# Post Campaign Review

#Capital150

**July 2015** 



# Marketing and communications strategy and overview

### **Objectives**

- Ensure high attendance at the events
- · Celebrate our role as the Capital of NZ
- Increase pride in our city and in our role as the Capital
- National exposure via NZ media
- · Build valuable visitor experiences based on our inherent strengths
- Enhance Wellington City Council's reputation as a council that provides vibrant events for the local community and on a national scale
- · Promote Wellington's unique status as New Zealand's capital city
- Enhance Wellington's brand as the events and cultural capital of NZ

#### KPI's

Attendance at events

- Target 15,000 over two days for Open House
- Target 8,000 for Big Birthday Party

Media coverage

Social media engagement



Me Heke Ki Pōneke

# **Activation - Creative**

A distinctive #Capital150 brand, including illustrations of each building featured in Open House was developed in house by the WCC External Relations team – this was applied to all materials and shared with all participants.

The branding received overwhelmingly positive feedback, including an approach from Design Assembly to profile the project.





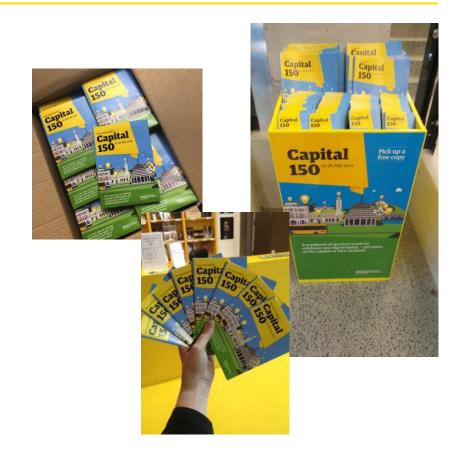


# Absolutely Positively Wellington City Council Me Heke Ki Pōneke

# Activation

### **Print**

- 100,000 copies of Our Wellington winter edition distributed to Wellington households in mid-June. Cover story and two page feature.
- 60,000 A2 fold out maps distributed to households in Wellington and the Hutt Valley in mid July
- 20,000 A2 fold out maps distributed through participating sites, council facilities and supermarkets in mid July in specially rebranded brochure stands
- 20,000 A4 programmes distributed through participating sites, council facilities and supermarkets
- Events section of July Kia Ora Magazine (readership 321,000)





# Activation

### **Print continued**

- Half page advertisement in The Wellingtonian (readership 82,000)
- Half page advertisement in Kapi Mana News (readership 40,000)
- Half page advertisement in Wairarapa Times Age (readership 23,000)
- Half page advertisement in Wairarapa News (readership 24,000)
- Half page advertisement in Hutt News (readership 80,000)





# Absolutely Positively Wellington City Council Me Heke Ki Pōneke

# Activation

### Radio

- 7-26 July
- The Breeze, MoreFM, RadioLive, TheEdge, MaiFM, The Sound, Magic
- · Wellington, Wairarapa, Horowhenua, Kapiti
- 3 x daily giveaways in the week leading up with Wgtn trivia
- Live coverage on 25/26 by the Breeze, including staff exploring the sites on the bus route and reporting back, and promo staff on site at The Big Birthday

"Broadcasting from Capital 150 @
Parliament was unbelievable! I had the
time of my life – Dave Dobbyn live with
the Orpheus Choir and the front of
Parliament coming alive with the light and
sound show. Makes me proud to be a
Wellingtonian. Best. Event. Ever."

- Feedback from Stu Smith, The Breeze announcer











Me Heke Ki Põneke

# Activation

### Digital

- All events listed on eventfinder syndicated to wellington.govt.nz, wellingtonnz.com, NZHerald.co.nz, yahoo.co.nz
- Inclusion in Eventfinder, Wellington City Council, PWT eNewsletters
- Paid and unpaid social on WCC, PWT and The Breeze social channels #Capital150 – including a call for birthday messages
- Creative supplied to all participants for social use





