



2 FEB 2015

Cody Cooper  
[fyi-request-2344-ea8a7ed4@requests.fyi.org.nz](mailto:fyi-request-2344-ea8a7ed4@requests.fyi.org.nz)

Dear Mr Cooper

On 12 December 2014 you emailed the Ministry requesting, under the Official Information Act 1982, information concerning the courses that the Ministry purchases from Private Training Establishments (PTEs).

To support beneficiaries to gain skills relevant to the labour market and employers' needs, the Ministry contracts the delivery of two training services – Training for Work and Skills for Industry. These services are delivered by a range of organisations, including PTEs, polytechnics, employers and other training organisations.

Training for Work is a training, employment-placement and post-placement support service of up to 13 weeks of pre-employment skills training. People can achieve qualifications and licenses aligned to the skills requirement of the local labour market and employers. Following the training component, the provider brokers employment opportunities for the individual, or supports them in finding sustainable employment.

Skills for Industry provides short-term training for people who require up-skilling to meet the specific requirements identified by industries, as well as employment brokerage services. The programmes are tailored to job-specific requirements for particular vacancies, such as retail and hospitality skills. Training can be offered as pre-employment (up to 4 weeks in duration) or in-work training, and can be delivered by training providers or employers.

Training for Work and Skills for Industry are delivered under the Ministry's Employment and Work Readiness Assistance Programme. To qualify for this assistance a person must:

- be of working age (18 to 65) or a young person aged 17 or 18 who is not in education, employment or training
- meet residence requirements
- not have received the maximum amount payable for any particular kind of employment and work readiness assistance, unless, for that assistance (where applicable), exceptional circumstances exist
- have applied for or are receiving a main benefit or cancelling a benefit as they are moving into work.

In addition to the above requirements, to qualify for assistance under Training for Work, a person must have been assessed by the Ministry as having a Medium or High Likelihood of Long Term Benefit Receipt ('LLTBR').

### ***Payment Arrangements***

The Ministry has contracts in place with PTEs that are outcome based with a tiered fee structure and it is not possible to break down the amount paid to each PTE per student and per course without significant manual collation. Therefore this part of your request is refused under section 18(f) of the Official Information Act. The greater public interest is in the effective and efficient administration of the public service.

I have considered whether the Ministry would be able to respond to your request given extra time, or the ability to charge for the information requested. I have concluded that, in either case, the Ministry's ability to undertake its work would still be prejudiced.

However payments made for Training for Work services are standardised across all contracts and paid at the following rates:

*Training Component:*

- \$201 per trainee per week (up to 13 weeks) for classroom-based training
- \$159 per trainee per week (up to 13 weeks) for work-based training

*Employment Placement Fees:*

- \$500 per LLTBR Medium client placed into employment aligning with the client's work obligations within 8 weeks of training completion
- \$1,500 per LLTBR High client placed into employment aligning with the client's work obligations within 8 weeks of training completion

*Continuous Employment Fees:*

- \$500 per LLTBR Medium client remaining in employment with no return to benefit for 182 days
- \$1,500 per LLTBR High client remaining in employment with no return to benefit for 182 days

Providers may also be reimbursed for actual and reasonable costs incurred for participant travel to and from the training venue (up to \$60 per week) and for other approved training overheads such as licencing and certification costs and safety equipment.

Skills for Industry has separate payment rates for:

- assessment, training and recruitment: \$2,000 to \$2,500 (note the training component is equivalent to \$500 per week per person)
- employment placement fees: \$1,000 per person placed into employment aligning with their work obligations
- career support: \$1,000 per person supported to remain in employment for a minimum of 91 days.

Providers may also be reimbursed for approved training overheads such as licencing and certification costs and safety equipment.

Please find enclosed two tables that show the breakdown of payments to PTEs for Training for Work and Skills for Industry training courses in 2011/12, 2012/13 and 2013/14.

Also enclosed are two tables listing the courses that the Ministry purchased from PTEs in 2013/14.

I hope you find this information about PTEs helpful. You have the right to seek an investigation and review of my response by the Ombudsman, whose address for contact purposes is:

The Ombudsman  
Office of the Ombudsman  
PO Box 10-152  
WELLINGTON 6143

Yours sincerely

A handwritten signature in black ink, consisting of a large loop followed by a horizontal line extending to the right.

