

21 August 2017

IP Expert NZ

fyi-request-6262-e8ce889b@requests.fyi.org.nz

In response to your Official Information Act request of 23 July 2017 in which you requested:

“1) Why is Callaghan Innovation offering Better by Lean and Innovation IP programs when similar programs are widely available in the New Zealand market?

[This means you are actively competing with the private sector for no apparent reason and crowding out New Zealand businesses.]

2) How much money has been invested in Better By Lean and Innovation IP in the 2015, 2016 and 2017? What business did benefit? Please provide the list of beneficiaries.

3) What are the returns on these investments?”

Our responses are as follows:

1) Why is Callaghan Innovation offering Better by Lean and Innovation IP programs when similar programs are widely available in the New Zealand market?

Callaghan Innovation offers a range of programmes including Better by Lean and Innovation IP to help New Zealand businesses improve their ability to innovate successfully. We do not deliver these programmes directly ourselves but approve service providers to deliver programmes to our business customers on behalf of Callaghan Innovation. Service providers are selected in line with the Government Rules of Sourcing and providers that are assessed as being competent and experienced are offered an appointment to a panel of programme service providers. Callaghan Innovation facilitates uptake of these programmes through its financial support, enabling a business to access local services that a business may be unaware of, or find difficult to fully fund at a particular stage in its development.

Callaghan Innovation periodically reviews the need for its programmes and will cease offering a programme if innovative businesses know about and are able to access specific services in the local market, as and when required, without the support we offer.

2) How much money has been invested in Better By Lean and Innovation IP in 2015, 2016 and 2017?

Total amount expended per calendar year:

	2015	2016	2017 (to end June)
Better by Lean	\$774,738	\$816,416	\$568,554
Innovation IP	\$550,823	\$661,158	\$63,307

Please note:

- (a) Amounts for Better by Lean are inclusive of costs arising from the provision of co-funding to allow business participants to engage a Lean consultant for a limited period, training and educational workshops as well as programme operational expenses.
- (b) Amounts for Innovation IP for 2015 and 2016 are inclusive of amounts already advised to you in response to your OIA request of 12 June 2016.

What business did benefit? Please provide the list of beneficiaries.

Please refer to attachments as follows:

- Attachment 1 – Business participant beneficiaries supported by Callaghan innovation to undertake a Better by Lean implementation programme 1 January 2015 – 30 June 2017.
- Attachment 2 – Business participant beneficiaries supported by Callaghan Innovation to undertake the Innovation IP programme 1 June 2016 – 30 June 2017

Notes:

- (a) A business participant beneficiary for a specific programme has been defined as a business who has signed up to that programme with Callaghan Innovation and who may or may not have already claimed financial support as at 30 June 2017.
- (b) With respect to the Innovation IP programme, a listing of business beneficiaries up until end of May 2016 has already been supplied to you in response to your OIA request of 12 June 2016. This information has not been duplicated in this current response.

3) What are the returns on these investments?

The amounts expended as reported in the answer to question 2 are not commercial investments upon which a return on investment can be calculated whether on an individual business participant basis or collectively.

Yours sincerely



Vic Crone
Chief Executive Officer

ATTACHMENT 1

Business participant beneficiaries supported by Callaghan innovation to undertake a Better by Lean implementation programme 1 January 2015 – 30 June 2017

A. S. Wilcox & Sons Limited
Active Engineering Solutions Ltd
Admark Visual Imaging Limited
Advanced Equipment Limited
Aeroqual Limited
Agri Tech Engineering Limited
Airways International Limited
Allied Laundry Services Limited
Allied Medical Limited
Alutec Limited
Apex Safety Products 2007 Limited
Apex Valves Limited
Api Healthcare Holdings (Nz) Limited
Archgola Nz Limited
Armatec Environmental Limited
Artisan Stone Limited
Atlantis Healthcare Limited
Avertana Limited
Bfm Global Limited
Big Tuff Pallets Limited
Biophive Limited
Bj Ball Limited
Bremner Music Limited
Brewwell Limited
Cabtec Limited
Cawthron Institute Limited
Ceres Organics Limited
Civilquip Limited
Coastwood Furniture Limited
Cold Storage Nelson Limited
Cooperaitken Limited
Crasborn Fresh Harvest Limited
Cubro Limited
Cw Group Limited
Dec (Manufacturing) Nz
Decora Group Limited
Dominion Salt N I Limited
Douglas Pharmaceuticals Limited
Enztec Limited
Etech Nz Limited
Euromarc Industries Limited
Extreme Boats Limited
Farm Venture Consultancy Limited