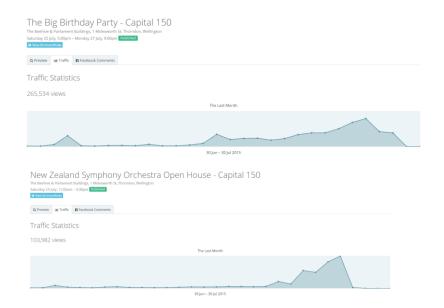




Me Heke Ki Pōneke

### Results – Eventfinder

- Results on Eventfinder were phenomenal with a total of more than 1.5 million views across all events. This blows our previous record of 661,000 for Anzac week events out of the water
- Capital 150 was the featured event in the July 2 Eventfinder eNewsletter which has 295,000 subscribers
- Capital 150 events made up 7 of the top 10 events in Wellington on eventfinder, and 4 of the top 10 events in NZ







Me Heke Ki Põneke

### Results – social media

#### **Facebook**

Total posts: 37

Total cumulative reach; 190,022

#### Facebook event

Over 26,000 reach

2,700+ people viewed the event

936 people engaged with the event.







Matthew Marsh Incredibly well organised event - totally seamless, which usually means a huge amount of planning behind the scenes. Well done 😃 Unlike · Reply · 1 · 14 hrs



Joanne Henderson This whole weekend has been amazing...we loved it all!! Well done Wellington City Council...and everyone involved!!

Unlike · Reply · 1 · 26 July at 20:39



Nancy Hayden Looks amazing and you did well for the people of Wellington. Credit to you Wellington City Council.

Unlike · Reply · 1 · 26 July at 23:59 · Edited



Abdullahi Hassan Mohamed Congratulations to Wellington City Council and Wellingtonians. Happy Birthday to Wellington, my favourite and my beautiful city, on the occasion of its 150th birthday.

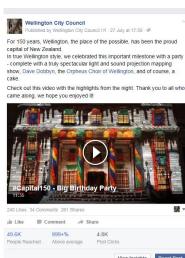
Unlike - Reply - 2 · 23 July at 20:42



Debbie Talbert Prestidge Loved every moment of this Weekend!( was a volunteer at the Archives on Saturday:)) Such a buzz in the City and met so many cool Wellyites at various locations:) So many treasures to explore! Fantastic being at the Concert last Night and Dave was amazing as always! Happy 150th Wellington! You rock!

Unlike · Reply · 1 · 26 July at 18:10





# Absolutely Positively Wellington City Council Me Heke Ki Pōneke

### Results - social media cont.

Twitter

Total tweets by WgtnCC: 111

Total tweets using #Capital150; 1,787

Of the Top 20 tweets by WgtnCC over the last 28 days, 9 were relating to Capital150 (in context, we also had bad weather, the Hurricanes and Marshall Court).

Of those 9 tweets only – we had a total reach of 31,722 and engagements of 910.

We estimate 100,000 reach for Capital150 twitter content.

#### Instagram

We posted 30 photos/videos to Instagram relating to Capital 150

We received 676 Favourites on that media, with 31 Comments.

Overall, there were 628 photos/videos posted using #Capital150



Me Heke Ki Pōneke

### Results – social media cont

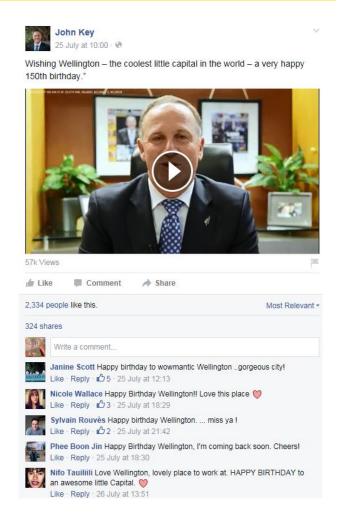
#### Birthday messages

We had a great response to our call for birthday messages, most notably with a widely shared message from Prime Minister John Key.

Other messages included Hon Peter Dunne, Mayor Celia Wade-Brown and Deputy Mayor Justin Lester, and students from the New Zealand School of Music.





