

## Office of Hon Gerry Brownlee

**MP for Ilam**Minister of Foreign Affairs

Minister Responsible for the Earthquake Commission

Ms Rachael Harris fyi-request-6157-da39a0e9@requests.fyi.org.nz

1 8 OCT 2017

Dear Ms Harris

## Official Information Act request relating to my trip to Monaco in September 2011

I refer to your Official Information Act 1982 (the Act) request, received on 7 July 2017. You requested:

"all information relating to Minister Brownlee's trip to the 54th annual 'Monte Carlo Rendez-Vous de Septembre' on 10-15 September 2011, including but not limited to his presentation to the conference."

I have decided to release the attached documents relating to your request.

I am refusing your request in relation to my presentation to the conference under section 18(e) of the Act, as the information requested cannot be found, despite reasonable efforts to locate it.

Some portions of these documents have been withheld under section 9(2)(a) of the Act, to protect individuals' privacy.

Where redactions have been made under section 9 of the Act, no public interest in releasing the information has been identified that would be sufficient to override the reasons for withholding it.

You are entitled to ask the Ombudsman to review this response under section 28(3) of the Act.

Yours sincerely

Hon Gerry Brownlee

Minister Responsible for the Earthquake Commission

From: Bryan Dunne

Sent: Wednesday, 10 August 2011 9:54 a.m.

**To:** s9(2)(a) ; Ian Simpson

Subject: FW: Proposal: request senior Minster's attendance at insurance/reinsurance meetings

s9(2)(a) - can I please get a copy of lan's itinerary for MCER's office.

lan, what else would we recommend ie any side visits while they're there or on way back? Should they meet up with the same group 9(2)(a) met with when he was at OECD?

From: Tim Hurdle (MIN) [mailto:S9(2)(a) @parliament.govt.nz]

Sent: Wednesday, 10 August 2011 9:46 a.m.

To: Bryan Dunne

Cc: s9(2)(a) @ Parliament

Subject: RE: Proposal: request senior Minster's attendance at insurance/reinsurance meetings

Bryan,

Thank you for this.

We are proceeding with the Reinusrance Rendezvous and looking to take technical support.

What would be of assistance would be a copy of a detailed programme and lan's flight times. We need to plan the best time to be there. What else would you recommend.

Cheers,

Tim

From: Bryan Dunne [mailto:s9(2)(a) @eqc.govt.nz]

Sent: Tuesday, 9 August 2011 7:08 pm

To: Tim Hurdle (MIN)
Cc: s9(2)(a) (MIN)

Subject: Proposal: request senior Minster's attendance at insurance/reinsurance meetings

Tim

As discussed early last week we (and our insurance advisors) believe there would be benefit to EQC and to broader NZ insurance markets if a senior Minister was able to represent the "NZ Inc" view at forthcoming reinsurance meetings and conferences.

While EQC can talk about our activities and programmes (including, for example our research work through GNS etc) the broader story about how the Government is reacting to/managing risk (actual and perceived) is one that is best presented by a senior Government representative. There's a broader story there – as you know – not just about

changing building standards & codes, but also about the Government's immediate and medium term response strategy (including coordination of recovery efforts and planning across 5 key areas via CERA, creation of Canterbury recovery fund, skills and workforce development, use of PMO structures to ensure quality & cost containment). Presenting the Government's approach to economic and fiscal management, regulation etc would also help in outlining a story about a prudent, deliberate and considered response etc.

There are a few options, some of which are happening quite soon, both trans-Tasman but also further afield. The main one we'd recommend is <a href="http://www.rvs-monte-carlo.com/main.php?page=bienvenue">http://www.rvs-monte-carlo.com/main.php?page=bienvenue</a>

This is, as you'll see, in Monte Carlo – but it is the most significant gathering of key players this year and the key theme is "Japan, Australia, New Zealand – Implications for the insurance market. Time to change the way we look at risks?". It's very short notice but we're confident a Minister (eg yours, MOF or other senior ranked) would attract a good gathering of the key people - from NZ's reinsurance and insurance markets perspective. You'd need to confirm asap as meetings/events would have to be set up either side of the current programme.

