable itineraries are here : <a href="https://www.britzev.com/">https://www.britzev.com/</a></p>   |                                 |
| <b>Overall project success</b>            | <p>The EV programme at <i>thl</i> is in its final stretch and Campgrounds are continuing to get the chargers implemented and certified. The first customers have taken eVolve on the road and are providing valuable feedback regarding the EV itself, the charging infrastructure and the EV experience in New Zealand in general.</p> <p>The EV prototype nr 1 has now been fully fitted and is our key test and promo vehicle. A photoshoot has taken place to enable better promotion and we have had multiple media articles. The prototype will be displayed next at the Covi Motorhome show on 15 – 17 March: <a href="https://www.supershow.co.nz/index.php">https://www.supershow.co.nz/index.php</a></p> <p>A strategy session leading up to milestone 8 has taken place and some further strategic analysis will be done in the first weeks of March.</p> |                                 |
| <b>Timing Status</b>                      | Start date   | 01/03/2018                      |
|   | Original completion date   | 10/12/2018                      |
|   | Revised completion date  | 30/03/2019                      |
| <b>Progress against available funding</b> | Total funding available  | \$402,000                       |
|   | Funding utilized to date   | \$208,301.88 ( excl this claim) |
|   | Funding claimed this reporting period  | <b>\$62,218.44</b>              |

## Project Milestones

| Milestones   | Deliverables/Tasks  | Evidence  |
|--|---|---|
| <b>Milestone 1</b>                                   | Insights  | <b>Complete</b> , noting \$0 funding available  |
| <b>Milestone 2</b><br><br><i>Delivery by 31Oct18</i> | <ul style="list-style-type: none"> <li>Confirming electric campervan purchase and deployment</li> <li>Confirmation of itineraries and EV charging locations</li> </ul>                        | <b>Complete</b> , Funding: \$39,394 out of \$39,394 utilised  |
| <b>Milestone 3</b><br><br><i>Delivery by 20Dec18</i> | <ul style="list-style-type: none"> <li>Confirming installation and commissioning of 25 first tranche medium speed EV charging stations</li> <li>Supplier Declaration of Conformity</li> </ul> | <b>Progress of Funding: \$58,606.07 out of \$110k excl this claim</b><br><br><b>Claiming \$22,431.85 this period.</b> |

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|   | documentation for the EV chargers  |   |
| <b>Milestone 4</b><br>Delivery by 31Oct18 | <p>Confirming results of the tasks</p> <ul style="list-style-type: none"> <li>• Establishment and training of support team</li> <li>• Test drives using current ENV 200, and</li> <li>• Promotional events and media engagement</li> </ul>   | <b>Complete, Funding: \$30,000 out of \$30,000 utilised</b>   |
| <b>Milestone 5</b><br>Delivery by 20Dec18 | <ul style="list-style-type: none"> <li>• Confirming installation and commissioning of 25 second tranche medium speed EV charging stations</li> <li>• Supplier Declaration of Conformity documentation for the EV chargers</li> </ul>   | <p><b>Progress of Funding: \$17,266.45 out of \$110k excl this claim</b></p> <p><b>Claiming \$23,277.22 this claims period</b></p>  |
| <b>Milestone 6</b><br>Delivery by 30Nov18 | <ul style="list-style-type: none"> <li>• Results of user trials and learnings for new van design</li> </ul>  | <b>Complete, Funding: \$20,000 out of \$20,000 utilised</b>   |
| <b>Milestone 7</b><br>Delivery by 30Jan18 | <ul style="list-style-type: none"> <li>• Confirmation of successful conversion and certification</li> </ul>  | <p><b>Progress of Funding: \$43,181 out of \$70,000</b></p> <p><b>Claiming \$26,819.00 this claims period</b></p> <p>This includes a final invoice from the factory, certification process, redesign based on testing and imagery</p> |
| <b>Milestone 8</b><br>Delivery by 30Mar19 | <ul style="list-style-type: none"> <li>• Confirm future build plans and EV campervan additions to fleet with results measured against specified project success factors</li> </ul>   | <p><b>Progress of Funding: \$0 out of \$12,500</b></p> <p><b>Claiming \$0k this claims period</b></p> <p>On track – review &amp; future build sessions planned in March</p>   |
| <b>Milestone 9</b><br>Delivery by 30Mar19 | <ul style="list-style-type: none"> <li>• Update documentation and project close-out report</li> </ul>  | <p><b>Progress of Funding: \$0 out of \$10,000</b></p> <p><b>Claiming \$0k this claims period</b></p> <p>On track – closure session planned in March</p>  |
| <b>Evidence supplied</b>                  | <ol style="list-style-type: none"> <li>1) Progress report</li> <li>2) COC for Taupo, New Plymouth, ( belt road and fitzroy) , Arrowtown, Chch( Spencer beach and Duvachelle), Shelly Beach, Whanganui, Dunedin, Napier)</li> <li>3) Invoices claimed which can be provided on request</li> <li>4) updated status report for milestone 7</li> </ol> |   |
| <b>APPENDIX1</b>                          | <b>Holiday Parks North and South Island Itineraries</b> – in conjunction with wider chagemaster proposed itinerary (can be provided)   |   |