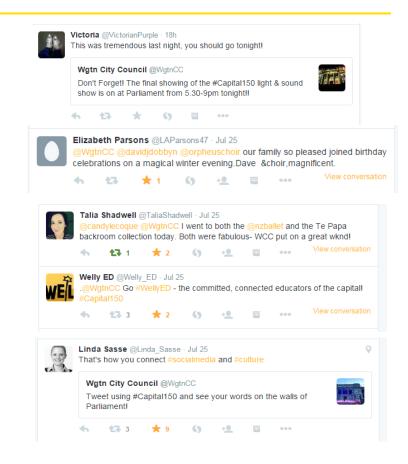


Me Heke Ki Pōneke

### Results - social media cont

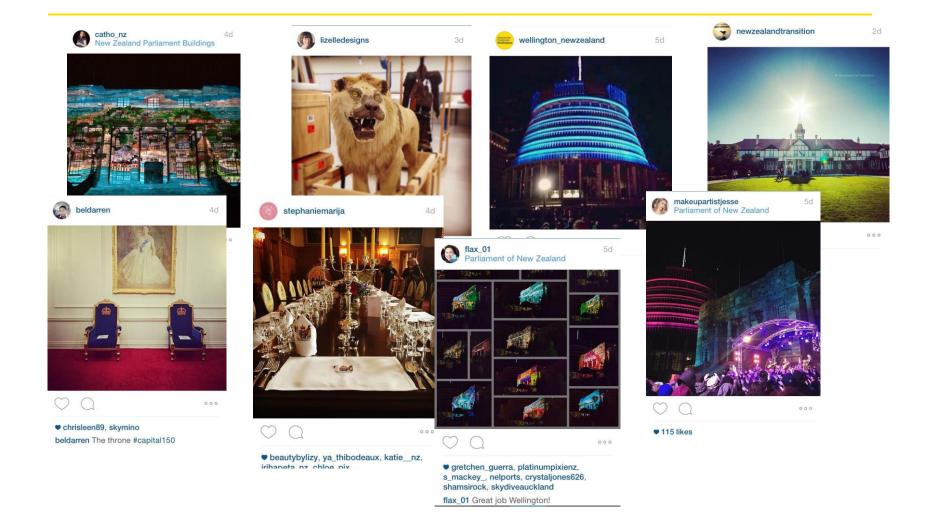






Me Heke Ki Pōneke

### Results - social media cont



Me Heke Ki Pōneke

## Results – Media coverage

- There were more than 120 stories about Capital 150
- We achieved extensive national and local coverage mentioning WCC across virtually every outlet including (but not limited to):
  - TVNZ News
  - TV3 News
  - NZ Herald
  - Dominion Post front page
  - Radio NZ
  - Radio Live
  - Newstalk ZB
  - The Press (Christchurch)
  - Otago Daily Times
  - Waikato Times
  - Manawatu Standard
  - The Wireless (Radio NZ youth project)
  - Sunday Star Times
  - Horowhenua Mail
  - Hutt News
  - The Wellingtonian

#### THE DOMINION POST

### The capital has plenty to be proud of

ELLINGTON colebrates its damage of the bast of these years have been the last of these years have been the last of these years have been the last of the first time. Well family into a genuinely vibrant one. No fown in Now Zealand has undergone such a metamorphosis.

A generation ago nobody would have

A generation ago nobody would have called Wellington the coolest little capital in the world. Nobody would have dared to use a slogan like Absolutely Positively Wellington. Wellington was a byword for bureaucracy and stodge, a bleak and windswept accident.

The new slogans, unlike most PR laborates and the slogans, unlike most PR laborates and the slogans and slogans. A slogans are slogans are slogans and slogans are slogans and slogans are slogans and slogans are slogans are

The cafe society is now a reality in this city, we have more restaurants per head than New York. Its reputation as the cultural capital has only strengthened. This is not just because of Sir Peter Jackson and Wellywood, creative and high industries are an important part of the local economy. These new trends build on the strengths of old and splendid institutions: the symphony orchestra, the ballet, our

vibrant theatres. We're not saying Wellington is paradise. It has serious challenges. It continues to lose businesses to Auckland. Economic growth here is unspectacular. The city has always had a terrible climate: the wind is an abding cruse. Let's admit the capital was put in the wrong place. Picton or Nelson would have made much sunnier

and more pleasant cities. The danger of a massive and lethal earthquake here

remains undeniable.