Other local options include: August 18th, 19th AICLA/ANZIIF CC11 Claims Convention, Sydney (Australian and New Zealand Institute of Insurance and Finance)

September 29th, 30th 12th Biennial Aon Benfield Hazards Conference, Gold Coast

These are good opportunities as well, but Monte Carlo really is the key event from our perspective. Happy to discuss and, if Minister does agree to attend, help with arrangements etc.

Cheers Bryan

#### CONFIDENTIALITY NOTICE

The information in this email is confidential to EQC, intended only for the addressee(s), and may also be legally privileged. If you are not an intended addressee: a. please immediately delete this email and notify the EQC by return email or telephone (64 4 978 6400);

b. any use, dissemination or copying of this email is strictly prohibited and may be unlawful.

From:

Bryan Dunne

Sent:

Wednesday, 17 August 2011 6:03 p.m.

To:

Ian Simpson; s9(2)(a)

Subject:

FW: Reinsurance Rendezvous

Attachments:

European Trip V2.doc

#### Comments to Tim please

From: Tim Hurdle (MIN) [mailto:Tim.Hurdle@parliament.govt.nz]

Sent: Wednesday, 17 August 2011 3:58 p.m.

To: s9(2)(a) (EUR); s9(2)(a) @mfat.govt.nz; s9(2)(a) ; s9(2)(a) (MIN); s9(2)(a) @ Parliament; Nick Bryant @ Parliament; s9(2)(a) ; s9(2)(a) ; s9(2)(a) ; s9(2)(a) @dbh.govt.nz;

s9(2)(a); Bryan Dunne

Subject: Reinsurance Rendezvous

Please see attached a rough draft itinerary.

Would welcome comments and feedback.

Cheers,

Tim



# Draft Programme Hon Gerry Brownlee Minister Canterbury Earthquake Recovery Europe August, 2011

Note: The Minister will accompanied by Tim Hurdle, Senior Adviser.

## Thursday 9 September

1.00 pm	Depart Wellington on XXX to Auckland
2.00 pm	Arrive Auckland and transfer to International Airport
9.30 pm	Depart Auckland on NZ002 to London

### Friday 9 September

11 am	Arrive London  Met at airport by  Accommodation The Royal Horseguards 2 Whitehall Court, London. SW1A 2EJ Fixed Line: 0871 376 9033 +44 845 305 8332  Fax: 0871 376 9133 +44 845 305 8371
2.00pm	Meeting with Lord Levene, Chair of Lloyds of London
3.00m	Meeting with XXX, Chair Lloyds Brokers Association
4pm	Presentation: New Zealand: Understanding the Canterbury Earthquakes and Future Seismic Risk"  - The scientific and engineering assessment of the events - The government response and plans for rebuilding and recovery - the outlook for New Zealand as an insurance proposition

	For Senior Lloyds underwriters and Syndicate heads.
	Venue : New Zealand House
5 - 6 pm	Function : Drinks with key Lloyds figures

## Saturday 10 September

1	
i i	
!	
1	
l i	
i i	
i I	

## Sunday 11 September

	Check out of hotel and depart for airport
	Depart London on BA XXX to Nice
	Arrive Nice and transfer to Monaco
3.30pm	Mr Brian Gray, Member of the Executive Committee and Chief Underwriting Officer, Swiss Re
	Venue
	Accommodation

## Programme ends

## Monday 12 September

Morning	Bilateral meetings with Reinsurers
	Bilateral meetings with Reinsurers
12 noon	Lunch Meeting: with Greg Case Global CEO of AON Benfield (world's largest reinsurance broker)

2pm	Bilateral meetings with Reinsurers
4pm	Presentation: New Zealand: Understanding the Canterbury Earthquakes and Future Seismic Risk"
	<ul> <li>The scientific and engineering assessment of the events</li> <li>The government response and plans for rebuilding and recovery</li> <li>the outlook for New Zealand as an insurance proposition</li> </ul>
	Venue : Fairmont Hotel 12, Avenue des Spélugues Monte Carlo,
6pm	Official Cocktail Party Hosted by the Minister of State of the Principality of Monaco
	Venue : TERRACES Of FAIRMONT HOTEL

