

**From:** s9(2)(a)  
**To:** Damian Coutts; s9(2)(a)  
**Subject:** Re: RAL Voluntary Administration - Concession Requirements  
**Date:** Thursday, 15 June 2023 7:17:03 pm  
**Attachments:** [image001.png](#)  
[DOC Letter.pdf](#)  
[Copy of Pure Tūroa cf summary PP.xlsx - Joint.pdf](#)  
[Copy of PT Corporate Structure & Governance.pdf](#)  
[Pure Turoa Org Chart \(1\) \(1\).pdf](#)

Note: three of these attachments are withheld in full under s9(2)(b)(ii) and s9(2)(a) of the OIA. See response letter for details.

Hi Damian

Please see att letter and attachments

Ngā mihi,

s9(2)(a)

[pureturoa.nz](#)



[pureturoa.nz](#) / Ohakune / New Zealand

On Fri, 9 Jun 2023 at 16:48, Damian Coutts <[dcoutts@doc.govt.nz](mailto:dcoutts@doc.govt.nz)> wrote:

Tēnā koe s9(2)(a)

Please see attached.

Ngā mihi

Damian Coutts

Regional Director Operations, Central North Island | Kaihautū Matarautaki Kāhui  
Matarautaki,  
Taupō office | Taupō-nui-a-Tia Office

[www.doc.govt.nz](http://www.doc.govt.nz)



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# PURE TŪROA

15 June 2023

Tēnā Koe Damian

Thank you for your work on this so far. See below for our responses to the five considerations DOC has raised.

- In regards to iwi engagement, we have had hui's with Ngāti Rang on 24th May and 2nd June 2023. We have started to build a good relationship based around their "relationship agreement" and KPI's. Pure Turoa believes this will become a very positive and productive relationship moving forward. We have had our first hui with Uenuku on Wednesday the 14th July, 10am at the Raetihi office. s9(2)(a) were very welcoming and are happy that we have been chosen as the preferred bid. They have indicated a strong willingness to start work on joint commercial opportunities after their treaty settlement and following a successful 2023 snow sports season at Turoa. We will be having more hui's to further our relationship with them.
- Pure Turoa have built a team that have the wide range of skill sets to run a successful ski resort and have the experience of businesses within New Zealand and abroad. Attached is our org chart which shows the current RAL Turoa based team integrated into the Pure Turoa team. s9(2)(a) tilising current Health and Safety systems and staff alongside new staff brought on we look to provide a seamless transition. Looking to cause the least amount of disruption to all processes then quickly moving to improve and develop.
- We have attached our current 18 month cash flow which has been approved by MBIE. This shows the viability of the business moving forward. Access to additional capital from shareholders including MBIE is readily available.
- Financial statements will be provided from current finance department staff alongside Pure Turoa's accountancy company "Balance Aotearoa" based out of Whanganui. Contact info:

s9(2)(a)

**Balance Chartered Accountants Ltd**

10 Dublin St, Whanganui 4500, Whanganui,

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- Team Pure Turoa are confident after receiving legal advice around the current RAL concession we would like to assure the Department of Conservation that we are willing and capable to continue the concession.

We hope that the answers and attachments supplied will provide the Department of Conservation enough information to proceed. If you require anything else please let us know.

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