The upside is that wild Wellington demands a certain energy and determination from its people. Poet Lauris Edmond's lines, engraved on stone on the waterfront, are maybe too familiar, but they still contain an important truth: "You have to do and be,

not simply watch or even describe. / This is the city of action, the world headquarters of the verb." The physical transformation of

The physical transformation of Wellington is obvious and has helped make it a popular visitors' destination instead of a kind of tourism joke. But the psychological transformation has also been huge. Wellington no longer thinks of itself as dull and grey. It discovered an energy and a creativity just beneath its surface.

The end of nine years of oppressive and socially reactionary Muldoonism in 1984 had a similar effect in many other parts of New Zealand. The brutul little man who had dammed up social and generational change in so many arons of our society finally departed – and New Zealand got a new lesses of life. That remains so even when we acknowledge market revolution.

In Wellington, always an intimate city where you could walk easily anywhere in the downtown area, the explosion had the most dramatic effect—the bomb went off in a small space. And we are still reaping the benefits.



#### Me Heke Ki Pōneke

## Results – Media coverage cont

and 7pm, Dave Dobbyn and

the Orpheus Choir will per-

A 3D light show will show

form in Parliament Grounds

case the city's history, run-

ning in 20 minutes loops

between 5.30pm and 8pm, on

For more information about

Capital 150 go to wellington.

July 26 and 27.

govt.nz/capital150

### 150 years of pollie talk in Wellington

Wellingtonians are known for their liking of a bit of political chitchat

Next month Wellington will celebrate 150 years of being the capital city of New

To celebrate, Wellington

City Council are organising Capital 150, which will include a tea party in the grounds of Parliament, a light show and a chance to view the nation's treasures.

The first sitting of Parliament in Wellington was on

July 26, 1865.

Mayor Celia Wade-Brown says Wellington is the home of government, our national collections and institutions.

"We are celebrating our identity as a Capital city - our place, which is open for all New Zealanders," she says.

Capital 150 is being organised by Wellingtonian, Grant Stevenson, who says it is a chance to showcase the city.

"These celebrations are a reminder that we are one of the world's most representative democracies," he says.

"We were the first country in the world to give women the vote and our capital is where it all happened."

Speaker of the House of Representatives, David Carter, says people have been drawn to Parliament over the past 150 years to hear the announcements of war and peace, to protest, to celebrate.

in our democracy, to visit and learn, sometimes just to enjoy the grounds.

"This accessible precinct has contributed to the development of a vibrant, diverse and culturally rich city."

On July 25 and 26 more than 30 Wellington-based national institutions will be opening their doors free of charge, including the Supreme Court and Reserve Bank of New

A free hop-on, hop-off bus service, sponsored by Go Wellington, will take visitors to the various institutions.

On July 25, between 5pm



BIRTHDAY TIME: Government House, where the Beehive now stands was the location of Parliament's first Wellington meeting in 1865.

### YW RECOMMENDS

### Capital 150 prize

Wellington's celebrating its 150th birthday as the capital city on July 25-26. The Big Birthday Party, starting at 5pm, will be a two-hour celebration with music icon and top Kiwi bloke Dave Dobbyn performing alongside the Orpheus Choir, followed by an exciting videomapping experience, as projectors play with the architecture of Parliament House while telling the

On July 25 and 26, more than 30 national institutions are opening their doors to the public, free of charge, offering a rare glimpse of some of the country's most important treasures. A free hop-on hop-off bus will take visitors around the Open House circuit.

Your Weekend and Positively Wellington Tourism are offering a spectacular prize package to a lucky reader including:

- Return flights for two to Wellington from your nearest Air New Zealand airport within New Zealand on July 24 (please note, Wellington-based winners will not receive the equivalent portion of this part of the prize).
- Two nights' accommodation (Friday July 24 and Saturday July 25) in a twin share room at James Cook Hotel Grand Chancellor, including full buffet breakfast for two at Whitby's Restaurant, valet parking and late checkout (lpm)
- ■\$150 Charley Noble voucher



A 3D light show, part of the Capital

■\$100 Dragonfly voucher

■\$100 Ti Kouka voucher

■\$100 Mojo voucher

To enter, visit: visit www.Wellin Winner drawn July 16.