## Tuesday 13 September

8.30	Media Availability	
10 am	Panel Discussion - Topic: "Japan, Australia, New Zealand – Implications for the insurance market. Time to change the way we look at risks?"	
	<ul> <li>Speakers: <ul> <li>Torsten Jeworrek, Member of the Board of Management, Munich Re.</li> <li>Hemant Shah, CEO of Risk Management Solutions</li> <li>Peter den Dekker, Corporate Insurance Risk Manager at Stork, Netherlands, and President of FERMA</li> <li>Michael McGavick, Chief Executive Officer of XL Capital Ltd.</li> <li>Grahame Chilton, Chairman of Aon Benfield</li> </ul> </li> <li>Moderated by Adrian Ladbury, Editor of Commercial Risk Europe</li> <li>Venue: Hôtel Hermitage - Salle Eiffel</li> </ul>	

11.30	Conclude	
12pm	Lunch Meeting with	
2pm	Bilateral meetings with Reinsurers	
	Depart Nice on BA XXX to Nice	

## Wednesday 14 September

9.05pm	Depart London on NZ38 for Auckland	

## Friday 16 September

9.00am	Arrive in Auckland on NZ38

Programme ends

From:

Bryan Dunne

Sent:

Tuesday, 23 August 2011 9:47 p.m.

To:

s9(2)(a)

@ Parliament

Subject:

Re: Updated Programme for London and Monaco

s9(2)(a) anything we can help with? Give me a yell if need be

"s9(2)(a)

(MIN)" <s9(2)(a)

@parliament.govt.nz> wrote:

s9(2)(a) and s9(2)(a)

Please find attached the updated programme for Hon Brownlee's London and Monaco trip.

#### LONDON

We have brought the Minister's flights into London forward to accommodate the meetings with Lloyds on 9 September. As for the logistics around the Lloyds meetings, we will leave this to you to arrange directly with Lloyds.

There is an opportunity to look at a call on Friday morning and we would welcome your advice on this.

You will note that we are looking to hold a delegation briefing on Friday morning and would welcome your thoughts on whether there was a suitable room at the High Commission for this.

Unfortunately given timing constraints, the Minister is not going to be available for calls on 14 September as he is delaying his departure from Nice and has elected to take the slightly earlier (4.15pm) flight out of Heathrow (previously we were looking at 9.15pm).

With regard to facilitation, can you let me know if there is any cut-off date by which you need to inform the relevant UK authorities on whether we would like to proceed with this?

#### **PARIS**

As you will note, the programme is slowly coming together as a number of the reinsurers confirm times.

As per your recent email, I still need to update the programme to include contact names and numbers. At the moment, we are working through New Zealand or Australian domiciled offices, but we will have relevant contact information for this.

Regarding accommodation, it would be good to know if there have been any further updates on whether there are any Monaco options in a reasonable price range? Given some of the early morning meetings we have, notably GenRe at 8.30am on Monday morning, I am concerned that we do not want to be hostage to fortune in terms of traffic snarl ups.

I am sure that there is more, but I can't for the life of me think of anything else at the moment.

Many thanks

s9(2)(a)

s9(2)(a)

Private Secretary - Earthquake Recovery Office of Hon Gerry Brownlee

p s9(2)(a)мs9(2)(a)

From: Tim Hurdle (MIN)

Sent: Thursday, 18 August 2011 3:39 pm

**To:** s9(2)(a) (PAR); s9(2)(a) (LON)

Cc: s9(2)(a) (MIN); s9(2)(a) (MIN); Nick Bryant (MIN); Bryan Dunne; s9(2)(a) (PAR);

s9(2)(a) (EUR)

Subject: RE: Reinsurance Rendezvous: comments from Paris Embassy and London High Comm

Thank you 9(2)(a)

Hotels, Monaco

The Novotel would have been good. But it does appear to be peak season. I think your alternative will have to suffice. I think the driver option is rather expensive. Are there reliable taxis around?