**PP** Debbie Power  
**Deputy Chief Executive, Work and Income**

**Table one: Training for Work payments (exclusive of GST) to PTEs broken down by financial year.**

<b>Private Training Establishment</b>	<b>2011/12</b>	<b>2012/13</b>	<b>2013/14</b>
Abel Tasman Educational Trust	\$157,853	\$160,321	\$202,841
Academy Group (N.Z) Limited	\$597,802	\$475,739	\$0
Acts Institute of New Zealand	\$84,255	\$98,063	\$0
Advance Training Centres Limited	\$0	\$0	\$41,202
Advanced Training Academy Limited	\$571,182	\$546,851	\$146,410
Ag Challenge Limited	\$217,016	\$205,284	\$280,062
Agriculture New Zealand Limited	\$508,915	\$318,683	\$0
Apostolic Training Centres Limited	\$722,719	\$486,653	\$614,572
Arai Te Uru Kokiri Centre Charitable Trust	\$0	\$0	\$47,382
Avonmore Tertiary Academy Limited	\$285,006	\$246,686	\$184,975
Bernard & Ya Holdings Limited	\$518,401	\$536,021	\$1,380,951
Bounce Back Training Limited	\$285,641	\$251,266	\$367,595
Bowerman Design School Limited	\$360,624	\$390,002	\$470,513
Business & Management Education & Training Services Limited	\$284,056	\$275,136	\$88,093
Business Management School Limited	\$253,902	\$246,992	\$313,028
C Hayes Engineering Limited	\$0	\$0	\$58,646
Capital Training Limited	\$492,487	\$444,817	\$275,230
Career Network Limited	\$496,782	\$417,075	\$335,939
Christchurch Academy Limited	\$0	\$0	\$278,828
Community Colleges New Zealand Limited	\$1,156,432	\$1,028,436	\$704,956
Corporate Academy Group Limited	\$297,521	\$272,598	\$221,122
Dunedin Trade Training Centre Limited	\$398,587	\$371,562	\$557,015
EmployNZ Limited	\$282,778	\$283,308	\$485,409
Enrich +	\$336,531	\$288,663	\$0
Fairview Educational Services Limited	\$154,587	\$135,013	\$131,854
Front-Line Training Consultancy Limited	\$277,208	\$267,225	\$361,452
Future Skills Academy Limited	\$361,367	\$308,906	\$302,657
Gisborne Development Incorporated	\$0	\$0	\$29,357
Golden Bay Work Centre Trust	\$0	\$0	\$64,992
Greymouth High School - Board of Trustees	\$121,792	\$160,672	\$298,563
Horizon Education Limited	\$0	\$0	\$88,013
Horowhenua Learning Centre Trust Board	\$258,706	\$267,313	\$770,394
HVT Limited	\$114,632	\$121,064	\$280,918
Kokiri Marae Keriana Olsen Trust	\$110,985	\$140,228	\$0
Land Based Training Limited	\$822,767	\$699,364	\$1,484,170
M.S.L. Training Group Limited	\$0	\$0	\$111,155
Mainland Driving School Limited	\$319,748	\$319,184	\$289,693
Manukau Academy Limited	\$37,524	\$317,910	\$558,664
Manukau Institute of Technology	\$76,768	\$0	\$0
Mara Marketing Limited	\$30,321	\$26,857	\$0
Martin-Hautus The Pacific Peoples Learning Institute Limited	\$337,631	\$391,903	\$98,502
Matapuna Trust	\$172,877	\$151,703	\$136,645
Metal Tech Education Limited	\$0	\$0	\$19,943
Morrinsville Training Centre Limited	\$402,496	\$422,015	\$505,230