### **NZ's capital** Beehive will be birthday cake

150 years as

WELLINGTON - Wellingtonians are reparing for a party this weekend, as the city gears up to celebrate 150 years as the capital of New Zealand. This weekend, Wellington will open its doors to more than 30 national

institutions, and host a birthday party on Parliament grounds on Saturday night. As part of the celebrations, the Wellington City Council

are opening the doors to more than 30 places to the public for free. This will allow Wellingtonians to get an weiningtonians to get an up-close view of some of the city's most valued treasures, including Katherine Mansfield House, Te Papa's off-

rouse, ite rapas on: site storage facility, Government House and Premier House. On Saturday night, a Big Birthday Party' will be held at Parliament

grounds.

The party will be made up of a light

and sound show, and will be accompanied by performances by Dave Dobbyn and the Orpheus Choir. There will also be giant candles surrounding the Beehive that the crowd will be asked to blow out. Story Inc. director James McLean, who helped design this weekend's light show, said Parliament and the Beehive had columns, windows, slabs of stone and

curved walls.

"We'll be playing with the architecture
and these buildings will be our canvas,"
Mr McLean said.

"There'll be tumbling walls of words,

machinery churning, and the base of the Beehive will be transformed into a birthday cake . . . these buildings will move. People will be viewing Parliament as they've never seen it before."

This will allow Wellingtonians to get an up-close view of some of the city's most valued treasures, including Katherine Mansfield House, Te Papa's offsite storage facility. Government House and

Premier House.

In preparation for this weekend's events the council was warning motorists of possible disruption to traffic at

encouraged to avoid driving along Tinakori Rd, around the Basin Reserve and upper Tory Street, where events would be held.

would be held.

Those heading to the airport were encouraged to leave 30 minutes to an hour earlier than usual in case traffic became heavy.

Those attending events on Saturday or

public transport. public transport.
Free hop-on, hop-off shuttle buses will
be operated by Go Wellington between
10am and 5pm on both days, and will run
a circuit of the CBD and drop passengers
outside, or as near as possible, to venues participating in celebrations. - NZME

## Results – Media coverage cont

### City throws open its doors to help celebrate 150 years

16

PINT-SIZED FOOTBALL fans Remy and Liam Townsley got to emulate their sporting heroes or the hallowed turf of Wellington's estpac Stadium yesterday

The stadium was one of 42 museums, government buildings, schools and theatres which opened their doors for free and put on public events as part of commemorations for Wellington's

150 years as the capital. The Lower Hutt-based Townsley family with Remy, 9, and 7-yearold Liam attended open events

around the city on Saturday. But being Wellington Phoenix supporters, the stadium was a highlight. "It's different to being in the stands. "Remy said.

At Westpac Stadium and a number of other venues, it was a rare chance to experience something new.

Anyone who wanted to know what the professionals felt scoring a goal or a try on the grounds could take their chance.

The changing rooms were also open to see where Wellington's and New Zealand's sporting greats prepared to take the field.

Also getting a behind-the-scenes glimpse were people attending the Supreme Court, Cenotaph and Circa Theatre.

A still and sunny day saw Wellingtonians turn out to the events in their thousands with long queues forming at Parliament, Premier House and Government

Te Papa's off-site storage facility was another a popular choice, with queues forming to wander through its collections of beetles, animal

skeletons and historical objects. The museum's autopsy area, for its scientists to examine the "big, wet and smelly" creatures brought in, was also on display.

Extra hop-on, hop-off buses travelling around the open institutions had to be put on to

meet demand. Some bus riders were treated to the roving costumed improvisers re-enacting figures both for and against the historic legislation giving women the vote in 1893.







ley, 7, saves a goal at the open-to-the-public grounds of Westpa Photos: Maarten Holl/Eairfax N7

### Capital puts on a show for 150th

UR nation's capital may have just turned 150, but if her birthday party was anything to go by then there is plenty of life left in her yet. Wellingtonians in their tens of ousands turned out over the veekend to celebrate 150 years ince the first sitting of

Over 100,000 people attended 42 nuseums, government buildings, niversities, theatres and schools ross the city. So still was the weather for