Anything over 250 euros a night would be difficult. So I suspect we arent in the Monaco market. If we could get a couple of rooms at around that price, we could break the delegation.

#### Meetings -

We have lined meetings with Swiss Re and Munich Re. We are engaging with Lloyds and have taken on board your suggestions.

I have lined up meetings with Swiss and Munich. We have also sought meetings with Gen Re, Hannover, Renassiance and Partner. As we wont have our own room, we will have to go to them. But given our late approach, we will likely have to take slots we can get.

We have engaged with Lloyds to sort out the London end. As you suggested we will be meeting at lloyds.

Decisions on the 14th will be made later, once we sort out the 9th.

Kind regards,

Tim

```
From: s9(2)(a) (PAR) [mailto:s9(2)(a) @mfat.govt.nz]
```

Sent: Thursday, 18 August 2011 5:10 am

**To:** Tim Hurdle (Min); s9(2)(a) (EUR) s9(2)(a)

Cc: s9(2)(a) (LON); s9(2)(a) ; s9(2)(a) (MIN); s9(2)(a) (MIN); Tim Hurdle (MIN); Nick Bryant (MIN); s9(2)(a) ; s9(2)(a) ; s9(2)(a) (MIN); s9(2)(a) ; Bryan Dunne; s9(2)(a)

(PAK)

Subject: RE: Reinsurance Rendezvous: comments from Paris Embassy and London High Comm

[UNCLASSIFIED]

#### Dear Tim, dears 9(2)(a)

Thanks for copying me in on various emails. s9(2)(a) has briefed both me (Paris Embassy) and s9(2)(a) (London High Commission) us following his meeting with you and what follows is our response to the various points raised.

#### Hotels: Monaco

Our advice would have been to try and stay in Monaco in one of the more reasonably priced hotels (such as the Novotel at 200 euros per room) as transport can be difficult in this congested part of Southern France and being centrally located might avoid the need for hiring cars and drivers throughout the visit. However, although we went through the lengthy list of Monaco hotels on the conference website, none had any vacancies.

We have also tried to follow up your email to the conference organisers, to see if they have any pull with hotel rooms closer to the venue (as some of the hotels we called suggested contacting the conference organisers) but have not had a response. In case we make progress with this avenue of enquiry, it would be helpful to know what you think the maximum budget per room would be.

We have found is a hotel with capacity to take the delegation at the **Roquebrune Cap Martin** which is about 12-15 minutes drive beyond Monaco (providing traffic is flowing) and for the time being we have pencilled in bookings for 7 rooms for the nights of 11 and 12 September (for Minister, Hurdle, Fursman, Berryman, Kelly, Hay and myself). We can also look into hotels in Nice if you want, but Nice is a good 30 minutes drive in each direction.

You can look at the hotel on: <a href="http://www.hotel-victoria.fr/roquebrune/">http://www.hotel-victoria.fr/roquebrune/</a>. It looks pleasant enough and gets pretty good reviews on Tripadvisor. It's not the sort of hotel we would normally recommend for a Ministerial visit, but there may not be a lot of choice and the Minister is not likely to spend much time there. The cost will be 119 euros per night (breakfast 5 or 12 euros extra).

If you decide to go this route we can look into transport options and would appreciate your thoughts on this. Hiring a minivan and driver (or two cars and drivers) would be the simplest, but would be quite expensive. Our initial enquires suggest that a 4 seater car and driver would be 950 euros for an 8 hour day and a 7 seater car would be 890 euros for the 8 hour day (the 7 seater is less elegant, hence the cheaper price, I think).

#### Call on the government of Monaco

We agree that a call on the Monaco government would be a good idea and have lodged this request with the Monaco Embassy in Paris. Ideally this meeting would be with the Minister of State, Michel Roger (who is the head of the government) but another option if he is not available would be for Mr Brownlee to meet with the Mr José Badia who is in effect the Foreign Minister. We will let you know what response we get to this request.

#### Programme of presentations and meetings with reinsurers in Monaco

We note that s9(2)(a) from AON is taking the lead on this. At a suitable point we would be happy to take on the coordination of logistics.