Private Training Establishment	2011/12	2012/13	2013/14
National Trade Academy Limited	\$243,986	\$0	\$0
Nelson Technical Institute	\$110,811	\$77,050	\$123,980
Nelson Training Centre Limited	\$80,627	\$57,873	\$0
New Zealand Career College Limited	\$292,820	\$253,848	\$0
New Zealand Management Academies Limited	\$71,771	\$0	\$0
Pacific Training Institute Limited	\$36,643	\$215,741	\$308,891
People Potential Limited	\$239,724	\$225,454	\$719,336
Personalised Education Limited	\$0	\$0	\$362,145
Quality Education Services Trust Limited	\$195,353	\$196,669	\$316,715
Regent Training Centre Limited	\$1,763,692	\$1,382,987	\$1,750,580
Responsive Trade Education Limited	\$147,725	\$136,248	\$214,003
School of Business Limited	\$627,902	\$596,940	\$493,651
SENZ Charitable Trust	\$0	\$0	\$295,808
Skills Update Limited	\$1,042,239	\$1,016,181	\$897,901
South Pacific Island Institute Ltd	\$162,798	\$194,149	\$0
Stainless Steel & Aluminium Welding Academy Limited	\$180,110	\$184,002	\$184,093
Taranaki Educare Training Trust	\$0	\$0	\$46,924
Taranaki Further Education and Training Services Company Limited	\$229,945	\$225,640	\$311,111
Target Training Centre Limited	\$428,645	\$337,268	\$310,700
Te Kotahitanga E Mahi Kaha Trust	\$0	\$0	\$18,291
Te Runanga-O-Turanganui-A-Kiwa	\$329,475	\$350,356	\$343,492
The College of Future Learning New Zealand Limited	\$103,318	\$100,684	\$0
The Lakeland Learning Company Limited	\$0	\$0	\$61,737
The Salvation Army New Zealand Trust	\$2,284,788	\$2,298,312	\$1,934,051
Tokomairiro High School Board of Trustees	\$0	\$0	\$45,738
Trade and Commerce Centre Limited	\$2,576,965	\$2,522,205	\$1,884,927
Trade Education Limited	\$433,473	\$654,415	\$1,601,906
Training for You Limited	\$208,223	\$206,739	\$288,766
Tupoho Whanau Trust (Incorporated)	\$0	\$0	\$36,582
Tuwharetoa Ki Kawerau Health, Education and Social Services	\$146,588	\$128,037	\$0
U-Turn Community Training Services Limited	\$246,926	\$247,373	\$195,003
Valley Education & Training Enterprises Limited	\$55,592	\$97,842	\$231,816
VisionWest Community Trust	\$218,730	\$212,378	\$248,985
Wai Ora Christian Community Trust	\$0	\$0	\$27,314
Westport Deep Sea Fishing Limited	\$365,223	\$358,806	\$353,943
Workforce Development Limited	\$100,448	\$113,387	\$0
Young Men's Christian Association Central Incorporated	\$90,164	\$97,976	\$108,065
Young Men's Christian Association of Greater Wellington Incorporated	\$0	\$0	\$74,748
Young Men's Christian Association Of Nelson Incorporated	\$0	\$0	\$31,356
Young Men's Christian Association of New Plymouth Incorporated	\$0	\$0	\$26,798
Young Men's Christian Association of South and Mid Canterbury (Incorporated)	\$167,782	\$166,127	\$349,828
Young Men's Christian Association of Tauranga Incorporated	\$0	\$0	\$119,477
Young Women's Christian Association Christchurch Incorporated	\$0	\$0	\$47,532