Saturday night's Big Birthday Party at Parliament that the being blown out by Wellington's being blown out by Wellington's charismatic wind Kiwi music legend Dave Dobbyn headlined a concert at

arliament's grounds, playing his hit songs *Loyal* and *Slice of*Heaven to a crowd of about 15,000.
The night also featured a spectacular light show, revisiting some of the historic legislation assed in the past 150 years as vell as the character of the

Mayor Celia Wade-Brown said the crowd was in a "really absolutely positively happy

Many of the crowd had spent the day getting a behind-the-scenes glimpse of some of the capital's institutions. Anne Swain and Heather Barton, of Normandale, took a tour of the governor-general's estate. "It was fantastic. It did have a good Kiwi feel as well as being very regal," Swain said. The Carney-Powdrell family

also had a peek into Governi House, after stopping by Capital E's open day yesterday morning Ruhi Grace Powdrell, 5, wa also "mesmerised" by the Royal Now Zoaland Ballot roboarsal of 4

Premier House also had many visitors, as did Te Papa's off-site storage facility. An estimated 2300 people queued to get a rare view of the national museum's collections of insects, marine life and electrons.

Nirmalie Mulloli, an Oxford Nirmatie Mulloli, an Oxford University student, said: "The people there were all really passionate, you can see a lot of care and devotion and also innovation goes into preserving and restoring all of the artefacts.



Nirmalio Mulloli and Natalio Randrup gramino the skeletons in To Pana's offsite



Dave Dobbyn and the Orpheus Choir add sparkle to the night. Photo: MAARTEN HOLL/FAIRFAX NZ

### Wellywood the best little capital

#### Andrea Vance has 10 reasons why Wellington should remain the seat of Government.

HAPPY 150TH birthday, 1. It used to be Russell. And

potato famine

Everyone knows the capital of New Zealand used to be Russell. That means the seat of Government would have been named after British Prime Minister Lord John Russell. A 5ft 4in man largely responsible for starving to death one million Irish in the

It could have been worse. More than 200 years ago, New Zealand was part of New South Wales, with Sydney as the administrative centre. Which means the capital would have been in Australia.

2. House prices Real estate is considerably cheaper in Wellington than Auckland. That keeps costs down for MPs struggling to make ends meet on their \$150,000 wage. A \$42,000 a year housing allowance doesn't buy you much these days

3. The weather
As a rule, politicians fear sunlight on most of their activities – which makes Wellington's dank climate eminently suitable. Weekly heart-attack inducing flights into the windy city's coastal airport also keep the odds of a byelection high. Politicking, polling and punditing

4. The location

It's slap-bang in the centre. Convenient, because parties are always trying to "connect" with middle New Zealand. Plus the city lies on five major fault lines, so

#### there's always the chance the Beehive and its occupants will get swallowed in an earthquake

5. Cafe culture Wellington runs on caffeine and most political business is conducted over flat whites. This keeps (most of) the MPs (and political journalists) sober – and their expense accounts down. And sorry Auckland, but your coffee is dreadful

#### 6. We'd have to find a new use

for the Beehive Property is hard enough to shift in Wellington. Imagine trying to find tenants for a circular office block once dubbed the world's third-ugliest building. Nevertheless, the Nats would be quick to offload the half-finished Old Parliament House as

#### affordable accommodation. 7. Backbenches would need a

new home And would the political panel show really be the same without the Backbencher pub's famous satirical dummies – and, of course the puppets (just kidding, Wallace and Damian)? Profits would dry up at the Green Parrot, and Winston' favourite haunt may have to close

8. Think of the traffic If you think the jams in Auckland are bad now, wait until the motorways crawl with crown limos. And come Thursday, you Koru lounge will be drained dry of pinot noir during the unseemly exodus of MPs to their electorates

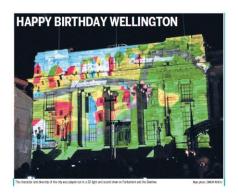
9. Where would you put it? Be serious Aucklanders. With house prices climbing, is there really spare land for a Parliament building – and an MPs' swimming pool? If you think Chinese buyers are flooding your auctions, just wait for the over-paid consultants and their public service redundancy cash. Try finding a builder in Christchurch.