#### London (comments provided by John Riley, NZHC)

At a suitable point, the London High Commission would be happy to take over coordinating logistics for the 9 Sept meetings in London. If the High Commission takes the lead in organising the 9 Sept presentation, we would be grateful for early advice of contact details for the Senior Lloyds underwriters and Syndicate heads.

NZ House penthouse is booked out 3pm-9pm on Fri 9 September but we suspect it is probably no great loss. If we want to attract Senior Lloyds underwriters and Syndicate heads at 4pm on a Friday our initial thinking that it would be easier to host something in the City (rather than getting them to trapse down to the Westend).

We (and NZTE) will suggest ideas for 14 Sept appointments in due course. But here are some obvious ideas:

- Meeting with John Buchanan, Chairman of the Trustees for the UK Christchurch Earthquake Appeal. John serves on boards for many big UK companies including Smith & Nephew, BHP Biliton and Vodafone.
- Minister for Energy and for Climate Change, Hon Chris Huhne (Liberal Democrat)

Note we expect Hon Tim Groser will be in London just prior: 12-13 Sept.

regards

s9(2)(a) (Paris Embassy) s9(2)(a) (London High Commission)

From: Tim Hurdle (MIN) [mailto:S9(2)(a) @parliament.govt.nz]

Sent: Wednesday, 17 August 2011 05:58

**To:** s9(2)(a) (EUR); s9(2)(a) (PAR); s9(2)(a) ;s9(MIN); Nick Bryant (MIN); s9(2)(a) ;s9(2)(a) ;s9(2)(a) ;s9(2)(a)

;s9(2)(a) (MIN); s9(2)(a) ;s9(2)(a) @dbh.govt.nz;s9(2)(a) ; Bryan

Dunne

Subject: Reinsurance Rendezvous

Please see attached a rough draft itinerary.

Would welcome comments and feedback.

Cheers,

Tim

"The information contained in this email message is intended only for the addressee and is not necessarily the official view or communication of the Ministry. If you are not the intended recipient you must not use, disclose, copy or distribute this message or the information in it. If you have received this message in error, please email or telephone the sender immediately."

From: Bryan Dunne

**Sent:** Tuesday, 30 August 2011 5:32 p.m.

**To:** Ian Simpson S9(2)(a)

Subject: FW: Updated Programme for London and Monaco

FYI

From: s9(2)(a) (MIN) [mailto:s9(2)(a) @parliament.govt.nz]

Sent: Tuesday, 30 August 2011 5:31 p.m.

**To:** s9(2)(a) (LON)'; s9(2)(a) (LON)'

Cc: s9(2)(a) (MIN); Nick Bryant @ Parliament; Bryan Dunne; Tim Hurdle @ Parliament; s9(2)(a)

(PAR); s9(2)(a) (PAR); s9(2)(a) (EUR); s9(2)(a) (PAR); s9(2)(a) (MIN);

s9(2)(a) (MIN); s9(2)(a) (LON); s9(2)(a) (LON)

Subject: RE: Updated Programme for London and Monaco

Hi s9(2) and s9(2)(a)

I trust all is well and that you have both had a relaxing Bank Holiday weekend.

A couple of things to update you on.

#### **Flights**

We are in the process of amending the Minister's flight into London on 8 September (Air NZ via HK) as the Minister has a commitment in Auckland that would conflict with the Air NZ flight to LAX. I will advise when these new details have been confirmed.

#### **Facilitation**

Just to flag with you at the early stage, the Minister is keen to arrange facilitation in London on arrival on 8 September.

#### **Friday morning**

If it is possible, the Minister wanted to know whether there will be a TV available at the High Commission to watch the RWC Opening Ceremony and at least some of the opening match prior to the Delegation Meeting (which we will push out to 10.15am)?

How are plans going for meeting with Mr Buchannan?

