Proposal – terms and conditions

Partnership with Ministry to shift schools to cloud-centric ICT

Agreement Terms

1. Term

Three year term, commencing 1 January 2019

2. Early access to Microsoft 365 A3

Microsoft will provide access to Microsoft 365 A3 licensing to all schools at no additional cost, for the period 1 July 2018 to 31 December 2018

3. Headcount numbers

Pricing is based on the Ministry-provided headcount numbers of: Faculty headcount of 84,244 and Student headcount of 767,205.

4. Billing

Annual billing, commencing 1 January 2019

5. Private Schools

This agreement covers the state and integrated schools, and not private schools. Private schools will not be able to enroll in this agreement, as they have other licensing solutions available.

Investment Terms



2. Training/PLD investment

The investment is subject to final approval according to Microsoft policy, and will be reviewed and approved annually.

3. Reference

The Ministry agrees to act as a Microsoft reference customer and engage in PR/storytelling with Microsoft

4. Ministry investment

The Ministry may elect to invest in the programme, to increase its impact.

The Ministry commits to working collaboratively with Microsoft and the System Integrator partners