**Table two: Skills for Industry payments (exclusive of GST) to PTEs broken down by financial year.**

<b>Private Training Establishment</b>	<b>2011/12</b>	<b>2012/13</b>	<b>2013/14</b>
Advance Training Centres Limited	\$80,800	\$0	\$0
Auckland School of Technology Limited	\$68,120	\$0	\$0
Bay Agricultural Training Limited	\$50,000	\$0	\$0
Bernard & Ya Holdings Limited	\$1,422,780	\$1,206,427	\$1,111,341
Career Network Limited	\$0	\$0	\$22,750
Community Colleges New Zealand Limited	\$0	\$0	\$50,000
Electrotechnical Education Centre Limited	\$0	\$0	\$32,000
EmployNZ Limited	\$112,791	\$243,125	\$221,500
Feats Limited	\$79,919	\$46,931	\$21,000
Genesis Power	\$68,068	\$0	\$0
Hagley Community College	\$0	\$0	\$28,500
Horowhenua Learning Centre Trust Board	\$49,760	\$69,740	\$141,480
Land Based Training Limited	\$71,900	\$0	\$32,750
Leader International Limited	\$321,930	\$154,010	\$53,000
M.S.L. Training Group Limited	\$0	\$12,800	\$0
Nelson Training Centre Limited	\$46,578	\$19,200	\$0
PassRite Driving Academy Limited	\$38,520	\$109,012	\$69,963
PORSE Education & Training (NZ) Limited	\$44,120	\$0	\$0
Renard Group Limited	\$471,695	\$676,660	\$380,814
School of Business Limited	\$418,530	\$103,020	\$197,450
SIS Training and Consulting Limited	\$0	\$10,700	\$0
Site Safe New Zealand Incorporated	\$0	\$0	\$25,670
Skills Update Limited	\$59,850	\$0	\$0
Te Runanga-O-Turanganui-A-Kiwa	\$21,000	\$0	\$0
Te Wananga O Aotearoa Te Kuratini o Nga Waka	\$0	\$0	\$95,000
TECTRA Limited	\$545,250	\$499,133	\$372,868
The Electrical Training Company Limited	\$50,251	\$0	\$0
The Salvation Army New Zealand Trust	\$61,838	\$99,040	\$0
Tradestaff Group Limited	\$0	\$0	\$0
Vertical Horizonz Industry Training Group Limited	\$55,751	\$0	\$0
Waikato Institute of Technology	\$58,844	\$212,779	\$508,640
Wellington Institute of Technology	\$0	\$0	\$91,800
Workforce Development Limited	\$58,420	\$0	\$0

**Table three: Training for Work, PTEs training programmes offered in 2013/14.**

<b>Private Training Establishment</b>	<b>Training programmes/ Options offered in 2013/14</b>
Abel Tasman Educational Trust	Future Directions: Retail and Hospitality, Driving for Industry, Horticulture
Advance Training Centres Limited	National Certificate in Computing Level 2, Work2Work
Advanced Training Academy Limited	Training for Work Employment Skills, Work 2 Work
Ag Challenge Limited	General Farm Skills, Construction and Trades
Apostolic Training Centres Limited	Training for Work Hamilton Huntly Ngaruawahia
Arai Te Uru Kokiri Centre Charitable Trust	Training for Work Tipu Ora
Avonmore Tertiary Academy Limited	TFW Warehousing
Bernard & Ya Holdings Limited	TFW Retail, Hospitality
Bounce Back Training Limited	Community care, Work Based Training
Bowerman Design School Limited	Design Your Career
Business & Management Education & Training Services Limited	TFW Youth Workers and Caregivers, TFW Care of the Elderly
Business Management School Limited	Bridging the Gap, Computing Business Admin and Customer Service
Capital Training Limited	Work Link
Career Network Limited	Tourism Hospitality and Cafe Skills
Christchurch Academy Limited	TFW Hospitality, TFW Business Administration
Community Colleges New Zealand Limited	Job Connection (sole parent p/time and f/time streams)
Corporate Academy Group Limited	Concrete Slab Construction
Dunedin Trade Training Centre Limited	DTC Trades, DTC Road transport
EmployNZ Limited	Retail and Warehousing, Hospitality and Barista, Creating Careers Knife handling
Enrich +	KORU New Beginnings programme
Fairview Educational Services Limited	Automotive is TOPs, TFW Automotive
Front-Line Training Consultancy Limited	TFW Frontline Focus, TFW Qual Gain
Future Skills Academy Limited	TFW Go 2 Work
Gisborne Development Incorporated	Trade Qualifications - Gisborne Development Inc
Golden Bay Work Centre Trust	Frontline, Chrysalis
Greymouth High School - Board of Trustees	Worx4u, Job Focus
Horizon Education Limited	Introductory Caregiving
Horowhenua Learning Centre Trust Board	Training for Work Horowhenua, Kapiti, Levin
HVT Limited	Recruitment Plus
Land Based Training Limited	Training for Work Primary Processing, Training for Work Placement
Mainland Driving School Limited	Training for Work Commercial Driving
Manukau Academy Limited	Work Now Multi Service Option
Martin-Hautus The Pacific Peoples Learning Institute Limited	TFW Skills for Jobs
Matapuna Trust	Matapuna Training Centre Training for Work
Metal Tech Education Limited	Mechanical Engineering - Kawerau
Morrinsville Training Centre Limited	TFW Hauraki, TFW Morrinsville, Matamata, MTC Technology, MTC Work Focus