Many thanks

```
Private Secretary - Earthquake Recovery
Office of Hon Gerry Brownlee
P s9(2)(a)
Ms9(2)(a)
                  (LON) [mailto:s9(2)(a) @mfat.govt.nz]
From: s9(2)(a)
Sent: Wednesday, 24 August 2011 3:51 am
To: s9(2)(a)
                  (MIN); s9(2)(a)
                                              (PAR)
                  (MIN); Nick Bryant (MIN); Bryan Dunne; Tim Hurdle (MIN); s9(2)(a)
                                                                                           (PAR);
Cc: s9(2)(a)
                                                                 ;s9(2)(a) ; s9(2)(a)
                                          (EUR); s9(2)(a)
s9(2)(a)
                    (PAR); s9(2)(a)
                                                                             (MIN); s9(2)(a)
                                        ; s9(2)(a)
                                                        (MIN); s9(2)(a)
(s9(2)(a) \otimes dbh.govt.nz); s9(2)(a)
                        (LON)
(LON); s9(2)(a)
Subject: RE: Updated Programme for London and Monaco
[UNCLASSIFIED]
```

His9(2)(a)

I can confirm we have a suitable board room in NZ House for a delegation briefing on Fri morning.

Noted that Minister no longer available for calls on 14 September.

The obvious appointment to do on Friday morning would be to meet at the High Commission with John Buchannan and any other available trustees for the UK Christchurch. Buchannan is Chairman of the UK Chch Earthquake Appeal. He is as esteemed as they come in terms of NZers working in the City. Was Chief finance officer at BP for years and then served on their board. He is now the Chairman of Smith & Nephew plc, is Deputy Chairman of Vodafone and Senior Independent Director BHP Billiton PLC. Could we go ahead and sound out Buchannan and the other turstees?

Could we confirm the preferred delegation for attending the lunch with Lord Levene? Is it as follows?:

```
Minister
Tim Hurdle
$9(2)(a)
Treasury Rep TBA
$9(2)(a)
$9(2)(a)
$9(2)(a)
High Commissioner, Derek Leask
$9(2)(a)
```

Could we have email details for the above? (as that will help confirm any dietery requirements)

Are you happy for us to sound out Levene's PA as to whether a smaller group would be more appropriate?

Can we confirm that Thurs 8 Sept should be left free?

Regarding facillitation upon arrival, we can make the booking at relatively short notice but given the changed flights, it may no longer be necessary. For the London transit on 14 September, facillitation shouldn't be necessary as long as the BA and Air NZ flights have been booked as part of the same E-ticket (your travel agent will know what we're talking about).

For Sunday morning, we would suggest checkout at 5am and departure for heathrow by 5:20am latest.

Fri 9 Sept: there is a function TBC at 4pm. Is any action required from us on this?

Cheers

s9(2)(a) | First Secretary (Trade and Economic) | New Zealand High Commission, New Zealand House, 80 Haymarket, London SW1Y 4TQ | DDI:s9(2)(a) | Cell:s9(2)(a) 1F:s9(2)(a) www.nzembassy.com/uk

From: s9(2)(a) (MIN) [mailto:s9(2)(a) @parliament.govt.nz] Sent: Tuesday, 23 August 2011 6:59 a.m. **To:**s9(2)(a) (LON); s9(2)(a)(PAR) **Cc:**s9(2)(a) (MIN); Nick Bryant (MIN); Bryan Dunne; Tim Hurdle (MIN); s9(2)(a) (PAR): s9(2)(a) (PAR); s9(2)(a)(EUR); s9(2)(a) ;s9(2)(a) ;s9(2)(a) (s9(2)(a) @dbh.govt.nz); s9(2)(a) (MIN); s9(2)(a); s9(2)(a) (MIN) Subject: Updated Programme for London and Monaco s9(2) and s9(2)(a)

Please find attached the updated programme for Hon Brownlee's London and Monaco trip.

#### LONDON

We have brought the Minister's flights into London forward to accommodate the meetings with Lloyds on 9 September. As for the logistics around the Lloyds meetings, we will leave this to you to arrange directly with Lloyds.

There is an opportunity to look at a call on Friday morning and we would welcome your advice on this.

You will note that we are looking to hold a delegation briefing on Friday morning and would welcome your thoughts on whether there was a suitable room at the High Commission for this.