10. Sporting pride Parliament's Rugby Team are vying to hold onto the political World Cup, Remaining in Wellington ensures MPs can get training tips from New Zealand's greatest team – the

Me Heke Ki Pōneke

## Results – Media coverage cont





### Wellington's big weekend out

ou can't beat Wellington on a good day and next weekend will definitely provide
Wellingtonians with three
wonderful days — of celebration
regardless of the wet weather forecast to hit the capital city.
The Capital 150 weekend

The Capital 150 weekend commemorates the 150th anniversary of Wellington becoming our country's capital city. As Auckland's little brother' prepares to pop the champagne corks, here are the Herald on Sunday's best picks to mark the occasion.

#### Rocking Parliament

Parliament grounds will host The Big Birthday Party on Saturday. The event will feature a concert by Kiwi chart-topper Dave Dobbyn, accompanied by the Orpheus Choir.

Parliament House will be centre stage with a spectacular 3D light and sound show bringing the city's rich history to life.

#### Field of dreams

Westpac Stadium, which is celebrating its 15th birthday, will open its gates on Saturday from 10am-3pm. Fans can test their sporting skills on the playing arena and visit the ground's dressing rooms.

#### Laugh out loud

7 Days team leader Paul Ego will headline a night of laughter at VK's Comedy & Blues Bar on Saturday night. Later, the venue will host Cards Against Humanity, in which comedians and improvisers will rely on audience interaction in outrageous skits.

The Fringe Bar will host Raw Meat Monday, where all-comers are wel-

come to unleash their comic gold on stage.

#### Te Papa's open home

Over the weekend our national museum will treat visitors to free behind-the-scenes guided tours. These will feature a host of Maori and Pacific Island treasures, its vast art collection, items from James Cook's first visit to XZ, rare objects from Wellington's past, and a range of costumes and needlecraft, from the drama of Versace to the gowns of

#### Gotoagig Kiwi rockers I Am Giant play at

drag queen Carmen.

Bodega on Saturday night fresh from the chart success of their latest single Kiss From a Ghost.

Also on Saturday, Myele Manzanza & The Eelectic will unleash their popular African-fusion music at The Rogue and Vagabond, and the Valhalla venue will host the Shadowplay Winter 15 event, featuring Joy Division cover band, Permanence, plus other bands and DJs.

For those wanting music that's a bit more low-key, Upper Hutt's Cosmopolitan Club will be transformed into "country central" next Sunday,

when 20 acts will play at the venue

#### Free for all

The doors to more than 30 national institutions — including Capital E, City Gallery, Government House, Katherine Mansfeld House and Garden, Pukeahu National War Memorial Park and The Dominion Museum Building's Great War Exhitton Open House — will be poel for free visits next Saturday and Sunday, Punters can also ride Wellington's cable car for a gold coin donation on Saturday and Sunday.

#### Happy fee

Dance lovers are in for a special, and free, weekend with the Royal New Zealand Ballet and the New Zealand School of Dance offering performances and behind-thescenes visits over the weekend.

RNZB visitors will have the opportunity to watch the full company in class and rehearsals for the premiere of its upcoming A Midsummer Night's Dream production.

#### Full times, locations and





Me Heke Ki Pōneke

# Results – Media coverage cont



**ONE** DEWS TOW

NEW ZEALAND

### Here's proof - Wellington is the coolest little capital Statistics Minister says







A new infographic shows Wellington really is the coolest little capital, Statistics Minister Craig Foss says.

The infographic celebrates 150 years since Wellington became the capital and shows how far the city has come, Mr Foss says.



Daniel Faitaua gets a Wellington history lesson as the windy city celebrates 150 years Source: ONE News

"Wellington was chosen as the capital city by three Australians 150 years ago. A lot has changed since then and Statistics NZ has been able to track that change through the data it collects," the minister says.

Wellington was "seriously little" with a population of just over 7000 people, he says.

Me Heke Ki Pōneke

# Results – Media coverage cont

The coolest little capital celebrates landmark day





Me Heke Ki Pōneke

# Audiences

Open House visits

Target: 15,000 Actual: 80,000

Big Birthday Party audience

Target: 8,000 Actual: 15,000









Me Heke Ki Pōneke