Private Training Establishment	Training programmes/Options offered in 2013/14
National Trade Academy Limited	Land Based Industries
Nelson Technical Institute	Customer Service Cadets, Trade Programme, Pathways to Success, Looking at Real Futures, Entry to Automotive, Electrical Engineering
Pacific Training Institute Limited	Pathways to Work
People Potential Limited	Council Cadetships, Security, Customer Service Admin, Fitting the Bill, Hospitality in the Bay
Quality Education Services Trust Limited	Working with Young Children
Responsive Trade Education Limited	Responsive Trade
School of Business Limited	Hospitality Industry Training Programme, Employment Pathways Programme
Skills Update Limited	Work Ready Multi Skills
Stainless Steel & Aluminium Welding Academy Limited	TFW Welding
Taranaki Educare Training Trust	Education Training Support programme, Early Childhood and Education Care
Taranaki Further Education and Training Services Company Limited	Whatever it Takes
Target Training Centre Limited	Multi Options Training for Employment
Te Kotahitanga E Mahi Kaha Trust	TFW Whatever it Takes
Te Runanga-O-Turanganui-A-Kiwa	Turanaga Aararau Rapu Mahi
The Lakeland Learning Company Limited	TFW Employment Skills
The Salvation Army New Zealand Trust	Fast track to Work, License 4 Work, Heavy Transport, TO Multi-skills
Tokomairiro High School Board of Trustees	Training for Work Adult Employment Skills
Trade and Commerce Centre Limited	Skills for Work, Work Transition, Industrial and Automotive Wanganui
Trade Education Limited	Civil Construction Skills BOP, Work Based training
Training for You Limited	Health care, Work Transition, Childcare, Business Admin
Tupoho Whanau Trust (Incorporated)	Rapuhia Mahi
U-Turn Community Training Services Limited	Employment Related Training, Work Transition
Valley Education & Training Enterprises Limited	Future Skills
VisionWest Community Trust	TFW Property Management, TFW Step Up
Wai Ora Christian Community Trust	Introduction to Horticulture Level 1, Growing into Employment
Westport Deep Sea Fishing Limited	Commercial Fishing and Processing, Pre Hoki Season Training
Young Men's Christian Association Central Incorporated	Y Skills for Industry
Young Men's Christian Association of Greater Wellington Incorporated	Y Skills for Industry
Young Men's Christian Association Of Nelson Incorporated	On Track
Young Men's Christian Association of New Plymouth Incorporated	YS Work
Young Men's Christian Association of South and Mid Canterbury (Incorporated)	Drive 2 Work
Young Men's Christian Association of Tauranga Incorporated	Y Skills for Industry
Young Women's Christian Association Christchurch Incorporated	Y Sew



**Table four: Skills for Industry, PTEs training programmes offered in 2013/14.**

<b>Private Training Establishment</b>	<b>Training programmes/ Options offered in 2013/14</b>
Bernard & Ya Holdings Limited	Skills for Industry Retail, Skills for Industry Hospitality
Career Network Limited	Career in Action
Community Colleges New Zealand Limited	Skills for Industry Hospitality
Electrotechnical Education Centre Limited	Skills for Industry Electrical Services
EmployNZ Limited	Skills for Industry Retail, Skills for Industry Business and Administration, Skills for Industry Foodstuffs Supermarkets, Skills for Industry Retail and Manufacturing
Feats Limited	Skills for Industry Hospitality, Skills for Industry Meat Processing
Hagley Community College	Skills for Industry Manufacturing
Horowhenua Learning Centre Trust Board	Skills for Industry Security
Land Based Training Limited	Skills for Industry Hospitality
Leader International Limited	Skills for Industry Recoverable Waste, Skills for Industry Security
PassRite Driving Academy Limited	Skills for Industry Driver Training
Renard Group Limited	Career Café Hospitality
School of Business Limited	Skills for Industry Security, Skills for Industry Employs
Site Safe New Zealand Incorporated	Skills for Industry Site Safe Certification
Te Wananga O Aotearoa Te Kuratini o Nga Waka	Skills for Industry Infrastructure
TECTRA Limited	Skills for Industry Agriculture, Skills for Industry Wool Handling
Waikato Institute of Technology	Skills for Industry Future Build, Future Build Industry Brick and Block, Future Build Plastering
Wellington Institute of Technology	Skills for Industry Construction