Unfortunately given timing constraints, the Minister is not going to be available for calls on 14 September as he is delaying his departure from Nice and has elected to take the slightly earlier (4.15pm) flight out of Heathrow (previously we were looking at 9.15pm).

With regard to facilitation, can you let me know if there is any cut-off date by which you need to inform the relevant UK authorities on whether we would like to proceed with this?

#### **PARIS**

As you will note, the programme is slowly coming together as a number of the reinsurers confirm times.

As per your recent email, I still need to update the programme to include contact names and numbers. At the moment, we are working through New Zealand or Australian domiciled offices, but we will have relevant contact information for this.

Regarding accommodation, it would be good to know if there have been any further updates on whether there are any Monaco options in a reasonable price range? Given some of the early morning meetings we have, notably GenRe at 8.30am on Monday morning, I am concerned that we do not want to be hostage to fortune in terms of traffic snarl ups.

I am sure that there is more, but I can't for the life of me think of anything else at the moment.

Many thanks

s9(2)(a)

s9(2)(a)

Private Secretary - Earthquake Recovery Office of Hon Gerry Brownlee

P s9(2)(a) Ms9(2)(a)

From: Tim Hurdie (MIN)

Sent: Thursday, 18 August 2011 3:39 pm

**To:** s9(2)(a) (PAR); s9(2)(a) (LON)

Cc: 9(2)(a) (MIN); 9(2)(a) (MIN); Nick Bryant (MIN); Bryan Dunne; 9(2)(a) (PAR);

s9(2)(a) (EUR)

Subject: RE: Reinsurance Rendezvous: comments from Paris Embassy and London High Comm

Thank yous 9(2)(a)

Hotels, Monaco

The Novotel would have been good. But it does appear to be peak season. I think your alternative will have to suffice. I think the driver option is rather expensive. Are there reliable taxis around?

Anything over 250 euros a night would be difficult. So I suspect we arent in the Monaco market. If we could get a couple of rooms at around that price, we could break the delegation.

#### Meetings -

We have lined meetings with Swiss Re and Munich Re. We are engaging with Lloyds and have taken on board your suggestions.

I have lined up meetings with Swiss and Munich. We have also sought meetings with Gen Re, Hannover, Renassiance and Partner. As we wont have our own room, we will have to go to them. But given our late approach, we will likely have to take slots we can get.

We have engaged with Lloyds to sort out the London end. As you suggested we will be meeting at lloyds.

Decisions on the 14th will be made later, once we sort out the 9th.

Kind regards,

Tim

From: s9(2)(a) (PAR) [mailto: s9(2)(a) @mfat.govt.nz]

Sent: Thursday, 18 August 2011 5:10 am
To: Tim Hurdle (MIN); s9(2)(a) (EUR)

 Cc: s9(2)(a) (LON); s9(2)(a) ; s9(2)(a) (MIN); s9(2)(a) (MIN); Tim Hurdle (MIN); Nick

 Bryant (MIN); s9(2)(a) ; s9(2)(a)

(PAR)

Subject: RE: Reinsurance Rendezvous: comments from Paris Embassy and London High Comm

[UNCLASSIFIED]

#### Dear Tim, dears9(2)(a)

Thanks for copying me in on various emails. Martin has briefed both me (Paris Embassy) ands9(2)(a) (London High Commission) us following his meeting with you and what follows is our response to the various points raised.

#### Hotels: Monaco

Our advice would have been to try and stay in Monaco in one of the more reasonably priced hotels (such as the Novotel at 200 euros per room) as transport can be difficult in this congested part of Southern France and being centrally located might avoid the need for hiring cars and drivers throughout the visit. However, although we went through the lengthy list of Monaco hotels on the conference website, none had any vacancies.

We have also tried to follow up your email to the conference organisers, to see if they have any pull with hotel rooms closer to the venue (as some of the hotels we called suggested contacting the conference organisers) but have not had a response. In case we make progress with this avenue of enquiry, it would be helpful to know what you think the maximum budget per room would be.