| <b>South Island Holiday Parks</b>          | <b>Street</b>            | <b>City</b>     | <b>Province</b>  |
|--|--------------------------|-----------------|------------------|
| Arrowtown Holiday Park                     | 12 Centennial Avenue     | Arrowtown       | Otago            |
| Glenavys Waitaki River Motor Camp          | 7-9 Cherry Lane, Glenavy | Waimate         | South Canterbury |
| Glentanner Park                            | SH 80                    | Mount Cook      | South Canterbury |
| Lake Tekapo Motels & Holiday Park          | 2 Lake Side Drive        | Lake Tekapo     | South Canterbury |
| Leith Valley Holiday Park & Motels         | 103 Malvern Street       | Dunedin         | Otago            |
| Queenstown Holiday Park & Motels Creeksyde | 54 Robins Road           | Queenstown      | Otago            |
| Queenstown Top10                           | 70 Arthurs Point Rd      | Queenstown      | Otago            |
| Wanaka Kiwi Holiday Park & Motels          | 263 Studholme Road North | Wanaka          | Otago            |
| <b>Additional SI parks</b>                 |                          |                 |                  |
| Spencer Beach Holiday Park                 | 100 Heyders Rd           | Spencerville    | Christchurch     |
| Duvauchelle Holiday Park                   | 19a Seafield Rd,         | Duvauchelle     |                  |
| <b>North Island Holiday Parks</b>          | <b>Street</b>            | <b>City</b>     | <b>Province</b>  |
| Cambridge TOP 10 Holiday Park              | 32 Scott Street          | Cambridge       | Waikato          |
| Hahei Holiday Resort                       | 41 Harsant Ave           | Hahei Beach     | Coromandel       |
| Hot Water Beach TOP 10 Holiday Park        | 790 Hot Water Beach Road | Hot Water Beach | Coromandel       |
| Mercury Bay Holiday Parks                  | 121 Albert Street        | Whitianga       | Coromandel       |
| Miranda Holiday Park                       | 595 Front Miranda Road   | Thames          | Coromandel       |
| Raglan Kopua Holiday Park                  | Marine Parade            | Raglan          | Waikato          |
| Shelly Beach TOP 10 Holiday Park           | 243 Colville Road        | Coromandel      | Coromandel       |
| Waihi Beach TOP 10 Holiday Resort          | 15 Beach Road            | Waihi Beach     | Bay of Plenty    |
| Waitomo TOP 10 Holiday Park                | 12 Waitomo Village Road  | Otorohanga      | Waikato          |
| <b>Additional NI parks</b>                 |                          |                 |                  |
| Rotorua TOP 10 Holiday Park                | 1495 Pukuatua St         | Rotorua         |                  |
| Taupo DeBretts Spa Resort Taupo            | 76 Napier-Taupo Rd       | Taupo           | Waikato          |
| Belt Road Seaside Holiday Park             | 2 Belt Road              | Moturoa         | New Plymouth     |
| Kennedy Park Resort                        | 11 Storkey Street        |                 | Napier           |
| Whanganui Seaside Holiday Park             | 1A Rangiora Street,      | Castlecliff     | Whanganui        |
| <b>thl branch locations</b>                |                          |                 |                  |
| Auckland Branch                            | 36 Richard Pearse Dr     | Mangere         | Auckland         |
| Queenstown Branch                          | 50 Lucas Pl              | Frankton        | Queenstown       |