Farmers Mill Limited
Farmland Foods Limited
Fero Ltd
Filtec Limited
Fuelchief Limited
Furnware Limited
Gap Group Limited
Gea Avapac
Geeves Scaffolding Limited
Glasshape Limited
Global Stainless Limited
Goodwood Industries Limited
Greenmount Foods Limited
Gymleader New Zealand Limited
H.E.L Electrical Services Limited
Hallmark Group Limited
Hawthorne Group
Heritage Hardware Limited
Hml Enterprises Limited
Howard Wright Limited
Hubbard Foods Limited
Hydralada Company Limited
Hydraulink Fluid Connectors Limited
Integrated Foods Limited
James Walker New Zealand Limited
Jones & Sandford Joinery Ltd
Kitco Company Limited
Kiwi Lumber Holdings Limited
Kiwi Organics Limited
Kiwicare Corporation Limited
Knight Group Nz Limited
Logan Print Limited
Logicamms New Zealand Limited
Made In Heaven Limited
Mercer Stainless Limited
Mercer Technologies Limited
Methven Limited
Metocean Solutions Limited
Metrapanel Limited
Mge New Zealand
Milson Foundry Limited
Mobile Mechanical Solutions Ltd
Monkey Toe Group Limited
Motus Hydraulics Limited
Mr Apple New Zealand Limited
Naveya And Sloane Limited
New Zealand Steel Limited
New Zealand Wool Testing Authority Limited

Ngati Porou Seafoods Limited
Nzcc Limited
Oceania Dairy Limited
Oritain Global Limited
Page & Macrae Limited
Paintworks Canterbury Limited
Parininihi Ki Waitotara Incorporation
Petfoodnz International Limited
Phantom Billstickers Limited
Pioneer Group 2012 Limited
Polymer Systems International Limited
Powernet Limited
Precision Microcircuits Limited
Premier Group Nz Limited
Prepack Limited
Prepared Foods Processing Limited
Profile Marketing Limited
Profruit (2006) Limited
Punchbowl Packaging Limited
Qualchem Products
Quality Roding And Services (Wairoa)
Limited
Rapid Advanced Manufacturing Limited
Revera Limited
Rilee Signs Limited
Rosa Foods Limited
Rx Plastics Limited
Schick Civil Construction Limited
Service Skills Institute
Smartrak Limited
Springbrook Foods Limited
Storetech Industries Ltd
Stubbs Contractors Limited
Surtees Boats 2005 Limited
Symons Energy Services Limited
Synlait Milk Limited
Tag It Technologies Limited
Tasman Bay Food Group Limited
Taylor Pass Honey Co Limited
Te Pari Products Limited
Techlam Nz
Terranota Limited
The Display Group
The Soap Factory Limited
Total Aluminium Limited
Tuapeka Gold Print Limited
Tuturau Organic Dairy Company Limited
Utemaster
Van Dyck Fine Foods Limited

Venerdi Limited
Wade Group 2011 Limited
Waikato Milking Systems Nz Limited
Warner Nz Management Limited
Waste Remediation Services Limited
White Pointer Boats Ltd
Zelam Limited
Zenitec Holdings Limited

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ATTACHMENT 2

Business participant beneficiaries supported by Callaghan Innovation to undertake the Innovation IP programme 1 June 2016 – 30 June 2017

ARANZ Geo Limited
BLIS Technologies Ltd
Centrality Investments Ltd
Confitex Limited
CR Automation Ltd
Faceme Limited
Fast Connect Limited
FeatureIT Ltd
Fronde Systems Group Limited
FTTX Limited
Haden and Custance Ltd
Hawkins Watts Limited
Information Tools Limited
Method Limited
Modviron Limited
MyWave Limited
Paint Plus Colour Systems Ltd
Pultron Composites Limited
Quantiful Limited
Quick Sense Holdings Ltd
Redseed Limited
Released Software Company Limited
Synthase Biotech Ltd
Ubiquitome Ltd
VMOB IP Limited (now Plexure Limited)
Volt Technology Limited