We have found is a hotel with capacity to take the delegation at the **Roquebrune Cap Martin** which is about 12-15 minutes drive beyond Monaco (providing traffic is flowing) and for the time being we have pencilled in bookings for 7 rooms for the nights of 11 and 12 September (for Minister, Hurdle, Fursman, Berryman, Kelly, Hay and myself). We can also look into hotels in Nice if you want, but Nice is a good 30 minutes drive in each direction.

You can look at the hotel on: <a href="http://www.hotel-victoria.fr/roquebrune/">http://www.hotel-victoria.fr/roquebrune/</a>. It looks pleasant enough and gets pretty good reviews on Tripadvisor. It's not the sort of hotel we would normally recommend for a Ministerial visit, but there may not be a lot of choice and the Minister is not likely to spend much time there. The cost will be 119 euros per night (breakfast 5 or 12 euros extra).

If you decide to go this route we can look into transport options and would appreciate your thoughts on this. Hiring a minivan and driver (or two cars and drivers) would be the simplest, but would be quite expensive. Our initial enquires suggest that a 4 seater car and driver would be 950 euros for an 8 hour day and a 7 seater car would be 890 euros for the 8 hour day (the 7 seater is less elegant, hence the cheaper price, I think).

#### Call on the government of Monaco

We agree that a call on the Monaco government would be a good idea and have lodged this request with the Monaco Embassy in Paris. Ideally this meeting would be with the Minister of State, Michel Roger (who is the head of the government) but another option if he is not available would be for Mr Brownlee to meet with the Mr José Badia who is in effect the Foreign Minister. We will let you know what response we get to this request.

#### Programme of presentations and meetings with reinsurers in Monaco

We note that s9(2)(a) from AON is taking the lead on this. At a suitable point we would be happy to take on the coordination of logistics.

#### London (comments provided by John Riley, NZHC)

At a suitable point, the London High Commission would be happy to take over coordinating logistics for the 9 Sept meetings in London. If the High Commission takes the lead in organising the 9 Sept presentation, we would be grateful for early advice of contact details for the Senior Lloyds underwriters and Syndicate heads.

NZ House penthouse is booked out 3pm-9pm on Fri 9 September but we suspect it is probably no great loss. If we want to attract Senior Lloyds underwriters and Syndicate heads at 4pm on a Friday our initial thinking that it would be easier to host something in the City (rather than getting them to trapse down to the Westend).

We (and NZTE) will suggest ideas for 14 Sept appointments in due course. But here are some obvious ideas:

- Meeting with John Buchanan, Chairman of the Trustees for the UK Christchurch Earthquake Appeal. John serves on boards for many big UK companies including Smith & Nephew, BHP Biliton and Vodafone.
- Minister for Energy and for Climate Change, Hon Chris Huhne (Liberal Democrat)

Note we expect Hon Tim Groser will be in London just prior: 12-13 Sept.

regards

s9(2)(a) (Paris Embassy) s9(2)(a) (London High Commission)

From: Tim Hurdle (MIN) [mailto:s9(2)(a) @parliament.govt.nz]

Sent: Wednesday, 17 August 2011 05:58

**To:**S9(2)(a) (EUR); S9(2)(a) (PAR); S9(2)(a) (MIN); Nick Bryant (MIN); S9(2)(a) ; S9(2)(a) ; S9(2)(a)

;s9(2)(a) (MIN); s9(2)(a) ;s9(2)(a) @dbh.govt.nz; s9(2)(a) ; Bryan

Dunne

Subject: Reinsurance Rendezvous

Please see attached a rough draft itinerary.

Would welcome comments and feedback.

Cheers,

Tim

"The information contained in this email message is intended only for the addressee and is not necessarily the official view or communication of the Ministry. If you are not the intended recipient you must not use, disclose, copy or distribute this message or the information in it. If you have received this message in error, please email or telephone the sender immediately."

"The information contained in this email message is intended only for the addressee and is not necessarily the official view or communication of the Ministry. If you are not the intended recipient you must not use, disclose, copy or distribute this message or the information in it. If you have received this message in error, please email or telephone the sender immediately."